# 2003 Kentucky Commercial Vegetable Production Budget Updates

### Matt Ernst & Tim Woods Department of Agricultural Economics



Kentucky's commercial vegetable budgets were updated for 2002 production scenarios. Average yields and prices, as well as irrigation, machinery, and other input costs were changed to reflect cost changes since 2001. In addition, pesticide programs were modified to reflect typical product use and UK recommendations. These budgets typically reflect "conservative" estimates, tending toward maximum normal production and conservative market prices.

These budget drafts are being made available to Extension personnel in print and electronic copies during the spring of 2003. Interactive electronic budgets are also available from 2002 at the following Web link:

http://www.uky.edu/Ag/AgEcon/data/baledhortbudgetinstr495.html

Commercial vegetable returns can vary, sometimes considerably, by production region and marketing situation. These estimates are best used as a "side-by-side" comparison tool to analyze financial costs and benefits for producing different crops.

Special thanks to Dave Spalding, Brent Rowell, and Terry Jones of the UK Department of Horticulture who contributed to the first drafts of these budgets.

This budget packet includes fresh market budgets for the following commodities:

Cabbage, Green
Cantaloupe/Muskmelon
Cucumber (Summer & Fall)
Sweet Corn
Eggplant
Bell Peppers

Jalapeno Peppers Pumpkins Yellow Crookneck Squash Staked Tomatoes Seeded Watermelons Seedless Watermelons

#### **Estimated Returns for Vegetables in Kentucky**

Note:

These are cautious estimates developed during the spring of 2003 in the UK Ag Economics Department as part of the activities of the New Crop Opportunities Center. The probabilities assigned are similar to those used in University of Georgia budgets; however, limited production and economic data for many crops in KY make the unpredictability of these crops extremely high.

It should be noted that the budgets used assign a \$159.94 fixed cost to the trickle irrigation system. However, a new producer will obviously have to incur the entire cost of this system per year. UK Horticulture estimates this initial cost at a minimum of \$1,244.

Prices are extremely variable across crops and harvest time. These budgets reflect a deduction of **10%** of gross income toward marketing.

Enough cannot be said of environmental and temperate effects toward vegetable yields and returns. These "bottom line" suggestions should only be a part of any production decision made.

In general, higher returning vegetables also reflect higher labor requirements. As a rule of thumb, the probability of a pessimistic return is probably around 10%, while an optimistic might be 5%.

Pessimistic: Reflect up to a 30% decrease in price (depending on crop and seasonal schedules), up to a 20% decrease in yields, and up to a 20% increase in total variable costs.

Optimistic: Reflect up to a 10% production increase combined with up to a 20% price increase and up to a 10% decrease in costs.

#### CABBAGE (Fresh Green)

Operator Labor Assumption:	50 hours	Pessimistic C			nservative	e Optimistic
Return Above Variable Costs		\$	20.75	\$	974.10	\$ 1,565.48
Return to Operator Labor, Land, Cap	oital and Management	\$	(250.83)	\$	691.77	\$ 1,276.93
Return to Land, Capital and Mana	gement	\$	(650.83)	\$	291.77	\$ 876.93

Judging from the terminal market data from St. Louis, Detroit and Atlanta, red cabbage and savoy cabbage should yield higher returns than the fresh green cabbage. While production costs are slightly higher for red and savoy, the terminal market prices tend to be 5%-20% higher than fresh green cabbage (red) and 10%-30% higher for savoy. This will not, of course, result in the same increase in return but conservative returns to land, capital, and management should be in the \$550 range.

Pessimistic	Conservative	Optimistic
\$ 197.53	\$ 1,141.21	\$ 2,422.34
\$ 61.22	\$ 889.08	\$ 2,163.73
\$ (461.22)	\$ 489.08	\$ 1,763.73
	<b>\$ 197.53</b> \$ 61.22	<b>\$ 197.53 \$ 1,141.21 \$</b> 61.22 <b>\$</b> 889.08

**NOTE:** Some producers may incur part/all of the cost of bins and pallets used in handling the cantaloupes in a co-op. This can reduce listed returns by \$500-\$750.

CUCUMBER Operator Labor Assumption: 20 hours Return Above Variable Costs Return to Operator Labor, Land, Capital and Management Return to Land, Capital and Management	\$ (342.93) \$ (607.39) \$ (767.39)	\$ 516.41 \$ 249.88 \$ 89.88	<b>\$ 1,187.35</b> \$ 912.89 <b>752.89</b>
CUCUMBER, Fall Trellis Production			
Operator Labor Assumption: 20 hours			
Return Above Variable Costs	\$ (859.38)	\$ 763.58	\$ 1,855.36
Return to Operator Labor, Land, Capital and Management	\$ (1,131.04)	\$ 472.92	\$ 1,554.59
Return to Land, Capital and Management	\$ (1,291.04)	\$ 312.92	\$ 1,394.59

