

ITEM NO. & DESCRIPTION	BASIS OF AWARD	Alphagraphics Montclair, NJ		Bosworth Printing Stoughton, MA		Helmer Printing Beldenville, WI		Heritage Press Falmouth, VA	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1. COMPLETE PRODUCT:									
(a) Printing in three spot colors per base form.									
(1) Makeready and/or Setup.....	1	1.00	1.00	305.00	305.00	99.00	99.00	75.00	75.00
(2) Running Per 100 Copies.....	1000	0.25	250.00	0.40	400.00	1.10	1100.00	1.06	1060.00
(b) Over-printing in black, per name..									
(1) Makeready and/or Setup.....	192	1.00	192.00	6.00	1152.00	5.00	960.00	5.00	960.00
(2) Running Per 100 Copies.....	960	3.00	2880.00	1.00	960.00	5.00	4800.00	4.85	4656.00
CONTRACTOR TOTALS			\$3,323.00		\$2,817.00		\$6,959.00		\$6,751.00
DISCOUNT		5.00%	\$166.15	1.00%	\$28.17	2.00%	\$139.18	1.00%	\$67.51
DISCOUNTED TOTALS		30 days	\$3,156.85	20 days	\$2,788.83	20 days	\$6,819.82	20 days	\$6,683.49



ITEM NO. & DESCRIPTION	BASIS OF AWARD	Letter-Kraft Printing Lemon Grove, CA		Minuteman Press Lakewood, WA		Natural Press Portland, OR		Northwest Printing Harvard, IL	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
(a) Printing in three spot colors per base form.									
(1) Makeready and/or Setup.....	1	83.00	83.00	25.00	25.00	270.00	270.00	15.00	15.00
(2) Running Per 100 Copies.....	1000	0.905	905.00	1.34	1340.00	0.50	500.00	1.00	1000.00
(b) Over-printing in black, per name..									
(1) Makeready and/or Setup.....	192	3.50	672.00	2.00	384.00	5.26	1009.92	5.00	960.00
(2) Running Per 100 Copies.....	960	1.87	1795.20	3.00	2880.00	1.40	1344.00	1.50	1440.00
CONTRACTOR TOTALS			\$3,455.20		\$4,629.00		\$3,123.92		\$3,415.00
DISCOUNT		2.00%	\$69.10	2.00%	\$92.58	NET		NET	
DISCOUNTED TOTALS		20 days	\$3,386.10	29 days	\$4,536.42		\$3,123.92		\$3,415.00



ITEM NO. & DESCRIPTION	BASIS OF AWARD	Shamrock Raisdletter St. Louis, MO		WA State Dept of Print Olympia, WA		GPO Estimate	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1. COMPLETE PRODUCT:							
(a) Printing in three spot colors per base form.							
(1) Makeready and/or Setup.....	1	90.00	90.00	192.00	192.00	70.00	70.00
(2) Running Per 100 Copies.....	1000	0.65	650.00	0.78	780.00	1.22	1220.00
(b) Over-printing in black, per name..							
(1) Makeready and/or Setup.....	192	3.60	691.20	1.98	380.16	2.00	384.00
(2) Running Per 100 Copies.....	960	0.41	393.60	1.88	1804.80	0.68	652.80
CONTRACTOR TOTALS			\$1,824.80		\$3,156.96		\$2,326.80
DISCOUNT		NET		NET		NET	
DISCOUNTED TOTALS			\$1,824.80		\$3,156.96		\$2,326.80

Reviewed by: _____

