

**TITLE: "Envelopes " / PROGRAM: 1850-SP /**  
**TERM: Date of Award March 1, 2008 to February 28, 2009 (w/Options)**

| Item No.    | DESCRIPTION   | Basis of Award | Envelope America LLC |            | Cenveo    |            | Desert Paper & Envelope |            | Fowler    |            | LithExcel |            |
|-------------|---|----------------|----------------------|------------|-----------|------------|-------------------------|------------|-----------|------------|-----------|------------|
|             |   |                | State 370            | Code 30943 | State 460 | Code 18529 | State 300               | Code 27134 | State 150 | Code 33703 | State 300 | Code 52436 |
|             |   |                | UNIT RATE            | COST       | UNIT RATE | COST       | UNIT RATE               | COST       | UNIT RATE | COST       | UNIT RATE | COST       |
| <b>I.</b>   | <b>COMPLETE PRODUCT:</b> Per 1,000 Copies   |                |                      |            |           |            |                         |            |           |            |           |            |
| (a)         | Item 1-Microfiche 79 x 152 mm (3-1/8 x 6").....   | 5 x            | 106.82               | 534.10     | 101.48    | 507.40     | 62.26                   | 311.30     | 94.35     | 471.75     | 78.00     | 390.00     |
| (b)         | Item 2-Photographic 111 x 135 mm(4-3/8 x 5-5/16)  | 5 x            | 147.84               | 739.20     | 140.45    | 702.25     | 165.28                  | 826.40     | 126.00    | 630.00     | 78.00     | 390.00     |
| (c)         | Item 3-White Wove 105 x 241 mm(4-1/8 x 9-1/2").   | 30 x           | 24.36                | 730.80     | 23.14     | 694.20     | 34.58                   | 1,037.40   | 22.04     | 661.20     | 39.00     | 1,170.00   |
| (d)         | Item 4-White Wove with Window 105 x 241 mm (4-1/8 x 9-1/2").....                              | 40 x           | 32.93                | 1317.20    | 31.28     | 1,251.20   | 34.00                   | 1,360.00   | 27.04     | 1,081.60   | 45.00     | 1,800.00   |
| (e)         | Item 5-White Wove/ /inside tint pattern, 98 x 225 mm(3-7/8 x 8-7/8").....                     | 10 x           | 31.71                | 317.10     | 30.12     | 301.20     | 34.44                   | 344.40     | 27.04     | 270.40     | 53.00     | 530.00     |
| (f)         | Item 6-White Wove/inside tint pattern 105 x 241 mm(4-1/8 x 9-1/2").....                       | 12.5 x         | 31.71                | 396.38     | 30.12     | 376.50     | 52.69                   | 658.63     | 35.00     | 437.50     | 53.00     | 662.50     |
| (g)         | Item 7-White Wove/inside tint pattern/Air Mail, 105 x 241 mm(4-1/8 x 9-1/2").....             | 1 x            | 120.08               | 120.08     | 114.00    | 114.00     | 212.96                  | 212.96     | 48.01     | 48.01      | 68.00     | 68.00      |
| (h)         | Item 8-White Wove/inside tint pattern/with window, 98 x 225 mm(3-7/8 x 8-7/8").....           | 1 x            | 35.01                | 35.01      | 33.26     | 33.26      | 79.28                   | 79.28      | 62.00     | 62.00      | 68.00     | 68.00      |
| (i)         | Item 9-White Wove/inside tint pattern/with window, 105 x 241 mm(4-1/8 x 9-1/2").....          | 30 x           | 47.97                | 1439.10    | 45.57     | 1,367.10   | 46.15                   | 1,384.50   | 35.50     | 1,065.00   | 68.00     | 2,040.00   |
| (j)         | Item 10-Gray Granite Wove/inside tint pattern, 98 x 225 mm(3-7/8 x 8-7/8").....               | 10 x           | 70.38                | 703.80     | 66.86     | 668.60     | 53.25                   | 532.50     | 97.93     | 979.30     | 112.00    | 1,120.00   |
| (k)         | Item 11-Gray Granite Wove/inside tint pattern /with window, 95 x 197 mm(3-3/4 x 7-3/4").....  | 12 x           | 96.29                | 1155.48    | 91.48     | 1,097.76   | 69.40                   | 832.80     | 107.93    | 1,295.16   | 124.00    | 1,488.00   |
| (l)         | Item 12-Gray Granite Wove/inside tint pattern /with window, 98 x 225 mm (3-7/8 x 8-7/8")..... | 10 x           | 96.59                | 965.90     | 91.76     | 917.60     | 73.88                   | 738.80     | 107.93    | 1,079.30   | 150.00    | 1,500.00   |
| (m)         | Item 13-Gray Granite Wove/inside tint pattern /with window, 105 x 241 mm(4-1/8 x 9-1/2")..... | 5 x            | 137.01               | 685.05     | 130.16    | 650.80     | 77.03                   | 385.15     | 97.93     | 489.65     | 168.00    | 840.00     |