# **Estimated Returns for Vegetables in Kentucky**

	Pessimistic	Conservative	Optimistic
EGGPLANT			
Operator Labor Assumption: 52 hours	<b>A</b> ( <b>T</b> - <b>T</b> (A)	<b>A</b>	
Return Above Variable Costs	\$ (575.19) \$ (000.40)	\$ 1,250.30	\$ 2,602.30
Return to Operator Labor, Land, Capital and Management	\$ (839.12) \$ (4.330.43)	\$ 967.65 <b>\$ 567.65</b>	\$ 2,308.62
Return to Land, Capital and Management	\$ (1,239.12)	\$ 567.65	\$ 1,908.62
BELL PEPPERS			
Operator Labor Assumption: 40 hours			
Return Above Variable Costs	\$ 452.13	\$ 3,983.10	\$ 6,396.98
Return to Operator Labor, Land, Capital and Management	\$ 140.92	\$ 3,632.90	\$6,025.03
Return to Land, Capital and Management	\$ (179.08)	\$ 3,312.90	\$ 5,705.03
JALEPENO PEPPERS			
Operator Labor Assumption: 40 hours			
Return Above Variable Costs	\$ 682.12	\$ 2,747.33	\$ 4,958.50
Return to Operator Labor, Land, Capital and Management	\$ 384.42	\$ 2,428.13	\$ 4,620.05
Return to Land, Capital and Management	\$ 64.42	\$ 2,108.13	\$ 4,300.05
PUMPKINS			
Operator Labor Assumption: 20 hours			
Return Above Variable Costs	\$ (7.59)	\$ 437.53	\$ 861.89
Return to Operator Labor, Land, Capital and Management	\$ (82.81)	\$ 355.87	\$ 774.22
Return to Land, Capital and Management	\$ (242.81)	\$ 195.87	\$ 614.22
SQUASH			
Operator Labor Assumption: 20 hours			
Return Above Variable Costs	<b>\$ (449.25)</b>	\$ 894.00	\$ 2,370.31
Return to Operator Labor, Land, Capital and Management	\$ (723.56)	\$ 598.93	\$ 2,061.87
Return to Land, Capital and Management	\$ (883.56)	\$ 438.93	\$ 1,961.87
SWEET CORN			
Operator Labor Assumption: 20 hours			
Return Above Variable Costs	<b>\$ (117.95)</b>	\$ 269.52	\$ 530.83
Return to Operator Labor, Land, Capital and Management	\$ (388.22)	\$ (13.12)	\$ 239.88
Return to Land, Capital and Management	\$ (548.22)	\$ (173.12)	\$ 79.88
TOMATOES, STAKED			
Operator Labor Assumption: 220 hours			• -
Return Above Variable Costs	\$ 23.69	\$ 4,258.48	\$ 7,704.12
Return to Operator Labor, Land, Capital and Management	\$ (306.84)	\$ 3,883.78	\$7,301.82
Return to Land, Capital and Management	\$ (2,066.84)	\$ 2,123.78	\$ 5,541.82

# Estimated Returns for Vegetables in Kentucky

	Pessimistic C		Cor	nservative	e Optimistic
WATERMELONS. SEEDED					
Operator Labor Assumption: 30 hours					
Return Above Variable Costs	\$	(157.05)	\$	442.93	\$ 1,130.99
Return to Operator Labor, Land, Capital and Management	\$	(445.21)	\$	149.77	\$ 834.33
Return to Land, Capital and Management	\$ (685.21)		\$	(90.23)	\$ 594.33
WATERMELONS, SEEDLESS					
Operator Labor Assumption: 30 hours					
Return Above Variable Costs	\$	(147.32)	\$	820.59	\$ 1,518.11
Return to Operator Labor, Land, Capital and Management	\$	(424.24)	\$	538.98	\$ 1,234.16
Return to Land, Capital and Management	\$	(664.24)	\$	298.98	\$ 994.16

#### GREEN CABBAGE, FRESH MARKET Kentucky Estimated per Acre Costs and Returns for 2002

	Qua	antity	Unit	\$/L	Jnit	Tot	al	
GROSS RETURNS		000	la acce	•	5.05	Φ.	450.00	
Cabbage (50 lb box)		50	box	\$ \$	5.25		3,150.00	a,b
Cabbage (50 lb bag) Total Returns		50		Ф	3.25		162.50 3,312.50	
Total Retains						Ψ	,,012.00	
VARIABLE COSTS								
Production				_		_		
Plants (bare root)			1000 plants		19.00	\$	275.50	
Lime Fertilizer: 19-19-19 Spread		800	ton	\$ \$	12.12 0.11	\$ \$	6.06 91.30	
Fertilizer: Starter		30		\$	1.40	\$	42.00	
Fertilizer: Ammonium Nitrate		200		\$	0.10	\$	20.00	
Herbicide		2	qts	\$	11.53	\$	10.14	С
Insecticides		1	acre			\$	53.89	С
Fungicide		1	acre			\$	78.76	С
Irrigation			hours	\$	7.50	\$	30.00	f
Hired Labor			hours	\$	8.00		120.00	
Machinery Variable Costs  Total Preharvest Variable Costs		1	acre	\$	35.32	\$ <b>\$</b>	35.32 <b>762.98</b>	a
Total Prenarvest variable Costs						Þ	702.98	
HARVESTING AND MARKETING								
Boxes		600	boxes	\$	1.25	\$	750.00	
Bags		50	bags	\$	0.50	\$	25.00	
Hired Labor								
Harvest & Pack	\$	0.30				\$	180.00	е
Misc. Harvest Labor		2.50		\$	8.00	\$	20.00	
Marketing Costs (10% of Gross)		10.0%	gross boxes	\$	0.07	\$ \$	331.25 42.00	
Hauling Variable Costs		000	boxes	Φ	0.07	Φ	42.00	
Total Harvesting and Marketing Cost						\$ 1	,348.25	
Interest on Variable Costs						\$	64.67	
TOTAL VARIABLE COST						\$ 2	,175.90	
RETURN ABOVE VARIABLE COSTS						\$	974.10	
FIXED COSTS								
Machinery and Equipment						\$	86.58	d
Depreciation on Irrigation System						\$	175.00	
Taxes on Land						\$	5.00	
Insurance						\$	15.75	
TOTAL FIXED COSTS						\$	282.33	
TOTAL EXPENSES						\$ 2	,458.23	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	Т.					\$	691.77	
Operator and Unpaid Family Labor		50	hrs.	\$	8.00	\$	400.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	291.77	

a Average Yield for US was 332 cwt per acre in 2000.

b Price based on USDA season average price received by producers 1994-2002 and 2002 terminal market price trends in Atlanta, Detroit, and St. Louis.

c Pesticide costs based on recommended applications of various products using 2000 UK product costs

d Machinery costs based on 2000 lowa State generator modified for KY and vegetable production

e Based on NC State Budgets with revisions from Kentucky vegetable experts.

f Irrigation assumes on-farm water source. Costs may vary considerably depending on water supply.

