Program 5543-S Contract Term: Date of Award through July 31, 2009 plus four option years

Title: Two-Color Highlighted Training Manuals

ITEM NO		BASIS OF AWARD			HAS Printing Franklinville, NY		Helmer Printing Beldenville, WI		NPC Claysburg, PA		Print Three Irvine, CA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT											
(a)	Black ink											
(1)	Makeready and or setup, per page	8894	NC	0.00	13.00	115,622.00	5.00	44,470.00	4.95	44,025.30	NC	0.00
(2)	Running, per page, per 100 copies	73458	1.28	94,026.24	4.25	312,196.50	0.90	66,112.20	1.15	84,476.70	1.40	102,841.20
(b)	Second ink color											
	Makeready and or setup, per page	2485	NC	0.00	13.00	32,305.00	5.00	12,425.00	3.40	8,449.00	NC	0.00
	Running, per page, per 100 copies	16435	6.57	107,977.95	5.50	90,392.50	0.55	9,039.25	1.30	21,365.50	4.80	78,888.00
П.	ADDITIONAL OPERATIONS						-					
(a)	Shrink film wrap, per book	30000	0.19	5,700.00	0.50	15,000.00	0.28	8,400.00	0.15	4,500.00	0.40	12,000.00
	TOTAL OFFER			\$207,704.19		\$565,516.00		\$140,446.45		\$162,816.50		\$193,729.20
	DISCOUNT		0.00%	\$0.00	1.00%	\$5,655.16	2.00%	\$2,808.93	0.25%	\$407.04	1.00%	\$1,937.29
	NET OFFER			\$207,704.19		\$559,860.84		\$137,637.52		\$162,409.46		\$191,791.91
	FREIGHT CHARGES							\$4,098.73		\$3,964.94		
	DISCOUNTED OFFER WITH FREIGHT							141,736.25		166,374.40		

Program 5543-S Contract Term: Date of Award through July 31, 2009 plus four option years

Title: Two-Color Highlighted Training Manuals

ITEM NO	DESCRIPTION	BASIS OF AWARD				ic. dba Lithexcel querque, NM	West Shore Printing Mechanicsburg, PA		Previous Contract West Shore Printing	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	COMPLETE PRODUCT									
(a)	Black ink									
(1)	Makeready and or setup, per page	8894		56,743.72	6.80	60,479.20	6.00	53,364.00	6.60	58,700.40
(2)	Running, per page, per 100 copies	73458	1.16	85,211.28	2.20	161,607.60	0.90	66,112.20	0.90	66,112.20
(b)	Second ink color									
(1)	Makeready and or setup, per page	2485		12,425.00	10.00	24,850.00	6.00	14,910.00	6.00	14,910.00
(2)	Running, per page, per 100 copies	16435	0.26	4,273.10	1.50	24,652.50	0.45	7,395.75	0.60	9,861.00
II.	ADDITIONAL OPERATIONS									
(a)	Shrink film wrap, per book	30000	0.28	8,400.00	0.40	12,000.00	0.20	6,000.00	0.30	9,000.00
	TOTAL OFFER			\$167,053.10		\$283,589.30		\$147,781.95		\$158,583.60
	DISCOUNT		1.00%	\$1,670.53	1.00%	\$2,835.89	2.00%	\$2,955.64	2.00%	\$3,171.67
	NET OFFER			\$165,382.57		\$280,753.41		\$144,826.31		\$155,411.93
	FREIGHT CHARGES			\$3,172.93				\$4,084.29		\$4,084.29
	DISCOUNTED OFFER WITH FREIGHT			168,555.50				148,910.60		159,496.22
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								AWARDED		