

**TITLE: "SHORT-RUN PRINTING AND COLOR COPYING" /PROGRAM 2820-S
TERM: DATE OF AWARD TO AUGUST 31, 1999 (W/OPTIONS)**

Item No.	DESCRIPTION	Basis of Award	ALPHAGRAPHS #18		FIRST IMPRESSION, INC.		VALLIANT CO.		LITHEXCEL		
			State 300	Code 25967	State 300	Code 32793	State 300	Code 64161	State 300	Code 91726	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I.	PRINTING, DUPLICATING, COPYING, & DISTRIBUTION:										
(a)	Cover/Text/Cut Sheet Forms/etc., printing in a single ink color:										
1.	Print from film negatives (exc. letterhead)...per printed page unit										
(1)	Makeready and/or Setup	2277	x	3.70	8,424.90	3.85	8,766.45	3.30	7,514.10	10.00	22,770.00
(2)	running Per 100 Copies	7974	x	1.05	8,372.70	1.24	9,887.76	0.84	6,698.16	0.55	4,385.70
2.	Direct Image Print or Suitable image Reproduction.....per printed page unit										
(1)	Makeready and/or Setup	1306	x	0.15	195.90	0.58	757.48	0.53	692.18	3.00	3,918.00
(2)	running Per 100 Copies	2186	x	1.25	2,732.50	1.80	3,934.80	0.80	1,748.80	2.00	4,372.00
3.	Digital output from electronic files.....per printed page unit										
(1)	Makeready and/or Setup	606	x	0.65	393.90	1.00	606.00	11.00	6,666.00	3.00	1,818.00
(2)	running Per 100 Copies	962	x	1.70	1,635.40	3.25	3,126.50	0.10	96.20	3.50	3,367.00
(b)	Letterhead --										
1.	Print in a single ink color.....per page										
(1)	Makeready and/or Setup	4	x	15.00	60.00	15.00	60.00	12.00	48.00	20.00	80.00
(2)	running Per 100 Copies	80	x	1.25	100.00	1.05	84.00	2.00	160.00	0.80	64.00
2.	Print in two ink colors.....per page										
(1)	Makeready and/or Setup	5	x	25.00	125.00	24.50	122.50	22.00	110.00	40.00	200.00
(2)	running Per 100 Copies	120	x	3.25	390.00	2.50	300.00	3.00	360.00	1.00	120.00
(c)	Color Copying from camera copy:										
1.	Print face only on 216 x 279 mm (8½ x 11").....per leaf										
(1)	Makeready and/or Setup	16	x	No Charge		1.00	16.00	1.50	24.00	5.00	80.00
(2)	running Per 100 Copies	12	x	63.00	756.00	69.00	828.00	60.00	720.00	1.00	12.00
2.	Print face and back on 216 x 279 mm (8½ x 11").....per leaf										
(1)	Makeready and/or Setup	11	x	No Charge		2.00	22.00	3.00	33.00	10.00	110.00
(2)	running Per 100 Copies	8	x	126.00	1,008.00	135.00	1,080.00	120.00	960.00	1.90	15.20
3.	Print face only on 279 x 432 mm (11 x 17").....per leaf										
(1)	Makeready and/or Setup	3	x	No Charge		4.50	13.50	1.50	4.50	5.00	15.00
(2)	running Per 100 Copies	2	x	125.00	250.00	100.00	200.00	90.00	180.00	1.90	3.80
4.	Print face and back on 279 x 432 mm (11 x 17").....per leaf										
(1)	Makeready and/or Setup	5	x	No Charge		9.00	45.00	3.00	15.00	10.00	50.00
(2)	running Per 100 Copies	2	x	250.00	500.00	198.00	396.00	180.00	360.00	3.80	7.60
(d)	Color Copying from electronic media (DocuColor or equal):										
1.	Print face only on 216 x 279 mm (8½ x 11").....per leaf										
(1)	Makeready and/or Setup	18	x	2.00	36.00	1.00	18.00	3.00	54.00	10.00	180.00
(2)	running Per 100 Copies	22	x	65.00	1,430.00	69.00	1,518.00	215.00	4,730.00	1.00	22.00
2.	Print face and back on 216 x 279 mm (8½ x 11").....per leaf										
(1)	Makeready and/or Setup	22	x	4.00	88.00	2.00	44.00	6.00	132.00	20.00	440.00
(2)	running Per 100 Copies	26	x	130.00	3,380.00	135.00	3,510.00	430.00	11,180.00	2.00	52.00
(e)	Tab Dividers (including paper and binding):										
1.	Printed.....per leaf										
(1)	Makeready and/or Setup	14	x	0.65	9.10	4.00	56.00	2.00	28.00	35.00	490.00
(2)	running Per 100 Copies	36	x	25.00	900.00	3.00	108.00	3.75	135.00	12.00	432.00