| (n)         | Item 14-Kraft, 241 x 318 mm(9-1/2 x 12-1/2").....   | 30 x           | 105.82               | 3174.60    | 100.53    | 3,015.90   | 113.03                  | 3,390.90   | 69.00     | 2,070.00   | 98.00     | 2,940.00   |
| (o)         | Item 15-Kraft, 254 x 330 mm(10 x 13").....  | 3 x            | 100.44               | 301.32     | 95.42     | 286.26     | 165.29                  | 495.87     | 60.00     | 180.00     | 138.00    | 414.00     |
| (p)         | Item 16-Kraft, 318 x 394 mm(12-1/2 x 15-1/2")....   | 1 x            | 298.72               | 298.72     | 283.78    | 283.78     | 257.40                  | 257.40     | 575.00    | 575.00     | 220.00    | 220.00     |
| (q)         | Item 17-Kraft, 254 x 381 mm(10 x 15").....  | 1 x            | 176.61               | 176.61     | 168.00    | 168.00     | 210.00                  | 210.00     | 136.74    | 136.74     | 198.00    | 198.00     |
| (r)         | Item 18-White Wove, 254 x 330 mm(10 x 13").....   | 1.5 x          | 170.01               | 255.02     | 161.51    | 242.27     | 150.30                  | 225.45     | 60.00     | 90.00      | 78.00     | 117.00     |
| (s)         | Item 19-Kraft, 152 x 241 mm(6 x 9-1/2").....  | 12 x           | 69.25                | 831.00     | 65.79     | 789.48     | 100.62                  | 1,207.44   | 61.73     | 740.76     | 90.00     | 1,080.00   |
| (t)         | Item 20-Kraft/open end, 229 x 305 mm(9 x 12")....   | 1 x            | 185.23               | 185.23     | 175.96    | 175.96     | 149.40                  | 149.40     | 72.96     | 72.96      | 89.00     | 89.00      |
| (u)         | Item 21-Kraft, 305 x 406 mm(12 x 16").....  | 1 x            | 338.59               | 338.59     | 321.66    | 321.66     | 545.35                  | 545.35     | 750.00    | 750.00     | 310.00    | 310.00     |
| <b>II.</b>  | <b>OTHER OPERATIONS:</b>  |                |                      |            |           |            |                         |            |           |            |           |            |
| (a)         | Drilling.....per 1,000 envelopes  | 12.5 x         | 15.90                | 198.75     | 18.60     | 232.50     | 20.00                   | 250.00     | 75.00     | 937.50     | 10.00     | 125.00     |
| (b)         | Boxing in units of 100 .....perbox  | 152 x          | 1.53                 | 232.56     | 1.52      | 231.04     | 1.00                    | 152.00     | 1.50      | 228.00     | 1.50      | 228.00     |
| <b>III.</b> | <b>SHIPPING CHARGES:</b>  |                |                      |            |           |            |                         |            |           |            |           |            |
| (a)         | Cost per cwt...shipped to Zone 1 (New Mexico)   | 20 x           | 57.08                | 1141.60    | 51.65     | 1,033.00   | 36.17                   | 723.40     | 57.79     | 1,155.80   | 50.00     | 1,000.00   |
| (b)         | Cost per cwt...shipped to Zone 2 (Arizona)  | 1 x            | 57.08                | 57.08      | 51.65     | 51.65      | 47.36                   | 47.36      | 69.21     | 69.21      | 58.00     | 58.00      |
| (c)         | Cost per cwt...shipped to Zone 3 (Colorado)   | 1 x            | 57.08                | 57.08      | 51.65     | 51.65      | 36.17                   | 36.17      | 64.21     | 64.21      | 68.00     | 68.00      |
| (d)         | Cost per cwt...shipped to Zone 4 (Utah)   | 1 x            | 57.08                | 57.08      | 51.65     | 51.65      | 43.27                   | 43.27      | 84.21     | 84.21      | 89.00     | 89.00      |

|                          |                |  |                    |            |  |                    |            |                    |                |                    |                |                    |
|--------------------------|----------------|--|--------------------|------------|--|--------------------|------------|--------------------|----------------|--------------------|----------------|--------------------|
| <b>CONTRACTOR TOTALS</b> |                |  | <b>\$16,444.44</b> |            |  | <b>\$15,616.67</b> |            | <b>\$16,438.13</b> |                | <b>\$15,725.26</b> |                | <b>\$19,002.50</b> |
| <b>DISCOUNT if any</b>   | <b>5.000%</b>  |  | <b>822.22</b>      | <b>NET</b> |  |                    | <b>NET</b> |                    | <b>2.000%</b>  | <b>314.51</b>      | <b>1.000%</b>  | <b>190.03</b>      |
| <b>DISCOUNTED TOTALS</b> | <b>21 Days</b> |  | <b>\$15,622.22</b> |            |  | <b>\$15,616.67</b> |            | <b>\$16,438.13</b> | <b>20 Days</b> | <b>\$15,410.75</b> | <b>20 Days</b> | <b>18,812.47</b>   |

**AWARDED**