

PROGRAM 2089-S TERM: OCTOBER 1, 2007, THROUGH SEPTEMBER 30, 2008

This contract has a one year base with a four year extension potential

TITLE: BOOKS AND PAMPHLETS

ITEM NO. & DESCRIPTION	BASIS OF AWARD	BRK Printing Salt Lake City, UT		Esprit Graphic Comm. Kennewick, WA		Reed Graphics Tacoma, WA		Sterling Press Salt lake City, UT		PREVIOUS The Print Shop	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
CATEGORY ONE:											
I. PRINTING,BINDING,PACKING & DISTRIBUTION:											
1. Saddle-stitched:											
(a) Printing in a single ink color, including binding, each page:											
MAKEREADY/SETUP:											
(1) Format "A".....	192	3.55	681.60	3.00	576.00	3.88	744.96	3.30	633.60	2.78	533.76
(2) Format "B".....	2940	4.75	13965.00	3.20	9408.00	3.76	11054.40	3.40	9996.00	3.75	11025.00
RUNNING - PER 100 COPIES:											
(3) Format "A".....	1920	0.24	460.80	0.21	403.20	0.26	499.20	0.16	307.20	0.19	364.80
(4) Format "B".....	58800	0.33	19404.00	0.28	16464.00	0.33	19404.00	0.20	11760.00	0.31	18228.00
2. Perfect-bind:											
(a) Printing in a single ink color, including binding, each page:											
MAKEREADY/SETUP:											
(1) Format "A".....	96	3.55	340.80	3.15	302.40	3.88	372.48	2.50	240.00	2.78	266.88
(2) Format "B".....	900	4.75	4275.00	3.45	3105.00	3.76	3384.00	2.75	2475.00	3.75	3375.00
RUNNING - PER 100 COPIES:											
(3) Format "A".....	960	0.27	259.20	0.29	278.40	0.29	278.40	0.14	134.40	0.26	249.60
(4) Format "B".....	18000	0.36	6480.00	0.38	6840.00	0.32	5760.00	0.17	3060.00	0.34	6120.00
3. Looseleaf Products:											
(a) Printing in a single ink color, including binding, each page:											
MAKEREADY/SETUP:											
(1) Format "A".....	288	3.55	1022.40	3.00	864.00	3.79	1091.52	2.50	720.00	2.78	800.64
(2) Format "B".....	900	4.75	4275.00	3.20	2880.00	3.72	3348.00	2.75	2475.00	3.75	3375.00
RUNNING - PER 100 COPIES:											
(3) Format "A".....	2880	0.35	1008.00	0.20	576.00	0.27	777.60	0.15	432.00	0.17	489.60
(4) Format "B".....	18000	0.45	8100.00	0.27	4860.00	0.32	5760.00	0.18	3240.00	0.30	5400.00
(b) Tabbed dividers print in black, one sided. Cost to include 110 lbs., White Index, collating tabs into the text.											
MAKEREADY/SETUP:											
(1) Format "A".....	24	2.96	71.04	10.00	240.00	4.09	98.16	12.00	288.00	2.50	60.00
(2) Format "B".....	40	7.17	286.80	10.00	400.00	4.09	163.60	15.00	600.00	3.13	125.20
RUNNING - PER 100 COPIES:											
(3) Format "A".....	240	11.24	2697.60	1.90	456.00	6.00	1440.00	11.75	2820.00	0.72	172.80
(4) Format "B".....	800	11.53	9224.00	2.10	1680.00	7.36	5888.00	13.25	10600.00	0.90	720.00

4. Additional color(s): Printing text and covers in an additional color or colors:												
(a) Printing text or covers in a color in addition to the first single ink color press run charged for under items 1, 2, and 3 - each page:												
MAKEREADY/SETUP:												
(1) Format "A".....	12	12.00	144.00	2.50	30.00	8.29	99.48	15.00	180.00	0.50	6.00	
(2) Format "B".....	56	18.00	1008.00	2.70	151.20	8.29	464.24	15.00	840.00	0.50	28.00	
RUNNING - PER 100 COPIES:												
(3) Format "A".....	120	0.75	90.00	0.18	21.60	0.12	14.40	1.00	120.00	0.05	6.00	
(4) Format "B".....	1120	1.05	1176.00	0.25	280.00	0.12	134.40	1.00	1120.00	0.05	56.00	