#### CANTALOUPE, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Quantity	Unit		\$/(	Jnit	Tot	al	
Cantaloupes	720	0 cantalou	ipes	\$	0.70	\$	5,040.00	a,b
VARIABLE COSTS								
Production								
Plants	3.	6	1000		100.00		360.00	
Lime		5 ton		\$	12.12		6.06	
Fertilizer: 5-10-10 Spread		0 cwt		\$	7.50		75.00	
Fertilizer: Side Dressing 33.5%N Black Plastic/Drip Lines		2 cwt 1 acre		\$	12.50 300.00	-	15.00 300.00	•
Herbicides		4 qts		Ψ	500.00	\$	44.46	
Insecticides		5 apps.				\$	95.04	
Fungicides		3 apps.				\$	159.49	d
Pollination		1 hive			64.00	\$	64.00	
Irrigation		0 hrs.		\$	0.40	-	36.00	С
Additional Hired Labor (Transplants)  Machinery Variable Costs		5 hrs. 1 acre		\$	8.00 37.06	\$ \$	120.00 37.06	_
Total Preharvest Variable Costs		i acie		φ	37.00	φ \$	1,312.12	е
						Ť	.,	
HARVESTING AND MARKETING								
Plastic Disposal	18	8 hours		\$	8.00	\$	144.00	
Plastic Disposal Fee		1 fee		\$	10.00	\$	10.00	
Hired Labor				_		_		
Harvest		hours		\$	8.00	\$	576.00	
Grading Harvest Bin Rental		hours acre		\$	8.00 100.00	\$ \$	40.00 100.00	1
Bins for Marketing		bins		\$	9.00	\$	630.00	а
Marketing Costs (15% of Gross)		6 gross		•		\$	756.00	9
Hauling Variable Costs	720	0 melons		\$	0.03	\$	216.00	е
Total Harvesting and Marketing Cost						\$	2,472.00	
Interest on Variable Costs						\$	114.67	
TOTAL VARIABLE COST						\$	3,898.79	
RETURN ABOVE VARIABLE COSTS						\$	1,141.21	
FIXED COSTS								
Machinery and Equipment						\$	61.99	е
Depreciation on Irrigation System						\$	159.94	
Taxes on Land						\$	5.00	
Insurance						\$	25.20	
TOTAL FIXED COSTS						\$	252.13	
TOTAL FIXED COSTS						Ψ	232.13	
TOTAL EXPENSES						\$	4,150.92	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	ST.					\$	889.08	
Operator and Unpaid Family Labor	50	0 hrs.		\$	8.00	\$	400.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	489.08	

a Average Yield for US was 207 cwt per acre in 2000. KY yields with trickle irrigation system are significantly higher b Price based on USDA season average price received by producers 1994-2002 and 2002 terminal market price trends in Atlanta, Detroit, and St. Louis.

c 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 IA State standards and modified for KY vegetable production

## CUCUMBERS, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

	Qua	antity	Unit	\$/\	Jnit	То	tal	
GROSS RETURNS Cucumbers (1 1/9 bu box)		525	box	\$	7.55	\$	3,963.75	a,b
VARIABLE COSTS								
Production								
Seed		2	lb	\$	60.00	\$	120.00	
Lime		0.5	ton	\$	12.12	\$	6.06	
Fertilizer: 5-10-10 Spread		10	cwt	\$	7.50	\$	75.00	
Fertilizer: Side Dressing 33.5%N			cwt	\$	13.00	\$	13.00	
Black Plastic/Drip Lines		-	acre	\$	300.00	\$	300.00	
Herbicides: Curbit 3E			apps.			\$	26.00	
Nematicide			apps.			\$	20.16	
Insecticides			apps.			\$	47.30	
Fungicides Pollination			apps. hive	ď	40.00	\$	153.41	u
Irrigation			hrs.	\$ \$	40.00 0.40	\$ \$		•
Machinery Variable Costs			acre	\$		\$		
Total Preharvest Variable Costs		'	acre	Ψ	30.33	\$	873.88	6
Total Trenal Vest Variable Costs						Ψ	07 0.00	
HARVESTING AND MARKETING								
Boxes			boxes	\$	1.25	\$	656.25	
Plastic Disposal		18	hours	\$	8.00	\$	144.00	
Plastic Disposal Fee Hired Labor		1	fee	\$	10.00	\$	10.00	
Harvest	\$	0.80	box			\$	420.00	f
Wash/Wax/Pack	\$	1.40				\$	735.00	
Marketing Costs (10% of Gross)	•	10.0%				\$	396.38	
Hauling Labor Charge			hours	\$	8.00	\$	80.00	
Hauling Variable Costs		525	boxes	\$	0.07	\$	36.75	е
Total Harvesting and Marketing Cost						\$	2,478.38	
Interest on Variable Costs						\$	95.09	
TOTAL VARIABLE COST						\$	3,447.34	
RETURN ABOVE VARIABLE COSTS						\$	516.41	
FIXED COSTS  Machine and a Francisco of Francisco						•	04 ==	_
Machinery and Equipment						\$	81.77 159.94	
Depreciation on Irrigation System  Taxes on Land						\$ \$	5.00	C
Insurance						\$	19.82	
TOTAL FIXED COSTS						\$	266.53	
TOTAL EXPENSES						\$	3,713.87	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	T.					\$	249.88	
	, 1 .							
Operator and Unpaid Family Labor		20	hrs.	\$	8.00	\$	160.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	89.88	

a Average Yield for US was 208 cwt per acre in 2000.

b Price based on USDA season average price received by producers 1994-2002 and 2002 terminal market price trends in Atlanta, Detroit, and St. Louis.

c 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life. Irrigation costs may vary widely depending on water source; on-farm source is assumed here.

