

PROGRAM 2090-S TERM: OCTOBER 1, 1998 THROUGH SEPTEMBER 30, 1999

TITLE: BOOKS AND PAMPHLETS

ITEM NO. & DESCRIPTION	BASIS OF AWARD	BKR PRINTING (SLC, UT)		J & J PRINTERS (Bremerton, WA)		SPECIALTY REPRO (SLC, UT)		STAR PRESS (Milton-Freewater, OR)		STERLING PRESS (SLC, UT)		P R E V I O U S (BKR PRTG.)	
		UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST
Format "A" - Up to & including 6 x 9-1/2", or a max. unit size of 57 square inches.													
Format "B" - Over 6 x 9-1/2", up to and including 8-1/2 x 11", or a max unit size of 94 square inches.													
I. PRTG, BINDING, PACKING & DELIVERY:													
1. Saddle-stitched:													
(a) Printing in a single ink color, including binding, each page:													
MAKEREADY/SETUP:													
(1) Format "A".....	379	4.25	1610.75	2.50	947.50	2.50	947.50	3.30	1250.70	3.30	1250.70	3.10	1174.90
(2) Format "B".....	4693	4.50	21118.50	2.75	12905.75	2.50	11732.50	3.30	15486.90	3.30	15486.90	3.40	15956.20
RUNNING-PER 100 COPIES:													
(3) Format "A".....	20466	0.11	2251.26	0.18	3683.88	0.16	3274.56	0.30	6139.80	0.20	4093.20	0.13	2660.58
(4) Format "B".....	107939	0.12	12952.68	0.22	23746.58	0.16	17270.24	0.30	32381.70	0.20	21587.80	0.15	16190.85
2. Perfect-bound:													
(a) Printing in a single ink color, including binding - each page:													
MAKEREADY/SETUP:													
(1) Format "A".....	58	4.20	243.60	2.50	145.00	2.50	145.00	N/B		2.50	145.00	2.25	130.50
(2) Format "B".....	713	4.50	3208.50	2.75	1960.75	3.00	2139.00	N/B		2.50	1782.50	2.50	1782.50
RUNNING-PER 100 COPIES:													
(3) Format "A".....	3132	0.16	501.12	0.18	563.76	0.18	563.76	N/B		0.16	501.12	0.16	501.12
(4) Format "B".....	16399	0.17	2787.83	0.25	4099.75	0.20	3279.80	N/B		0.16	2623.84	0.17	2787.83
3. Looseleaf Products:													
(a) Printing in a single ink color, including binding - each page:													
MAKEREADY/SETUP:													
(1) Format "A".....	43	4.20	180.60	2.50	107.50	2.50	107.50	2.75	118.25	2.30	98.90	2.25	96.75
(2) Format "B".....	535	4.50	2407.50	2.75	1471.25	3.00	1605.00	2.85	1524.75	2.30	1230.50	2.35	1257.25
RUNNING-PER 100 COPIES:													
(3) Format "A".....	2322	0.17	394.74	0.15	348.30	0.18	417.96	0.24	557.28	0.17	394.74	0.18	417.96
(4) Format "B".....	12305	0.18	2214.90	0.22	2707.10	0.20	2461.00	0.25	3076.25	0.17	2091.85	0.17	2091.85

