

Portland District Office

2008 Calendar Year Loan Report

Once again, congratulations to all the lenders and Certified Development Companies (CDCs) in the Portland, Oregon District. The Portland District appreciates the outstanding contributions of all its lending partners over the past year. There were **1239 total loans for \$273,441,990** approved for area small business borrowers. **The dollars approved for 7(a) loans exceeded \$200 million – a record for the District**.

Top Five 7(a) Lenders by Number of Loans:

1.	U.S. Bank, NA	392
2.	Wells Fargo Bank, NA	110
3.	West Coast Bank	
4.	KeyBank	58
5.	Bank of America	55

Top Five 7(a) Lenders by Dollar Volume:

1.	Wells Fargo Bank, NA	\$31.2 mil
2.	CIT Small Business Lending	\$31.0 mil
3.	U.S. Bank, NA	\$27.7 mil
4.	West Coast Bank	\$15.5 mil
5.	Pacific Continental Bank	\$14.7 mil

Leading CDC Producers by Number of Loans & Dollar Volume:

- 1. NW Business Dev. Assoc._____27 @ \$19.3 mil
- 2. Evergreen Business Capital_____25 @ \$16.9 mil
- 3. Cascades West Financial Svc._____16 @ \$11.2 mil

Leading Third Party Lenders by Number of Loans:

1.	KeyBank	9
2.	Lehman Brothers	8
3.	Bank of America	7

4. Bank of the Cascades _____6

Patriot Express Loans: (district total) _____ 19 @ \$1,101,500

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