

PROGRAM 1084-S MARCH 1, 2006 THROUGH FEBRUARY 28, 2007  
This contract has a base year with a 4 year extension potential  
VARIOUS NEWSLETTERS

| ITEM NUMBER AND DESCRIPTION                                                                                                               | Basis of Award | Advanced Litho<br>Great Falls, MT |             | Alphagraphics<br>Boise, ID |             | Carleton Comm.<br>Mechanicsburg, PA |             | Color Q<br>Dayton, OH |             | Thomas Printing<br>Kalispell, MT |             | Previous contractor<br>Advance Litho |             |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------|-----------------------------------|-------------|----------------------------|-------------|-------------------------------------|-------------|-----------------------|-------------|----------------------------------|-------------|--------------------------------------|-------------|
|                                                                                                                                           |                | UNIT RATE                         | COST        | UNIT RATE                  | COST        | UNIT RATE                           | COST        | UNIT RATE             | COST        | UNIT RATE                        | COST        | UNIT RATE                            | COST        |
| I. COMPLETE PRODUCT:                                                                                                                      |                |                                   |             |                            |             |                                     |             |                       |             |                                  |             |                                      |             |
| (a) Per printed page:                                                                                                                     |                |                                   |             |                            |             |                                     |             |                       |             |                                  |             |                                      |             |
| (1) Makeready/setup.....                                                                                                                  | 300            | 31.00                             | 9300.00     | 25.08                      | 7524.00     | 26.05                               | 7815.00     | 60.00                 | 18000.00    | 37.00                            | 11100.00    | 34.16                                | 10248.00    |
| (2) Running-per 1000 copies.....                                                                                                          | 600            | 9.15                              | 5490.00     | 13.50                      | 8100.00     | 10.87                               | 6522.00     | 10.00                 | 6000.00     | 10.00                            | 6000.00     | 9.15                                 | 5490.00     |
| (b) Producing black line<br>digital proofs, Cost per page.....                                                                            | 200            | 2.80                              | 560.00      | 2.00                       | 400.00      | 1.89                                | 378.00      | 6.50                  | 1300.00     | 3.50                             | 700.00      | 2.80                                 | 560.00      |
| II. ADDITIONAL OPERATIONS:                                                                                                                |                |                                   |             |                            |             |                                     |             |                       |             |                                  |             |                                      |             |
| (a) Folding collated and trimmed<br>8-1/2x11" finished newsletter<br>to 5-1/2x8-1/2" and applying<br>a closure tab - per 1000 copies..... | 14             | 21.00                             | 294.00      | 55.00                      | 770.00      | 69.18                               | 968.52      | 80.00                 | 1120.00     | 29.00                            | 406.00      | 21.00                                | 294.00      |
| (b) Applying mailing addresses and<br>first class postage to 5-1/2 x 8-1/2"<br>folded newsletter - per 1,000<br>newsletters.....          | 5              | 48.00                             | 240.00      | 53.50                      | 267.50      | 58.42                               | 292.10      | 50.00                 | 250.00      | 50.00                            | 250.00      | 48.00                                | 240.00      |
| (c) Drilling with 3 holes - per<br>1,000 leaves.....                                                                                      | 160            | 1.85                              | 296.00      | 3.00                       | 480.00      | 0.67                                | 107.20      | 5.00                  | 800.00      | 2.25                             | 360.00      | 1.75                                 | 280.00      |
| (d) Shrink film wrapping in suitable<br>packages as indicated on print<br>order - per package.....                                        | 380            | 0.18                              | 68.40       | 0.30                       | 114.00      | 0.32                                | 121.60      | 0.35                  | 133.00      | 0.15                             | 57.00       | 0.18                                 | 68.40       |
| (e) Computer timw-work,<br>per hour.....                                                                                                  | 4              | 35.00                             | 140.00      | 50.00                      | 200.00      | 50.21                               | 200.84      | 150.00                | 600.00      | 45.00                            | 180.00      | 35.00                                | 140.00      |
| III. STOCK: per 1,000 sheets                                                                                                              |                |                                   |             |                            |             |                                     |             |                       |             |                                  |             |                                      |             |
| (a) White Offset Book, 60 lbs.....                                                                                                        | 220            | 10.05                             | 2211.00     | 9.25                       | 2035.00     | 9.20                                | 2024.00     | 15.00                 | 3300.00     | 14.00                            | 3080.00     | 10.05                                | 2211.00     |
| (b) Colored Offset Book, 60 lbs.....                                                                                                      | 80             | 14.00                             | 1120.00     | 10.35                      | 828.00      | 12.32                               | 985.60      | 25.00                 | 2000.00     | 16.00                            | 1280.00     | 14.20                                | 1136.00     |
| CONTRACTOR TOTALS                                                                                                                         |                |                                   | \$19,719.40 |                            | \$20,718.50 |                                     | \$19,414.86 |                       | \$33,503.00 |                                  | \$23,413.00 |                                      | \$20,667.40 |
| DISCOUNT                                                                                                                                  |                | NET                               |             | NET                        |             | 5.00%                               | \$970.74    | 1.00%                 | \$335.03    | NET                              |             | NET                                  |             |
| DISCOUNTED TOTALS                                                                                                                         |                |                                   | \$19,719.40 |                            | \$20,718.50 | 21 days                             | \$18,444.12 | 20 days               | \$33,167.97 |                                  | \$23,413.00 |                                      | \$20,667.40 |

Reviewed by\_\_\_\_\_









