

2008 RMA OUTREACH PARTNERSHIP AGREEMENTS

Project Name/Area(s)	Organization	Contact	Amount	Objective
Risk Management. Training for Immigrant and Refugee Farmers in Maine State: ME	Coastal Enterprises, Inc.	Amy Carrington 207-772-5356 ext 103	\$100,000	To deliver focused outreach and technical assistance, including educational programs, to educate farmers about risk management tools and techniques that will enhance their farm.
Opening the Farm Gates to Training State: MN	Land Stewardship Project	Amy Bacigalupo 651-653-0618	\$50,000	To increase the number of sustainable, successful farmers on the land by preparing farmers to successfully manage risks allowing them to reach their farming goals.
Tools and Education for Managing Risk on Organic and Sustainable Farms State: WI	MW Organic & Sustainable Education Service (MOSE)	Faye Jones 715-772-3153	\$38,660	To deliver training and information to organic and sustainable producers from Wisconsin, Minnesota and Iowa on risk management tools and strategies.
Hmong, Latino, Native, and African American Farmers Outreach State: MN	Farmers' Legal Action Group, Inc.	Tony Brown 651-234-5400	\$85,000	To provide legal education, training, and council for limited resource, socially disadvantaged, and traditionally underserved farmers and ranchers western reservations and states .
Get Farming! Renewal - Training and Tools in NW Lower MI to manage financial, production and marketing risks among underserved and aspiring farmers. State: MI	Michigan Land Use Institute	Patty Cantrell 231-941-6584	\$80,000	To increase the number, and success of, limited resource, socially disadvantaged and traditionally underserved farmers.
Renewal: Passive Solar Greenhouse: Reducing Risk for Multicultural and Limited Resource Farmers State: MI	Michigan State University	John Beirnbaum 517-355-5054	\$70,000	To provide women, limited resource and socially disadvantaged and other traditionally underserved farmers educational programs and opportunities using passive solar greenhouses technologies.

Risk Management Education for Michigan's Multicultural Agricultural Producers State: MI	Michigan Food & Farming Systems (MIFFS)	Scott Corrin 517-432-0712	\$100,000	To provide educational opportunities, information, and access to risk management tools for small-scale, limited resource and minority producers of fruits and vegetables (under served) producers in MI.
WI Community Outreach and Assistance Partnership Project State: WI	WI Dept. of Agriculture, Trade & Consumer Protection	Kathy Schmitt 608-224-5948	\$74,565	To leverage the knowledge, experience and networks of the state's major agricultural institutions to provide statewide outreach to women operators, beginning farmers, and limited resource farmers.
Planning the Future of Your Farm State: NC	NC Farm Transition Network, Inc.	Andrew Branan 919-732-7539	\$50,400	To offer outreach and assistance to limited resource and other underserved farmers on "farm succession planning" through several distinct collaborative programs.
Iowa Women in Agriculture's Mobile Computer Lab State: IA	Iowa Women In Agriculture	Elaine Gaesser 515-251-8640	\$45,000	To improve risk management capability and options for women farmers through hands-on training/ education on-line and/or electronic risk management tools and programs.
Mitigating Direct Marketing Risk State: AR	Winrock International	Matthew Kurlanski 703-525-9430	\$50,000	To conduct outreach for markets which have a large portion of socially disadvantaged producers.
New Entry Sustainable Farming Project - Risk Management Outreach, Training and Technical Assistance Program State: MA	Community Teamwork, Inc.	Jennifer Hashley 978-654-6745	\$100,000	To undertake a major expansion of programs and services as well as broadening our constituents across a wider geographical base encompassing the state of Massachusetts and beyond.
Tribal Producer Risk Management Training State: MT	Indian Nations Conservation Alliance	Richard Gooby 406-684-5199	\$75,000	To assist 60 individual minority farmers and ranchers on a one-on-one basis to overcome the barriers and risks associated with farming and ranching.
Risk Management Assessment and Training Regarding Local and Regional Food Marketing for Specialty Agriculture Producers: Phase I State: AR	University of Arkansas	Jennie Popp 479-575-5306	\$66,000	To develop a risk management education program for specialty crop producers in Arkansas and Oklahoma interested in direct marketing of products.

