

ITEM NO	DESCRIPTION	BASIS OF		AJ IMAGES	COLOR Q LLC		EVOLUTION IMPRESSIONS		GRAY GPHCS	IPI GRAPHICS	
		AWARD	UNIT RATE COST	Roselle, NJ	UNIT RATE COST	Dayton, OH	UNIT RATE COST	Rochester, NY	Cpl. Heigjts, MD	U. Marlboro, MD	UNIT RATE COST
I.	FILM:										
.....(a)....	Trim/Page Size Unit produced from camera copy			0.00		0.00		0.00		0.00	0.00
	per page.....	140	6.00	840.00	6.31	883.40	2.35	329.00	3.00	420.00	3.00
.....(b)....	Line.....per illustration.....	40	2.00	80.00	4.21	168.40	6.00	240.00	5.00	200.00	9.00
.....(c)....	Combination Line and Halftone..per illustration....	40	6.00	240.00	9.47	378.80	14.00	560.00	8.00	320.00	15.00
.....(d)....	Square-finish halftone.....per illustration.....	165	7.00	1,155.00	6.31	1,041.15	9.00	1,485.00	10.00	1,650.00	9.00
.....(e)....	Trapping halftones with keyline rules.....per illustration.....	30	4.00	120.00	2.63	78.90	8.00	240.00	10.00	300.00	5.00
	Four-Color Process Filme of Illustrations:			0.00		0.00		0.00		0.00	0.00
.....(f)....	Over 16 129 (25 to 32 258mm2 (50 sq. in.) image.....per set.....	120	28.00	3,360.00	36.00	4,320.00	45.00	5,400.00	50.00	6,000.00	30.00
.....(g)....	Over 32 258 (50) to 64 516mm2 (100 sq. in) image.....per set.....	80	50.00	4,000.00	45.00	3,600.00	65.00	5,200.00	75.00	6,000.00	45.00
.....(h)....	Each additional 6645mm2 (one sq. in.) image.....per set.....	30	1.90	57.00	2.10	63.00	1.00	30.00	2.00	60.00	2.00
	Electronic Prepress:			0.00		0.00		0.00		0.00	0.00
.....(I)....	Trim/Page Size Unit produced from electronic file.....per page.....	816	6.90	5,630.40	4.21	3,435.36	6.00	4,896.00	5.00	4,080.00	7.00
.....(j)....	Systems Timework.....per hour.....	40	38.00	1,520.00	52.63	2,105.20	95.00	3,800.00	65.00	2,600.00	100.00
II.	PRINTING AND BINDING:			0.00		0.00		0.00		0.00	0.00
	BOOKS AND PAMPHLETS:			0.00		0.00		0.00		0.00	0.00
	Complete Wraparound Cover:			0.00		0.00		0.00		0.00	0.00
(a).....	Printing 4-Color Process:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	14	595.00	8,330.00	553.00	7,742.00	680.00	9,520.00	600.00	8,400.00	500.00
.....(2).....	Format B.....	6	790.00	4,740.00	553.00	3,318.00	703.00	4,218.00	700.00	4,200.00	650.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	280	10.00	2,800.00	7.26	2,032.80	10.45	2,926.00	12.00	3,360.00	8.00
.....(4).....	Format B.....	120	13.00	1,560.00	7.26	871.20	13.70	1,644.00	15.00	1,800.00	12.00
(b).....	Printing in an Additional Flat Color of Ink:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	2	112.00	224.00	111.58	223.16	201.00	402.00	100.00	200.00	100.00
.....(2).....	Format B.....	2	112.00	224.00	111.58	223.16	227.00	454.00	150.00	300.00	125.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	40	2.40	96.00	1.76	70.40	1.57	62.80	5.00	200.00	3.00
.....(4).....	Format B.....	40	2.60	104.00	1.76	70.40	2.28	91.20	7.00	280.00	4.00
	Per Single Text Page - Saddle Stich:			0.00		0.00		0.00		0.00	0.00
(c).....	Printing 4-Color Process:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	156	49.68	7,750.08	59.00	9,204.00	51.30	8,002.80	55.00	8,580.00	50.00