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
4. Fold-Ins (per foldin unit):													
(a) Printing in a single ink color, one side only, including binding (tipping in or inserting throughout text):													
MAKEREADY/SETUP:													
(1) Format "A".....	4	20.00	80.00	3.50	14.00	10.00	40.00	28.00	112.00	7.00	28.00	2.25	9.00
(2) Format "B".....	16	20.00	320.00	6.60	105.60	20.00	320.00	38.00	608.00	7.00	112.00	2.35	37.60
RUNNING-PER 100 COPIES:													
(3) Format "A".....	216	0.60	129.60	0.55	118.80	1.00	216.00	3.00	648.00	0.65	140.40	0.18	38.88
(4) Format "B".....	368	0.60	220.80	1.75	644.00	2.00	736.00	4.00	1472.00	0.65	239.20	0.17	62.56
(b) Printing on second side, same ink color as first side, per fold-in unit:													
MAKEREADY/SETUP:													
(1) Format "A".....	1	18.00	18.00	3.50	3.50	10.00	10.00	18.00	18.00	5.00	5.00	20.00	20.00
(2) Format "B".....	2	18.00	36.00	6.60	3.50	20.00	10.00	22.00	18.00	5.00	5.00	20.00	20.00
RUNNING-PER 100 COPIES:													
(3) Format "A".....	54	0.60	32.40	0.55	29.70	1.00	54.00	2.50	135.00	0.55	29.70	0.60	32.40
(4) Format "B".....	46	0.60	27.60	1.75	80.50	2.00	92.00	3.50	161.00	0.55	25.30	0.60	27.60
5. Additional Color(s):													
(a) Printing text or cover in a color in addition to the first single ink color press run charged for under items 1,2,3 - each page:													
MAKEREADY/SETUP:													
(1) Format "A".....	156	5.00	780.00	3.50	546.00	5.00	780.00	18.00	2808.00	7.00	1092.00	18.00	2808.00
(2) Format "B".....	1287	5.00	6435.00	7.25	9330.75	10.00	12870.00	18.00	23166.00	7.00	9009.00	18.00	23166.00
RUNNING-PER 100 COPIES:													
(3) Format "B".....	8424	0.23	1937.52	0.45	3790.80	0.50	4212.00	3.00	25272.00	0.45	3790.80	0.60	5054.40
(4) Format "B".....	29601	0.23	6808.23	0.65	19240.65	0.50	14800.50	3.00	88803.00	0.45	13320.45	0.60	17760.60
(b) Printing foldins in a color in addition to the color charged for under item 4, per side & per foldin unit:													
MAKEREADY/SETUP:													
(1) Format "A".....	5	17.00	85.00	3.50	17.50	10.00	50.00	22.00	110.00	10.00	50.00	6.50	32.50
(2) Format "B".....	14	17.00	238.00	7.50	105.00	20.00	280.00	27.00	378.00	10.00	140.00	7.50	105.00
RUNNING-PER 100 COPIES:													
(3) Format "A".....	270	1.00	270.00	0.95	256.50	2.00	540.00	5.00	1350.00	1.00	270.00	0.42	113.40
(4) Format "B".....	322	1.00	322.00	0.99	318.78	2.00	644.00	7.00	2254.00	1.00	322.00	0.42	135.24
II. PAPER (per 100 leaves):													
(a) White Offset Book (50#) or White Writing (20#):													
(1) Format "A".....	2644	0.40	1057.60	0.33	872.52	0.50	1322.00	0.60	1586.40	0.38	1004.72	0.40	1057.60
(2) Format "B".....	15495	0.67	10381.65	0.50	7747.50	0.80	12396.00	0.90	13945.50	0.43	6662.85	0.68	10536.60