2.	Unprinted.....per leaf										
(1)	Makeready and/or Setup	8	x	0.65	5.20	No Charge		2.00	16.00	15.00	120.00
(2)	running Per 100 Copies	18	x	10.00	180.00	1.75	31.50	3.00	54.00	9.00	162.00
II.	PAPER (Except for Tab Dividers): Per 100 leaves										
(a)	White Writing, 75 g/m² (20 lb), or Offset Book, 75 g/m² (50 lb)	2548	x	0.80	2,038.40	0.90	2,293.20	0.80	2,038.40	0.90	2,293.20
(b)	Colored Writing, 75 g/m², (50 lb.)	80	x	0.90	72.00	0.95	76.00	1.10	88.00	1.50	120.00
(c)	White Writing, 90 g/m² (24 lb), or White Xerographic, 90 g/m² (24 lb) or White Offset Book, 90 g/m² (60 lb)	1179	x	1.25	1,473.75	1.05	1,237.95	1.10	1,296.90	1.20	1,414.80
(d)	Colored Writing, 90 g/m², or Colored Vellum Finish Book, 90 g/m² (60 lb), or Colored Xerographic, 75 g/m² (24 lb)	1044	x	1.30	1,357.20	1.15	1,200.60	1.25	1,305.00	1.78	1,858.32
(e)	White Matte Coated Book, 105 g/m² (70 lb)	338	x	1.65	557.70	1.50	507.00	1.35	456.30	2.00	676.00
(f)	White 25% Rag Bond, 75 g/m² (20 lb)	200	x	1.50	300.00	1.65	330.00	1.50	300.00	3.00	600.00
(g)	White or Colored Vellum Finish Cover, 175 g/m² (65 lb)	414	x	2.30	952.20	2.25	931.50	2.50	1,035.00	6.80	2,815.20
(h)	White or Colored Index, 200 g/m² (110 lb)	34	x	2.30	78.20	2.25	76.50	2.50	85.00	7.80	265.20
III.	FILMS:										
(a)	Trim/Page-size unit.....per film	2186	x	3.15	6,885.90	3.00	6,558.00	2.95	6,448.70	5.00	10,930.00
(b)	Line.....per illustration	37	x	4.50	166.50	3.95	146.15	5.00	185.00	7.00	259.00
(c)	Square-finish halftone.....per illustration	108	x	7.00	756.00	5.95	642.60	8.50	918.00	10.00	1,080.00
IV.	ADDITIONAL OPERATIONS:										
(a)	Side stitching with one or two wire stitches.....per 100 books or sets	440	x	2.00	880.00	4.00	1,760.00	3.00	1,320.00	8.00	3,520.00
(b)	Perfect Bind.....per 100 books	32	x	70.00	2,240.00	35.00	1,120.00	38.00	1,216.00	35.00	1,120.00
(c)	Saddle stitch.....per 100 books	94	x	4.50	423.00	17.50	1,645.00	1.00	94.00	20.00	1,880.00
(d)	Bind with plastic combs of suitable capacity...per 100 books	18	x	50.00	900.00	75.00	1,350.00	80.00	1,440.00	120.00	2,160.00
(e)	Three hole drilling.....per 100 leaves	1008	x	0.30	302.40	0.48	483.84	0.45	453.60	0.70	705.60
(f)	Folding.....per 100 leaves	18	x	0.80	14.40	1.48	26.64	1.15	20.70	2.00	36.00
(g)	Collating furnished sheets.....per 100 leaves	9	x	2.50	22.50	2.95	26.55	2.75	24.75	5.00	45.00
(h)	Shrink film wrapping.....per wrap/package	1156	x	0.25	289.00	0.35	404.60	0.50	578.00	0.28	323.68
(i)	Inserting text/dividers into 3-ring binders...per binder	210	x	0.25	52.50	0.35	73.50	0.50	105.00	1.00	210.00
(j)	Binding with 2 or 3 metallic screwposts...per 100 books	8	x	20.00	160.00	35.00	280.00	25.00	200.00	190.00	1,520.00
(k)	Binding with plastic tamper-resistant strips...per 100 books	11	x	30.00	330.00	100.00	1,100.00	100.00	1,100.00	150.00	1,650.00
(l)	Creating labels and affixing (all inclusive, incl. cost of paper)										
1.	Per Ink Jet on Bound copies on White Index...per 1,000 labels	7	x	40.00	280.00	50.00	350.00	25.00	175.00	20.00	140.00
2.	Per Laser Prtr. on single sheets of Wht. Writing...per 1,000 labels	6	x	40.00	240.00	75.00	450.00	45.00	270.00	80.00	480.00
(m)	Gather, insert Chipboard on Top and/or Bottom of product as instructed on Print Order (includes cost of Chipboard)...per 639 square cm (99 square inch) unit	844	x	0.05	42.20	0.10	84.40	0.10	84.40	0.20	168.80

CONTRACTOR TOTALS										
DISCOUNT if any	NET		\$51,786.45	NET	\$58,685.52	NET	\$63,956.69	2.000%	\$79,557.10	1,591.1
DISCOUNTED TOTALS			\$51,786.45		\$58,685.52		\$63,956.69		\$79,965.96	

AWARDED