

PROGRAM 3016-S TERM: November 1, 2008, THROUGH October 31, 2009

This contract has a one year base with a four year extension potential

TITLE: Forest Service Process Color Books

ITEM NO. & DESCRIPTION	BASIS OF AWARD	Esprit Graphics Comm Kennwick, Wa		Sterling Press Salt Lake City, UT		GPO Estimate
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
Format "A": up to and including 6 x 9-1/2" Format "B": over 6 x 9-1/2" up to and including 8-1/2 x 11".						
I. PRINTING,BINDING,PACKING & DISTRIBUTION:						
1. Saddle-stitched:						
(a) Printing in a single ink color, including binding, each page: MAKEREADY/SETUP:						
(1) Format "A".....	22	13.00	286.00	7.50	165.00	6.00
(2) Format "B".....	189	17.50	3307.50	7.50	1417.50	14.00
RUNNING - PER 100 COPIES:						
(3) Format "A".....	286	3.00	858.00	0.45	128.70	0.12
(4) Format "B".....	2457	4.90	12039.30	0.50	1228.50	1.85
2. Perfect-bind:						
(a) Printing in a single ink color, including binding, each page: MAKEREADY/SETUP:						
(1) Format "A".....	11	12.00	132.00	5.35	58.85	7.50
(2) Format "B".....	84	16.75	1407.00	5.35	449.40	7.50
RUNNING - PER 100 COPIES:						
(3) Format "A".....	143	7.75	1108.25	0.40	57.20	0.21
(4) Format "B".....	1092	8.50	9282.00	0.44	480.48	0.21
3. Looseleaf Products:						
(a) Printing in a single ink color, including binding, each page: MAKEREADY/SETUP:						
(1) Format "A".....	11	10.80	118.80	5.25	57.75	28.00
(2) Format "B".....	42	15.75	661.50	5.25	220.50	28.00
RUNNING - PER 100 COPIES:						
(3) Format "A".....	143	6.15	879.45	0.40	57.20	1.94
(4) Format "B".....	546	7.50	4095.00	0.44	240.24	1.94
4. Additional color(s): Printing text and covers in an additional color or colors:						
(a) Printing text or covers in a color in addition to the first single ink color press run charged for under items 1, 2, and 3 - each page: MAKEREADY/SETUP:						
(1) Format "A".....	32	11.50	368.00	10.00	320.00	12.00
(2) Format "B".....	330	17.00	5610.00	10.00	3300.00	12.00
RUNNING - PER 100 COPIES:						
(3) Format "A".....	416	2.25	936.00	1.00	416.00	0.50
(4) Format "B".....	4290	3.60	15444.00	1.00	4290.00	0.50
5. Process Color:						
(a) Printing text or covers in process color, each page. MAKEREADY/SETUP:						
(1) Format "A".....	20	44.00	880.00	255.00	5100.00	149.00
(2) Format "B".....	135	66.00	8910.00	255.00	34425.00	153.00
RUNNING - PER 100 COPIES:						
(3) Format "A".....	260	2.35	611.00	3.00	780.00	2.10
(4) Format "B".....	1755	3.85	6756.75	3.00	5265.00	3.40