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		UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST
(b) White Offset Book (60#):													
(1) Format "A".....	4847	0.48	2326.56	0.34	1647.98	0.60	2908.20	0.62	3005.14	0.40	1938.80	0.49	2375.03
(2) Format "B".....	28402	0.79	22437.58	0.65	18461.30	0.90	25561.80	0.95	26981.90	0.45	12780.90	0.75	
(c) Colored Writing (20#):													
(1) Format "A".....	991	0.59	584.69	0.35	346.85	0.70	693.70	0.72	713.52	0.37	366.67	0.59	584.69
(2) Format "B".....	5809	0.96	5576.64	0.72	4182.48	1.00	5809.00	1.00	5809.00	0.60	3485.40	0.90	5228.10
(d) White or Colored Vellum- finish Book w/fiber flecks (60#):													
(1) Format "A".....	551	2.10	1157.10	1.35	743.85	1.20	661.20	1.90	1046.90	1.50	826.50	1.35	743.85
(2) Format "B".....	2582	2.31	5964.42	2.25	5809.50	2.40	6196.80	3.00	7746.00	2.00	5164.00	2.19	5654.58
(e) Colored-Vellum-finish Book(60#)													
(1) Format "A".....	441	0.59	260.19	0.65	286.65	1.00	441.00	1.10	485.10	0.60	264.60	0.50	220.50
(2) Format "B".....	1936	0.90	1742.40	1.35	2613.60	1.30	2516.80	1.60	3097.60	1.00	1936.00	0.90	1742.40
(f) White Matte-Coated Offset Book (60#):													
(1) Format "A".....	330	1.00	330.00	0.92	303.60	1.00	330.00	1.00	330.00	0.86	283.80	1.00	330.00
(2) Format "B".....	1936	1.56	3020.16	1.65	3194.40	1.50	2904.00	1.70	3291.20	0.90	1742.40	1.56	3020.16
(g) White Matte Coated Offset Book (70#):													
(1) Format "A".....	330	1.65	544.50	0.92	303.60	1.30	429.00	1.10	363.00	0.90	297.00	1.17	386.10
(2) Format "B".....	1936	2.00	3872.00	1.65	3194.40	1.80	3484.80	1.90	3678.40	1.00	1936.00	1.80	3484.80
(h) White Litho-Coated Book (60#):													
(1) Format "A".....	441	1.00	441.00	0.95	418.95	1.30	573.30	1.00	441.00	0.86	379.26	0.70	308.70
(2) Format "B".....	3227	1.12	3614.24	1.75	5647.25	1.80	5808.60	1.75	5647.25	0.90	2904.30	1.00	3227.00
(i) White Litho-Coated Book (70#):													
(1) Format "A".....	441	1.00	441.00	0.95	418.95	1.30	573.30	1.10	485.10	0.90	396.90	0.80	352.80
(2) Format "B".....	3227	1.12	3614.24	1.75	5647.25	1.80	5808.60	1.90	6131.30	1.00	3227.00	1.12	3614.24
(j) White or Colored Vellum finish Cover w/fiber flecks(65#):													
(1) Format "A".....	108	4.30	464.40	4.10	442.80	4.00	432.00	4.50	486.00	4.30	464.40	3.70	399.60
(2) Format "B".....	207	6.40	1324.80	6.50	1345.50	7.00	1449.00	6.00	1242.00	4.50	931.50	5.57	1152.99
(k) White or colored Vellum- finish Cover (65#):													
(1) Format "A".....	1339	2.43	3253.77	2.75	3682.25	2.50	3347.50	2.80	3749.20	1.40	1874.60	2.43	3253.77
(2) Format "B".....	1863	4.50	8383.50	3.55	6613.65	4.50	8383.50	3.80	7079.40	2.75	5123.25	4.33	8066.79
(l) White Index (110#):													
(1) Format "A".....	151	2.20	332.20	1.50	226.50	1.50	226.50	1.70	256.70	1.25	188.75	2.41	363.91
(2) Format "B".....	1159	2.50	2897.50	2.25	2607.75	2.60	3013.40	2.80	3245.20	2.40	2781.60	3.70	4288.30
(m) Colored Index (110#):													
(1) Format "A".....	130	3.10	403.00	2.25	292.50	1.70	221.00	1.80	234.00	1.30	169.00	3.10	403.00
(2) Format "B".....	290	4.70	1363.00	3.40	986.00	3.00	870.00	2.95	855.50	2.50	725.00	4.70	1363.00
(n) White Litho-Coated Cover (60#):													
(1) Format "A".....	216	2.75	594.00	4.40	950.40	3.00	648.00	2.40	518.40	3.10	669.60	2.75	594.00
(2) Format "B".....	248	4.00	992.00	8.80	2182.40	6.00	1488.00	3.40	843.20	3.20	793.60	4.00	992.00
(o) White Litho-Coated Cover (80#):													
(1) Format "A".....	108	3.32	358.56	4.40	475.20	4.00	432.00	2.90	313.20	3.80	410.40	3.32	358.56
(2) Format "B".....	207	5.11	1057.77	8.80	1821.60	7.00	1449.00	4.00	828.00	4.00	828.00	5.11	1057.77

