

## **Prime Contractors**

Updated March 2007

## Office of Small and Disadvantaged Business Utilization (OSDBU)

The list below provides information on large business Prime Contractors who are interested in subcontracting with small, minority, women-owned, HUBZone-certified, 8(a), veteran-owned, and service-disabled, veteran-owned businesses.

To determine if opportunities exist for your company, we recommend you prepare yourself as follows:

- 1. Research the company by reviewing the column "In Search Of" to determine if there might be a match;
- 2. Visit each prime contractors' website to learn more about the company;
- 3. If the company requires businesses to register in their Supplier Registration database, do so (it is very likely that the Prime will ask if you've been to their site and registered in their supplier database);
- 4. Send an email to the contact listed for each Prime informing them of your interest in being considered for subcontracting opportunities. Briefly explain how you believe you can assist the Prime (be specific and tie your experience/capabilities to their needs).
- 5. If you have the opportunity to meet with a Prime, be prepared, and most important, be on time.
- 6. If they ask you to follow-up with additional information, do so.

Good luck in your efforts to do business with DHS Prime Contractors.

DHS Prime Contractor	In Search Of:
ACCENTURE Small Business Liaison: Chemise Smith c.smith@accenture.com Website: www.accenture.com/ TSA – Admin support services DHS HQ – Prof. svc./engineering/technical HR Services Contract DTSA20-03-C-00546, Options thru 2007 Customs BP CS-H-2002-0672-4, Options thru 2007 U. S. VISIT HSSCHQ-04-D-0096, Options thru 2009 EAGLE HSHQDC-06-D-00029	<ul> <li>Custom Programming Services</li> <li>Computer Facilities Management Services</li> <li>Software Development</li> <li>Management Support services</li> </ul>
BAE SYSTEMS INFORMATION TECHNOLOGY (Formally DigitalNet) Small Business Liaison William Mitchell William.mitchell@baesystems.com	PKI expertise, data mining, voice/wireless expertise, cabling.
Website: www.baesystems.com/CSsmallbusiness	

DHS Prime Contractor	In Search Of:
BEARING POINT Small Business Liaison: Norman Montgomery Norman.montgomery@bearingpoint.com Website: www.bearingpoint.com/portal/site/bearingpoint	<ul> <li>Domain expertise and prior working relationships with DHS component agencies.</li> <li>General Information Technology systems capabilities.</li> <li>Stakeholder Management</li> <li>Strategy and Transformation</li> <li>Enterprise Planning</li> <li>Program Management</li> <li>BPR / BPI</li> <li>Investment Planning Management</li> <li>Enterprise Architecture</li> <li>ERP Implementation</li> <li>Training</li> <li>Acquisition Management</li> <li>Requirements Determination</li> </ul>
BOEING	
Small Business Liaison Felicia E. Martin-Parham <u>Felicia.E.Martin-Parham@boeing.com</u> Website: <u>www.boeing.com/ids/advanced_systems/sbinet</u> Customs and Border Protection SBInet	<ul> <li>Fencing</li> <li>Architecture &amp; Engineering</li> </ul>
BOOZ ALLEN HAMILTON	
Small Business Liaison: Lynn Livengood Livengood lynn@bah.com	<ul> <li>Information management analysis and planning (including change management, IT architecture, knowledge management, risk analysis)</li> </ul>
DHS EAGLE: Maureen Thoman Thoman_maureen@bah.com	<ul> <li>Information systems engineering and design (including ED database design, software development, software maintenance and licensing, software engineering)</li> </ul>
Small Business Registration Site: https://doingbusiness.bah.com/sbp/jsp/index.jsp Project MATRIX: HSSCHQ-04-P-00065, Options thru 2007 Anti-Terrorism/Force Protection (AT/FP) Intelligence Support	<ul> <li>Information systems operations and management (includin asset management, IT infrastructure support, database administration, mainframe support, seat management, media and video teleconferencing)</li> <li>Information System Security (including information assurance, disaster recovery, hot site/cold site support, PK software/hardware maintenance and licensing)</li> </ul>
MOBIS BPA EMV-2003-BP-0193, Options thru 2008	
CACI, INC. FEDERAL	
Small Business Liaison: Nancy Peters <u>npeters@caci.com</u> Wayne Porter <u>wporter@caci.com</u> Website:	<ul> <li>Program Management Support</li> <li>Critical Infrastructure Subject Matter Expertise</li> <li>Incident Management Preparedness, Response and Recovery Capabilities</li> <li>Border Management Technologies</li> <li>Network Services Support</li> </ul>
DHS Contractor Staffing Support BPA HSSCHQ04-A00617, Options thru 2009 TSA Program Management BPA	<ul> <li>Information Technology Services Support</li> <li>IT Security/Information Assurance</li> <li>Knowledge Management Services Support</li> <li>Logistics Support Services</li> </ul>
HST SO Program Management BPA HSTS03-04-A-ACQ918, Options thru 2009 DHS EAGLE http://www.caci.com/eagle/index.shtml Functional Category 5: CACI, INCFEDERAL HSHQDC-06-D-00020 Options thru 2011 Functional Category 2: CACI Technology Insights HSHQDC-06-D-00050 Options thru 2011	<ul> <li>Logistics Support Services</li> <li>Acquisition Support Services</li> <li>Applications Integration and Implementation Services</li> <li>Help Desk/Call Center Support</li> <li>Training Support</li> <li>Staffing Support Services</li> </ul>