.....(2).....	Format B.....	68	69.80	4,746.40	59.00	4,012.00	73.00	4,964.00	75.00	5,100.00	70.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	3120	1.03	3,213.60	0.45	1,404.00	1.42	4,430.40	1.50	4,680.00	0.80
.....(4).....	Format B.....	1360	1.46	1,985.60	0.45	612.00	1.70	2,312.00	2.00	2,720.00	1.25
(d).....	Printing in black or one ink color:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	236	20.51	4,840.36	20.56	4,852.16	40.00	9,440.00	15.00	3,540.00	15.00
.....(2).....	Format B.....	100	31.45	3,145.00	20.56	2,056.00	62.00	6,200.00	20.00	2,000.00	20.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	4720	0.83	3,917.60	0.27	1,274.40	1.37	6,466.40	1.00	4,720.00	0.50
.....(4).....	Format B.....	200	0.85	170.00	0.27	54.00	1.60	320.00	1.50	300.00	0.75
	Per Signature with Gate Fold:			0.00		0.00		0.00		0.00	0.00
(e).....	Printing 4-Color Process:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	0	500.00	0.00	561.00	0.00	845.00	0.00	800.00	0.00	500.00
.....(2).....	Format B.....	1	500.00	500.00	561.00	561.00	886.00	886.00	900.00	900.00	600.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	0	19.00	0.00	25.25	0.00	23.00	0.00	30.00	0.00	20.00
.....(4).....	Format B.....	20	19.91	398.20	25.25	505.00	27.00	540.00	50.00	1,000.00	25.00
(f).....	Printing in an Additional Flat Color of Ink:			0.00		0.00		0.00		0.00	0.00
	Makeready and/or setup:			0.00		0.00		0.00		0.00	0.00
.....(1).....	Format A.....	0	100.00	0.00	132.00	0.00	201.00	0.00	100.00	0.00	150.00
.....(2).....	Format B.....	1	100.00	100.00	132.00	132.00	227.00	227.00	200.00	200.00	200.00
	Running per 100 Copies:			0.00		0.00		0.00		0.00	0.00
.....(3).....	Format A.....	0	1.50	0.00	10.50	0.00	1.57	0.00	12.50	0.00	10.00
.....(4).....	Format B.....	20	10.00	200.00	10.50	210.00	2.28	45.60	22.00	440.00	12.00

Response Cards (Complete Product):				0.00	0.00	0.00	0.00	0.00	0.00	0.00	
(g).....	Black ink on both sides:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	Makeready and/or setup:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	
.....(1) Format A.....	0	100.00	0.00	491.00	0.00	95.00	0.00	100.00	0.00	200.00	0.00
.....(2) Format B.....	1	115.00	115.00	491.00	491.00	95.00	95.00	125.00	125.00	250.00	250.00
Running per 100 Copies:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(3) Format A.....	0	4.00	0.00	14.05	0.00	1.05	0.00	5.00	0.00	6.00	0.00
.....(4) Format B.....	20	4.75	95.00	15.79	315.80	1.05	21.00	5.00	100.00	7.00	140.00
Coating (Varnish or UV Clear):				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(h).....	Price per page (text or cover pages):			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Makeready and/or setup:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	212	17.00	3,604.00	12.89	2,732.68	20.00	4,240.00	25.00	5,300.00	12.00	2,544.00
.....(2) Format B.....	92	19.00	1,748.00	12.89	1,185.88	20.00	1,840.00	30.00	2,760.00	16.00	1,472.00
Running per 100 Copies:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(3) Format A.....	4240	0.30	1,272.00	0.26	1,102.40	0.30	1,272.00	0.50	2,120.00	0.25	1,060.00