CATEGORY TWO:

II. PRINTING,BINDING,PACKING & DISTRIBUTION:

1. Saddle-stitched:												
(a) Printing in a single ink color, including binding, each page:												
MAKEREADY/SETUP:												
(1) Format "A".....	48	3.50	168.00	3.00	144.00	3.88	186.24	3.30	158.40	2.78	133.44	
(2) Format "B".....	560	4.70	2632.00	3.20	1792.00	3.76	2105.60	3.40	1904.00	3.75	2100.00	
RUNNING - PER 100 COPIES:												
(3) Format "A".....	11040	0.23	2539.20	0.20	2208.00	0.26	2870.40	0.14	1545.60	0.19	2097.60	
(4) Format "B".....	103600	0.31	32116.00	0.27	27972.00	0.33	34188.00	0.18	18648.00	0.31	32116.00	
2. Perfect-bind:												
(a) Printing in a single ink color, including binding, each page:												
MAKEREADY/SETUP:												
(1) Format "A".....	24	3.50	84.00	3.15	75.60	3.88	93.12	2.50	60.00	2.78	66.72	
(2) Format "B".....	160	4.70	752.00	3.45	552.00	3.76	601.60	2.75	440.00	3.75	600.00	
RUNNING - PER 100 COPIES:												
(3) Format "A".....	5520	0.26	1435.20	0.28	1545.60	0.29	1600.80	0.12	662.40	0.26	1435.20	
(4) Format "B".....	29600	0.35	10360.00	0.37	10952.00	0.32	9472.00	0.15	4440.00	0.34	10064.00	
3. Looseleaf Products:												
(a) Printing in a single ink color, including binding, each page:												
MAKEREADY/SETUP:												
(1) Format "A".....	24	3.50	84.00	3.00	72.00	3.79	90.96	2.50	60.00	2.78	66.72	
(2) Format "B".....	40	4.70	188.00	3.20	128.00	3.72	148.80	2.75	110.00	3.75	150.00	
RUNNING - PER 100 COPIES:												
(3) Format "A".....	5520	0.34	1876.80	0.19	1048.80	0.27	1490.40	0.13	717.60	0.17	938.40	
(4) Format "B".....	7400	0.42	3108.00	0.26	1924.00	0.32	2368.00	0.16	1184.00	0.30	2220.00	

