

**TITLE: "FACT SHEETS"/PROGRAM 2839-S
TERM: JANUARY 1, 2008 TO DECEMBER 31, 2008**

Item No.	DESCRIPTION	Basis of Award	BEST PRESS		GRAPHCOM INC		LITHEXCEL	
			State 420	Code 11804	State 370	Code 37946	State 300	Code 52436
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT:							
(a)	Format "A" per printed side							
	Black Ink or a Color Other Than Black							
1.	Makeready and Setup Charges.....	20 x	40.00	800.00	78.95	1,579.00	30.00	600.00
2.	Per 100 Copies.....	800 x	0.30	240.00	1.58	1,264.00	1.00	800.00
	Each Additional Color of Ink							
3.	Makeready and Setup Charges.....	30 x	25.00	750.00	52.63	1,578.90	30.00	900.00
4.	Per 100 Copies.....	1200 x	0.15	180.00	0.21	252.00	0.80	960.00
	Four-Color Process							
5.	Makeready and Setup Charges.....	30 x	350.00	10,500.00	236.84	7,105.20	120.00	3,600.00
6.	Per 100 Copies.....	1200 x	1.75	2,100.00	2.37	2,844.00	1.00	1,200.00
(b)	Format "B"per printed side							
	Black Ink or a Color Other Than Black							
1.	Makeready and Setup Charges.....	10 x	40.00	400.00	89.47	894.70	40.00	400.00
2.	Per 100 Copies.....	400 x	0.30	120.00	1.74	696.00	1.50	600.00
	Each Additional Color of Ink							
3.	Makeready and Setup Charges.....	15 x	25.00	375.00	52.63	789.45	40.00	600.00
4.	Per 100 Copies.....	600 x	0.15	90.00	0.32	192.00	0.90	540.00
	Four-Color Process							
5.	Makeready and Setup Charges.....	20 x	360.00	7,200.00	263.16	5,263.20	120.00	2,400.00
6.	Per 100 Copies.....	800 x	2.10	1,680.00	3.11	2,488.00	2.00	1,600.00
(c)	Format "C" Per printed side							
	Black Ink or a Color Other Than Black							
1.	Makeready and Setup Charges.....	10 x	40.00	400.00	100.00	1,000.00	68.00	680.00
2.	Per 100 Copies.....	400 x	0.30	120.00	2.63	1,052.00	2.00	800.00
	Each Additional Color of Ink							
3.	Makeready and Setup Charges.....	10 x	25.00	250.00	52.63	526.30	68.00	680.00
4.	Per 100 Copies.....	400 x	0.15	60.00	0.53	212.00	1.20	480.00
	Four-Color Process							
5.	Makeready and Setup Charges.....	10 x	470.00	4,700.00	368.42	3,684.20	220.00	2,200.00
6.	Per 100 Copies.....	400 x	3.25	1,300.00	5.00	2,000.00	3.00	1,200.00
II.	PAPER: Per 100 Page-size leaves							
(a)	White Offset Book, 90 g/m ² (60 lb.).....	500 x	0.35	175.00	1.00	500.00	1.00	500.00
(b)	Colored Vellum Finish Book, 90 g/m ² (60 lb.).....	400 x	0.35	140.00	1.26	504.00	1.50	600.00
(c)	White Litho (Gloss) Coated Text, 120 g/m ² (80 lb.).....	1100 x	0.35	385.00	1.84	2,024.00	2.00	2,200.00
(d)	White Litho (Gloss) Coated Text, 150 g/m ² (100 lb.).....	600 x	0.35	210.00	2.26	1,356.00	3.50	2,100.00
(e)	No. 2 White Dull Coated Text, 150 g/m ² (100 lb.).....	2200 x	2.15	4,730.00	2.26	4,972.00	3.80	8,360.00
(f)	White Matte Coated Text, 105 g/m ² (70 lb.).....	800 x	0.45	360.00	1.68	1,344.00	2.00	1,600.00
(g)	White Matte Coated Text, 120 g/m ² (80 lb.).....	1200 x	0.45	540.00	1.32	1,584.00	2.20	2,640.00
III.	ADDITIONAL OPERATIONS:							
(a)	Shrink-film packing.....each package	3500 x	0.30	1,050.00	0.16	560.00	0.35	1,225.00
(b)	Palletizing (including pallet).....per pallet	3 x	1.00	3.00	15.79	47.37	20.00	60.00
(c)	Affixing labels,box, & ship.							
1.	Single copy in kraft envelope.....each envelope	200 x	0.25	50.00	0.53	106.00	0.50	100.00
2.	Multiple copies in kraft envelope(up to 200 leaves).....each envelope	40 x	0.49	19.60	0.79	31.60	0.65	26.00
(d)	Dylux or digital equivalent.....each page-size unit.	170 x	0.25	42.50	2.63	447.10	3.00	510.00
(e)	One-piece Laminated Proofs (Cromalin or similar) per color per trim/page-size unit.....	100 x	12.00	1,200.00	15.79	1,579.00	5.00	500.00
(f)	Color key proofs (3-M or similar) per color per trim/page-size unit.....	25 x	1.00	25.00	10.53	263.25	5.00	125.00
(g)	Intermediate Color Proof...each page size unit.....	40 x	1.00	40.00	10.53	421.20	20.00	800.00
(h)	Timework.....per hour	2 x	70.00	140.00	63.16	126.32	65.00	130.00
V.	SHIPPING CHARGES:							
(a)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 1							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	9 x	10.00	90.00	33.68	303.12	49.00	441.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	31.58	31.58	46.00	46.00
(b)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 2							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	7 x	10.00	70.00	46.32	324.24	31.00	217.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	29.47	29.47	28.00	28.00
(c)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 3							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	8 x	15.00	120.00	46.32	370.56	54.00	432.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	29.47	29.47	52.00	52.00
(d)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 4							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	6 x	15.00	90.00	36.84	221.04	65.00	390.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	26.32	26.32	60.00	60.00
(e)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 5							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	40 x	15.00	600.00	21.05	842.00	140.00	5,600.00
(f)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 6							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	1 x	15.00	15.00	31.58	31.58	110.00	110.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	21.05	21.05	105.00	105.00
(g)	Cost per 45 kg (cwt.)...Delivered/Shipped to Zone 7							
1.	Over (120 lbs.) but not exceeding (1000 lbs.)	2 x	15.00	30.00	47.37	94.74	92.00	184.00
2.	Over (1000 lbs.) but not exceeding (10,000 lbs.)	1 x	10.00	10.00	33.68	33.68	89.00	89.00

CONTRACTOR TOTALS				41,450.10		51,645.64		49,470.00
DISCOUNT if any			NET		5.000%	2,582.28	1.000%	494.70
DISCOUNTED TOTALS				41,450.10		49,063.36		48,975.30

AWARDED