DHS Prime Contractor	In Search Of:
CAPGEMINI GOVERNMENT SOLUTIONS LLC	
Small Business Liaison: Barrie.burnick@capgemini-gs.com	Consulting Services
Website:	Supply Chain Consulting
BPA HHSCHQ04-A00307; Program Management Support Services; Expires 2009	Integration
CLIENT NETWORK SERVICES, INC.	
Small Business Liaison: Matt Hoffman <u>Matt.hoffman@cns-inc.com</u>	Program Management Support Services
Website:	
BPA HSSCHQ-04-A-00309 Program Management Support Services Expires 2009	
COMPUTER SCIENCES CORPORATION	
Small Business Liaison: Annie Martin <u>Amartin5@csc.com</u> Small Businesses should register in the CSC Supplier Diversity Database at <u>www.csc.com/aboutus/supplierdiversity.shtml</u>	<ul><li>Systems Integration</li><li>IT Services</li><li>Outsourcing</li></ul>
IT Professional Services BPA COW-4-A-0129, Options to 2009	
COVENANT AVIATION SECURITY, LLC	
Small Business Liaison: Judy Olson	<ul> <li>Professional Services</li> <li>Administrative Services</li> </ul>
<u>Judy.olson@covenantwsecurity.com</u> Website:	<ul> <li>Computer-Based Training Curriculum Development</li> <li>Uniforms &amp; Duty Gear</li> <li>Office Supplies</li> </ul>
CPS HUMAN RESOURCE SERVICES	Forms & Printing
Small Business Liaison: Heidi Turpen <u>HTurpen@cps.ca.gov</u> Website: TSA – Admin Support Services DTSA20-03-C-00717, Options thru 2007 DTSA20-03-C-00865, No Option Years	<ul> <li>Discuss CPS's mentor program for small business in "Human Resources Support" with little or no federal experience.</li> </ul>
DELOITTE SERVICES, LP	
Small Business Liaison: Joyce A. Harris <u>jharris@deloitte.com</u> Website: GS-10F-0083L, Options thru 2007	<ul> <li>Information Technology Services</li> <li>Technology Integration</li> <li>ERP Implementation Including Oracle, SAP, and Peoplesoft</li> <li>Enterprise Architecture</li> <li>Acquisition Management</li> <li>Information Systems Security</li> <li>Training</li> </ul>

