

FINAL PRICES

ITEM NO	DESCRIPTION	BASIS OF		Allen Wayne Ltd Chantilly, VA		NPC Claysburg, PA		Schatz Publishing Blackwell,OK		1 Source Mktg. Group Rochester, NY		Dowden Publishing Montvale,NJ		Dowden Publishing Montvale,NJ	
		\WAR	UNIT RATI	COST	UNIT RA	COST	UNIT RATI	COST	UNIT RATI	COST	UNIT RATI	COST	UNIT RAT	COST	
I. COMPLETE PRODUCT:															
				0.00		0.00		0.00		0.00		0.00		0.00	
(a)	Complete 8 Page Issue			0.00		0.00		0.00		0.00		0.00		0.00	
(1)	Makeready/setup	1	11,555.00	11,555.00	8,105.00	8,105.00	8,200.00	8,200.00	9,200.00	9,200.00	10,005.00	10,005.00	8,025.00	8,025.00	
(2)	Running per 1000 copies	140	114.63	16,048.20	118.00	16,520.00	113.00	15,820.00	115.00	16,100.00	122.00	17,080.00	10.95	1,533.00	PER/C
				0.00		0.00		0.00		0.00		0.00		0.00	
(b)	Complete 12 Page Product			0.00		0.00		0.00		0.00		0.00		0.00	
(1)	Makeready/setup	5	15,888.00	79,440.00	8,598.00	42,990.00	11,300.00	56,500.00	13,800.00	69,000.00	13,250.00	66,250.00	11,490.00	57,450.00	
(2)	Running per 1,000 copies	700	159.45	#####	168.00	117,600.00	151.00	105,700.00	149.00	104,300.00	159.00	111,300.00	14.30	10,010.00	PER/C
II. ADDITIONAL OPERATIONS:															
(a)	Adding or Deleting Names from the master List			0.00		0.00		0.00		0.00		0.00		0.00	
	per name	10000		0.00	0.55	5,500.00 nc		0.00	0.10	1,000.00 nc		0.00 nc		0.00	
				0.00		0.00		0.00		0.00		0.00		0.00	
<b>CONTRACTOR TOTALS</b>				#####		#####		<b>\$186,220.00</b>		<b>\$199,600.00</b>		<b>\$204,635.00</b>		<b>\$77,018.00</b>	
<b>DISCOUNT</b>				1.00%		<b>2,186.58</b>	0.25%	<b>\$476.79</b>	1.00%	<b>\$1,862.20</b>	1.00%	<b>\$1,996.00</b>		<b>\$0.00</b>	<b>\$0.00</b>
<b>DISCOUNTED TOTALS</b>				#####		#####		<b>\$184,357.80</b>		<b>\$197,604.00</b>		<b>\$204,635.00</b>		<b>\$77,018.00</b>	
<b>AWARDED</b>															