Risk Management Outreach for Women and Limited Resource Farmers and Ranchers State: UT	Utah State University	Ruby Ward 435-797-2323	\$50,000	To provide women and limited resource farmers with risk management education by holding a Diversified Agriculture Conference in Delta, Utah in February 2009 along with follow-up programs.
Risk Management Education to Advance Limited Resource, Latino and Women Farmers State: CA	Agriculture and Land based Training Association	Brett Malone 831-758-1469	\$100,000	To advance economic viability, social equity and ecological land management among aspiring, limited-resource and immigrant farmers.
Frontera Agricultural Risk Management (FARM) Project State: TX	TX/MX Border Coalition, Community Base Organization	Omar Gazar 956-455-5147	\$100,000	To provide Hispanic producers with knowledge, skills and tools necessary to make informed risk management decisions for their operations.
SW Marketing Network: Expanding Markets for Limited Resource, Socially Disadvantaged, and Traditionally Underserved Farmers and Ranchers State: NM	Farm to Table, Inc.	Pam Roy 505-473-1004	\$150,000	To improve the economic viability of limited resource, socially disadvantaged and traditionally underserved farmers, ranchers, and organizations in the Southwest and Tribal communities.
Seeding & Feeding the South: A Mentor, Apprenticeship and Outreach Program for Underserved Local Organic Farmers State: GA	Georgia Organics	Alice Rolls 678-702-0400	\$100,000	To reach 200 farmers through educational workshops, field days, and farmer to farmer mentoring programs.
Increasing Markets and Profitability for Limited Resources Farmers in Appalachian State: VA	Appalachian Sustainable Development	Anthony Flaucivento 276-623-1121	\$46,375	To reduce risk and improve economic viability for small, limited resource farmers throughout a ten county area of southwestern Virginia and northeastern Tennessee.
Building Local and Regional Marketing Capacity with Limited Resource Produce Growers State: AR	Arkansas Land & Farm Development Corporation	Calvin King 870-734-1140	\$92,524	To undertake a risk management outreach, training and technical assistance program for socially disadvantaged and limited resource producers of fresh vegetables and fruit in 42 counties in east, central and south Arkansas.

New Farmer Development Project State: NY	Greenmarkets & the Council on the Environment of NYC	Kate Granger 212-788-7476	\$100,000	To assist socially disadvantaged and limited resource immigrant farmers in the NYC area to establish economically sustainable farms.
The Whole Farm Roadmap to Success Initiative State: MT	National Tribal Development Association	Michael Rawley 406-395-4095	\$133,250	To assist 60 individual minority farmers and ranchers on a one-on-one basis to overcome the barriers and risks associated with farming and ranching.
The 7th Annual Women in Blue Jeans Conference will provide risk management education to 250 women involved in agriculture. State: SD	Women in Blue Jeans, Inc.	Diane Goldammer 014-518-9606	\$14,000	To provide risk management education and networking opportunities to 250 women in the agricultural industry to reduce risk in their agricultural businesses.
2009 California Small Farm Conference Outreach and Assistance Partnership Project State: CA	Farm Conference	Allen Moy 925-825-9090	\$52,750	To assist limited resource, socially disadvantaged and traditionally under-served California farmers and ranchers to improve their farming, ranching and business practices and decisionmaking.
Risk Mgmt. for Under-served Young, Beginning and Women Farmers: Strategies for Transition Planning, Farm Finance & Crop Insurance State: CA	California FarmLink	Steve Schwartz 707-829-1691	\$100,000	To provide trainings and individualized technical assistance that promote the use of a wide range of risk management strategies, to support small farm business development and transition agreements.
Farm, Ranch and Agribusiness Women's Risk Management Education Program and Television State: KS	American Agri-Women	Chris Wilson 785- 456-9705	\$175,000	To increase the risk management knowledge and risk management decision-making ability of farm and ranch women throughout the country.
Specialty Crop Production and Farm Business Management for New and Experienced Farmers State: OR	Oregon State University	Nicholas Andrews 503-678-1264 extension149	\$75,000	To provide risk management training to underserved specialty crop farmers starting new farms or expanding existing farm businesses in Oregon.
Managing Energy Crop & Other Priority Commodity Risks Through AGR-Lite and Other Risk Management Products on American Indian Reservations State: MT	Fort Peck Community College	Chris Martinez 406-768-6300	\$100,000	To provide socially disadvantaged, limited resource, American Indian agricultural producers in Montana and Wyoming with information about current RMA risk management products.

