

ITEM NO. & DESCRIPTION		BASIS OF AWARD	DOCUMENTATION, LLC (Equi Claire, WI)		GOLEM COPIES (Seattle, WA)		J & J PRINTERS (Bremerton, WA)		NORBERG PRESS (Seattle, WA)		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING, BINDING AND DISTRIBUTION											
A. Up to and including 2,500 impressions. Direct image masters or suitable plates											
(1) Format "A" up to 8-1/2 x 11" Loose-leaf, per page.											
(a) Make ready/setup charges..... 285 1.25 356.25 0.50 142.50 1.25 356.25 1.46 416.10											
(b) Running per 100 copies..... 4745 0.60 2847.00 1.50 7117.50 0.65 3084.25 0.68 3226.60											
(2) Saddle stitched, per page.											
(a) Make ready/setup charges..... 856 3.00 2568.00 0.50 428.00 3.25 2782.00 3.63 3107.28											
(b) Running per 100 copies..... 14252 0.41 5843.32 2.50 35630.00 0.41 5843.32 0.45 6413.40											
B. Over 2,500 impressions. Negatives and suitable plates required.											
(1) Format "A" up to 8-1/2 x 11" Loose-leaf, per page.											
(a) Make ready/setup charges..... 15 2.00 30.00 2.00 30.00 2.00 30.00 2.53 37.95											
(b) Running per 100 copies..... 250 0.60 150.00 3.50 875.00 0.65 162.50 0.68 170.00											
(2) Saddle stitched, per page.											
(a) Make ready/setup charges..... 44 2.00 88.00 4.00 176.00 3.25 143.00 3.63 159.72											
(b) Running per 100 copies..... 733 0.70 513.10 4.00 2932.00 0.41 300.53 0.45 329.85											
II. FILMS, INCLUDING PROOFS & ALL MATERIALS											
A. Line negative from conventional camera copy up to 8-1/2 x 11"..... 40 4.00 160.00 7.00 280.00 4.00 160.00 5.00 200.00											
B. Halftone film from conventional camera copy, per halftone..... 15 5.00 75.00 7.00 105.00 6.75 101.25 7.50 112.50											
C. Film from computer disk and/or CD. Cost per square inch..... 1870 1.00 1870.00 0.10 187.00 N/C 0.20 374.00											
III. PAPER (per 100 leaves):											
A. 50 lb. White Offset Book or 20 lbs White Writing..... 9600 0.80 7680.00 0.75 7200.00 0.79 7584.00 0.70 6720.00											
B. 20 lb. Colored Writing..... 57 1.10 62.70 1.00 57.00 0.97 55.29 0.98 55.86											
C. 110 lb. White Index..... 220 3.00 660.00 3.20 704.00 2.20 484.00 2.26 497.20											
D. 110 lb. Colored Index..... 113 3.20 361.60 3.60 406.80 2.45 276.85 2.45 276.85											
IV. ADDITIONAL BINDERY OPERATIONS:											
A. Drilling (up to 5 holes) - per 100 leaves..... 399 0.19 75.81 1.00 399.00 0.19 75.81 0.25 99.75											
B. Comb binding - per 100 books..... 83 85.00 7055.00 65.00 5395.00 65.00 5395.00 65.00 5395.00											
C. Wrapping or shrink-film packaging - per 100 packages..... 100 0.20 20.00 15.00 1500.00 15.00 1500.00 15.00 1500.00											
D. Hand fold with one fold. per 100 folded pamphlets..... 133 0.20 26.60 1.00 133.00 1.25 166.25 3.00 399.00											
E. Stuffing envelopes, seal & apply labels, per 100 envelopes..... 116 1.25 145.00 7.00 812.00 7.00 812.00 8.00 928.00											
F. Applying closure tabs and address labels to books or pamphlets, per 100 pieces..... 666 4.10 2730.60 1.50 999.00 5.00 3330.00 6.00 3996.00											
G. Computer time-work on electronic camera copy corrections, per hour..... 14 50.00 700.00 17.50 245.00 7.00 98.00 15.00 210.00											
CONTRACTORS TOTAL				\$ 34,017.98		\$ 65,753.80		\$ 32,740.30		\$ 34,625.06	
DISCOUNTS			0.05%	\$ 17.01	NET	\$ -	2%	\$ 654.81	2%	\$ 692.50	
DISCOUNTED TOTAL			30 days	\$ 34,000.97		\$ 65,753.80	20 days	\$ 32,085.49	20 days	\$ 33,932.56	



