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	Command-wide Recruitment and Outreach Materials CAREER PROFILE SUPPLEMENT - REAL ESTATE	
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CREATE A WORLD OF DIFFERENCE...

WITH A CAREER IN REAL ESTATE

One usually doesn't think of a realty specialist as a vital member of the "first wave" when the United States sends military troops overseas. But as a member of the Contingency Real Estate Support Team (CREST), that is precisely what Donna Goldstrom is prepared to do. "It is a great opportunity for public service," explains Donna, the Chief of Real Estate in the Corps' Pittsburgh District. "The military needs us. Before it goes into a foreign country to build an airstrip for the troops, somebody has to get the land rights from foreign governments. That's where Corps' realty specialists step in".

The opportunity for foreign service notwithstanding, Donna's primary responsibilities include personally representing her district on sensitive or complex real estate and appraisal issues surrounding the implementation of new Corps' projects, as well as management of existing projects. She also represents the Corps in public meetings and in other contacts with representatives of private industry and federal, state and local governments.

Before joining the Corps permanently in 1984, Donna was a real estate broker in the private sector where, according to Donna, very few professionals expressed the

genuine concern for the rights of landowners that the federal government does. "The

Corps treats these people and their concerns with

great diplomacy and appreciation for the sentimentality that they attach to their land and their homes," she says. "All most people hear about is how a big government agency steps on the small landowners. Actually, they get fair market value for their homes as well as assistance finding a new home that is comparable to the comfort they've known."

Donna attributes this sensitivity to extensive and astute training provided by the Corps: "After all, we represent the President of the United States to private citizens as well as local municipalities and take pride in setting the best possible example. In many ways, we are the conscience of the local culture."



US Army Corps
of Engineers

"Anyone coming out of college can be assured that the Corps of Engineers will do as much as it can to enrich your employment experience and nurture a sense that the work you do truly makes a difference."

Donna M. Goldstrom
Chief of Real Estate

