

**PROGRAM No. 5546-S Contract Period: August 1, 2008 through July 31, 2009 plus four option years**

**TITLE: IRS Training Manuals in Black Ink Only, Over 400 Copies**

| ITEM | DESCRIPTION                                       | BASIS OF AWARD<br>1 Year | About Time Repro<br>Rockville, MD |              | Alpha Graphics<br>Schaumburg, IL |              | Capitol Citicom<br>Columbus, OH |              | Envision Print<br>Wichita, KS |              | Excel Business Solutions<br>Atlanta, GA |              | Gray Graphics<br>Capitol Heights, MD |              |
|------|---|--------------------------|-----------------------------------|--------------|----------------------------------|--------------|---------------------------------|--------------|-------------------------------|--------------|---|--------------|--------------------------------------|--------------|
|      |   |                          | UNIT PRICE                        | COST         | UNIT PRICE                       | COST         | UNIT PRICE                      | COST         | UNIT PRICE                    | COST         | UNIT PRICE                              | COST         | UNIT PRICE                           | COST         |
| I.   | <b>COMPLETE PRODUCT</b>                           |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
| a.   |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
| (1)  | Makeready and/or Setup, black ink, per page ..... | 12,938                   | NC                                | \$0.00       | NC                               | \$0.00       | NC                              | \$0.00       | NC                            | \$0.00       | \$0.0135                                | \$174.66     | \$6.00                               | \$77,628.00  |
| (2)  | Running, blackink, per page, per 100 copies ..... | 159,942                  | \$2.42                            | \$387,059.64 | \$1.76                           | \$281,497.92 | \$1.80                          | \$287,895.60 | \$1.27                        | \$203,126.34 | \$1.35                                  | \$215,921.70 | \$0.85                               | \$135,950.70 |
|      |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      | TOTAL OFFER:                                      |                          |                                   | \$387,059.64 |                                  | \$281,497.92 |                                 | \$287,895.60 |                               | \$203,126.34 |   | \$216,096.36 |                                      | \$213,578.70 |
|      | DISCOUNT:   |                          | 1.5%/10                           | \$0.00       | 2.00%                            | \$5,629.96   | 0.00%                           | \$0.00       | 0.00%                         | \$0.00       | 0.00%                                   | \$0.00       | 1.00%                                | \$2,135.79   |
|      | NET OFFER:  |                          |                                   | \$387,059.64 |                                  | \$275,867.96 |                                 | \$287,895.60 |                               | \$203,126.34 |   | \$216,096.36 |                                      | \$211,442.91 |
|      |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      | FREIGHT CHARGES:                                  |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      | DISCOUNTED OFFER WITH FREIGHT:                    |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |
|      |   |                          |                                   |              |                                  |              |                                 |              |                               |              |   |              |                                      |              |

Prepared by: RAC

Reviewed by: SFW

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**TITLE: IRS Training Manuals in Black Ink Only, Over 400 Copies**

| ITEM | DESCRIPTION                                       | BASIS OF AWARD<br>1 Year | Herald Printing Co., Inc.<br>New Washington, OH |              | K-B Offset Printing, Inc.<br>State College, PA |              | NPC, Inc.<br>Claysburg, PA |              | P.A. Hutchison Co.<br>Mayfield, PA |              | The Donher Company<br>Edison, NJ |              | Texas Digital Copy & Print<br>San Antonio, TX |              |
|------|---|--------------------------|---|--------------|--|--------------|----------------------------|--------------|------------------------------------|--------------|----------------------------------|--------------|---|--------------|
|      |   |                          | UNIT PRICE                                      | COST         | UNIT PRICE                                     | COST         | UNIT PRICE                 | COST         | UNIT PRICE                         | COST         | UNIT PRICE                       | COST         | UNIT PRICE                                    | COST         |
| I.   | <b>COMPLETE PRODUCT</b>                           |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
| a.   |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
| (1)  | Makeready and/or Setup, black ink, per page ..... | 12,938                   | \$0.0033  | \$42.70      | \$2.00   | \$25,876.00  | \$0.65                     | \$8,409.70   | \$7.37                             | \$95,353.06  | \$0.10                           | \$1,293.80   | NC  | \$0.00       |
| (2)  | Running, blackink, per page, per 100 copies ..... | 159,942                  | \$1.86  | \$297,492.12 | \$1.55   | \$247,910.10 | \$0.85                     | \$135,950.70 | \$0.63                             | \$100,763.46 | \$3.49                           | \$558,197.58 | \$1.35  | \$215,921.70 |
|      |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
|      | TOTAL OFFER:                                      |                          |   | \$297,534.82 |  | \$273,786.10 |                            | \$144,360.40 |                                    | \$196,116.52 |                                  | \$559,491.38 |   | \$215,921.70 |
|      | DISCOUNT:   |                          | 1.00%   | \$2,975.35   | 0.00%  | \$0.00       | 0.25%                      | \$360.90     | 5.00%                              | \$9,805.83   | 0.00%                            | \$0.00       | 1%/10   | \$0.00       |
|      | NET OFFER:  |                          |   | \$294,559.47 |  | \$273,786.10 |                            | \$143,999.50 |                                    | \$186,310.69 |                                  | \$559,491.38 |   | \$215,921.70 |
|      |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
|      | FREIGHT CHARGES:                                  |                          |   |              |  |              |                            | \$9,891.53   |                                    | \$10,811.73  |                                  |              |   |              |
|      |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
|      | DISCOUNTED OFFER WITH FREIGHT:                    |                          |   | \$294,559.47 |  | \$273,786.10 |                            | \$153,891.03 |                                    | \$197,122.42 |                                  | \$559,491.38 |   | \$215,921.70 |
|      |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |
|      |   |                          |   |              |  |              |                            |              |                                    |              |                                  |              |   |              |

