

PROGRAM 2012-S TERM: 07/01/01 THROUGH 06/30/02  
 TITLE: ENVELOPES

ITEM NO. & DESCRIPTION	BASIS OF AWARD	BREN PRODUCTS (Chicago, IL)		MAIL WELL ENV. (SLC, UT)		POSTAL ENV. (New York, NY)		THERMOCRAFT INC. (Columbia, IL)		GPO ESTIMATE	
		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPLETE PRODUCT: CATEGORY I (500-10,000 ENVELOPES) (Price per 100 copies)											
1. Regular White Writing (20 lb) or White Wove (24 lb):											
(a) 3-7/8x8-7/8", #9.....	280	4.44	1243.20	1.89	529.20	5.10	1428.00	3.12	873.60	1.65	462.00
(b) 4-1/8x9-1/2", #10.....	4725	3.84	18144.00	1.89	8930.25	5.10	24097.50	3.23	15261.75	1.65	7796.25
(c) 4-1/2x10-3/8, #11.....	140	5.65	791.00	3.15	441.00	7.57	1059.80	4.91	687.40	3.60	504.00
2. Window, Glassine, White Writing (20 lb) or White Wove (24 lb):											
(a) 3-7/8x8-7/8", #9.....	140	4.72	660.80	2.09	292.60	6.33	886.20	3.46	484.40	1.95	273.00
(b) 4-1/8x9-1/2", #10.....	910	4.68	4258.80	2.09	1901.90	5.40	4914.00	3.51	3194.10	1.85	1683.50
(c) 4-1/2x10-3/8, #11.....	70	8.35	584.50	3.35	234.50	7.87	550.90	5.48	383.60	3.80	266.00
3. Regular, White Writing (20 lb) or White Wove (24 lb), with security tint:											
(a) 3-7/8x8-7/8", #9.....	105	4.92	516.60	2.11	221.55	6.33	664.65	3.71	389.55	1.78	186.90
(b) 4-1/8x9-1/2", #10.....	805	4.81	3872.05	2.11	1698.55	5.40	4347.00	3.78	3042.90	1.85	1489.25
(c) 4-1/2x10-3/8, #11.....	70	7.25	507.50	3.80	266.00	7.87	550.90	5.45	381.50	3.80	266.00
4. Window, Glassine, White Writing (20 lb) or White Wove (24 lb), with security tint:											
(a) 3-7/8x8-7/8", #9.....	105	5.16	541.80	2.24	235.20	6.63	696.15	4.02	422.10	2.10	220.50
(b) 4-1/8x9-1/2", #10.....	595	5.05	3004.75	2.24	1332.80	5.70	3391.50	4.08	2427.60	1.07	636.65
(c) 4-1/2x10-3/8, #11.....	70	10.24	716.80	4.05	283.50	8.27	578.90	6.07	424.90	4.00	280.00
5. Regular, Blue Writing (20 lb) or Blue Wove (24 lb):											
(a) 3-7/8x8-7/8", #9.....	70	5.74	401.80	2.45	171.50	5.40	378.00	5.16	360.92	1.90	133.00
(b) 4-1/8x9-1/2", #10.....	105	5.66	594.30	2.45	257.25	5.40	567.00	5.27	553.35	1.90	199.50
6. Light Brown Kraft (24-28 lb) Open side:											
(a) 6-1/2 x 9-1/2".....	315	8.53	2686.95	4.62	1455.30	9.58	3017.70	8.21	2586.15	4.35	1370.25
7. Light Brown Kraft (32-40 lb) Open Side:											
(a) 9 x 12".....	945	15.90	15025.50	6.80	6426.00	14.10	13324.50	11.87	11217.15	6.86	6482.70
(b) 9-1/2 x 12-1/2".....	1715	17.66	30286.90	7.40	12691.00	17.11	29343.65	13.86	23769.90	8.90	15263.50
(c) 10 x 13".....	140	18.18	2545.20	7.95	1113.00	17.76	2486.40	15.19	2126.60	9.05	1267.00
(d) 10 x 15".....	175	20.64	3612.00	10.40	1820.00	25.05	4383.75	17.02	2978.50	11.73	2052.75