DHS Prime Contractor	In Search Of:
DEWBERRY Small Business Liaison: Richard Herycyk rherycyk@dewberry.com Website: FEMA EMF-2003-CO-0047, Options to 2008; EMF-2003-CO- 0046, Options to 2008;	<ul> <li>LIDAR and other remote sensing services</li> <li>H&amp;H modeling</li> <li>Surveying</li> <li>DFIRM Production</li> <li>Disaster Response related work</li> <li>Hydrology, Community outreach, Multi-Hazard Analysis, Geotechnical Engineering</li> </ul>
EARTH TECH, INC.	• • • •
Small Business Liaison: Bob Schreibeis <u>Bob.schreibeis@earthtech.com</u> Earth Tech website:	<ul> <li>Architectural</li> <li>Civil Engineering</li> <li>Structural Engineering</li> <li>Mechanical Engineering</li> <li>Construction Inspection</li> </ul>
HSFEHQ-06-R-0488, Options thru 2011	"Firms with the following professional specialties willing to deploy to staff to disaster locations".
EG&G TECHNICAL SERVICES, INC. Small Business Liaison: Wanda Lewis wlewis@egginc.com Ricardo Sanchez rsanchez@egginc.com Website: http://www.urscorp.com/EGG_Division/sdbu/index.php HSBP1004C00230, Options to 2006	<ul> <li>Aircraft Logistics</li> <li>Vessels Vehicles</li> <li>General Property</li> <li>Marina Services</li> <li>Safety Equipment</li> <li>Transportation</li> <li>Storage</li> <li>Towing</li> <li>Hazardous Material</li> <li>Storage</li> <li>Handling</li> <li>Destruction</li> <li>Auctioning Service</li> <li>Security Service</li> <li>Property Management</li> <li>Appraisal Service</li> <li>Maintenance</li> </ul>
GENERAL DYNAMICS Small Business Liaison: Stephanie Poppe Stephanie.Poppe@gdc4s.com Website:	We are looking for all small business concerns, with specia emphasis on Small Disadvantaged, Women Owned, HUBZone Veteran Owned and Service Disabled Veteran Owned small businesses. • Software Distributors (Shrink-wrap, COTS)
Coast Guard DTCG23-02-D-NDRS02	<ul> <li>COTS Equipment</li> <li>Manufacturing Materials (Components, PWBs, etc.)</li> <li>Power Supplies</li> <li>Cable Assembly</li> <li>Networking Equipment</li> <li>Advanced Electronic Contract Management</li> </ul>
GENERAL DYNAMICS INFORMATION TECHNOLOGY formerly ANTEON Small Business Teaming: Ludmilla Parnell, Marketing Director, Small Business Partnerships Ludmilla.Parnell@gdit.com Website: www.anteon.com/ Go to www.anteon.com, click on "About Us" and select "Small Business". You can enter company information as well as upload up to four files such as capability documents (highly recommended). This database is used by General Dynamics in searches for companies that may be able to work with them on business opportunities,	<ul> <li>C4ISR Experience</li> <li>Information Security/Information Assurance</li> <li>Environmental Services- non-remediation</li> <li>Maritime/Port Security Operations Services</li> <li>Combat &amp; Weapons Systems engineering &amp; testing</li> <li>Simulation &amp; training</li> <li>Healthcare related services and technology</li> <li>Army transformation, ranges, target systems</li> <li>Future Combat Systems</li> <li>Range training and maintenance</li> </ul>