ITEM NO. & DESCRIPTION		BASIS OF AWARD	ROYAL REPRO (Kent, WA)		SIR SPEEDY PRINTING (Rancho St. Margarita, CA)		STROUD GRAPHICS (Nashville, TN)		PREVIOUS (J and J Printers)		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. PRINTING, BINDING AND DISTRIBUTION											
A. Up to and including 2,500 impressions. Direct image masters or suitable plates											
(1) Format "A" up to 8-1/2 x 11" Loose-leaf, per page.											
(a) Make ready/setup charges.....			285	1.10	313.50	1.00	285.00	1.25	356.25	1.25	356.25
(b) Running per 100 copies.....			4745	0.60	2847.00	4.00	18980.00	0.65	3084.25	0.65	3084.25
(2) Saddle stitched, per page.											
(a) Make ready/setup charges.....			856	1.10	941.60	N/C	1.65	1412.40	1.60	1369.60	
(b) Running per 100 copies.....			14252	0.80	11401.60	0.50	7126.00	0.75	10689.00	0.72	10261.44
B. Over 2,500 impressions. Negatives and suitable plates required.											
(1) Format "A" up to 8-1/2 x 11" Loose-leaf, per page.											
(a) Make ready/setup charges.....			15	8.00	120.00	1.50	22.50	2.00	30.00	2.00	30.00
(b) Running per 100 copies.....			250	0.50	125.00	4.00	1000.00	0.65	162.50	0.65	162.50
(2) Saddle stitched, per page.											
(a) Make ready/setup charges.....			44	8.00	352.00	N/C	3.25	143.00	3.25	143.00	
(b) Running per 100 copies.....			733	0.80	586.40	0.50	366.50	0.40	293.20	0.41	300.53
II. FILMS, INCLUDING PROOFS & ALL MATERIALS											
A. Line negative from conventional camera copy up to 8-1/2 x 11"			40	4.00	160.00	1.00	40.00	3.00	120.00	4.00	160.00
B. Halftone film from conventional camera copy, per halftone.....			15	8.00	120.00	2.50	37.50	5.00	75.00	0.75	11.25
C. Film from computer disk and/or CD. Cost per square inch.....			1870	0.08	149.60	0.14	261.80	0.04	74.80	0.10	187.00
III. PAPER (per 100 leaves):											
A. 50 lb. White Offset Book or 20 lbs White Writing.....			9600	0.60	5760.00	0.50	4800.00	0.80	7680.00	0.80	7680.00
B. 20 lb. Colored Writing.....			57	0.90	51.30	0.50	28.50	0.98	55.86	0.97	55.29
C. 110 lb. White Index.....			220	1.80	396.00	1.60	352.00	2.75	605.00	2.20	484.00
D. 110 lb. Colored Index.....			113	2.10	237.30	1.60	180.80	2.55	288.15	2.45	276.85
IV. ADDITIONAL BINDERY OPERATIONS:											
A. Drilling (up to 5 holes) - per 100 leaves.....			399	2.10	837.90	0.25	99.75	0.15	59.85	0.19	75.81
B. Comb binding - per 100 books.....			83	8.50	705.50	100.00	8300.00	80.00	6640.00	65.00	5395.00
C. Wrapping or shrink-film packaging - per 100 packages.....			100	5.00	500.00	10.00	1000.00	15.00	1500.00	0.25	25.00
D. Hand fold with one fold. per 100 folded pamphlets.....			133	4.00	532.00	2.75	365.75	1.25	166.25	1.25	166.25
E. Stuffing envelopes, seal & apply labels), per 100 envelopes.....			116	7.00	812.00	8.00	928.00	7.00	812.00	0.10	11.60
F. Applying closure tabs and address labels to books or pamphlets, per 100 pieces.....			666	6.00	3996.00	1.00	666.00	1.00	666.00	5.00	3330.00
G. Computer time-work on electronic camera copy corrections, per hour.....			14	50.00	700.00	15.00	210.00	60.00	840.00	15.00	210.00
CONTRACTORS TOTAL					\$ 31,644.70		\$ 45,050.10		\$ 35,753.51		\$ 33,775.62
DISCOUNTS				NET	\$ -		\$ -	2%	\$ 715.07	2%	\$ 675.51
DISCOUNTED TOTAL					\$ 31,644.70		\$ 45,050.10	20 days	\$ 35,038.44	20 days	\$ 33,100.11

Reviewed by: _____

