

Walker, John R. (DESC)

From: Eason, Richard M [REDACTED]
Sent: Thursday, May 12, 2005 12:05 PM
Subject: Walker, John R. (DESC)
RE: Letters of Authorization (LOA)

Yes, MGS was the other company. Thanks

-----Original Message-----

From: Walker, John R. (DESC) [mailto:[REDACTED]]
Sent: Thursday, May 12, 2005 4:30 PM
To: Eason, Richard M
Subject: RE: Letters of Authorization (LOA)

Dear Richard,

I understand the sensitive nature of this situation and will treat it accordingly. Aside from the discussions with IOTC on the status of their LOA and with the Embassy, the only others this matter has been discussed with are DESC procurement officials with a need to know.

We regard to your comment on the "other bidder," only the 4 firms I provided previously are under consideration. However, 2 days ago the DCAA office looking into Opal Systems' financial capacity provided me with a copy of a joint venture agreement between Opal and Alia for Transportation Amman Jordan, so we are looking into that company and the situation.

We did get a late offer from Kuwait and Gulf Link Transport of Kuwait, which is not being considered, but it turns out they were only interested in the transportation portion of the requirement.

Joy Mullori received an email from a Mr. Abdul Rahman Abu Hassan of MGS Petroleum on May 2, who indicated he had contacted the Embassy at some point and expressed interest in the supplying product to DESC and asking for information on the next purchase. The firm was advised that this solicitation had already closed (on April 11) and that there were no other open solicitations currently and was provided information on the FedBizOpps site as a source for future solicitations.

Sincerely,

John Walker

From: Eason, Richard M [mailto:[REDACTED]]
Sent: Thursday, May 12, 2005 10:21 AM
To: Walker, John R. (DESC)
Subject: RE: Letters of Authorization (LOA)

Dear John,

I spoke with Minister of Energy Khreisat 2 hours ago. He said he had sent International Oil Trading the letter indicating that IOTC's (Trigeant) previous LOA was still valid. He requested that we keep this information quiet for political reasons.

We had expected the other bidder to be in contact with you by this point. I do not know why they have not or whether they have decided not to bid.

Dick

-----Original Message-----

From: Walker, John R. (DESC) [mailto: [REDACTED]]
 Sent: Thursday, May 12, 2005 2:48 PM
 To: Eason, Richard M
 Subject: RE: Letters of Authorization (LOA)

Dear Richard,

I would be willing to accept oral (although email would be preferred) confirmation from the Embassy that the Ministry of Energy has confirmed that the previous IOTC LOA is still valid. However, this may be unnecessary because on this subject, today I just received from IOTC an email with attachments, one of which is described as a letter in Arabic from the Minister of Energy confirming that the prior LOA is still considered valid. IOTC indicates that they will send an authorized translation of the letter shortly, which I will forward upon receipt.

By any chance, is there anything you can tell me about any of the other prospective offertory and their proposed plans of operations?

Thank you and your staff for all your assistance.

Sincerely,

J Walker
 DESC-B

From: Eason, Richard M [mailto: [REDACTED]]
 Sent: Thursday, May 12, 2005 2:09 AM
 To: Walker, John R. (DESC)
 Subject: RE: Letters of Authorization (LOA)

I have heard from Harry Sargeant of International Oil Trading (Trigeant) that DESC would be willing to accept an oral commitment from the Ministry to the Embassy. Is that accurate?

-----Original Message-----

From: Walker, John R. (DESC) [mailto: [REDACTED]]
 Sent: Wednesday, May 11, 2005 5:06 PM

5128

To: Walker, John R. (DESC); Eason, Richard M
Cc: Flowers, James H; Mullori, Joy (DESC); Gill, Teresa
(DESC); Henzel, Christopher P; Lawless, Gregory F; Rohrer, Dave COL (DESC);
Cotton, James C. (DESC)
Subject: RE: Letters of Authorization (LOA)

Dear Mr. Eason,

Based on some additional information received today, the firm, Distinguished Experience Establishment for General Investment of Amman Jordan is now advising that all of the product they propose to deliver if successful would be trucked into Jordan from Israel. I wanted to keep you apprised of the change to the information indicated below.

If you have any questions regarding any of the information provided, please do not hesitate to contact me.

Sincerely,

John Walker
DESC-B

From: Walker, John R. (DESC)
Sent: Monday, May 09, 2005 5:18 PM
To: 'Eason, Richard M'
Cc: Flowers, James H; Mullori, Joy (DESC); Gill, Teresa (DESC); Henzel, Christopher P; Lawless, Gregory F; Rohrer, Dave COL (DESC); Cotton, James C. (DESC)
Subject: RE: Letters of Authorization (LOA)

Dear Mr. Eason,

The firms under consideration for the award of supply of JP8 and DT2 from Jordan beginning in July 2005 are:

International Oil Trade Center (IOTC), the current supplier under contract SP0600-04-D-0506.

Distinguished Experience Establishment for General Investment, Amman Jordan.
Morgantown International LTD, Zurich Switzerland.
Opal Systems Company, Pittsburgh, PA USA.

Preaward surveys are currently being conducted on Morgantown, Opal and Distinguished Experience to determine if they are responsible for award.

