

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2004 (Jan. 1, 2004-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**

11/01/2004

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(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	5,159,532	5,299,714	(140,181)	(2.6)	11,317,595	11,651,256	(333,661)	(2.9)	542,998	559,696	(16,698)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	226,002	310,641	(84,639)	(27.2)	560,863	789,348	(228,485)	(28.9)	30,016	33,735	(3,719)	(11.0)
Automation Presort Letters and Flats	3,474,319	3,358,452	115,867	3.5	11,514,557	11,172,414	342,143	3.1	502,252	418,006	84,246	20.2
Automation Carrier Route Presort Letters	54,920	59,638	(4,718)	(7.9)	193,690	210,670	(16,980)	(8.1)	8,992	7,726	1,267	16.4
Total Presort Letters, Flats, & Parcels	3,755,241	3,728,731	26,510	0.7	12,269,110	12,172,432	96,678	0.8	541,260	459,467	81,793	17.8
Single-Piece Cards	153,323	149,511	3,812	2.5	643,350	631,422	11,928	1.9	4,108	3,946	162	4.1
Nonautomation Presort Cards	21,044	19,570	1,474	7.5	99,392	92,311	7,080	7.7	726	700	27	3.8
Automation Presort Cards	112,932	97,282	15,650	16.1	621,266	533,598	87,667	16.4	6,225	4,777	1,448	30.3
Automation Carrier Route Presort Cards	3,569	2,968	601	20.2	21,022	17,460	3,561	20.4	202	169	33	19.4
Total Presort Cards	137,545	119,820	17,725	14.8	741,679	643,370	98,309	15.3	7,154	5,646	1,508	26.7
Domestic Mail Fees	76,360	68,002	8,358	12.3	-	-	-	-	-	-	-	-
Total First-Class Mail	9,282,000	9,365,778	(83,777)	(0.9)	24,971,734	25,098,479	(126,745)	(0.5)	1,095,519	1,028,754	66,766	6.5
Priority Mail												
Domestic Mail Fees	454	924	(469)	(50.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,094,115	1,126,245	(32,130)	(2.9)	213,036	219,039	(6,003)	(2.7)	395,372	393,401	1,971	0.5
Express Mail												
	212,649	221,543	(8,894)	(4.0)	13,579	14,013	(434)	(3.1)	12,100	12,724	(624)	(4.9)
Mailgrams												
	173	441	(268)	(60.8)	406	1,075	(669)	(62.2)	-	-	-	-
Periodicals:												
In-County	16,889	18,596	(1,708)	(9.2)	182,081	199,234	(17,154)	(8.6)	55,315	54,626	689	1.3
Regular	433,972	449,715	(15,742)	(3.5)	1,630,205	1,677,097	(46,892)	(2.8)	786,905	790,135	(3,230)	(0.4)
Special Nonprofit	83,906	88,317	(4,410)	(5.0)	474,347	497,550	(23,203)	(4.7)	128,765	131,126	(2,360)	(1.8)
Classroom	5,274	5,187	87	1.7	22,662	19,294	3,368	17.5	10,133	10,287	(154)	(1.5)
Domestic Mail Fees	4,880	5,076	(196)	(3.9)	-	-	-	-	-	-	-	-
Total Periodical Mail	544,921	566,890	(21,969)	(3.9)	2,309,295	2,393,175	(83,881)	(3.5)	981,118	986,174	(5,056)	(0.5)
Standard Mail:												
Regular - Nonautomation Presort	317,771	336,225	(18,454)	(5.5)	870,418	912,824	(42,406)	(4.6)	163,811	180,740	(16,929)	(9.4)
- Automation Presort	2,465,357	2,240,986	224,371	10.0	11,735,619	10,533,566	1,202,053	11.4	1,096,349	1,010,768	85,581	8.5
Enhanced Carrier Route	1,189,313	1,138,001	51,312	4.5	7,178,430	6,857,929	320,501	4.7	1,163,092	1,107,718	55,374	5.0
Total Regular and ECR	3,972,441	3,715,212	257,229	6.9	19,784,466	18,304,318	1,480,148	8.1	2,423,253	2,299,226	124,026	5.4
Nonprofit - Nonautomation Presort	82,094	88,877	(6,783)	(7.6)	504,152	551,116	(46,965)	(8.5)	30,833	30,663	171	0.6
- Automation Presort	303,000	281,050	21,950	7.8	2,421,115	2,221,351	199,764	9.0	166,077	143,244	22,833	15.9
Nonprofit Enhanced Carrier Route	60,241	58,131	2,110	3.6	665,309	637,723	27,586	4.3	47,733	44,500	3,233	7.3
Total Nonprofit and Nonprofit ECR	445,335	428,058	17,277	4.0	3,590,575	3,410,190	180,386	5.3	244,643	218,407	26,236	12.0
Domestic Mail Fees	33,908	29,366	4,542	15.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,451,684	4,172,636	279,048	6.7	23,375,042	21,714,508	1,660,534	7.6	2,667,896	2,517,633	150,263	6.0
Package Services:												
Parcel Post	296,715	304,807	(8,092)	(2.7)	87,218	92,274	(5,056)	(5.5)	444,371	527,382	(83,011)	(15.7)
Bound Printed Matter	153,318	154,287	(969)	(0.6)	139,358	137,772	1,587	1.2	337,551	340,457	(2,906)	(0.9)
Media Mail	90,533	81,711	8,822	10.8	48,430	44,181	4,249	9.6	91,841	78,822	13,018	16.5
Library Mail	7,432	8,085	(653)	(8.1)	4,036	4,410	(374)	(8.5)	6,991	7,378	(388)	(5.3)
Domestic Mail Fees	597	598	(1)	(0.1)	-	-	-	-	-	-	-	-
Total Package Services	548,595	549,488	(893)	(0.2)	279,043	278,636	406	0.1	880,754	954,040	(73,286)	(7.7)