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Format "A": up to and including 6 x 9-1/2" Format "B": over 6 x 9-1/2" up to and including 8-1/2 x 11".						
II. STOCK:						
(a) White Offset Book, 60 lbs.						
(1) Format "A".....	62	1.35	83.70	1.05	65.10	0.97
(2) Format "B".....	507	1.62	821.34	1.40	709.80	1.58
(b) Colored Writing, 20 lbs.						
(1) Format "A".....	12	1.34	16.08	1.16	13.92	0.11
(2) Format "B".....	101	1.60	161.60	1.55	156.55	1.19
(c) White Vellum Finished Book, 60 lbs.						
(1) Format "A".....	8	1.35	10.80	1.05	8.40	1.15
(2) Format "B".....	51	1.62	82.62	1.40	71.40	1.45
(d) Colored Vellum Finished Book, 60 lbs.						
(1) Format "A".....	9	1.68	15.12	1.37	12.33	0.81
(2) Format "B".....	101	2.02	204.02	1.82	183.82	1.37
(e) White Litho Coated book, 60 lbs.						
(1) Format "A".....	78	1.48	115.44	1.35	105.30	1.25
(2) Format "B".....	507	1.77	897.39	1.81	917.67	1.55
(f) White Litho Coated book, 70 lbs.						
(1) Format "A".....	41	1.69	69.29	1.42	58.22	1.35
(2) Format "B".....	380	2.02	767.60	1.89	718.20	1.36
(g) White Matte Coated Book, 60 lbs.						
(1) Format "A".....	62	1.69	104.78	1.31	81.22	1.20
(2) Format "B".....	507	2.03	1029.21	1.76	892.32	1.55
(h) White Matte Coated Book, 70 lbs.						
(1) Format "A".....	41	1.87	76.67	1.31	53.71	1.40
(2) Format "B".....	380	2.30	874.00	1.76	668.80	1.80
(i) White Index, 110 lbs.						
(1) Format "A".....	12	2.99	35.88	3.22	38.64	2.35
(2) Format "B".....	55	3.59	197.45	4.29	235.95	3.10
(j) Colored Index, 110 lbs.						
(1) Format "A".....	12	3.16	37.92	4.15	49.80	3.25
(2) Format "B".....	31	3.79	117.49	5.53	171.43	4.00
(k) White Litho Coated Cover, 80 lbs.						
(1) Format "A".....	36	2.35	84.60	3.27	117.72	2.10
(2) Format "B".....	137	3.25	445.25	4.49	615.13	3.04
(l) White Vellum Cover, 65 lbs.						
(1) Format "A".....	21	3.25	68.25	3.12	65.52	3.05
(2) Format "B".....	98	4.60	450.80	4.16	407.68	2.30
(m) Colored Vellum Cover (65#):						
(1) Format "A".....	22	4.40	96.80	3.17	69.74	2.95
(2) Format "B".....	70	4.50	315.00	4.23	296.10	4.45

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III. ADDITIONAL OPERATIONS:						
(a) Drilling (each run), per 100 leaves.....	1170	0.55	643.50	0.15	175.50	0.25
(b) Comb binding - per 100 books.....	13	148.00	1924.00	80.00	1040.00	100.00
(c) Wire coil binding, includes coil, per 100 books.....	13	148.00	1924.00	75.00	975.00	125.00
(d) Plastic coil binding, includes coil, per 100 books.....	13	148.00	1924.00	70.00	910.00	130.00
(e) Computer time work on digital camera copy corrections, cost per hour.....	9	80.00	720.00	50.00	450.00	80.00
(f) Shrink film wrap packages, cost per 100 shrink wrapped packages.....	20	35.00	700.00	15.00	300.00	25.00
(g) Color proofs, per page.....	180	34.00	6120.00	10.00	1800.00	15.00
(h) Gray scale proofs, per page.....	60	13.00	780.00	1.00	60.00	8.00
CONTRACTOR TOTALS			\$95,605.15		\$70,952.29	
DISCOUNT		NET		2.00%	\$1,419.05	NET
DISCOUNTED TOTALS		30 days	\$95,605.15	20 days	\$69,533.24	30 days

Reviewed By: _____



COST

132.00
2646.00

34.32
4545.45

82.50
630.00

30.03
229.32

308.00
1176.00

277.42
1059.24

384.00
3960.00

208.00
2145.00

2980.00
20655.00

546.00
5967.00

COST

60.14
801.06

1.28
120.19

9.20
73.95

7.29
138.37

97.50
785.85

55.35
516.80

74.40
785.85

57.40
684.00

28.20
170.50

39.00
124.00

75.60
416.48

64.05
225.40

64.90
311.50

COST

292.50

1300.00

1625.00

1690.00

720.00

500.00

2700.00

480.00

\$63,091.04

\$63,091.04