(b) Tabbed dividers print in black, one sided. Cost to include 110 lbs., White Index, collating tabs into the text.											
MAKEREADY/SETUP:											
(1) Format "A".....	12	2.96	35.52	10.00	120.00	4.09	49.08	12.00	144.00	2.50	30.00
(2) Format "B".....	12	7.17	86.04	10.00	120.00	4.09	49.08	15.00	180.00	3.13	37.56
RUNNING - PER 100 COPIES:											
(3) Format "A".....	2760	9.47	26137.20	1.85	5106.00	6.00	16560.00	11.75	32430.00	0.72	1987.20
(4) Format "B".....	2220	10.53	23376.60	2.03	4506.60	7.36	16339.20	13.25	29415.00	0.90	1998.00
4. Additional color(s): Printing text and covers in an additional color or colors:											
(a) Printing text or covers in a color in addition to the first single ink color press run charged for under items 1, 2, and 3 - each page:											
MAKEREADY/SETUP:											
(1) Format "A".....	4	12.00	48.00	2.50	10.00	8.29	33.16	15.00	60.00	0.50	2.00
(2) Format "B".....	16	18.00	288.00	2.70	43.20	8.29	132.64	15.00	240.00	0.50	8.00
RUNNING - PER 100 COPIES:											
(3) Format "A".....	920	0.73	671.60	0.17	156.40	0.12	110.40	0.95	874.00	0.05	46.00
(4) Format "B".....	2960	1.01	2989.60	0.23	680.80	0.12	355.20	0.95	2812.00	0.05	148.00
III. STOCK:											
(a) White Offset Book, 50 lbs.											
(1) Format "A".....	1220	0.56	683.20	0.63	768.60	0.50	610.00	0.40	488.00	0.56	683.20
(2) Format "B".....	5727	0.88	5039.76	0.90	5154.30	0.82	4696.14	0.60	3436.20	0.92	5268.84
(b) White Offset Book, 60 lbs.											
(1) Format "A".....	1763	0.57	1004.91	0.62	1093.06	0.58	1022.54	0.48	846.24	0.48	846.24
(2) Format "B".....	12599	0.90	11339.10	1.05	13228.95	0.97	12221.03	0.73	9197.27	0.92	11591.08
(c) Colored Writing, 20 lbs.											
(1) Format "A".....	678	0.75	508.50	1.13	766.14	0.95	644.10	0.53	359.34	1.03	698.34
(2) Format "B".....	5727	1.05	6013.35	1.13	6471.51	1.19	6815.13	0.79	4524.33	1.03	5898.81
(d) White Vellum Finished Book, 60 lbs.											
(1) Format "A".....	7458	0.65	4847.70	0.73	5444.34	0.58	4325.64	0.48	3579.84	0.69	5146.02
(2) Format "B".....	71015	0.97	68884.55	1.24	88058.60	0.97	68884.55	0.72	51130.80	1.39	98710.85
(e) Colored Vellum Finished Book, 60 lbs.											
(1) Format "A".....	271	0.90	243.90	1.01	273.71	0.81	219.51	0.72	195.12	1.33	360.43
(2) Format "B".....	2291	1.35	3092.85	1.71	3917.61	1.37	3138.67	1.08	2474.28	1.50	3436.50
(f) White Fancy Finished Text, 70 lbs.											
(1) Format "A".....	678	1.64	1111.92	1.85	1254.30	1.67	1132.26	0.83	562.74	3.29	2230.62
(2) Format "B".....	2291	2.60	5956.60	3.14	7193.74	2.84	6506.44	1.24	2840.84	3.29	7537.39
(g) Colored Fancy Finished Text, 70 lbs.											
(1) Format "A".....	407	1.83	744.81	1.85	752.95	1.67	679.69	1.19	484.33	2.74	1115.18
(2) Format "B".....	2291	2.90	6643.90	3.14	7193.74	2.84	6506.44	1.78	4077.98	2.74	6277.34
(h) White Litho Coated book, 60 lbs.											
(1) Format "A".....	542	0.99	536.58	0.94	509.48	0.71	384.82	0.93	504.06	0.69	373.98
(2) Format "B".....	4582	1.60	7331.20	1.59	7285.38	1.22	5590.04	1.39	6368.98	1.14	5223.48
(i) White Litho Coated book, 70 lbs.											
(1) Format "A".....	271	1.17	317.07	0.89	241.19	0.84	227.64	0.85	230.35	0.80	216.80
(2) Format "B".....	2291	1.88	4307.08	1.47	3367.77	1.36	3115.76	1.28	2932.48	1.33	3047.03

(j)	White Matte Coated Book, 60 lbs.											
	(1) Format "A".....	136	1.24	168.64	0.94	127.84	0.71	96.56	0.81	110.16	0.85	115.60
	(2) Format "B".....	3436	1.90	6528.40	1.59	5463.24	1.22	4191.92	1.22	4191.92	1.45	4982.20
(k)	White Matte Coated Book, 70 lbs.											
	(1) Format "A".....	136	1.45	197.20	0.89	121.04	0.84	114.24	0.92	125.12	1.07	145.52
	(2) Format "B".....	2291	2.19	5017.29	1.47	3367.77	1.36	3115.76	1.38	3161.58	1.88	4307.08
(l)	White Index, 110 lbs.											
	(1) Format "A".....	36	3.38	121.68	2.20	79.20	2.01	72.36	2.02	72.72	2.08	74.88
	(2) Format "B".....	411	5.44	2235.84	3.35	1376.85	3.01	1237.11	3.03	1245.33	2.07	850.77
(m)	Colored Index, 110 lbs.											
	(1) Format "A".....	54	3.59	193.86	2.31	124.74	1.88	101.52	2.51	135.54	2.64	142.56
	(2) Format "B".....	284	5.79	1644.36	3.50	994.00	3.76	1067.84	3.76	1067.84	3.81	1082.04
(n)	White Litho Coated Cover, 60 lbs.											
	(1) Format "A".....	7	4.34	30.38	2.22	15.54	1.79	12.53	2.98	20.86	1.99	13.93
	(2) Format "B".....	63	6.70	422.10	3.05	192.15	3.04	191.52	4.47	281.61	3.98	250.74
(o)	White Litho Coated Cover, 80 lbs.											
	(1) Format "A".....	32	5.29	169.28	1.90	60.80	1.79	57.28	2.33	74.56	1.52	48.64
	(2) Format "B".....	32	7.80	249.60	3.23	103.36	3.04	97.28	3.50	112.00	5.79	185.28
(p)	White Vellum Cover, 65 lbs.											
	(1) Format "A".....	163	3.27	533.01	2.09	340.67	1.41	229.83	2.12	345.56	1.86	303.18
	(2) Format "B".....	1579	5.28	8337.12	3.22	5084.38	2.18	3442.22	3.18	5021.22	3.72	5873.88
(q)	Colored Vellum Cover (65#):											
	(1) Format "A".....	40	3.78	151.20	2.76	110.40	1.47	58.80	3.18	127.20	2.16	86.40
	(2) Format "B".....	316	6.00	1896.00	3.45	1090.20	2.94	929.04	4.77	1507.32	4.38	1384.08
(r)	White Fancy-Finished Cover (70#)											
	(1) Format "A".....	7	4.84	33.88	4.21	29.47	3.83	26.81	4.53	31.71	5.08	35.56
	(2) Format "B".....	95	7.82	742.90	6.52	619.40	5.93	563.35	6.80	646.00	5.71	542.45
(s)	Colored Fancy-Finished Cover (70#)											
	(1) Format "A".....	14	6.71	93.94	4.21	58.94	3.83	53.62	7.18	100.52	6.42	89.88
	(2) Format "B".....	126	9.89	1246.14	6.52	821.52	5.93	747.18	10.77	1357.02	7.22	909.72
(t)	White Matte Coated Cover (65#):											
	(1) Format "A".....	7	4.75	33.25	2.43	17.01	1.79	12.53	3.21	22.47	2.28	15.96
	(2) Format "B".....	253	7.66	1937.98	3.75	948.75	3.04	769.12	4.82	1219.46	3.52	890.56

IV. ADDITIONAL OPERATIONS:

(a) Banding with Kraft paper bands per 100 leaves.....	80	10.00	800.00	5.00	400.00	4.00	320.00	2.00	160.00	0.10	8.00
(b) Drilling (each run), per 100 leaves.....	87640	0.22	19280.80	0.52	45572.80	0.02	1752.80	0.10	8764.00	0.02	1752.80
(c) Comb binding - per 100 books.....	160	40.00	6400.00	86.00	13760.00	23.08	3692.80	75.00	12000.00	25.00	4000.00
(d) Wire coil binding, includes coil, per 100 books.....	140	91.00	12740.00	86.00	12040.00	36.88	5163.20	130.00	18200.00	50.00	7000.00
(e) Plastic coil binding, includes coil, per 100 books.....	100	81.50	8150.00	86.00	8600.00	18.48	1848.00	85.00	8500.00	35.00	3500.00
(f) Computer time work on digital camera copy corrections, cost per hour.....	26	50.00	1300.00	80.00	2080.00	43.20	1123.20	40.00	1040.00	20.00	520.00
(g) Shrink film wrap packages, cost per 100 shrink wrapped packages.....	186	32.50	6045.00	38.00	7068.00	7.69	1430.34	12.00	2232.00	10.00	1860.00
(h) Color proofs, per page.....	120	1.75	210.00	5.00	600.00	2.30	276.00	11.00	1320.00	7.00	840.00
(i) Gray scale proofs, per page.....	360	1.50	540.00	3.00	1080.00	0.58	208.80	0.50	180.00	2.00	720.00
CONTRACTOR TOTALS			\$400,001.83		\$374,296.24		\$309,345.48		\$315,733.10		\$308,840.96
DISCOUNT		2.75%	\$11,000.05	NET		2.00%	\$6,186.91	2.00%	\$6,314.66	2.50%	\$7,721.02
DISCOUNTED TOTALS		20 days	\$389,001.78	30 days	\$374,296.24	20 days	\$303,158.57	20 days	\$309,418.44	20 days	\$301,119.94

Reviewed By: _____

