

## **Small Business Profile: RHODE ISLAND**

Small businesses make a significant contribution to the U.S. economy, and in 2003, they were the engine of Rhode Island's economic performance. Nationally, half of U.S. non-farm private output and employment is generated by small firms with 500 or fewer employees; in Rhode Island, small business owners—including women, minorities, and home based individuals—were leaders in the state's economy in 2003. The Office of Advocacy's *Small Business Profile* reports on small businesses in the state using the most currently available data.

Number of Businesses. The estimated total number of small businesses in Rhode Island in 2003 was 91,900.¹ Of the 32,594 employer firms in 2003, 96.4 percent or an estimated 31,400 were small firms. The estimated number of employer businesses increased by 0.9 percent in 2003. The most recent data available show that non-employer businesses numbered 60,516 in 2001. Self-employment increased by 23.6 percent, from 26,199 in 2002 to 32,384 in 2003. (Source: U.S. Dept. of Labor, Employment and Training Administration; U.S. Dept. of Commerce, Census Bureau; U.S. Dept of Labor, Bureau of Labor Statistics.)

Women-Owned Businesses. Self-employment by women increased by 25.1 percent, from 10,627 in 2002 to 13,295 in 2003 and represented 41.1 percent of self-employed persons in the state. Women-owned businesses generated \$2.7 billion in revenues, employed 28,678 workers, and constituted 19,900 firms or 24.6 percent of all firms in 1997. (Sources: U.S. Dept. of Labor, Bureau of Labor Statistics; U.S. Dept. of Commerce, Census Bureau.)

Minority-Owned Businesses. In 1997, 22.9 percent or 1,100 of the minority-owned businesses in the state were employer firms, and they generated 83.9 percent of the total minority-owned business revenue of \$0.6 billion. There were 2,200 Hispanic-owned businesses; 1,300 Black-owned businesses; 1,100 Asian and Pacific Islander-owned businesses; and 600 American Indian and Alaskan Native-owned businesses in 1997. (Source: U.S. Dept. of Commerce, Census Bureau.)

**Business Turnover.** The estimated number of new employer businesses was 3,465 in 2003, which is 2 percent more than

<sup>1</sup> The Office of Advocacy's estimate of the total number of state small businesses is based on the percent of small businesses (2001 Census Bureau firm size data) multiplied by the total number of employer businesses in 2003 (Dept. of Labor). To this total, we add the 2001 number of non-employer firms (Census Bureau).

the previous year. Business bankruptcies decreased by 26.2 percent, and totaled 48 in 2003. Business terminations decreased by 17.6 percent and numbered 4,103 in 2003. (Source: U.S. Dept. of Labor, Employment and Training Administration; Administrative Office of the U.S. Courts; U.S. Dept. of Commerce, Census Bureau.)

Employment. Small businesses with fewer than 500 employees numbered 24,310 in 2001 and employed 241,850 people or 58.3 percent of the state's non-farm private workforce (Table 1).<sup>2</sup> Total net employment loss in the state amounted to 1,398 between 2000 and 2001. Of that number, 1,201 are attributable to MSAs (metropolitan statistical areas). During the same time period, firms with fewer than 20 employees gained 3,252 jobs. (Source: U.S. Dept. of Commerce, Census Bureau, Statistics of U.S. Businesses. Note: Urban (MSA) and rural (non-MSA) employment data is available at: <a href="www.sba.gov/advo/stats/data.html">www.sba.gov/advo/stats/data.html</a>.)

**Small Business Income.** Small business proprietors' income in 2003 increased by 6.4 percent, from \$2.2 billion in 2002 to \$2.3 billion in 2003. (Source: U.S. Dept. of Commerce.)

**Finance.** Small firms typically use commercial bank lenders and rely on local bank services. Over the last five years there has been a gradual decline in the number of banks in Rhode Island (Table 3). The Office of Advocacy has identified banks in each state that make the most loans to small businesses. This information is available in its banking studies available at <a href="https://www.sba.gov/advo/stats">www.sba.gov/advo/stats</a>.