DHS Prime Contractor	In Search Of:
so please <b>be specific in using capability and</b> <b>customer area keywords</b> that will allow us to find your company. <b>Only the information in the registration</b> <b>form will be searchable.</b> To register with other segments of General Dynamics: Go to <u>www.gd.com</u> , select "Company Overview" and from there, you will see a link to "Supply Chain" and then "Supplier Diversity" where you can find out more about the various segments of General Dynamics, what they do and where you can register for specific GD companies.	
IBM	
Small Business Liaison: Lillian Karuri-Magero, SBLO <u>lilliank@us.ibm.com</u> Website: TSA DTRS57-00-D-30004, Expires 2004; E-Customs Modernization,TC-2001-025, Options thru 2016	<ul> <li>Technical services</li> <li>IT equipment</li> <li>Software development</li> </ul>
ICF INTERNATIONAL Small Business Liaison Linda Clark Iclark@icfi.com Website: www.icfi.com Professional and Program Management Services Blanket Purchase Agreement (BPA) GS-10F-06-LP-A-0007 Expires 2011	<ul> <li>Emergency Management Program Development</li> <li>Continuity of Operations</li> <li>Critical Infrastructure Protection</li> <li>Domestic Threat Assessment &amp; Reduction</li> <li>Information Technology Secure Solutions</li> <li>International Institutional Strengthening</li> <li>Organizational Improvement</li> <li>Pandemic Preparedness</li> <li>Regulatory Support</li> <li>Strategic Communications</li> <li>Vulnerability Assessment</li> </ul>
INTEGRATED COAST GUARD SYSTEMS – Deepwater Project (a Joint Venture of Northrop Grumman and Lockheed Martin) Small Business Liaisons: Northrop Grumman: Juanita W. Hoke Juanita.w.hoke@Imco.com Northrop Grumman: Thomas Hightower Thomas.hightower@ngc.com Click on ICGS Supplier Registration www.icgsdeepwater.com DTCG-23-02-C-2DW001, Options thru 2007 Including (5) award term options.	<ul> <li>Maritime/Aviation Communications Systems</li> <li>Maritime/Aviation Logistics</li> <li>Maritime/Aviation Sensors</li> <li>Maritime/Aviation Consoles</li> <li>C4ISR Related Systems</li> <li>Command, Control, Communication, Computing, Intelligence, Surveillance, Reconnaissance (C41SR)</li> <li>Integrated Logistics Support</li> <li>System Engineering &amp; Integration Team (SEOT)</li> <li>Aviation Solutions</li> <li>Surface Solutions (Cutters)</li> </ul>
ITS Corporation (Formerly LEADS Corporation) Small Business Liaison: Amy J. Kessler Amy.kessler@Leadscorp.com	<ul> <li>Acquisition Support &amp; Reform</li> <li>Contracting Support</li> <li>Contract Management Procurement Support</li> <li>Performance Based Contracting</li> <li>Regulatory Compliance</li> <li>Program &amp; Financial Management</li> <li>IT Program &amp; Project Management</li> </ul>

DHS Prime Contractor	In Search Of:
Website: www.leadscorp.com	<ul> <li>Independent Verification and Validation</li> <li>Risk Management</li> <li>IT Audit</li> <li>E-Government Planning &amp; Implementation</li> </ul>
L-3 COMMUNICATIONS TITAN CORPORATION Enterprise Information Technology Solutions Division (EIS) Small Business Liaison: Gale Sampson gale.sampson@L-3Com.com Website: www.L-3Com.com/Titan/small-business Program Management Support Services, BPA HSSCHQ-04-A-0312 Expires 2009 Resource Management Transformation Office Analysis BPA HSSCHA-04-A-00019 Expires 2008	<ul> <li>Project Integration and Scope Management         <ul> <li>Strategic Planning</li> <li>Project Management Planning</li> <li>Requirements Management</li> <li>Change Control</li> <li>Configuration Management</li> <li>Configuration Management</li> <li>Schedule Development</li> <li>Schedule Control</li> </ul> </li> <li>Project Cost Management</li> <li>Cost Estimation</li> <li>Cost Estimation</li> <li>Cost Estimation</li> <li>Cost Baseline Development</li> <li>Staff Management</li> <li>Staff Management</li> <li>Staff Acquisition</li> <li>Training</li> </ul> <li>Project Communication Management</li> <li>Staff Acquisition</li> <li>Training</li> <li>Project Communication Management</li> <li>Reporting</li> <li>Project Risk Management</li> <li>Reporting</li> <li>Project Procurement Management</li> <li>Acquisition Planning &amp; Execution</li> <li>Project Procurement Management</li> <li>Contract Administration</li> <li>Requirements Planning and Process Development</li> <li>Requirements Capture, Analysis and Reporting</li> <li>Business Process Modernization</li> <li>Reengineering</li> <li>Team Facilitation</li>
LOCKHEED MARTIN Small Business Liaison Officers: Regina Stout, Integrated Systems & Solutions Regina.c.stout@Imco.com Julie Paglione, Information & Technology Services Julie.e.paglione@Imco.com Pat McHugh Patricia.a.mchugh@Imco.com Supplier Diversity Information: https://suppliernet.external.Imco.com/suppliernet/diversity /index.cfm	<ul> <li>*Past performance is a must!</li> <li>TS/SI clearances usually required (IS&amp;S)</li> <li>Software engineering services</li> <li>Information Assurance</li> <li>Systems analysis and design services</li> <li>Programming support services</li> <li>Program Office support services</li> <li>COTS hardware &amp; software</li> <li>Help Desk support</li> </ul>