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(Data in Thousands)**

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RPW SUMMARY REPORT FOOTNOTES

- 1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*
- 2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
- 3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Mar. 31, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)**

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	10,825,491	11,065,773	(240,282)	(2.2)	23,994,976	24,418,110	(423,133)	(1.7)	1,141,415	1,176,792	(35,378)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	462,892	613,184	(150,292)	(24.5)	1,137,117	1,552,326	(415,209)	(26.7)	62,451	66,225	(3,774)	(5.7)
Automation Presort Letters and Flats	6,799,022	6,650,862	148,160	2.2	22,531,512	22,120,764	410,747	1.9	988,292	819,013	169,278	20.7
Automation Carrier Route Presort Letters	114,239	119,722	(5,482)	(4.6)	401,818	423,537	(21,720)	(5.1)	18,715	15,365	3,349	21.8
Total Presort Letters, Flats, & Parcels	7,376,154	7,383,768	(7,614)	(0.1)	24,070,446	24,096,628	(26,181)	(0.1)	1,069,457	900,604	168,853	18.7
Single-Piece Cards	309,651	300,636	9,015	3.0	1,298,608	1,270,596	28,012	2.2	8,259	7,901	358	4.5
Nonautomation Presort Cards	43,387	41,196	2,192	5.3	204,752	194,335	10,418	5.4	1,484	1,476	8	0.5
Automation Presort Cards	227,360	205,806	21,554	10.5	1,249,586	1,129,467	120,119	10.6	12,409	9,827	2,582	26.3
Automation Carrier Route Presort Cards	6,977	6,587	390	5.9	41,068	38,746	2,321	6.0	361	337	25	7.3
Total Presort Cards	277,724	253,588	24,136	9.5	1,495,406	1,362,548	132,858	9.8	14,254	11,640	2,614	22.5
Domestic Mail Fees	154,612	132,186	22,425	17.0	-	-	-	-	-	-	-	-
Total First-Class Mail	18,943,632	19,135,952	(192,320)	(1.0)	50,859,436	51,147,881	(288,445)	(0.6)	2,233,385	2,096,937	136,447	6.5
Priority Mail												
Domestic Mail Fees	855	1,874	(1,019)	(54.4)	-	-	-	-	-	-	-	-
Total Priority Mail	2,366,645	2,408,943	(42,298)	(1.8)	446,956	453,745	(6,789)	(1.5)	887,610	873,416	14,194	1.6
Express Mail												
Total Express Mail	429,499	451,739	(22,240)	(4.9)	27,012	28,134	(1,122)	(4.0)	26,602	28,125	(1,522)	(5.4)
Mailgrams												
Total Mailgrams	332	752	(420)	(55.8)	777	1,730	(953)	(55.1)	-	-	-	-
Periodicals:												
In-County	35,695	37,861	(2,165)	(5.7)	376,533	402,686	(26,153)	(6.5)	119,926	113,979	5,947	5.2