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 Iowa State estimates modified for Kentucky vegetable production

f Based on NC State Budgets with revisions by Kentucky vegetable experts. 1996 NC State total for harvest/pack: \$2.10/bu

## CUCUMBERS, FRESH MARKET, TRICKLE IRRIGATED, SINGLE STRAND TRELLIS, LATE SUMMER PLANTING Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Qua	antity	Unit	\$/!	Jnit	То	tal	
Cucumbers (1 1/9 bu box)		800	box	\$	7.55	\$	6,040.00	a,b
VARIABLE COSTS								
Production								
Seed		2	lb	\$	60.00	\$	120.00	
Lime		0.5	ton	\$	12.12	\$	6.06	
Fertilizer: 5-10-10 Spread		10	cwt	\$	7.50	\$	75.00	
Fertilizer: Side Dressing 33.5%N		1	cwt	\$	13.00	\$	13.00	
Black Plastic/Drip Lines		1	acre	\$	300.00	\$	300.00	С
Trellis Materials		1	acre		200.00	\$	200.00	d
Trellis Labor		50	hours	\$	8.00	\$	400.00	d
Herbicides: Curbit 3E		1	apps.			\$	26.00	
Nematicide		1	apps.			\$	20.16	е
Insecticides		5	apps.			\$	47.30	
Fungicides			apps.			\$	153.41	е
Pollination			hive	\$	40.00	\$	40.00	
Irrigation		90	hrs.	\$	0.40	\$	36.00	
Machinery Variable Costs		1	acre	\$	36.95	\$	36.95	f
Total Preharvest Variable Costs						\$	1,473.88	
HARVESTING AND MARKETING								
Boxes		800	boxes	\$	1.25	\$	1,000.00	
Plastic Disposal		18	hours	\$	8.00	\$	144.00	
Plastic Disposal Fee		1	fee	\$	10.00	\$	10.00	
Hired Labor								
Harvest	\$	0.80	box			\$	640.00	g
Wash/Wax/Pack	\$	1.40	box			\$	1,120.00	g
Marketing Costs (10% of Gross)		10.0%	gross			\$	604.00	
Hauling Labor Charge		10	hours	\$	8.00	\$	80.00	
Hauling Variable Costs		800	boxes	\$	0.07	\$	56.00	f
Total Harvesting and Marketing Cost						\$	3,654.00	
Interest on Variable Costs						\$	148.54	
TOTAL VARIABLE COST						\$	5,276.42	
RETURN ABOVE VARIABLE COSTS						\$	763.58	
FIXED COSTS								
Machinery and Equipment						\$	95.52	f
Depreciation on Irrigation System						\$	159.94	
Taxes on Land						\$	5.00	U
Insurance						\$	30.20	
TOTAL FIXED COSTS						\$	290.66	
TOTAL EXPENSES						\$	5,567.08	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	ST.					\$	472.92	
Operator and Unpaid Family Labor		20	hrs.	\$	8.00	\$	160.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	312.92	

a Average Yield for US was 208 cwt per acre in 2000.

b Price based on USDA season average price received by producers 1994-2002 and 2002 terminal market price trends in Atlanta, Detroit, and St. Louis.

c 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life. Irrigation costs may vary widely depending on water source; on-farm source is assumed here.

d Trellising costs estimated from 2002 studies in western Kentucky

e Pesticide costs based on recommended applications of various products using 2002 UK product costs

f Machinery costs based on 2002 Iowa State estimates modified for Kentucky vegetable production

# SWEET CORN, FRESH MARKET, Overhead Irrigated Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Qu	antity	Unit	\$/L	Init	Tot	al	
Sweet Corn (Crate)		340	crate	\$	5.75	\$ ^	1,955.00	a,b
VARIABLE COSTS								
Production Seed		15	lb	\$	6.00	\$	90.00	
Lime			ton		12.12	\$	6.06	
Fertilizer: 10-10-10 Spread			cwt	\$	6.65	\$	53.23	
Fertilizer: Side Dressing 33.5%N			cwt		12.50	\$	18.75	
Herbicide			qts	\$	5.85	\$	22.72	С
Insecticides			apps.			\$	149.98	С
Fungicide		4	oz	\$	2.66	\$	10.65	
Irrigation		8	hrs	\$	7.50	\$	80.00	f
Machinery Variable Costs		1	acre	\$	29.17	\$	29.17	d
Total Preharvest Variable Costs						\$	460.56	
HARVESTING AND MARKETING								
Crates		340	crates	\$	1.45	\$	493.00	
Hired Labor								
Harvest & Pack	\$		crate	_		\$	442.00	е
Misc. Harvest Labor		2.50		\$	8.00	\$	20.00	
Marketing Costs (10% of Gross)			gross	•	0.00	\$	195.50	
Hauling Variable Costs		340	crates	\$	0.08	\$	27.20	
Total Harvesting and Marketing Cost						\$1	1,177.70	
Interest on Variable Costs						\$	47.22	
TOTAL VARIABLE COST						\$1	1,685.48	
RETURN ABOVE VARIABLE COSTS						\$	269.52	
FIXED COSTS								
Machinery and Equipment						\$	73.32	d
Depreciation on Irrigation System						\$	175.00	
Taxes on Land						\$	5.00	
Insurance						\$	29.33	
TOTAL FIXED COSTS						\$	282.64	
TOTAL EXPENSES						\$1	1,968.12	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MO	GT.					\$	(13.12)	)
Operator and Unpaid Family Labor		20	hrs.	\$	8.00	\$	160.00	
		_0	- '	*		,		
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	(173.12)	)

a Average Yield for US was 105 cwt per acre in 2000.

b Price based on USDA season average price received by producers 1994-2001 average \$17.50/cwt and seasonal terminal market price trends from Atlanta, Detroit, and St. Louis.

c Pesticide costs based on recommended applications of various products using 2002 UK product costs

d Machinery costs based on 2002 lowa State estimated machinery costs adjusted to Kentucky and vegetable production

e Based on NC State Budgets with revisions by Kentucky vegetable experts. 1996 NC State total for harvest/pack: \$1.10/crate

f Irrigation costs assume on-farm water source. Costs may vary considerably by irrigation system and water source.