.....(4) Format B.....	1840	0.40	736.00	0.26	478.40	0.30	552.00	1.00	1,840.00	0.35	644.00
BROCHURES:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Per Brochure:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
(i).....	Printing 4-Color Process:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Makeready and/or setup:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	22	300.00	6,600.00	542.00	11,924.00	715.00	15,730.00	400.00	8,800.00	300.00	6,600.00
.....(2) Format B.....	2	495.00	990.00	542.00	1,084.00	715.00	1,430.00	500.00	1,000.00	500.00	1,000.00
.....(3) Format C.....	1	675.00	675.00	637.00	637.00	715.00	715.00	700.00	700.00	700.00	700.00
Running per 100 Copies:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(4) Format A.....	462	10.50	4,851.00	2.36	1,090.32	4.90	2,263.80	10.00	4,620.00	7.00	3,234.00
.....(5) Format B.....	42	13.00	546.00	3.01	126.42	17.00	714.00	15.00	630.00	12.00	504.00
.....(6) Format C.....	21	20.00	420.00	3.73	78.33	17.00	357.00	20.00	420.00	18.00	378.00
(j).....	Printing in an Additional Flat Color of Ink:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Makeready and/or setup:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	1	96.00	96.00	137.55	137.55	117.00	117.00	100.00	100.00	150.00	150.00
.....(2) Format B.....	0	99.00	0.00	137.55	0.00	117.00	0.00	125.00	0.00	200.00	0.00
.....(3) Format C.....	0	105.00	0.00	144.56	0.00	117.00	0.00	150.00	0.00	300.00	0.00
Running per 100 Copies:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(4) Format A.....	21	2.90	60.90	0.44	9.24	0.85	17.85	3.00	63.00	3.50	73.50
.....(5) Format B.....	0	6.00	0.00	0.49	0.00	1.25	0.00	5.00	0.00	6.00	0.00
.....(6) Format C.....	0	8.00	0.00	0.63	0.00	1.25	0.00	7.00	0.00	10.00	0.00
(k).....	Coating (Varnish or UV Clear):			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
	Makeready and/or setup:			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	22	19.50	429.00	100.00	2,200.00	68.00	1,496.00	25.00	550.00	30.00	660.00
.....(2) Format B.....	2	55.00	110.00	100.00	200.00	68.00	136.00	65.00	130.00	50.00	100.00
.....(3) Format C.....	1	70.00	70.00	135.00	135.00	68.00	68.00	95.00	95.00	100.00	100.00
Running per 100 Copies:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(4) Format A.....	462	0.40	184.80	0.27	124.74	0.55	254.10	1.50	693.00	1.00	462.00
.....(5) Format B.....	42	0.59	24.78	0.32	13.44	1.00	42.00	2.00	84.00	3.00	126.00
.....(6) Format C.....	21	0.75	15.75	0.42	8.82	1.00	21.00	4.00	84.00	5.00	105.00
III. PAPER (Per 100 Leaves):				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(a)....	White Offset Book (90 g/m2 (60-lb):			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BOOKS AND PAMPHLETS:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	3136	0.79	2,477.44	1.35	4,233.60	0.81	2,540.16	0.68	2,132.48	0.80	2,508.80
.....(2) Format B.....	1344	0.93	1,249.92	1.35	1,814.40	1.04	1,397.76	0.88	1,182.72	1.05	1,411.20
BROCHURES:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(3) Format A.....	0	2.10	0.00	2.16	0.00	1.04	0.00	0.90	0.00	2.00	0.00
.....(4) Format B.....	0	4.00	0.00	3.68	0.00	4.66	0.00	1.40	0.00	3.80	0.00