Regular	881,829	913,005	(31,176)	(3.4)	3,255,128	3,340,151	(85,023)	(2.5)	1,633,895	1,634,408	(513)	(0.0)
Special Nonprofit	170,097	178,881	(8,785)	(4.9)	959,098	1,004,892	(45,794)	(4.6)	261,591	263,847	(2,256)	(0.9)
Classroom	9,201	9,258	(58)	(0.6)	34,717	32,209	2,507	7.8	19,553	19,469	84	0.4
Domestic Mail Fees	10,124	10,248	(124)	(1.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	1,106,947	1,149,254	(42,308)	(3.7)	4,625,476	4,779,938	(154,462)	(3.2)	2,034,965	2,031,703	3,262	0.2
Standard Mail:												
Regular - Nonautomation Presort	641,355	696,877	(55,522)	(8.0)	1,767,921	1,923,308	(155,388)	(8.1)	329,922	366,585	(36,664)	(10.0)
- Automation Presort	4,885,677	4,563,407	322,270	7.1	23,327,842	21,567,722	1,760,120	8.2	2,171,720	2,033,209	138,511	6.8
Enhanced Carrier Route	2,612,611	2,585,491	27,120	1.0	15,432,066	15,302,563	129,503	0.8	2,648,495	2,544,447	104,048	4.1
Total Regular and ECR	8,139,643	7,845,775	293,868	3.7	40,527,829	38,793,593	1,734,236	4.5	5,150,137	4,944,242	205,895	4.2
Nonprofit - Nonautomation Presort	171,836	193,241	(21,405)	(11.1)	1,052,835	1,195,735	(142,900)	(12.0)	65,975	68,116	(2,141)	(3.1)
- Automation Presort	637,901	615,042	22,859	3.7	5,107,507	4,887,099	220,408	4.5	358,984	319,274	39,711	12.4
Nonprofit Enhanced Carrier Route	123,722	157,831	(34,109)	(21.6)	1,350,529	1,677,717	(327,188)	(19.5)	106,693	113,446	(6,753)	(6.0)
Total Nonprofit and Nonprofit ECR	933,459	966,113	(32,654)	(3.4)	7,510,870	7,760,550	(249,680)	(3.2)	531,652	500,835	30,817	6.2
Domestic Mail Fees	64,512	55,631	8,881	16.0	-	-	-	-	-	-	-	-
Total Standard Mail	9,137,614	8,867,519	270,094	3.0	48,038,699	46,554,143	1,484,556	3.2	5,681,789	5,445,077	236,712	4.3
Package Services:												
Parcel Post	704,937	718,590	(13,653)	(1.9)	212,065	217,877	(5,812)	(2.7)	1,111,917	1,243,907	(131,990)	(10.6)
Bound Printed Matter	301,284	301,224	60	0.0	278,300	272,386	5,914	2.2	677,710	674,240	3,470	0.5
Media Mail	184,273	166,048	18,225	11.0	99,224	89,742	9,482	10.6	186,495	160,375	26,120	16.3
Library Mail	15,696	16,617	(921)	(5.5)	8,524	9,074	(550)	(6.1)	14,814	15,359	(545)	(3.5)
Domestic Mail Fees	1,331	1,240	90	7.3	-	-	-	-	-	-	-	-
Total Package Services	1,207,520	1,203,718	3,801	0.3	598,113	589,079	9,035	1.5	1,990,935	2,093,881	(102,945)	(4.9)