DHS Prime Contractor	In Search Of:
MICHAEL BAKER JR., INC. Small Business Liaison: Kathleen B. Taylor KTaylor@mbakercorp.com Website: www.mbakercorp.com Coast Guard FEMA	<ul> <li>Surveying &amp; Engineering</li> <li>Design</li> <li>Architectural Services</li> <li>Environmental Lab Services</li> <li>Environmental &amp; Geotechnical Drilling Services</li> </ul>
NORTHROP GRUMMAN (Information Technology) Small Business Liaison: Ruby Dargan Ruby.dargan@ngc.com Website: https://oasis.northgrum.com/logicon/general/it_wel come.htm NORTHROP GRUMMAN (Ship Systems) Small Business Liaison: Joan Branson Joan.branson@ngc.com Small Business Administrator: Mijisha Gray Mijisha.gray@ngc.com Supplier Diversity website: http://www.ss.northropgrumman.com/contact/conta ct.html	<ul> <li>CIS Transformation</li> <li>Data Center</li> <li>E-Mail</li> <li>Network (NOC/SOC) Services</li> <li>VOC</li> <li>Help Desk</li> <li>Field &amp; Site Services (Agency-wide/Components)</li> <li>Desktop</li> <li>ICE Field Detention Center</li> <li>Computer Security (including C&amp;A Services)</li> <li>Sub-parts of SBI</li> <li>Enterprise Architecture Support</li> <li>Enterprise Architecture Support</li> <li>Enterprise Architecture Support</li> <li>Enterprise Architecture Support</li> <li>Bridge Crane</li> <li>Side Port Crane</li> <li>Boat &amp; Cargo Crane</li> <li>Fan Motors</li> <li>Power Supplies</li> <li>Torsion Meters</li> <li>Disconnect Switches</li> <li>Switchboards</li> <li>Degaussing Systems</li> <li>Hoist</li> <li>Misc. Hardware</li> <li>Electrical Cable</li> <li>Pumps</li> <li>S02 Monitors</li> <li>Hydrogen Sulfide Monitors</li> </ul>
OLIN Small Business Liaison: Greg Smith GASmith2@olin.com Website: FLETC TFTC-03-26, Options to 2008 NFU ACB-3-C-0011, Options to 2008 PEROT SYSTEMS John Walker	<ul> <li>Packaging</li> <li>Tooling</li> <li>Maintenance &amp; Repair</li> <li>Operating Supplies</li> <li>Government Consulting</li> <li>Technology Consulting</li> <li>Business Process Management</li> </ul>

DHS Prime Contractor	In Search Of:
Website: www.perotsystems.com/government/small_busine ss.htm	
P. J. DICK INCORPORATED Small Business Liaison: Johnnetta Jarrett jjarrett@pjdick.com Website Registration: <u>estimating.pjdick.com/</u>	<ul> <li>Acoustical Ceiling</li> <li>Concrete Doors &amp; Ceilings</li> <li>Design Consulting</li> <li>Drywall</li> <li>Electrical Supply</li> <li>Environmental Testing</li> <li>Fencing</li> <li>Fireproofing</li> <li>Trucking</li> <li>Waterproofing</li> <li>Landscaping</li> <li>Site work</li> <li>Masonry</li> <li>Steel</li> <li>Carpentry-Finish</li> <li>Roofing</li> <li>Curtainwall</li> <li>Interiors</li> <li>HVAC</li> <li>Plumbing</li> <li>Automatic Temperature Controls</li> </ul>
PRICEWATERHOUSECOOPERS, LLP Small Business Liaison: Christine Ayers Christine.Ayers@us.pwc.com Website: BPA Program Management: HSSCHQ04A00308	<ul> <li>IT Security</li> <li>Project/Program Management</li> <li>Change Management/Operational Effectiveness</li> <li>Financial/Accounting Management</li> </ul>
REMINGTON Small Business Liaison: Ben Minichino Ben.minichino@remington.com Website: Customs & Border Protection TC-I-03-006, Options thru 2006 FLETC TFTC 03-29,Options thru 2008 Secret Service TSS040009, Options thru 2009	<ul> <li>Small Arms Ammunition</li> <li>Firearms Cleaning Supplies</li> <li>Armorers Schools</li> <li>Shotgun, Rifle, Handgun Practical Training</li> <li>Surveillance Equipment (Camera, Software and License Plate Reading)</li> <li>Firearms, Shotguns, Rifles</li> </ul>
ROBBINS-GIOIA, LLC         Small Business Liaison:         Emily O'Gorman         Emily.ogorman@robbinsgioia.com         Website:       www.robbinsgioia.com         BPA Program Management Support; HSSCHQ04-A00313         Expires 2009         BPA Contractor Staffing Support; HSSCHQ04-A00704         Expires 2009	<ul> <li>Organizational &amp; Business Process Improvement Support</li> <li>Budget &amp; Financial Management Support</li> <li>Requirements Analysis</li> </ul>