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
8. Light Brown Kraft,(32-40 lb) Open End:											
(a) 9 x 12".....	175	15.21	2661.75	6.40	1120.00	17.31	3029.25	11.23	1965.25	7.95	1391.25
(b) 9-1/2 x 12-1/2".....	280	16.53	4628.40	6.80	1904.00	18.87	5283.60	12.70	3556.00	8.31	2326.80
(c) 10 x 13".....	35	17.30	605.50	7.20	252.00	19.07	667.45	13.94	487.90	8.95	313.25
9. Blue Wove (28 lb),Open Side:											
(a) 9 x 12".....	70	13.41	938.70	9.20	644.00	15.76	1103.20	15.17	1061.90	8.20	574.00
(b) 9-1/2 x 12-1/2".....	210	14.57	3059.70	9.90	2079.00	16.24	3410.40	16.55	3475.50	8.45	1774.50
CATEGORY 2 (Over 10,000 up to 50,000) (Price per 100 copies)											
1. Regular, White Writing (20 lb) or White Wove (24 lb) "											
(a) 3-7/8x8-7/8", #9.....	263	2.29	602.27	1.59	418.17	3.93	1033.59	2.65	696.95	1.35	355.05
(b) 4-1/8x9-1/2", #10.....	4734	2.26	10698.84	1.59	7527.06	3.93	18604.62	2.65	12545.10	1.35	6390.90
(c) 4-1/2x10-3/8, #11.....	526	3.50	1841.00	3.01	1583.26	5.21	2740.46	4.24	2230.24	2.50	1315.00
2. Window, Glassine, White Writing (20 lb) or White Wove (24 lb):											
(a) 3-7/8x8-7/8", #9.....	263	2.56	673.28	1.79	470.77	5.16	1357.08	3.00	789.00	1.46	383.98
(b) 4-1/8x9-1/2", #10.....	1052	2.53	2661.56	1.79	1883.08	4.23	4449.96	2.93	3082.36	1.65	1735.80
(c) 4-1/2x10-3/8, #11.....	263	4.55	1196.65	3.28	862.64	5.31	1396.53	4.82	1267.66	2.95	775.85
3. Regular White Writing (20 lb) or White Wove (24lb) with security tint:											
(a) 3-7/8x8-7/8", #9.....	263	2.77	728.51	1.82	478.66	5.16	1357.08	3.23	849.49	1.56	410.28
(b) 4-1/8x9-1/2", #10.....	526	2.65	1393.90	1.82	957.32	4.23	2224.98	3.19	1677.94	1.60	841.60
(c) 4-1/2x10-3/8, #11.....	263	4.18	1099.34	3.60	946.80	5.31	1396.53	4.79	1259.77	3.51	923.13
4. Window, Glassine, White Writing (20 lb) or White Wove (24 lb) with security tint:											
(a) 3-7/8x8-7/8", #9.....	263	3.00	789.00	1.98	520.74	5.46	1435.98	3.56	936.28	1.66	436.58
(b) 4-1/8x9-1/2", #10.....	526	2.89	1520.14	1.98	1041.48	4.53	2382.78	3.49	1835.74	1.75	920.50
(c) 4-1/2x10-3/8, #11.....	263	4.40	1157.20	3.95	1038.85	5.71	1501.73	5.40	1420.20	3.75	986.25
5. Regular Blue Writing (20 lb) or Blue Wove (24 lb):											
(a) 3-7/8x8-7/8", #9.....	263	3.89	1023.07	2.10	552.30	4.23	1112.49	4.69	1233.47	1.56	410.28
(b) 4-1/8x9-1/2", #10.....	263	3.51	923.13	2.10	552.30	4.23	1112.49	4.69	1233.47	1.65	433.95
6. Light Brown Kraft (24-28 lb) Open Side:											
(a) 6-1/2 x 9-1/2".....	263	5.80	1525.40	3.95	1038.85	6.12	1609.56	5.87	1543.81	4.05	1065.15