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	253,361	200,799	52,562	26.2	54,017	41,704	12,313	29.5
Free Mail for the Blind and Handicapped	-	-	-	-	36,225	34,670	1,555	4.5	17,638	14,319	3,320	23.2
Total Domestic Mail	33,192,188	33,217,879	(25,690)	(0.1)	104,886,055	103,790,119	1,095,936	1.1	12,926,942	12,625,162	301,780	2.4
International Mail:												
Economy - Letter-Post	23,434	20,216	3,217	15.9	4,028	3,592	436	12.1	9,535	8,888	647	7.3
- Parcel Post	41,424	37,618	3,806	10.1	1,457	1,260	196	15.6	16,951	15,387	1,564	10.2
- Periodicals	11,733	15,146	(3,414)	(22.5)	8,535	10,774	(2,238)	(20.8)	4,573	5,777	(1,204)	(20.8)
Total Economy Mail	76,590	72,980	3,610	4.9	14,020	15,626	(1,607)	(10.3)	31,060	30,052	1,008	3.4
Airmail - Letter-Post	371,689	365,175	6,514	1.8	274,857	265,338	9,519	3.6	31,302	30,212	1,090	3.6
- Parcel Post	124,638	110,925	13,713	12.4	3,726	3,404	322	9.5	29,128	25,594	3,535	13.8
Total Airmail	496,327	476,100	20,227	4.2	278,583	268,742	9,841	3.7	60,430	55,805	4,625	8.3
International Express Mail	82,987	68,788	14,199	20.6	2,502	2,187	314	14.4	10,182	7,865	2,317	29.5
International Surface Airlift Mail	36,232	33,403	2,828	8.5	56,087	50,023	6,063	12.1	10,835	9,643	1,192	12.4
International Priority Airmail	43,037	33,686	9,352	27.8	96,919	78,951	17,968	22.8	6,606	5,098	1,508	29.6
International Other Mail	6,889	6,125	763	12.5	2,444	2,097	346	16.5	1,473	1,251	223	17.8
International Mail Subtotal	742,062	691,083	50,979	7.4	450,554	417,627	32,927	7.9	120,586	109,714	10,872	9.9
Foreign Postal Transactions	139,373	141,240	(1,868)	(1.3)	-	-	-	-	-	-	-	-
International Mail Fees	11,737	8,436	3,301	39.1	-	-	-	-	-	-	-	-
Total International Mail	893,171	840,759	52,412	6.2	450,554	417,627	32,927	7.9	120,586	109,714	10,872	9.9
Total All Mail	34,085,360	34,058,637	26,722	0.1	105,336,609	104,207,745	1,128,864	1.1	13,047,528	12,734,876	312,652	2.5
Domestic Special and Other Services:												
Registered	28,753	32,856	(4,103)	(12.5)	2,450	2,929	(479)	(16.4)				
Insurance	66,149	72,826	(6,677)	(9.2)	29,200	31,724	(2,524)	(8.0)				
Collect on Delivery	5,349	6,088	(740)	(12.1)	911	1,050	(138)	(13.2)				
Certified	317,724	313,696	4,028	1.3	138,141	136,386	1,755	1.3				
Delivery Receipt Services	265,914	251,867	14,047	5.6	432,260	381,286	50,974	13.4				
Money Orders	88,748	92,009	(3,260)	(3.5)	96,379	101,303	(4,925)	(4.9)				
Total Domestic Special Services	772,637	769,342	3,295	0.4	699,340	654,678	44,662	6.8				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	11,059	12,560	(1,501)	(12.0)								
Box Rents	383,002	390,078	(7,077)	(1.8)								
Total Domestic Services	1,166,698	1,171,981	(5,283)	(0.5)								
International Special Services:												
Money Orders	1,585	1,720	(134)	(7.8)	409	487	(78)	(16.1)				
Other Special Services	13,077	14,120	(1,044)	(7.4)	2,589	2,558	31	1.2				
Total International Services	14,662	15,840	(1,178)	(7.4)	2,997	3,045	(48)	(1.6)				
Total Services	1,181,360	1,187,821	(6,461)	(0.5)								
Total Mail and Services	35,266,720	35,246,459	20,262	0.1								
Other Revenue	278,785	244,104	34,682	14.2								
Total Revenue	35,545,505	35,490,562	54,943	0.2								

Special Service Transactions	
U.S. Postal Service Mail	
Quarter 2 YTD, FY 2004 1/	
Registered	6,503
Certified	883
Delivery Receipt Services	2,731
Mail Fee Services	6,442
Special Handling	46
Total	16,606

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1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.