

**TITLE: "TABLOID NEWSLETTERS" /PROGRAM 2852-SP  
TERM: NOVEMBER 1, 2007 to OCTOBER 31, 2008**

| Item No.    | DESCRIPTION  | Basis<br>of<br>Award | LITHEXCEL |            |          |
|-------------|--|----------------------|-----------|------------|----------|
|             |  |                      | State 300 | Code 52436 |          |
|             |  |                      | UNIT RATE | COST       |          |
| <b>I.</b>   | <b>ELECTRONIC PRE PRESS:</b>   |                      |           |            |          |
| (a)         | Per Color/Per page-size unit.....  | 340 x                | N/C       |            |          |
| (b)         | System Timework.....per hour   | 1 x                  | 85.00     |            | 85.00    |
| <b>II.</b>  | <b>FILMS:</b>  |                      |           |            |          |
| (a)         | Trim/Page-size unit produced from camera copy  | 160 x                | 6.00      |            | 960.00   |
| (b)         | Line.....per illustration  | 16 x                 | 3.00      |            | 48.00    |
| (c)         | Square-finish halftone.....per illustration  | 20 x                 | 5.00      |            | 100.00   |
| (d)         | Color Corrected 4-Color process illustrations  |                      |           |            |          |
| 1.          | First 161 sq. cm (25 sq. inch) image... per set  | 8 x                  | 40.00     |            | 320.00   |
| 2.          | Each additional 161 sq. cm (25 sq. inch)... per set  | 3 x                  | 20.00     |            | 60.00    |
| (e)         | Strip-ins (including film).....per strip-in  | 2 x                  | 10.00     |            | 20.00    |
| (f)         | Dylux or digital equivalent.....each page-size unit  | 500 x                | 3.00      |            | 1,500.00 |
| (g)         | One-piece Laminated Proofs (Cromalin or similar)<br>.....per color per trim/page-size unit | 60 x                 | 6.00      |            | 360.00   |
| (h)         | Digital color proofs or similar... per trim/size unit                                      | 36 x                 | 10.00     |            | 360.00   |
| (i)         | Timework..... per hour   | 1 x                  | 65.00     |            | 65.00    |
| <b>III.</b> | <b>COMPLETE PRODUCT:</b>   |                      |           |            |          |
| (a)         | Format A per page  |                      |           |            |          |
|             | Black Ink or a Color Other Than Black  |                      |           |            |          |
| 1.          | Makeready and/or Setup Charges   | 24 x                 | 30.00     |            | 720.00   |
| 2.          | Per 100 Copies   | 960 x                | 3.50      |            | 3,360.00 |
|             | Each Additional Color of Ink   |                      |           |            |          |
| 3.          | Makeready and/or Setup   | 18 x                 | 30.00     |            | 540.00   |
| 4.          | Per 100 Copies   | 720 x                | 1.50      |            | 1,080.00 |
|             | Four-Color Process   |                      |           |            |          |
| 5.          | Makeready and/or Setup   | 16 x                 | 120.00    |            | 1,920.00 |
| 6.          | Running Per 100 Copies   | 640 x                | 5.50      |            | 3,520.00 |
| (b)         | Format B per page  |                      |           |            |          |
|             | Black Ink or a Color Other Than Black  |                      |           |            |          |
| 1.          | Makeready and/or Setup   | 24 x                 | 48.00     |            | 1,152.00 |
| 2.          | Running Per 100 Copies   | 960 x                | 6.00      |            | 5,760.00 |
|             | Each Additional Color of Ink   |                      |           |            |          |
| 3.          | Makeready and/or Setup   | 22 x                 | 48.00     |            | 1,056.00 |
| 4.          | Per 100 Copies   | 880 x                | 2.50      |            | 2,200.00 |
|             | Four-Color Process   |                      |           |            |          |
| 5.          | Makeready and/or Setup   | 16 x                 | 230.00    |            | 3,680.00 |
| 6.          | Running Per 100 Copies   | 640 x                | 8.50      |            | 5,440.00 |
| <b>IV.</b>  | <b>SHIPPING CHARGES:</b>   |                      |           |            |          |
| (a)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 1</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 56.00     |            | 56.00    |
| (b)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 2</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 58.00     |            | 58.00    |
| 2.          | Over (1,000 lbs.) but not exceeding (10,000 lbs.)  | 1 x                  | 52.00     |            | 52.00    |
| (c)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 3</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 56.00     |            | 56.00    |
| (d)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 4</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 64.00     |            | 64.00    |
| 2.          | Over (1,000 lbs.) but not exceeding (10,000 lbs.)  | 1 x                  | 61.00     |            | 61.00    |
| (e)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 5</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 110.00    |            | 110.00   |
| (f)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 6</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 110.00    |            | 110.00   |
| (g)         | Cost per 45 kg (cwt.)...Delivered/Shipped to <b>Zone 7</b>                                 |                      |           |            |          |
| 1.          | Over (120 lbs.) but not exceeding (1,000 lbs.)   | 1 x                  | 86.00     |            | 86.00    |

|                          |                |                    |
|--------------------------|----------------|--------------------|
| <b>CONTRACTOR TOTALS</b> |                | <b>\$34,959.00</b> |
| <b>DISCOUNT if any</b>   | <b>1.000%</b>  | <b>349.59</b>      |
| <b>DISCOUNTED TOTALS</b> | <b>20 Days</b> | <b>\$34,609.41</b> |

**Awarded**