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
7. Light Brown Kraft (32-40 lb) Open Side:											
(a) 9 x 12".....	789	11.48	9057.72	5.82	4591.98	8.80	6943.20	9.93	7834.77	5.41	4268.49
(b) 9-1/2 x 12-1/2".....	1052	13.24	13928.48	6.87	7227.24	11.20	11782.40	11.73	12339.96	6.20	6522.40
(c) 10 x 13".....	263	13.62	3582.06	7.20	1893.60	11.80	3103.40	12.65	3326.95	6.70	1762.10
(d) 10 x 15".....	263	17.40	4576.20	9.50	2498.50	16.98	4465.74	14.35	3774.05	9.05	2380.15
8. Light Brown Kraft (32-40 lb) Open End:											
(a) 9 x 12".....	263	10.80	2840.40	5.90	1551.70	11.96	3145.48	9.30	2445.90	5.61	1475.43
(b) 9-1/2 x 12-1/2".....	526	12.12	6375.12	6.50	3419.00	12.96	6816.96	10.57	5559.82	5.71	3003.46
(c) 10 x 13".....	526	12.74	6701.24	6.90	3629.40	13.15	6916.90	11.40	5996.40	6.25	3287.50
9. Blue Wove (28 lb), Open Side:											
(a) 9 x 12".....	263	9.31	2448.53	7.95	2090.85	11.07	2911.41	13.24	3482.12	8.70	2288.10
(b) 9-1/2 x 12-1/2".....	526	10.17	5349.42	8.45	4444.70	11.55	6075.30	14.43	7590.18	10.20	5365.20
CATEGORY 3 (50,000 UP TO 100,000)											
(Price per 100 envelopes):											
1. Regular White Writing (20 lb) or white Wove (24 lb):											
(a) 4-1/8x9-1/2", #10.....	2628	1.81	4756.68	1.49	3915.72	2.62	6885.36	2.31	6070.68	1.40	3679.20
2. Window, Glassine, White Writing (20 lb) or White Wove (24#):											
(a) 4-1/8x9-1/2", #10.....	1752	2.07	3626.64	1.68	2943.36	2.92	5115.84	2.61	4572.72	1.46	2557.92
3. Regular White Writing (20 lb) or White Wove (24 lb), with security tint:											
(a) 4-1/8x9-1/2", #10.....	1752	2.18	3819.36	1.64	2873.28	2.92	5115.84	2.87	5028.24	1.60	2803.20
4. Window, Glassine, White Writing (20 lb) or White Wove (24 lb), with security tint:											
(a) 4-1/8x9-1/2", #10.....	876	2.03	1778.28	1.84	1611.84	3.22	2820.72	3.17	2776.92	1.70	1489.20

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		UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
CATEGORY 4 (Over 100,000): (Price per 100 envelopes):											
1. Regular White Writing (20 lb) or White Wove (24 lb); (a) 4-1/8x9-1/2", #10.....	4710	1.68	7912.80	1.40	6594.00	2.49	11727.90	2.29	10785.90	1.30	6123.00
2. Window, Glassine, White Writing (20 lb) or White Wove (24 lb); (a) 4-1/8x9-1/2", #10.....	1570	1.95	3061.50	1.56	2449.20	2.79	4380.30	2.58	4050.60	1.46	2292.20
3. Regular White Writing (20 lb) or White wove (24 lb) with security tint; (a) 4-1/8x9-1/2", #10.....	3140	2.44	7661.60	1.48	4647.20	2.79	8760.60	2.84	8917.60	1.48	4647.20
4. Window, Glassine, White Writing (20 lb) or White Wove (24 lb) with security tint; (a) 4-1/8x9-1/2", #10.....	1570	2.30	3611.00	1.65	2590.50	3.09	4851.30	3.14	4929.80	1.65	2590.50
II. Dyluxe,blueline or equal proof - per proof.....	80	10.30	824.00	N/C		25.00	2000.00	25.00	2000.00	10.00	800.00
CONTRACTOR TOTALS			\$221,632.82		\$125,144.45		\$257,694.91		\$216,196.61		\$121,932.10
DISCOUNT		NET		NET		NET		1.00%	\$2,161.97	NET	
DISCOUNTED TOTALS			\$221,632.82		\$125,144.45		\$257,694.91	20 days	\$214,034.64		\$121,932.10

Reviewed By: \_\_\_\_\_