To learn more about the Office of Advocacy's research, data, and analyses of small businesses, visit <a href="www.sba.gov/advo">www.sba.gov/advo</a>, call (202) 205-6533 or email <a href="advocacy@sba.gov">advocacy@sba.gov</a>.

Sign up at <a href="http://web.sba.gov/list">http://web.sba.gov/list</a> for email delivery of:

- Advocacy Communications
- Advocacy Newsletter
- Advocacy Press
- Advocacy Research

 $<sup>^2</sup>$  The number of employers listed in Table 1 is not directly comparable to the figures listed in the *Number of Businesses* section due to different data sources.

Table 1. Firms and Employment in Rhode Island by Industry and Firm Size, 2001 (Thousands)

Industry	Non-employer	Employer Firms			Employment		
mausuy	Firms	Total	< 100	< 500	Total	< 100	< 500
Total	60.52	25.22	23.73	24.31	414.64	169.85	241.85
Agriculture, forestry, fishing, and hunting	1.58	0.05	0.05	0.05	*	*	*
Mining	0.01	0.02	0.02	0.02	0.2	*	*
Utilities	0.06	0.02	0.01	0.01	1.96	*	*
Construction	7.39	3.11	3.08	3.09	19.68	14.68	17.47
Manufacturing	1.23	2.13	1.93	2.05	66.63	25.76	43.01
Wholesale trade	1.45	1.45	1.27	1.32	18.91	1.27	13.14
Retail trade	5.4	3.31	3.03	3.08	54.36	3.03	23.72
Transportation and warehousing	1.74	0.57	0.51	0.53	7.34	0.51	3.47
Information	0.74	0.27	0.22	0.23	10.5	2.17	3.05
Finance and insurance	2.14	0.86	0.73	0.76	24.33	4.63	7.72
Real estate; rental and leasing	7.21	0.82	0.77	0.79	6.24	3.61	6.24
Professional, scientific, and technical services	10.14	2.74	2.63	2.67	19.49	12.19	14.98
Management of companies and enterprises	N/A	0.11	0.03	0.07	6.38	0.27	1.25
Admin., support, waste mngt., and remed., services	3.19	1.59	1.46	1.51	27.12	1.46	14.29
Educational services	1.38	0.31	0.28	0.3	19.01	3.23	6.42
Health care and social assistance	4.98	2.35	2.19	2.3	69.9	21.86	40.78
Arts, entertainment, and recreation	3.35	0.45	0.43	0.44	5.59	3.45	*
Accommodation and food services	0.88	2.24	2.15	2.19	36.98	22.35	26.7
Other services	7.65	2.83	2.76	2.78	18.35	14.61	15.48
Auxilary, except corp, subsidiary, and regional							
managing offices	N/A	0.02	-	0.01	1.29	*	*
Unclassified	N/A	0.23	0.23	*	*	*	*

<sup>\*</sup>Data suppressed to protect the confidentially of individual firms.

Source: U.S. Department of Commerce, Census Bureau.

Table 2. Non-farm Establishment Job Gains and Losses by Firm Size, 2000–2001 (Thousands)

		Firm Size (N	rees)	
	Total	1–19	1–499	500+
Job Gains:				
New establishments	17.38	5.8	10.31	7.07
Expanding establishments	34.43	11.26	22.31	12.12
Job Losses:				
Downsized establishments	-37.99	-8.14	-21.75	-16.24
Closed establishments	-15.22	-5.66	-10.23	-4.99
Net change in employment	-1.4	3.25	0.64	-2.04

Source: U.S. Department of Commerce, Bureau of the Census, Statistics of U.S. Businesses, 2001.

**Table 3**. Number of Banks in Rhode Island by Asset Size, 1995 – 2003

Number of Banks Per Year				Number of Banks by Asset Size, 2003					
199	5 2000	2001	2002	2003	Below \$100M	\$100M-\$500M	\$500 <b>–</b> \$1B	\$1B <b>–</b> \$10B	Over \$10B
	8 6	7	7	8	3	0	0	4	1

Source: U.S. Small Business Administration, Office of Advocacy, from data collected by the Federal Reserve Board. The full list of small-business-friendly banks can be found on the Office of Advocacy's website at <a href="https://www.sba.gov/advo/lending">www.sba.gov/advo/lending</a>.