DHS Prime Contractor	In Search Of:
SAIC	
Small Business Liaison: Babak Nouri, Business Development Manager <u>nourib@saic.com</u> Carla Undurraga, Business Development Specialist <u>undurragac@saic.com</u>	SAIC is looking for Small, Small Disadvantaged, Women- Owned, , HUB Zone, Veteran-Owned, Service-Disabled Veteran-Owned, Native American, and Tribally-owned Businesses AND Historically Black Colleges and Universities, and Minority Institutions who:
Website:	<ul> <li>Have experience in commercial or government contracting and/or unique solutions to business problems.</li> <li>Possess technical capabilities and knowledge relative to customer requirements.</li> <li>Have experience in the following industries:         <ul> <li>Criminal Justice</li> <li>E-Business</li> <li>Energy (Utilities/ Oil &amp; Gas)</li> <li>Environment</li> <li>Financial Services</li> <li>Logistics</li> <li>Government</li> <li>Maritime</li> <li>National Security</li> <li>Space</li> <li>Telecommunications</li> </ul> </li> </ul>
THOMAS & HERBERT CONSULTING, LLC	Management consulting     Enterprise Architecture
Small Business Liaison: Mike Borden Mike.borden@thcllc.com	<ul> <li>J2EE</li> <li>Program Management</li> <li>Performance Management</li> </ul>
Website: www.Thcllc.com	<ul> <li>Policy Facilitation</li> <li>SOA Component Technology</li> <li>IdM, Portal, integration, web services</li> <li>C&amp;A and Information Assurance</li> <li>CMMI; Data Management/Knowledge Management</li> </ul>
UNISYS	
Small Business Liaison: Susan Cooper <u>susan.cooper@unisys.com</u> Supplier Diversity Registration: <u>TSA IT Management Services (ITMS) contract information</u>	<ul> <li>Enterprise Architecture</li> <li>Applications Integration and Implementation</li> <li>Software design</li> <li>Information Technology Outsourcing</li> </ul>
www.federal.unisys.com/itms	
VERIZON	
Small Business Liaison: Charles C. Jackson <u>Charles.c.jackson@verizonbusiness.com</u> Website: <u>http://www22.verizon.com/about/community/supplier_dive</u> <u>rsity/sdindex.html</u>	<ul> <li>Telecommunications</li> <li>Call centers</li> <li>IT</li> <li>Cabling</li> <li>Network management</li> </ul>

DHS Prime Contractor	In Search Of:
VF IMAGEWEAR Small Business Liaison: James Wimbley James_Wimbley@vfc.com Website: www.vfimagewear.com TSA HSTS01-04-C-AOP028, Options thru 2009 CBP TC-01-050, Options thru 2011	VF IMAGEWEAR is always looking for potential small business suppliers of the following products. Belts Socks Ties Sweaters Jackets Hats Pants Shoes Shirts
VSE CORPORATION Small Business Liaison: Carol Parker <u>CCParker@vsecorp.com</u> Website: www.vsecorp.com U.S. Coast Guard DTCG23-02-D-HN1000, Options thru 2007	<ul> <li>Life cycle Support for Vessels transferred to foreign governments</li> <li>Pre-transfer joint vessel inspections</li> <li>Reactivations</li> <li>Crew Training</li> <li>Transit Assistance</li> <li>Heavy-lift Contracting</li> <li>Logistics Support</li> <li>Technical Support</li> <li>Overseas Husbandry</li> </ul>