

**TITLE: "SOUTHWESTERN REGION NEWSLETTERS" / PROGRAM 1822-SP
TERM DECEMBER 1, 2001 TO NOVEMBER 30, 2002 (w/Options)**

Item No.	DESCRIPTION	Basis of Award	ALL-AMERICAN LITHO		CMYK DIGITAL		LITHEXCEL		SIR SPEEDY		UNIVERSAL PRG.		
			Des Moines	Iowa	State 020	Code 16223	State 300	Code 52436	State 040	Code 80746	State 300	Code 90225	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	COMPLETE PRODUCT:												
(a)	Per page in a single ink color												
1.	Makeready and/or Setup.....	210	x	22.00	4,620.00	29.20	6,132.00	30.00	6,300.00	3.00	630.00	16.27	3,416.70
2.	Runningper 1,000 copies	630	x	22.00	13,860.00	48.75	30,712.50	35.00	22,050.00	91.00	57,330.00	25.00	15,750.00
II.	ILLUSTRATIONS:												
(a)	Half-tone illustration films.....per film	73	x	10.00	730.00	12.00	876.00	7.00	511.00	3.00	219.00	6.00	438.00
(b)	Line illustration films.....per film	6	x	10.00	60.00	10.00	60.00	8.00	48.00	7.00	42.00	4.50	27.00
(c)	Preparing for mailing, including final fold to 140 x 216mm (5½ x 8½") and affixing tab(s) or wafer seal(s) for mailing, and affixing of labels.....per 100 copies	50	x	10.00	500.00	9.00	450.00	5.00	250.00	80.00	4,000.00	3.50	175.00
CONTRACTOR TOTALS					\$19,770.00		\$38,230.50		\$29,159.00		\$62,221.00		\$19,806.70
DISCOUNT if any			2% 10 Days			2% 10 Days		2.000%	583.18	2.000%	1,244.42	2% 10 Days	
DISCOUNTED TOTALS					\$19,770.00		\$38,230.50		\$28,575.82		\$60,976.58		\$19,806.70

Item No.	DESCRIPTION	Basis of Award	SPECIALTY REPROD.		STROUD GRAPHICS		TAMMS LITHO		WEB SOUTHWEST		
			State 430	Code 82025	State 410	Code 84625	State 480	Code 85946	State 300	Code 93179	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	COMPLETE PRODUCT:										
(a)	Per page in a single ink color										
1.	Makeready and/or Setup.....	210	x	30.00	6,300.00	15.00	3,150.00	42.02	8,824.20	19.65	4,126.50
2.	Runningper 1,000 copies	630	x	20.00	12,600.00	70.00	44,100.00	31.69	19,964.70	674.67	425,042.10
II.	ILLUSTRATIONS:										
(a)	Half-tone illustration films.....per film	73	x	8.00	584.00	6.00	438.00	10.00	730.00	20.00	1,460.00
(b)	Line illustration films.....per film	6	x	10.00	60.00	4.00	24.00	7.00	42.00	10.00	60.00
(c)	Preparing for mailing, including final fold to 140 x 216mm (5½ x 8½") and affixing tab(s) or wafer seal(s) for mailing, and affixing of labels.....per 100 copies	50	x	12.00	600.00	5.00	250.00	6.56	328.00	8.00	400.00
CONTRACTOR TOTALS					\$20,144.00		\$47,962.00		\$29,888.90		\$431,088.60
DISCOUNT if any			2.000%		402.88	2.000%	959.24	5.000%	1,494.45	2.000%	8,621.77
DISCOUNTED TOTALS					\$19,741.12		\$47,002.76		\$28,394.46		\$422,466.83

AWARDED