# EGGPLANT, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

	Qu	antity	Unit		\$/\	Jnit	To	tal	
GROSS RETURNS									
Eggplant (1 1/9 bu. box)		700	box		\$	7.75	\$	5,425.00	a,b
VARIABLE COSTS									
Production									
Plants		7		1000	\$	35.00	\$	245.00	
Lime			ton	1000	\$	12.12		6.06	
Fertilizer			cwt		\$	7.75			
Black Plastic/Drip Lines			acre			300.00		300.00	
Herbicides		2.5	pts		•		\$	19.55	
Insecticides		5	apps.				\$	34.54	d
Fungicides		3	apps.				\$	108.43	d
Irrigation		90	hrs.		\$	0.40	\$	36.00	С
Hired Labor		25	hrs.		\$	8.00	\$	200.00	
Machinery Variable Costs		1	acre		\$	36.84	\$	36.84	
Total Preharvest Variable Costs							\$	1,063.92	
HARVESTING AND MARKETING									
Boxes		700	boxes	:	\$	1.00	\$	700.00	
Plastic Disposal			hours		\$	8.00			
Plastic Disposal Fee			fee	•	\$	10.00	\$		
Hired Labor		•	.00		Ψ	. 0.00	Ψ		
Harvest	\$	0.85	box				\$	595.00	f
Wash/Pack	\$	1.25	box				\$		
Marketing Costs (10% of Gross)		10.0%	gross				\$	542.50	
Hauling Labor Charge		10	hours	6	\$	8.00	\$	80.00	
Hauling Variable Costs		700	boxes	<b>.</b>	\$	0.07	\$	49.00	е
Total Harvesting and Marketing Cost							\$	2,995.50	
Interest on Variable Costs							\$	115.28	
TOTAL VARIABLE COST							\$	4,174.70	
RETURN ABOVE VARIABLE COSTS							\$	1,250.30	
FIXED COSTS									
Machinery and Equipment							\$	90.59	6
Depreciation on Irrigation System							Ф \$	159.94	
Taxes on Land							\$	5.00	
Insurance							\$	27.13	
mourance							Ψ	27.10	
TOTAL FIXED COSTS							\$	282.65	
TOTAL EXPENSES							\$	4,457.35	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MO	GT.						\$	967.65	
Operator and Unpaid Family Labor		50	hrs.		\$	8.00	\$		
		50	ino.		Ψ	0.00			
RETURN TO LAND, CAPITAL, AND MANAGEMENT							\$	567.65	

a Based on estimated KY yields

b Price based on USDA season average price received by producers 1994-2002 and 2002 terminal market price trends in Atlanta, Detroit, and St. Louis.

 $c\ 2002\ UK\ estimate\ for\ trickle\ irrigation.\ Based\ on\ \$1244\ fixed\ costs,\ st.\ line\ depreciation,\ 7-year\ useful\ life$ 

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 Iowa State estimated machinery costs adjusted to Kentucky and vegetables

f Based on Georgia Vegetable Production Budgets and UK estimates

# BELL PEPPERS, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Qu	antity	Unit	\$/U	Init	To	tal	
Bell Peppers (1 1/9 bushel)		1500	box	\$	8.00	\$	12,000.00	a,b
VARIABLE COSTS Production								
Plants		12	1000		50.00	\$	600.00	
Lime			ton	\$	12.12		6.06	
Fertilizer: 5-10-10 Spread			cwt	\$	7.75		93.00	
Fertilizer: Side Dressing Ammonium Nitrate			lbs	\$	0.10		7.50	
Black Plastic/Drip Lines			acre	\$	300.00	\$	300.00	
Herbicides Insecticides			acre			\$	17.71	-
Fungicides			apps.			\$ \$	67.91 159.70	
Irrigation			apps. hrs.	\$	0.40	\$	36.00	
Machinery Variable Costs			acre	\$	34.51	\$	34.51	
Total Preharvest Variable Costs			doro	Ψ	04.01	\$	1,322.39	C
HARVESTING AND MARKETING								
Boxes		1500	boxes	\$	1.25	\$	1,875.00	
Plastic Disposal		18	hours	\$	8.00		144.00	
Plastic Disposal Fee		1	fee	\$	10.00	\$	10.00	
Hired Labor								
Harvest	\$	0.75	box			\$	1,125.00	f
Packing, Grading	\$	1.30				\$	1,950.00	
Marketing Costs (10% of Gross)		10.0%	gross				1,200.00	
Hauling Labor Charge			hours	\$	8.00	\$	80.00	
Hauling Variable Costs		1500	boxes	\$	0.07	\$	105.00	е
Total Harvesting and Marketing Cost						\$	6,489.00	
Interest on Variable Costs						\$	205.51	
TOTAL VARIABLE COST						\$	8,016.90	
RETURN ABOVE VARIABLE COSTS						\$	3,983.10	
FIXED COSTS								
Machinery and Equipment						\$	125.26	Δ.
Depreciation on Irrigation System						\$	159.94	
Taxes on Land						\$	5.00	ŭ
Insurance						\$	60.00	
TOTAL FIXED COSTS						\$	350.20	
TOTAL EXPENSES						\$	8,367.10	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	ST.					\$	3,632.90	
Operator and Unpaid Family Labor		40	hrs.	\$	8.00	\$	320.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	3,312.90	

a Yield based on USDA season averages and KY historical data

b Price based on USDA season average price received by producers 1995-2000 average \$31.48/cwt

c 2002 UK standard value for trickle irrigation. Startup costs = \$1244 for small farm trickle irrigation system Irrigation costs may vary widely depending on water source; on-farm source is assumed here.

