

PROGRAM 1023-S - TERM: AUGUST 1, 2001 THROUGH JULY 31, 2002
 TITLE: BOOKS,PAMPHLETS, FLAT FORMS ON A FAST SCHEDULE

ITEM NO. & DESCRIPTION	BASIS OF AWARD	ESPRIT GRAPHICS (Kennewick, WA)		PRESS CRAFT INC. (Pasco, WA)		PREVIOUS (Press Craft)	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. PRINTING,BINDING & DISTRIBUTION:							
1. Saddle-stitched:							
(a) Printing in a single ink color, per page:							
Make :							
(1) Format "A".....	15	16.00	240.00	2.80	42.00	2.80	42.00
(2) Format "B".....	109	16.00	1744.00	3.25	354.25	3.25	354.25
Running-per 100 copies:							
(3) Format "A".....	285	1.49	424.65	6.70	1909.50	6.70	1909.50
(4) Format "B".....	2071	1.71	3541.41	7.80	16153.80	7.80	16153.80
2. Loose-leaf products:							
(a) Printing in a single ink color, per page:							
Makeready/Setup:							
(1) Format "A".....	45	15.00	675.00	2.25	101.25	2.55	114.75
(2) Format "B".....	319	15.00	4785.00	3.05	972.95	3.05	972.95
Running-per 100 copies:							
(3) Format "A".....	855	1.71	1462.05	6.10	5215.50	6.10	5215.50
(4) Format "B".....	6061	1.78	10788.58	7.05	42730.05	7.05	42730.05
3. Flat Sheet Forms:							
(a) Printing in a single ink color, per page:							
Makeready/Setup:							
(1) Format "A".....	42	15.00	630.00	2.05	86.10	2.05	86.10
(2) Format "B".....	52	15.00	780.00	2.45	127.40	2.45	127.40
Running-per 100 copies:							
(3) Format "A".....	798	1.69	1348.62	5.10	4069.80	5.10	4069.80
(4) Format "B".....	988	1.81	1788.28	6.05	5977.40	6.05	5977.40
4. Spot Color: Printing in an additional ink, other than first color - per color, per page:							
Makeready/Setup:							
(1) Format "A".....	37	14.00	518.00	1.15	42.55	1.15	42.55
(2) Format "B".....	173	14.00	2422.00	1.30	224.90	1.30	224.90
Running-per 100 copies:							
(3) Format "A".....	703	1.69	1188.07	3.10	2179.30	3.10	2179.30
(4) Format "B".....	3287	1.81	5949.47	3.30	10847.10	3.30	10847.10

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5. Four-Color Process: Printing in process color (can, magenta, yellow, black) per printed page:							
Makeready/Setup:							
(1) Format "A".....	25	55.00	1375.00	4.60	115.00	4.60	115.00
(2) Format "B".....	120	55.00	6600.00	5.20	624.00	5.20	624.00
Running-per 100 copies:							
(3) Format "A".....	475	4.63	2199.25	14.40	6840.00	14.40	6840.00
(4) Format "B".....	2280	4.74	10807.2	15.60	35568.00	15.60	35568.00
6. ENVELOPES:							
(a) Printed one side - per 100							
Makeready/Setup:							
(1) Format "A".....	11	37.00	407.00	4.00	44.00	4.00	44.00
(2) Format "B".....	7	37.00	259.00	4.50	31.50	4.50	31.50
Running-per 100 copies:							
(3) Format "A".....	209	3.90	815.10	10.00	2090.00	12.00	2508.00
(4) Format "B".....	133	4.20	558.60	14.00	1862.00	14.00	1862.00
7. TABBED DIVIDERS (Printed per side):							
Makeready/Setup:							
(2) Format "B".....	192	30.00	5760.00	38.00	7296.00	38.00	7296.00
Running-per 100 copies:							
(4) Format "B".....	3648	14.00	51072.00	44.00	160512.00	44.00	160512.00
II. PAPER (PER 100 LEAVES):							
1. White smooth finish text with fiber flecks (70 lb):							
(a) Format "A".....	410	2.96	1213.60	3.10	1271.00	3.10	1271.00
(b) Format "B".....	1579	4.15	6552.85	3.40	5368.60	3.40	5368.60
2. Colored smooth finish text with fiber flecks (70 lb):							
(a) Format "A".....	218	2.96	645.28	3.35	730.30	3.35	730.30
(b) Format "B".....	842	4.15	3494.30	3.55	2989.10	3.55	2989.10
3. White High Quality Lazer (24 lb):							
(a) Format "A".....	205	1.78	364.90	1.65	338.25	1.65	338.25
(b) Format "B".....	790	2.21	1745.90	2.00	1580.00	2.00	1580.00
4. White Litho Coated Book (80 lb):							
(a) Format "A".....	246	1.94	477.24	1.50	369.00	1.50	369.00
(b) Format "B".....	948	2.84	2692.32	2.55	2417.40	2.55	2417.40