<p>Providing Risk Management Education and Hands-On Resources for Upper MW Specialty Crop, Limited Resource and Minority Producers</p> <p>State: MN</p>	<p>Minnesota Fruit & Vegetable Association</p>	<p>Marilyn Johnson 763-434-0400</p>	<p>\$52,500</p>	<p>To develop and deliver a variety of risk management solutions for specialty crop producers in the Upper Midwest through a series of educational conferences and workshops, and new resource.</p>
<p>Appalachian Grown: Risk Management Through Capacity Building and Marketing Initiative</p> <p>State: NC</p>	<p>Appalachian Sustainable Agriculture Project</p>	<p>Charlie Jackson 828-236-1282</p>	<p>\$52,000</p>	<p>To provide the limited resource and underserved farmers of the region the support, knowledge, and tools necessary to access and operate successfully in burgeoning markets for locally grown food.</p>
<p>Annie Project National Outreach Center</p> <p>State: IA</p>	<p>Iowa State University</p>	<p>Tim Eggers 515-294-5225</p>	<p>\$52,000</p>	<p>To promote group dynamics, enhances interpersonal skills, and introduces the best available technologies in farm, ranch and timber business management.</p>
<p>A Risk Management Outreach Program: Good Agricultural Practices (GAPs) for Food Safety in Blueberry Production</p> <p>State: MI</p>	<p>Michigan State University</p>	<p>John Wise 517-432-2668</p>	<p>\$70,000</p>	<p>To develop a training program on Good Agricultural Practices for food safety risk management to help blueberry producers, especially disadvantaged and underserved.</p>
<p>Risk Management Training Program for Underserved Southeast Asian Growers of Hawaii</p> <p>State: HI</p>	<p>University of Hawaii</p>	<p>Sabina Swift 808-356-9208</p>	<p>\$147,666</p>	<p>To provide training and expand the one-on-one mentoring assistance on crop production, integrated pest management, pesticide safety, record keeping and farm finances to these socially disadvantaged groups.</p>
<p>Outreach to Women and Latino Farmers</p> <p>State: WA</p>	<p>Washington State Department of Agriculture</p>	<p>Eric Hurlburt 360-902-1933</p>	<p>\$50,000</p>	<p>To help Latino and women producers understand the variety of risk management tools available to help make risk management choices to better manage their farm.</p>
<p>Community Food Outreach and Assistance Partnership Program</p> <p>State: IL</p>	<p>Angelic Organics Learning Center, Inc.</p>	<p>Thomas Spaulding 815-389-8455</p>	<p>\$50,000</p>	<p>To provide risk management education, mentoring, and access to land through agricultural incubators for underserved farmers entering or transitioning into sustainable agriculture.</p>