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 Iowa State estimated machinery costs adjusted to Kentucky and vegetable production

f Based on state budgets with revisions by Kentucky vegetable experts. 1996 Clemson total for harvest/pack: \$1.10

# JALEPENO PEPPERS, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Quantity	Unit		\$/\	Jnit	То	tal	
Jalepeno Peppers (1/2 bushel)	1300	box		\$	6.00	\$	7,800.00	a,b
VARIABLE COSTS								
Production Plants	12		1000	¢	50.00	\$	600.00	
Lime		ton	1000	\$	12.12	\$	6.06	
Fertilizer: 5-10-10 Spread		cwt		\$	7.75		93.00	
Fertilizer: Side Dressing Ammonium Nitrate	75	lbs		\$	0.10	\$	7.50	
Black Plastic/Drip Lines	1	acre		\$	300.00	\$	300.00	С
Herbicides	1	acre				\$	17.71	d
Insecticides		apps.				\$	67.91	
Fungicides		apps.		_		\$	159.70	
Irrigation		hrs.		\$	0.40	\$	36.00	
Machinery Variable Costs  Total Preharvest Variable Costs	1	acre		\$	34.51	\$	34.51	е
Total Prenarvest Variable Costs						\$	1,322.39	
HARVESTING AND MARKETING								
Boxes	1300	boxes	6	\$	1.05	\$	1,365.00	
Plastic Disposal	18	hours		\$	8.00		144.00	
Plastic Disposal Fee		fee		\$	10.00	\$	10.00	
Hired Labor								
Harvest	140	hours		\$	8.00	\$	1,120.00	f
Marketing Costs (10% of Gross)	10.0%	gross				\$	780.00	
Hauling Labor Charge		hours		\$	8.00	\$	80.00	
Hauling Variable Costs	1300	boxes	3	\$	0.07	\$	91.00	е
Total Harvesting and Marketing Cost						\$	3,590.00	
Interest on Variable Costs						\$	140.28	
TOTAL VARIABLE COST						\$	5,052.67	
RETURN ABOVE VARIABLE COSTS						\$	2,747.33	
FIXED COSTS								
Machinery and Equipment						\$	115.26	е
Depreciation on Irrigation System						\$	159.94	
Taxes on Land						\$	5.00	
Insurance						\$	39.00	
TOTAL FIXED COSTS						\$	319.20	
TOTAL EXPENSES						\$	5,371.87	
	_							
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MC	θT.					\$	2,428.13	
Operator and Unpaid Family Labor	40	hrs.		\$	8.00	\$	320.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	2,108.13	

a Yield based on USDA season averages and KY historical data

b Price based average prices reported by Kentucky producers

c 2002 UK standard value for trickle irrigation. Startup costs = \$1244 for small farm trickle irrigation system

Irrigation costs may vary widely depending on water source; on-farm source is assumed here.

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 Iowa State estimated machinery costs adjusted to Kentucky and vegetable production

f Based on state budgets with revisions by Kentucky vegetable experts. 1996 Clemson total for harvest/pack: 1.10

### PUMPKINS: Non-irrigated

#### Kentucky Estimated per Acre Costs and Returns for 2002

	Quantity	Quantity Unit		\$/Unit		al		
GROSS RETURNS Pumpkins (18-22 lb size)	22,000	lb	\$	0.08	\$	1,760.00	a,b	
VARIABLE COSTS								
Production								
Seed	_	lb	\$	45.00		90.00		
Lime		ton	\$	12.12		6.06		
Fertilizer		acre	\$	85.00	\$	85.00		
Herbicides		acre			\$	30.55		
Insecticides		apps.			\$	50.05		
Fungicides		apps.	Φ	40.00	\$	176.91	С	
Pollination		hive	\$ \$	40.00	\$	40.00		
Machinery Variable Costs  Total Preharvest Variable Costs	1	acre	\$	34.51	\$ <b>\$</b>	34.51 <b>513.08</b>	a	
Total Prenarvest Variable Costs					Þ	513.08		
HARVESTING AND MARKETING Hired Labor								
Harvesting, Hauling, Handling	70	hr	\$	8.00	\$	560.00		
Marketing Costs (10% of Gross)		gross	Ψ	0.00	\$	176.00	۵	
Hauling Variable Costs		cwt	\$	0.15	\$	33.00	C	
radiing variable costs	220	CWI	Ψ	0.15	Ψ	33.00		
Total Harvesting and Marketing Cost					\$	769.00		
Interest on Variable Costs					\$	40.39		
TOTAL VARIABLE COST					\$	1,322.47		
RETURN ABOVE VARIABLE COSTS					\$	437.53		
FIXED COSTS					œ.	E0 00		
Machinery and Equipment Taxes on Land					\$ \$	50.26		
Insurance					Ф \$	5.00 26.40		
insurance					Ф	26.40		
TOTAL FIXED COSTS					\$	81.66		
TOTAL EXPENSES					\$	1,404.13		
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MC	ST.				\$	355.87		
Operator and Unpaid Family Labor	20	hrs.	\$	8.00	\$	160.00		
RETURN TO LAND, CAPITAL, AND MANAGEMENT					\$	195.87		

a Average Yield for US was 215 cwt per acre in 1999.

b Price based on USDA season average price and terminal market price trends in Atlanta, Detroit & St. Louis

c Pesticide costs based on recommended applications of various products using 2002 UK product costs

d Machinery costs based on 2002 Iowa State machinery budget generator modified for KY

