

XXX WINERY STANDARD CONTRACT

Dear _____:

The purpose of this letter is to confirm our purchase from you of grapes from your vineyards from this year’s harvest. The terms are as follows:

Section I: **Variety, Quantity, and Price**

- AA) Grape Variety – _____
- BB) Price - _____ per ton equal to \$._____ per pound
- CC) Quantity – not less than _____ or more than _____ tons. Within this range by mutual agreement.

Section II: **General Terms**

- AA) Harvesting and delivery – You will harvest and deliver to our crusher. Harvest timing will be by mutual agreement, taking into consideration crop ripeness, labor availability, weather, and other factors normal to such timing. Our target ripeness for this variety is not less than 22 degrees Brix with a pH not more than 3.65
- BB) Containers – Delivery will be in 30 pound picking lugs, you will supply the lugs.
- CC) Weights - will be by state truck scales, or representative sample of not less than 25% of the containers weighed by us at our scale.
- DD) Quality – Grapes will be of winemaking quality, free of excessive rot. Spray programs will be in accordance with label requirements. After August 1st, sprays will be by mutual consent and will be discussed prior to application.
- EE) Title and risk of loss will pass at our crusher.
- FF) Payment - will be made within 21 days of delivery.
- GG) Force Majure - Neither party will be required to perform on this contract in the event such performance is precluded by events beyond the control of such party, including but not limited to crop damage from storms or diseases or government interference.

Please sign and return a copy of this letter for our files, indicating your agreement. We look forward to doing business with you.

Sincerely yours,

Agreed:

Date: