

ITEM NO. & DESCRIPTION	BASIS OF AWARD	CUSTOM LABEL, INC. Hayward, CA		DELTA LABEL Mt. Clemens, MI		WHITLAM LABEL CO. Center Line, MI		P R E V I O U S Whittam Label Co., Inc.	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I. COMPLETE PRODUCT:</b>									
Continuous Labels:									
(a) Printing one side in a single ink color.									
(1) Set-up and/or Makeready.....	16	40.00	640.00	48.00	768.00	50.00	800.00	50.00	800.00
(2) Running per 100 labels.....	1360	1.20	1632.00	0.69	938.40	0.94	1278.40	0.94	1278.40
Pin Feed Labels:									
(b) Printing one side in a single ink color.									
(1) Set-up and/or Makeready.....	4	40.00	160.00	63.00	252.00	65.00	260.00	65.00	260.00
(2) Running per 100 labels.....	340	1.20	408.00	0.69	234.60	0.94	319.60	0.94	319.60
Additional Colors:									
(c) Printing one side in a single ink color.									
(1) Set-up and/or Makeready.....	4	40.00	160.00	10.00	40.00	10.00	40.00	10.00	40.00
(2) Running per 100 labels.....	340	0.60	204.00	0.17	57.80	0.24	81.60	0.20	68.00
<b>II. DIE CUTTING:</b>									
(a) Making the die, per die.....	4	N/C		N/C		N/C		N/C	
<b>III. STOCK: Per 100 Square Inches.</b>									
(a) White Label Paper; litho or matte finish (55-60 lbs.).....	1607	0.06	96.42	0.040	64.28	0.050	80.35	0.047	75.53
(b) Colored label paper; litho or matte finish (55-60 lbs.).....	2295	0.07	160.65	0.049	112.46	0.050	114.75	0.047	107.87
(c) Fluorescent label paper; litho or matte finish (55-60 lbs.).....	688	0.07	48.16	0.05	34.40	0.065	44.72	0.06	41.28
<b>IV. SHRINK FILM WRAPPING:</b>									
(a) Shrink film wrapped per package.....	119	0.70	83.30	0.15	17.85	0.25	29.75	0.25	29.75
CONTRACTOR TOTALS			\$3,592.53		\$2,519.79		\$3,049.17		\$3,020.42
DISCOUNT		NET		1.00%	\$25.20	NET		NET	
DISCOUNTED TOTALS			\$3,592.53	20 days	\$2,494.59		\$3,049.17		\$3,020.42



Reviewed By: \_\_\_\_\_