<p>Fourth National Farm to Cafeteria Conference: Managing Risk through Building New Markets for Limited Resource Farmers</p> <p>State: CA</p>	<p>Community Food Security Coalition</p>	<p>Andrew Fisher 310-822-5410</p>	<p>\$80,000</p>	<p>To create a 2 day National Farm to Cafeteria Training for 400 limited resource farmers, ranchers, food service personnel, parents, students and sustainable agriculture advocates.</p>
<p>Community Based Organization Development, Planning and Participation as a Critical Risk Management Tool for Limited Resource Farmers</p> <p>State: CA</p>	<p>National Hmong American Farmers</p>	<p>Chukou Thao 559-225-5309</p>	<p>\$64,507</p>	<p>To provide collaborative outreach, informational opportunities, technical assistance and USDA RMA risk management training.</p>
<p>Sustaining Limited-Resource and Socially Disadvantaged Farmers & Landowners in MD through Community Outreach Projects</p> <p>State: MD</p>	<p>University of Maryland Eastern Shore</p>	<p>Barren Rogers 410-651-6206</p>	<p>\$100,000</p>	<p>To conduct a community outreach and risk management education project for women, limited resource, socially disadvantaged and other traditionally underserved producers in Maryland and Virginia.</p>
<p>Tierra de Oportunidades Project</p> <p>State: MA</p>	<p>Nuetras Raices, Inc.</p>	<p>Eric Toensmeier 413-535-1789</p>	<p>\$100,000</p>	<p>To train and provide resources to existing and new ethnic, immigrant refugee farmers in Massachusetts.</p>
<p>Risk Management and Community Outreach Program for Limited Resource and Under-served Farmers in Delaware</p> <p>State: DE</p>	<p>Delaware State University</p>	<p>Albert Essel 302-857-6463</p>	<p>\$150,000</p>	<p>To provide training, informational opportunities and technical assistance necessary to make informed risk management decisions.</p>
<p>Regional Outreach , Training and Marketing Project (ROTM)</p> <p>State: WI</p>	<p>Growing Power, Inc.</p>	<p>Will Allen 414-527-1546</p>	<p>\$60,000</p>	<p>To coordinate and manage the Growing Food and Justice for All Initiative Conference, developing a network of practitioners to create healthy, sustainable food systems.</p>
<p>Alternative Livestock and Alternative Produce Production as a Toll for Risk Management</p> <p>State: NC</p>	<p>Concentric Management Applications</p>	<p>Renita Page 336-638-2170</p>	<p>\$20,000</p>	<p>To inform, educate, and train producers in marketing functions that will allow them entry into the marketplace and to utilize strategies that will minimize their risk.</p>
<p>Harvesting Clean Energy</p> <p>State: ME</p>	<p>Maine Rural Partners</p>	<p>Mary Ann Hayes 207-581-4520</p>	<p>\$150,000</p>	<p>To deliver a farm energy audit and assist farmers with renewable energy projects that supply their own needs and those of their neighbors, particularly community wind.</p>

<p>Development of Innovative Risk Management Tools for Ethnic Crop Production and Marketing to Assist Socially Disadvantaged Farmers</p> <p>State: MA</p>	<p>University of Massachusetts, Amherst</p>	<p>Maria Moreira 413-545-0698</p>	<p>\$125,000</p>	<p>To implement ethnic crop production and marketing strategies to create viable and sustainable businesses.</p>
<p>Risk Management</p> <p>State: NY</p>	<p>New York Sustainable Ag Working Group</p>	<p>Judith Einach 716-316-5839</p>	<p>\$100,000</p>	<p>To establish risk management training workshops that improve small family farm productivity and introduce underserved producers to new marketing opportunities.</p>
<p>Sharing our Knowledge: Emerging Trends in Assessing Progress and Meeting Training Needs of Socially Disadvantaged Producers</p> <p>State: DC</p>	<p>Rural Coalition/Coalicion Rural</p>	<p>Lorette Picciano 202-628-7160</p>	<p>\$100,000</p>	<p>To build the capacity of small and socially disadvantaged producers, largely concentrated in the production of fresh fruit and vegetables and livestock, to manage risk.</p>
<p>Risk Management & Crop insurance Strategies for Limited Resource Farmers and Rural Families</p> <p>State: NC</p>	<p>NC Coalition of Farm& Rural Families</p>	<p>Charnell Green 910-860-9948</p>	<p>\$20,000</p>	<p>To ensure that the targeted audience can better use risk management concepts to make sound decisions for their operation.</p>
<p>Building Local Food Systems Viability</p> <p>State : MN</p>	<p>MN Food Association</p>	<p>Glen Hill 651-223-5400</p>	<p>\$95,300</p>	<p>To train and work with new immigrants (primarily, Latino and Hmong, but also Laotian, Karen, and East African) in Minnesota.</p>
<p>Educating Southwest Indian Country Agriculture on Recordkeeping, AGR-Lite, Alternative Energy, and Agri-Tourism</p> <p>State: AZ</p>	<p>University of Arizona</p>	<p>Trent Teegrestom 520-621-6245</p>	<p>\$75,000</p>	<p>To enhance the risk management skills and economic vitality of rural tribes and other limited resource and socially disadvantaged individuals.</p>