

ITEM NO. & DESCRIPTION	BASIS OF AWARD	DESERT GRAPHICS (Burns, OR)	NEW SOUTH PRESS (Pensacola, FL)	SPECIALTY REPRO. (SLC, UT)	PREVIOUS NEW SOUTH PRESS
		UNIT RATE	UNIT RATE	UNIT RATE	UNIT RATE
		COST	COST	COST	COST
<b>I. PRINTING, BINDING, PACKING, AND DISTRIBUTION:</b>					
Reprints of Separate Orders:					
(a) 2-page product printing in black ink, or a color other than black - per leaf:					
(1) Makeready/Setup.....	28	1.00	1.76	20.00	1.85
(2) Running - per 100 copies.....	56	2.00	3.50	2.00	3.68
Four-Color Process printing:					
(1) Makeready/Setup.....	1	5.00	1.76	80.00	1.85
(2) Running-per 100 copies.....	2	4.00	3.50	20.00	3.68
(b) Side-stitched printing - per page:					
(1) Makeready/Setup.....	1412	1.00	0.87	1.00	0.92
(2) Running-per 100 copies.....	2824	2.00	1.75	3.00	1.84
Four-Color Process printing:					
(1) Makeready/Setup.....	1	5.00	0.87	80.00	0.92
(2) Running-per 100 copies.....	2	4.00	1.75	20.00	1.84
<b>FISHERY BULLETIN</b>					
(c) Perfect bound: Covers and text pages print per page including binding:					
(1) Makeready/Setup.....	880	12.00	8.99	10.00	9.46
(2) Running - per 100 copies.....	17248	1.30	1.32	2.50	1.39
Four-Color Process printing:					
(1) Makeready/Setup.....	3	80.00	72.73	100.00	76.56
(2) Running-per 100 copies.....	59	6.00	12.52	15.00	13.18
<b>II. FILMS:</b>					
(a) Finished halftone - per illustration (from "hard" camera copy.....	24	10.00	14.25	10.00	12.32
(b) Line, per illustration (from "hard" camera copy.....	40	3.50	9.50	4.00	3.52
(c) Per film produced from computer disk(s) - per page-film size.....	48	13.00	9.50	10.00	7.00
(e) Color corrected 4-color process film, per set and per square inch.....	160	4.00	9.50	6.00	3.74
<b>CONTRACTOR TOTALS</b>		1.00%	\$42,446.40	\$40,762.28	\$65,741.00
<b>DISCOUNT</b>		20 days	\$424.46	\$815.25	\$1,314.82
<b>DISCOUNTED TOTALS</b>			\$42,021.94	\$39,947.03	\$64,426.18
			2.00%	2.00%	NET
			20 days	21 days	\$41,444.59



Reviewed By \_\_\_\_\_