Based on the information we have received from the offerors, TC, Distinguished Experience and Opal propose importing product into the port of Aqaba.

Morgantown has proposed trucking product through Jordan from Israel. Distinguished Experience, in addition to proposing importing product into the port of Aqaba, had indicated that they are proposing trucking product into Jordan but has not indicated the source of the product.

None of the firms proposing to import product into the port of Aqaba has provided any indication that they have received the LOA from the GOJ Minister of Energy, other than IOTC citing their understanding that their current LOA provided to them and their partner NRDC by the GOJ Minister of Energy on May 20, 2004, is still valid for both their ongoing contract and their proposed contract.

Rather than have you seek LOAs from the GOJ on any of these firms, I would ask that you confirm LOAs once we have received them from the offerors and again if possible find out if the current LOA for IOTC is considered valid by the Minister of Energy for the follow on contract should IOTC be in line for the award.

As far as the current schedule, I hope to close negotiations as early as the end of this week and proceed to award if possible by the end of the following week.

As I am sure you understand, this information is procurement sensitive. If you have any questions, please do not hesitate to contact me.

Sincerely,

John Walker
DESC-B

From: Eason, Richard M [mailto: [REDACTED]]
Sent: Thursday, May 05, 2005 9:34 AM
To: Walker, John R. (DESC)
Cc: Flowers, James H; Mullori, Joy (DESC); Gill, Teresa (DESC); Henzel, Christopher P; Lawless, Gregory F
Subject: RE: Letters of Authorization (LOA)

Dear John,

We have been unable to get further clarification from the Energy Minister as a response to your question. However, based on a number of earlier meetings with the Minister and his staff, I expect that new LOAs will be required for what is in effect a new contract.

My recommendation is that DESC proceed with the tendering process. Once DESC has reviewed the bid packets and agreed on a short-list, we can then seek LOAs from the Energy Minister. As we have stated previously, the Energy Minister will want those LOAs to be approved by the Prime Minister.

I here attach for your convenience, the information

on procedures I learned from Minister Khresat in my meeting with him last December and sent to you.

Please keep us posted on the bidding schedule and on when DESC has decided on a shortlist or a winning bidder. We will then seek LOAs from the Energy Ministry.

We are eager to ensure that the flow of fuel supplies to our troops in Iraq remains steady. Any advance notice you can provide us of actions you will need us to take will be most appreciated.

Regards,
Dick Eason

-----Original Message-----

From: Walker, John R. (DESC)

[mailto:████████████████████]

Sent: Friday, April 22, 2005 7:40 PM

To: Eason, Richard M

Cc: Flowers, James H; Mullori, Joy (DESC); Gill, Teresa

(DESC)

Subject: RE: Letters of Authorization (LOA)

Dear Mr. Eason,

Thanks. I did not note previously and probably should have that with the extension of the contract delivery period from September 2004 until Jun 2005, there was no apparent problem from my perspective with that change and the LOA.

IOTC has advised that the status of their LOA has been discussed between General Al-Batayneh of the National Resources Development Company, IOTC's subcontractor, and Energy Minister Khresat. I hope this will assist in quickly clarifying the matter.

Thanks again,

JWalker

From: Eason, Richard M [mailto:████████████████████]
Sent: Friday, April 22, 2005 3:39 AM
To: Walker, John R. (DESC)
Cc: Flowers, James H
Subject: RE: Letters of Authorization (LOA)

John,

Sorry for the delay but it has been very busy here. We will get back to you shortly,

Dick

-----Original Message-----

5131

From: Walker, John R. (DESC)

[mailto: [REDACTED]]

Sent: Thursday, April 21, 2005 1:23 AM

To: Eason, Richard M

Subject: RE: Letters of Authorization (LOA)

Dear Mr. Eason,

I have asked the current contractor who they were advised by in the GOJ as to the currency of their LOA. As soon as I hear from them I will provide you the information.

On a related note, for offerors proposing to truck the product through Jordan, what GOJ agency (or agencies) would be responsible for providing the necessary security checks so that during the pre award surveys we can ascertain if the prospective offerors have taken steps to insure they can pass those checks?

Sincerely,

John R. Walker

From: Eason, Richard M [mailto: [REDACTED]]
Sent: Monday, April 11, 2005 2:29 AM
To: Walker, John R. (DESC)
Subject: RE: Letters of Authorization (LOA)

John,
We'll check on it.
Dick

-----Original Message-----

From: Walker, John R. (DESC)

[mailto: [REDACTED]]

Sent: Friday, April 08, 2005 11:25 PM

To: [REDACTED]

Subject: Letters of Authorization (LOA)

Dear Mr. Eason,

International Oil Trade Center (IOTC), the current contractor supplying DESC from Jordan under contract SP0600-04-0-0506, has indicated that the Letter of Authorization (LOA) provided by the Ministry of Energy and Mineral Resources of Jordan to them and the National Resources Development Company (attached below along with the translation provided) for the current contract does not contain an

5132

expiration date and believes another LOA in connection with the current procurement RFP SP0600-05-R-0700 is required. Would it be possible for you to confirm with the Ministry of Energy and Mineral Resources that IOTC's understanding is correct?

Sincerely,

John R. Walker
Contracting Officer
DESC-B

 Office
Cell

<<LOA (IOTC NRDC).pdf>>