e Based on state budgets with revisions by Kentucky vegetable experts

# YELLOW CROOKNECK SQUASH, FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

ODOGO DETUDNO	Qu	antity	Unit	\$/(	Jnit	Tot	al	
GROSS RETURNS Summer Squash (5/9 bu. box)		1000	boxes	\$	5.75	\$ 5	5,750.00	a,b
VARIABLE COSTS Production								
Seed		2	lb	\$	45.00	\$	90.00	
Lime		0.5	ton	\$	12.12	\$	6.06	
Fertilizer: 5-10-10 Spread		10	cwt	\$		\$	77.50	
Fertilizer: Side Dressing 33.5%N			cwt	\$	13.50	\$	27.00	
Black Plastic/Drip Lines Herbicides: Preplant			acre	\$	300.00	\$ \$	300.00	
Insecticides			qts apps.			\$	50.63 57.56	
Fungicides			apps.			\$	129.65	
Pollination			hive	\$	40.00	\$	40.00	
Irrigation		90	hrs.	\$	0.40	\$	36.00	g
Hired Labor			hrs.	\$	8.00	\$	200.00	
Machinery Variable Costs		1	acre	\$	32.71	\$	32.71	е
Total Preharvest Variable Costs						<b>\$</b> 1	1,047.11	
HARVESTING AND MARKETING								
Boxes			boxes	\$	1.00		1,000.00	
Plastic Disposal			hours	\$		\$	144.00	
Plastic Disposal Fee Hired Labor		1	fee	\$	10.00	\$	10.00	
Harvest	\$	0.60	box			\$	600.00	f
Wash/Pack	\$	1.20					1,200.00	
Marketing Costs (10% of Gross)		10.0%	gross			\$	575.00	
Hauling Labor Charge			hours	\$	8.00	\$	80.00	
Hauling Variable Costs		1000	boxes	\$	0.07	\$	70.00	е
Total Harvesting and Marketing Cost						\$ 3	3,679.00	
Interest on Variable Costs						\$	129.90	
TOTAL VARIABLE COST						\$ 4	1,856.00	
RETURN ABOVE VARIABLE COSTS						\$	894.00	
FIXED COSTS								
Machinery and Equipment						\$	101.37	е
Depreciation on Irrigation System						\$	159.94	
Taxes on Land						\$	5.00	
Insurance						\$	28.75	
TOTAL FIXED COSTS						\$	295.06	
TOTAL EXPENSES						\$ 5	5,151.07	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	ŝΤ.					\$	598.93	
Operator and Unpaid Family Labor		20	hrs.	\$	8.00	\$	160.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	438.93	
RETORN TO LAND, OAT TIAL, AND MANAGEMENT						φ	730.33	

a Based on estimated KY yields

b Price based on terminal market prices received in Atlanta, Detroit, and St. Louis

c 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs based on 2002 Iowa State estimated machinery costs

 $f\ \ \text{Based on NC State Budgets with revisions by Kentucky vegetable experts. NC State total for harvest/pack: } \$1.70$ 

g Actual irrigation costs may be highly variable depending on source and cost of water. Budget assumes an established on-farm water source.

## TOMATOES, STAKED: FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

	Qua	Quantity Unit		\$/Unit		То		
GROSS RETURNS		1600	hov	ď	9.00	¢	12 900 00	a h
Tomatoes (25# box)		1600	DOX	\$	8.00	\$	12,800.00	a,D
VARIABLE COSTS Production								
Plants		4.5	1000	\$	90.00	\$	405.00	
Lime			ton	\$	12.12	\$	6.06	
Transplant Labor		15	hours	\$	8.00	\$	120.00	
Fertilizer: 10-20-20		12	cwt	\$	8.50	\$	102.00	
Fertilizer: Starter		2	cwt	\$	12.50	\$	25.00	
Fertilizer: Ammonium Nitrate		30	lb	\$	0.10	\$	3.00	
Black Plastic/Drip Lines		1	acre	\$	300.00	\$	300.00	d
Stakes & Twine		1	acre	\$	115.00	\$	115.00	С
Herbicides (row middles only)		1	acre			\$	39.88	
Insecticides		5	apps.			\$	89.73	е
Fungicides		6	apps.			\$	130.45	е
Irrigation		90	hrs.	\$	0.40	\$	36.00	С
Machinery Variable Costs		1	acre	\$	43.79	\$	43.79	f
Total Preharvest Variable Costs						\$	1,415.91	
HARVESTING AND MARKETING								
Boxes		1600	boxes	\$	1.00	\$	1,600.00	
Trays		50	each	\$	2.25	\$	112.50	
Plastic Disposal		18	hours	\$	8.00	\$	144.00	
Plastic Disposal Fee		1	fee	\$	10.00	\$	10.00	
Hired Labor								
Harvest	\$	1.65	box			\$	2,640.00	g
Grade/Pack	\$	0.65	box			\$	1,040.00	g
Marketing Costs (10% of Gross)		10.0%	gross			\$	1,280.00	
Hauling Variable Costs		1600	boxes	\$	0.05	\$	80.00	f
Total Harvesting and Marketing Cost						\$	6,906.50	
Interest on Variable Costs						\$	219.11	
TOTAL VARIABLE COST						\$	8,541.52	
RETURN ABOVE VARIABLE COSTS						\$	4,258.48	
FIVED COSTS								
FIXED COSTS						Φ.	445.70	,
Machinery and Equipment Depreciation on Irrigation System						\$ \$	145.76 159.94	
Taxes on Land						\$	5.00	C
Insurance						\$	64.00	
insurance						Ψ	04.00	
TOTAL FIXED COSTS						\$	374.70	
TOTAL EXPENSES						\$	8,916.22	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MG	€T.					\$	3,883.78	
Operator and Unpaid Family Labor		220	hrs.	\$	8.00	\$	1,760.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	2,123.78	

a  $\,$  Average yield for US was 270 cwt (about 1100 boxes) per acre for all tomatoes from 1995-2001.

b Price based on USDA season average price received by producers June-Aug for 1994-99 at \$27.74/cwt and monthly trends in 1998-2002 Atlanta, Detroit, and St. Louis terminal market averages.

c Reflects 3-year amortized cost for stakes and twine. First year expense will be in the \$225 range

d 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life

e Pesticide costs based on recommended applications of various products using 2002 UK product costs

f Machinery costs based on 1996 NC State standards used in tomato budget and 2002 lowa State machinery generator

g Based on NC State Budgets with revisions by Kentucky vegetable experts. 1996 NC State total for harvest/pack: \$2.50/box

