Program No B869-S Term 01/01/2002 To 12/31/2002

TITLE: MEDICAL HANDBOOKS

			DOCUMATION, LLC		GRAFIKSHOP		GRAPHIC VISIONS ASSOC.		GRAY GRAPHIC		MARLIN GRAPHICS	
		BASIS OF	Fau Claire, WI		Houston, TX		Gaithersburg, MD		Capitol Heights, MD		Baltimore, MD	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	FILMS: Trim/Page-Size Film:											
(a)	Trim/Page-size unit.........per film......................	1126	1.00	1,126.00	1.50	1,689.00	1.00	1,126.00	1.50	1,689.00	1.25	1,407.50
(b)	Line............per illustration..............................	494	5.00	2,470.00	5.00	2,470.00	3.00	1,482.00	5.00	2,470.00	5.00	2,470.00
(c)	Composite Dylux or similar proofs...per											
	trim/page-size unit..	252	1.00	252.00	1.00	252.00	1.25	315.00	1.25	315.00	1.25	315.00
II.	PRINTING AND BINDING:											
(a)	Printing text pages on white Offset sgl ink color,											
	including binding.........per page:											
(1)	Makeready and/or Setup..................................	2312	4.90	11,328.80	5.00	11,560.00	5.00	11,560.00	6.00	13,872.00	5.00	11,560.00
(2)	Running Per 100 Copies.................................	158640	0.79	125,325.60	0.60	95,184.00	0.50	79,320.00	0.50	79,320.00	0.40	63,456.00
(b)	Printing fold-ins one-side-only sgl ink color,											
	including binding..per fold-in unit:											
(1)	Makeready and/or Setup..................................	10	20.00	200.00	25.00	250.00	100.00	1,000.00	20.00	200.00	40.00	400.00
(2)	Running Per 100 Copies.................................	812	3.75	3,045.00	3.00	2,436.00	3.50	2,842.00	3.50	2,842.00	3.80	3,085.60
(c)	Printing text pages on White Index one-side-only											
	sgl ink color...per leaf:											
(1)	Makeready and/or Setup..................................	39	20.00	780.00	80.00	3,120.00	35.00	1,365.00	20.00	780.00	40.00	1,560.00
(2)	Running Per 100 Copies.................................	3742	3.95	14,780.90	8.00	29,936.00	4.10	15,342.20	4.00	14,968.00	4.00	14,968.00
(d)	Print covers 1&4 in two ink colors.and cover 2 in a											
	single ink color.....per complete cover :											
(1)	Makeready and/or Setup..................................	6	150.00	900.00	400.00	2,400.00	235.00	1,410.00	250.00	1,500.00	300.00	1,800.00
(2)	Running Per 100 Copies.................................	607	12.00	7,284.00	20.00	12,140.00	20.00	12,140.00	20.00	12,140.00	15.00	9,105.00
(e)	Printing covers 1and 4 in three ink colors.....per											
	complete cover:											
(1)	Makeready and/or Setup..................................	3	180.00	540.00	500.00	1,500.00	375.00	1,125.00	350.00	1,050.00	400.00	1,200.00
(2)	Running Per 100 Copies.................................	59	14.95	882.05	25.00	1,475.00	24.00	1,416.00	20.00	1,180.00	15.00	885.00
(f)	Prtin covers 1&4 in three ink colors, & cover 2 sgl											
	ink color........per complete cover:											
(1)	Makeready and/or Setup..................................	1	180.00	180.00	600.00	600.00	425.00	425.00	400.00	400.00	450.00	450.00
(2)	Running Per 100 Copies.................................	52	14.95	777.40	30.00	1,560.00	28.00	1,456.00	25.00	1,300.00	15.00	780.00
III.	PACKING AND DISTRIBUTION:											
(a)	Packing & sealing shipping containers..per con....	1244	1.25	1,555.00	1.75	2,177.00	1.50	1,866.00	1.50	1,866.00	1.50	1,866.00
	CONTRACTOR TOTALS			$171,426.75		$168,749.00		$134,190.20		$135,892.00		$115,308.10
	DISCOUNT		2.00%	$3,428.54	1.00%	$1,687.49	2.00%	$2,683.80	1.00%	$1,358.92	1.00%	$1,153.08
	DISCOUNTED TOTALS			$167,998.21		$167,061.51		$131,506.40		$134,533.08		$114,155.02