.....(5) Format C.....	0	8.00	0.00	5.71	0.00	4.66	0.00	3.50	0.00	7.60	0.00
.....(b)....	White No. 1 Coated Text (Gloss Finish) (105 g/m2 (70-lb):			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BOOKS AND PAMPHLETS:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	0	1.40	0.00	2.85	0.00	0.95	0.00	1.40	0.00	1.45	0.00
.....(2) Format B.....	0	1.45	0.00	2.85	0.00	1.21	0.00	1.80	0.00	1.75	0.00
BROCHURES:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(3) Format A.....	462	1.45	669.90	2.29	1,057.98	1.21	559.02	1.60	739.20	1.60	739.20
.....(4) Format B.....	21	1.60	33.60	3.88	81.48	5.35	112.35	2.80	58.80	2.00	42.00
.....(5) Format C.....	0	5.50	0.00	8.59	0.00	5.35	0.00	6.00	0.00	6.35	0.00
.....(c)....	White No. 1 Coated Text (Gloss Finish) (120 g/m2 (80-lb):			0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BOOKS AND PAMPHLETS:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(1) Format A.....	84	1.00	84.00	3.25	273.00	1.41	118.44	1.60	134.40	1.60	134.40
.....(2) Format B.....	16	1.20	19.20	3.25	52.00	2.45	39.20	2.00	32.00	2.50	40.00
BROCHURES:				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
.....(3) Format A.....	63	2.75	173.25	2.61	164.43	2.45	154.35	2.00	126.00	3.00	189.00
.....(4) Format B.....	21	3.04	63.84	4.44	93.24	7.42	155.82	4.00	84.00	5.00	105.00
.....(5) Format C.....	21	6.40	134.40	7.46	156.66	7.42	155.82	6.50	136.50	11.00	231.00

.....(d).... White No. 1 Coated Cover (Gloss Finish) (215 g/m2 (80-lb):			0.00		0.00		0.00		0.00		0.00		
BOOKS AND PAMPHLETS:			0.00		0.00		0.00		0.00		0.00		
.....(1) Format A.....			258	2.30	593.40	6.06	1,563.48	3.95	1,019.10	4.00	1,032.00	3.60	928.80
.....(2) Format B.....			76	3.00	228.00	6.06	460.56	5.06	384.56	5.00	380.00	4.80	364.80
BROCHURES:					0.00		0.00		0.00		0.00		0.00
.....(3) Format A.....			0	6.00	0.00	7.21	0.00	5.06	0.00	5.00	0.00	6.50	0.00
.....(4) Format B.....			0	7.00	0.00	13.16	0.00	13.43	0.00	7.00	0.00	8.00	0.00
.....(5) Format C.....			0	11.00	0.00	20.44	0.00	13.43	0.00	20.00	0.00	13.80	0.00
.....(e).... White No. 1 Coated Cover (Gloss Finish) (270 g/m2 (100-lb):					0.00		0.00		0.00		0.00		0.00
BOOKS AND PAMPHLETS:					0.00		0.00		0.00		0.00		0.00
.....(1) Format A.....			32	3.50	112.00	7.58	242.56	4.95	158.40	6.00	192.00	4.00	128.00
.....(2) Format B.....			10	6.00	60.00	7.58	75.80	6.35	63.50	7.50	75.00	6.00	60.00
BROCHURES:					0.00		0.00		0.00		0.00		0.00
.....(3) Format A.....			42	7.00	294.00	8.46	355.32	6.35	266.70	7.50	315.00	8.00	336.00
.....(4) Format B.....			0	22.00	0.00	16.46	0.00	16.95	0.00	15.00	0.00	15.00	0.00
.....(5) Format C.....			21	27.00	567.00	25.55	536.55	16.95	355.95	30.00	630.00	20.00	420.00
.....(f).... White Vellum-fimish Cover (175 g/m2 (65-lb.):					0.00		0.00		0.00		0.00		0.00
BOOKS AND PAMPHLETS:					0.00		0.00		0.00		0.00		0.00
.....(1) Format A.....			32	2.10	67.20	5.72	183.04	2.53	80.96	4.00	128.00	3.80	121.60
.....(2) Format B.....			10	2.60	26.00	5.72	57.20	4.03	40.30	5.00	50.00	5.80	58.00
BROCHURES:					0.00		0.00		0.00		0.00		0.00