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		UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST	UNIT	RATE	COST
(p) White Matte-Coated Cover(65#):													
(1) Format "A".....	108	2.61	281.88	4.40	475.20	3.50	378.00	3.10	334.80	2.00	216.00	2.61	281.88
(2) Format "B".....	166	4.35	722.10	8.80	1460.80	5.50	913.00	4.50	747.00	3.25	539.50	4.35	722.10
III. FILMS: (Per film):													
(a) Page-size unit from camera copy:													
(1) Format "A".....	407	2.25	915.75	0.95	386.65	0.80	325.60	2.00	814.00	1.25	508.75	0.85	345.95
(2) Format "B".....	4574	2.78	12715.72	1.55	7089.70	1.20	5488.80	3.20	14636.80	1.25	5717.50	1.39	6357.86
(b) Page-size unit from computer diskette:													
(1) Format "A".....	174	3.25	565.50	6.50	1131.00	8.00	1392.00	N/B		10.00	1740.00	4.00	
(2) Format "B".....	1960	4.50	8820.00	8.50	16660.00	9.00	17640.00	N/B		10.00	19600.00	7.49	
(c) Line:													
(1) Format "A".....	14	3.00	42.00	2.75	38.50	6.00	84.00	4.00	56.00	1.25	17.50	3.00	42.00
(2) Format "B".....	22	3.00	66.00	3.50	77.00	8.00	176.00	6.00	132.00	1.25	27.50	3.00	66.00
(d) Finished halftone:													
(1) Format "A".....	12	7.50	90.00	7.50	90.00	10.00	120.00	6.00	72.00	4.00	48.00	5.00	60.00
(2) Format "B".....	48	10.00	480.00	9.50	456.00	20.00	960.00	8.00	384.00	4.00	192.00	8.00	384.00
(e) Strip-ins (including film), per strip-in.....	10	1.00	10.00	2.50	25.00	10.00	100.00	10.00	100.00	0.75	7.50	1.00	10.00
(f) Book blue proofs - each page-size unit.....	387	1.00	387.00	1.55	599.85	2.00	774.00	9.00	3483.00	1.25	483.75	1.00	387.00
(g) Color key proofs or similar, per color, per trim/page- size unit.....	117	3.50	409.50	2.25	263.25	5.00	585.00	18.00	2106.00	10.00	1170.00	3.50	409.50
IV. ADDITIONAL OPERATIONS:													
(a) Wrapping or shrink-film packaging - ea package....	3080	0.35	1078.00	0.15	462.00	0.30	924.00	0.25	770.00	0.20	616.00	0.23	708.40
(b) Perforating (slit or slot) off thehole - per 100 leaves...	1625	1.80	2925.00	1.55	2518.75	2.00	3250.00	9.50	15437.50	3.50	5687.50	1.80	2925.00
(c) Banding with kraft paper bands - per 100 bands.....	6	14.00	84.00	15.50	93.00	20.00	120.00	20.00	120.00	3.00	18.00	14.00	84.00
(d) Drilling (each run) -per 100 leaves.....	4876	0.15	731.40	0.12	585.12	0.15	731.40	0.20	975.20	0.10	487.60	0.15	731.40
(e) Binding with plastic combs of suitable capacity, including punching and cost of plastic combs - per 100 books.....	79	100.00	7900.00	85.00	6715.00	80.00	6320.00	100.00	7900.00	75.00	5925.00	75.00	5925.00
CONTRACTOR TOTALS			\$194,626.45		\$209,886.70		\$220,258.12		\$360,352.04		\$183,424.80		\$179,072.40
DISCOUNT		5.00%	\$9,731.32		\$4,197.73		\$11,012.91		\$3,603.52				\$8,953.62
DISCOUNTED TOTALS		20 days	\$184,895.13		\$205,688.97		\$209,245.21		\$356,748.52		NET	\$183,424.80	\$170,118.78

Reviewed By:_____