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TITLE: MEDICAL HANDBOOKS

			IPI GRAPHICS		REPRODUCTIONS, INC		MCDONALD & EUDY		CURRENT CONTRACT	
		BASIS OF	UpperMarlbor, MD		Gaithersburg, MD		Temple Hills, MD		MCDONALD & EUDY	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	FILMS: Trim/Page-Size Film:									
(a)	Trim/Page-size unit.........per film......................	1126	2.50	2,815.00	2.00	2,252.00	1.25	1,407.50	1.25	1,407.50
(b)	Line............per illustration..............................	494	4.00	1,976.00	9.00	4,446.00	3.00	1,482.00	7.00	3,458.00
(c)	Composite Dylux or similar proofs...per									
	trim/page-size unit..	252	1.00	252.00	1.00	252.00	1.00	252.00	1.00	252.00
II.	PRINTING AND BINDING:									
(a)	Printing text pages on white Offset sgl ink color,									
	including binding.........per page:									
(1)	Makeready and/or Setup..................................	2312	6.00	13,872.00	7.50	17,340.00	5.50	12,716.00	5.25	12,138.00
(2)	Running Per 100 Copies.................................	158640	0.40	63,456.00	0.40	63,456.00	0.40	63,456.00	0.40	63,456.00
(b)	Printing fold-ins one-side-only sgl ink color,									
	including binding..per fold-in unit:									
(1)	Makeready and/or Setup..................................	10	50.00	500.00	20.00	200.00	40.00	400.00	40.00	400.00
(2)	Running Per 100 Copies.................................	812	3.00	2,436.00	0.75	609.00	3.00	2,436.00	3.00	2,436.00
(c)	Printing text pages on White Index one-side-only									
	sgl ink color...per leaf:									
(1)	Makeready and/or Setup..................................	39	80.00	3,120.00	35.00	1,365.00	65.00	2,535.00	75.00	2,925.00
(2)	Running Per 100 Copies.................................	3742	3.40	12,722.80	2.50	9,355.00	2.50	9,355.00	4.00	14,968.00
(d)	Print covers 1&4 in two ink colors.and cover 2 in a									
	single ink color.....per complete cover :									
(1)	Makeready and/or Setup..................................	6	350.00	2,100.00	145.00	870.00	400.00	2,400.00	450.00	2,700.00
(2)	Running Per 100 Copies.................................	607	15.00	9,105.00	12.50	7,587.50	16.50	10,015.50	17.00	10,319.00
(e)	Printing covers 1and 4 in three ink colors.....per									
	complete cover:									
(1)	Makeready and/or Setup..................................	3	450.00	1,350.00	175.00	525.00	475.00	1,425.00	475.00	1,425.00
(2)	Running Per 100 Copies.................................	59	18.00	1,062.00	15.00	885.00	16.00	944.00	16.00	944.00
(f)	Prtin covers 1&4 in three ink colors, & cover 2 sgl									
	ink color........per complete cover:									
(1)	Makeready and/or Setup..................................	1	550.00	550.00	195.00	195.00	500.00	500.00	500.00	500.00
(2)	Running Per 100 Copies.................................	52	22.00	1,144.00	17.50	910.00	18.00	936.00	18.00	936.00
III.	PACKING AND DISTRIBUTION:									
(a)	Packing & sealing shipping containers..per con....	1244	1.25	1,555.00	1.50	1,866.00	1.25	1,555.00	1.50	1,866.00
	CONTRACTOR TOTALS			$118,015.80		$112,113.50		$111,815.00		$120,130.50
	DISCOUNT		5.00%	$5,900.79	0.50%	$560.57	1.00%	$1,118.15	1.00%	$1,201.31
	DISCOUNTED TOTALS			$112,115.01		$111,552.93		$110,696.85		$118,929.19
								AWARDED		