.....(3) Format A.....			0	6.94	0.00	6.44	0.00	4.03	0.00	5.00	0.00	7.00	0.00
.....(4) Format B.....			0	8.00	0.00	12.88	0.00	17.25	0.00	9.50	0.00	10.00	0.00
.....(5) Format C.....			0	24.00	0.00	20.01	0.00	17.25	0.00	15.00	0.00	17.00	0.00
.....(g).... White Vellum-fimish Cover (215 g/m2 (80-lb.):					0.00		0.00		0.00		0.00		0.00
BOOKS AND PAMPHLETS:					0.00		0.00		0.00		0.00		0.00
.....(1) Format A.....			0	4.00	0.00	9.38	0.00	3.34	0.00	5.00	0.00	6.80	0.00
.....(2) Format B.....			0	8.00	0.00	9.38	0.00	4.50	0.00	6.00	0.00	8.80	0.00
BROCHURES:					0.00		0.00		0.00		0.00		0.00
.....(3) Format A.....			0	16.00	0.00	7.93	0.00	4.50	0.00	6.00	0.00	10.00	0.00
.....(4) Format B.....			0	16.00	0.00	15.85	0.00	18.40	0.00	11.50	0.00	13.00	0.00
.....(5) Format C.....			0	23.00	0.00	24.62	0.00	18.40	0.00	20.00	0.00	20.00	0.00
IV. ADDITIONAL OPERATIONS:					0.00		0.00		0.00		0.00		0.00
.....(a) Shrink film wrapping.....per package.....			3050	0.15	457.50	0.11	335.50	0.20	610.00	0.20	610.00	0.20	610.00
.....(b) Perforating (slit or slot) of fold.....per 100 leaves..			0	10.00	0.00	17.55	0.00	1.35	0.00	4.00	0.00	10.00	0.00
.....(c) Scoring on folds.....per 100 leaves.....			1050	2.00	2,100.00	3.50	3,675.00	1.35	1,417.50	4.00	4,200.00	2.00	2,100.00
.....(d) Additional folding (products 16 pages or less).....per 100 copies.....			0	7.60	0.00	5.61	0.00	2.15	0.00	5.00	0.00	8.00	0.00
.....(e) Seal-O-matic or similar sealing...per 100 copies..			0	1.90	0.00	2.32	0.00	19.50	0.00	3.00	0.00	4.00	0.00
V. PACKING:					0.00		0.00		0.00		0.00		0.00
.....1..... Bulk shipments (other than by mail):					0.00		0.00		0.00		0.00		0.00
.....(a) Packing and sealing shipping containers.....per container.....			184	1.50	276.00	1.05	193.20	1.00	184.00	1.50	276.00	2.00	368.00
.....(b) Palletizing.....per pallet.....			12	20.00	240.00	15.80	189.60	10.50	126.00	12.00	144.00	20.00	240.00
.....2..... MAILING:					0.00		0.00		0.00		0.00		0.00
.....(a) Affixing furnished labels on mailed copies.....per 100 labels.....			12	20.00	240.00	11.05	132.60	6.30	75.60	6.00	72.00	15.00	180.00
.....(b) Single copy in kraft envelope (up to 200 leaves) per envelope.....			460	0.25	115.00	0.27	124.20	0.25	115.00	0.35	161.00	0.25	115.00
.....(c) Multiple copies in kraft envelope (up to 200 leaves).....per envelope.....			56	0.50	28.00	0.68	38.08	0.30	16.80	0.65	36.40	1.00	56.00
.....(d) Single or multiple copies over 200 leaves, up to 5.4 kg (12 lbs), in cushioned shipping bags, or wrapped in shipping bundles (maximum gross weight 6.3 (14 lbs).....per bag or bundle.....			20	2.00	40.00	1.00	20.00	0.65	13.00	1.25	25.00	2.50	50.00
.....(e) Quantities over 5.4kg (12 lbs), up to 16.3kg (36 lbs), packing in shipping containers (maximum gross weight 18.1kg (40 lbs)....per container.....			10	2.00	20.00	1.05	10.50	1.20	12.00	1.50	15.00	3.00	30.00
CONTRACTOR TOTALS					\$99,060.12		\$95,696.89		\$126,886.24		\$117,731.50		\$93,512.30
DISCOUNT			0.00%	\$0.00		5.00%	\$4,784.84	0.25%	\$317.22	1.00%	\$1,177.32	5.00%	\$4,675.62
DISCOUNTED TOTALS					\$99,060.12		\$90,912.05		\$126,569.02		\$116,554.18		\$88,836.68

AWARDED