# WATERMELON (seeded), FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Quantity Unit		\$/\	\$/Unit		al		
Watermelons, Seeded		350	cwt	\$	7.00	\$	2,450.00	a,b
VARIABLE COSTS Production								
Plants		800	plants	\$	0.09	\$	68.00	
Lime			ton	\$	12.12		6.06	
Fertilizer: 5-10-10 Spread			cwt	\$	7.50		75.00	
Fertilizer: Side Dressing 33.5%N		1.2	cwt	\$	12.50	\$	15.00	
Black Plastic/Drip Lines		1	acre	\$	250.00	\$	250.00	С
Herbicides (Row Middles)		1	acre			\$	30.55	d
Insecticides/Nematicides		4	apps.			\$	50.05	d
Fungicides		3	apps.			\$	112.13	d
Pollination		1	hive	\$	40.00	\$	40.00	
Irrigation		90	hrs.	\$	0.40	\$	36.00	С
Additional Hired Labor (Transplants)		16	hrs.	\$	8.00	\$	128.00	
Machinery Variable Costs		1	acre	\$	34.51	\$	34.51	е
Total Preharvest Variable Costs						\$	845.30	
HARVESTING AND MARKETING								
Plastic Disposal			hours	\$	8.00	\$	144.00	
Plastic Disposal Fee		1	fee	\$	10.00	\$	10.00	
Hired Labor								
Harvest & Field Grading		.85				\$	647.50	f
Marketing Costs (10% of Gross)			gross			\$	245.00	
Hauling Variable Costs		350	cwt	\$	0.15	\$	52.50	е
Total Harvesting and Marketing Cost						\$	1,099.00	
Interest on Variable Costs						\$	62.77	
TOTAL VARIABLE COST						\$	2,007.07	
RETURN ABOVE VARIABLE COSTS						\$	442.93	
FIXED COSTS								
Machinery and Equipment						\$	93.22	۵
, ,								
Depreciation on Irrigation System  Taxes on Land						\$	159.94	С
						\$ \$	5.00	
Insurance						Ф	35.00	
TOTAL FIXED COSTS						\$	293.16	
TOTAL EXPENSES						\$	2,300.23	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MO	GT.					\$	149.77	
Operator and Unpaid Family Labor		30	hrs.	\$	8.00	\$	240.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	(90.23)	

a Average Yield for US was 233 cwt per acre in 2001. On plastic with trickle irrigation will result in yields of 300-400 cwt.

b Price based on USDA season average price and terminal market price trends in Atlanta, Detroit & St. Louis

 $c\,2002\,UK\,estimate\,for\,trickle\,irrigation.\,\,Based\,on\,\$1244\,fixed\,costs,\,st.\,line\,depreciation,\,7-year\,useful\,life$ 

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs generated using 2002 IA State machinery cost generator

f Based on state budgets with revisions by Kentucky vegetable experts

#### WATERMELON (seedless), FRESH MARKET, TRICKLE IRRIGATED Kentucky Estimated per Acre Costs and Returns for 2002

GROSS RETURNS	Qu	antity Unit 350 cwt		\$/L	Jnit	Tot	al	
Watermelons, Seedless		234.5 cwt		\$	9.00	\$	2,110.50	a,b
Watermelons, Seeded		115.5 cwt		\$	7.00	\$	808.50	
Total Returns						\$	2.919.00	
VARIABLE COSTS								
Production								
Plants, Seedless		536 plan	ts	\$	0.16	\$	85.76	
Plants, Seeded		264 plan	ts	\$	0.09	\$	23.76	
Lime		0.5 ton		\$	12.12	\$	6.06	
Fertilizer: 5-10-10 Spread		10 cwt		\$	7.50	\$	75.00	
Fertilizer: Side Dressing 33.5%N		1.2 cwt		\$	12.50	\$	15.00	
Black Plastic/Drip Lines		1 acre	<b>;</b>	\$	250.00	\$	250.00	С
Herbicides (Row Middles)		1 acre				\$	30.55	
Insecticides		4 apps				\$	50.05	
Fungicides		3 app				\$	112.13	d
Pollination		1 hive		\$	40.00	\$	40.00	
Irrigation		90 hrs.		\$	0.40	\$	36.00	С
Additional Hired Labor (Transplants)		16 hrs.		\$	8.00	\$	128.00	
Machinery Variable Costs		1 acre	;	\$	34.51	\$	34.51	е
Total Preharvest Variable Costs						\$	886.82	
HARVESTING AND MARKETING								
Plastic Disposal		18 hou	re	\$	8.00	\$	144.00	
Plastic Disposal Fee		1 fee	13	\$	10.00	\$	10.00	
Hired Labor		1 100		Ψ	10.00	Ψ	10.00	
Harvest & Field Grading	\$	1.85 cwt				\$	647.50	f
Marketing Costs (10% of Gross)	Ψ	10.0% gros	s			\$	291.90	
Hauling Variable Costs		350 cwt	.0	\$	0.15	\$	52.50	е
•								
Total Harvesting and Marketing Cost						\$	1,145.90	
Interest on Variable Costs						\$	65.69	
TOTAL VARIABLE COST						\$	2,098.41	
RETURN ABOVE VARIABLE COSTS						\$	820.59	
FIVED COOTS								
FIXED COSTS						•		
Machinery and Equipment						\$	81.67	
Depreciation on Irrigation System Taxes on Land						\$	159.94	С
						\$ \$	5.00	
Insurance						Ф	35.00	
TOTAL FIXED COSTS						\$	281.61	
TOTAL EXPENSES						\$	2,380.02	
RETURN TO OPERATOR LABOR, LAND, CAPITAL, & MO	GT.					\$	538.98	
Operator and Unpaid Family Labor		30 hrs.		\$	8.00	\$	240.00	
RETURN TO LAND, CAPITAL, AND MANAGEMENT						\$	298.98	

a Average Yield for US was 233 cwt per acre in 2001. On plastic with trickle irrigation will result in yields of 300-400 cwt.

b Price based on USDA season average price and terminal market price trends in Atlanta, Detroit & St. Louis

c 2002 UK estimate for trickle irrigation. Based on \$1244 fixed costs, st. line depreciation, 7-year useful life

d Pesticide costs based on recommended applications of various products using 2002 UK product costs

e Machinery costs generated using 2002 IA State estimated machinery costs

f Based on state budgets with revisions by Kentucky vegetable experts