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
5. White Matte Coated Book (80 lb):							
(a) Format "A".....	27	1.94	52.38	1.50	40.50	2.40	64.80
(b) Format "B".....	105	2.84	298.20	2.55	267.75	2.75	288.75
6. White Matte Coated Cover (80 lb):							
(a) Format "A".....	27	3.89	105.03	4.90	132.30	4.20	113.40
(b) Format "B".....	105	6.25	656.25	5.60	588.00	5.25	551.25
7. White Vellum Finish Cover (65 lb):							
(a) Format "A".....	14	3.10	43.40	4.70	65.80	4.70	65.80
(b) Format "B".....	53	5.01	265.53	5.55	294.15	5.55	294.15
8. Colored Vellum Finish Cover (65 lb):							
(a) Format "A".....	14	3.10	43.40	4.70	65.80	4.70	65.80
(b) Format "B".....	53	5.01	265.53	5.55	294.15	5.55	294.15
9. White smooth finish Cover with fiber flecks (80 lb):							
(a) Format "A".....	55	5.96	327.80	9.20	506.00	9.20	506.00
(b) Format "B".....	211	9.94	2097.34	9.80	2067.80	9.80	2067.80
10. Colored Smooth finish Cover with fiber flecks (80 lb):							
(a) Format "A".....	96	5.96	572.16	9.60	921.60	9.60	921.60
(b) Format "B".....	369	9.94	3667.86	9.90	3653.10	9.00	3321.00
11. White Litho Coated Cover (100 lb):							
(a) Format "A".....	55	5.39	296.45	8.25	453.75	8.25	453.75
(b) Format "B".....	211	7.94	1675.34	8.70	1835.70	8.70	1835.70
III. FILMS:							
1. Page-size line neg. - per color from conventional camera copy:							
(a) Format "A".....	14	12.00	168.00	8.00	112.00	8.00	112.00
(b) Format "B".....	27	12.00	324.00	10.00	270.00	10.00	270.00
2. Page-size line neg. - per color from electronic media:							
(a) Format "A".....	47	12.00	564.00	10.00	470.00	10.00	470.00
(b) Format "B".....	93	12.00	1116.00	12.00	1116.00	12.00	1116.00
3. Blue line proofs (includes composting per page - cost per page:							
(a) Format "A".....	104	6.00	624.00	5.50	572.00	5.50	572.00
(b) Format "B".....	207	7.00	1449.00	6.00	1242.00	6.00	1242.00

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
4. High resolution digital color page proofs or equal - per page:							
(a) Format "A".....	11	11.00	121.00	25.00	275.00	25.00	275.00
(b) Format "B".....	21	11.00	231.00	30.00	630.00	30.00	630.00
5. Four color process negs per set & per square inch.....	1500	1.80	2700.00	0.16	240.00	0.16	240.00
6. Single color halftones - per sq. inch.....	900	0.45	405.00	0.16	144.00	0.16	144.00
7. Duotone halftones - per set & sq.inch.....	160	1.30	208.00	0.16	25.60	0.16	25.60
8. Strip-ins - per strip-in.....	30	22.00	660.00	14.00	420.00	14.00	420.00
IV. ADDITIONAL OPERATIONS:							
1. Plastic comb binding - per 100 binders.....	95	130.00	12350.00	180.00	17100.00	180.00	17100.00
2. Drilling, up to 3 holes - per 100 leaves.....	2280	0.30	684.00	0.25	570.00	0.25	570.00
3. Padding, including chipboard and trimming 3 sides - per pad.....	114	0.64	72.96	0.75	85.50	0.175	19.95
4. Folding, per 100 leaves. Cost per 100 complete folded leaves.....	57	3.50	199.50	6.00	342.00	6.00	342.00
5. Shrink film wrapping - per 100 pkgs.....	19	29.00	551.00	0.35	6.65	0.35	6.65
6. Collating pages - per 100 leaves.....	4750	2.03	9642.50	1.40	6650.00	1.40	6650.00
CONTRACTOR TOTALS			\$177,761.30		\$362,537.15		\$362,560.65
DISCOUNT		NET		NET		NET	
DISCOUNTED TOTALS			\$177,761.30		\$362,537.15		\$362,560.65

Reviewed By _____

