## PROGRAM 5528-S Contract Period: Date of Award through March 31, 2009 plus four option years

Title: RETIREE NEWSLETTER

|  |  | BASIS OF | Another Printer, Inc. Columbia, SC |  | Color Q Miamisburg, OH |  | Corporate Distribution Ltd Mechanicsburg, PA |  | D \& D Business, Inc. Willowbrook, IL |  | Evolution Impressions Rochester, NY |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| 1. | COMPLETE PRODUCT: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | 20 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup..................... | 2 | \$1,875.89 | \$3,751.78 | \$850.00 | \$1,700.00 | \$390.00 | \$780.00 | \$1,200.00 | \$2,400.00 | \$468.00 | \$936.00 |
| (2) | Running Per 1000 Copies..................................... | 84 | \$357.30 | \$30,013.20 | \$220.00 | \$18,480.00 | \$340.00 | \$28,560.00 | \$201.00 | \$16,884.00 | \$167.00 | \$14,028.00 |
| (b) | 24 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup. | 1 | \$1,860.14 | \$1,860.14 | \$1,010.00 | \$1,010.00 | \$480.00 | \$480.00 | \$1,350.00 | \$1,350.00 | \$485.00 | \$485.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$398.77 | \$16,748.34 | \$460.00 | \$19,320.00 | \$415.00 | \$17,430.00 | \$225.00 | \$9,450.00 | \$190.00 | \$7,980.00 |
| (c) | 28 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 1 | \$2,078.38 | \$2,078.38 | \$1,170.00 | \$1,170.00 | \$565.00 | \$565.00 | \$1,450.00 | \$1,450.00 | \$769.00 | \$769.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$456.84 | \$19,187.28 | \$520.00 | \$21,840.00 | \$495.00 | \$20,790.00 | \$250.00 | \$10,500.00 | \$219.00 | \$9,198.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| II. | PACKING AND SEALING FOR DISTRIBUTION: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Affix address label or print address directly on |  |  |  |  |  |  |  |  |  |  |  |
|  | self mailer (single copies).....per 1,000 copies..... | 166 | \$40.00 | \$6,640.00 | \$26.00 | \$4,316.00 | \$70.00 | \$11,620.00 | \$50.00 | \$8,300.00 | \$42.60 | \$7,071.60 |
| (b) | Affixing labels on shipping containers |  |  |  |  |  |  |  |  |  |  |  |
|  | ........................................per each container...... | 12 | \$1.00 | \$12.00 | \$15.00 | \$180.00 | \$4.00 | \$48.00 | \$1.00 | \$12.00 | \$1.50 | \$18.00 |
| (c) | Inserting copy into envelope, affix mailing label |  |  |  |  |  |  |  |  |  |  |  |
|  | and seal for Internation mail .....per envelope....... | 750 | \$2.00 | \$1,500.00 | \$2.00 | \$1,500.00 | \$1.50 | \$1,125.00 | \$1.50 | \$1,125.00 | \$0.75 | \$562.50 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | CONTRACTOR TOTALS |  |  | \$81,791.12 |  | \$69,516.00 |  | \$81,398.00 |  | \$51,471.00 |  | \$41,048.10 |
|  | DISCOUNT |  | 0.00\% | \$0.00 | 5.00\% | \$3,475.80 | 2\%/10 | \$0.00 | 0.00\% | \$0.00 | 0.25\% | \$102.62 |
|  | DISCOUNTED TOTALS |  |  | \$81,791.12 |  | \$66,040.20 |  | \$81,398.00 |  | \$51,471.00 |  | \$40,945.48 |
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## PROGRAM 5528-S Contract Period: Date of Award through March 31, 2009 plus four option years

Title: RETIREE NEWSLETTER

|  |  | BASIS OF | Helmer Printing Beldenville, WI |  | Herald Printing Co. New Washington, OH |  | Gray GraphicsCapitol Heights, MD |  | K-B Offset Printing, Inc. State College, PA |  | LithExcel / WBC, Inc. Albuquerque, NM |  |
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| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| 1. | COMPLETE PRODUCT: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | 20 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup........................ | 2 | \$500.00 | \$1,000.00 | \$228.21 | \$456.42 | \$600.00 | \$1,200.00 | \$400.00 | \$800.00 | \$200.00 | \$400.00 |
| (2) | Running Per 1000 Copies..................................... | 84 | \$111.00 | \$9,324.00 | \$157.89 | \$13,262.76 | \$125.00 | \$10,500.00 | \$91.00 | \$7,644.00 | \$220.00 | \$18,480.00 |
| (b) | 24 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup. | 1 | \$600.00 | \$600.00 | \$235.03 | \$235.03 | \$720.00 | \$720.00 | \$500.00 | \$500.00 | \$240.00 | \$240.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$121.00 | \$5,082.00 | \$184.66 | \$7,755.72 | \$144.00 | \$6,048.00 | \$115.00 | \$4,830.00 | \$280.00 | \$11,760.00 |
| (c) | 28 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 1 | \$700.00 | \$700.00 | \$291.71 | \$291.71 | \$840.00 | \$840.00 | \$600.00 | \$600.00 | \$280.00 | \$280.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$131.00 | \$5,502.00 | \$221.13 | \$9,287.46 | \$170.00 | \$7,140.00 | \$140.00 | \$5,880.00 | \$340.00 | \$14,280.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| II. | PACKING AND SEALING FOR DISTRIBUTION: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Affix address label or print address directly on |  |  |  |  |  |  |  |  |  |  |  |
|  | self mailer (single copies).....per 1,000 copies..... | 166 | \$10.00 | \$1,660.00 | \$27.12 | \$4,501.92 | \$35.00 | \$5,810.00 | \$35.00 | \$5,810.00 | \$48.00 | \$7,968.00 |
| (b) | Affixing labels on shipping containers |  |  |  |  |  |  |  |  |  |  |  |
|  | ........................................per each container...... | 12 | \$0.85 | \$10.20 | \$1.50 | \$18.00 | \$2.00 | \$24.00 | \$25.00 | \$300.00 | \$1.00 | \$12.00 |
| (c) | Inserting copy into envelope, affix mailing label |  |  |  |  |  |  |  |  |  |  |  |
|  | and seal for Internation mail .....per envelope....... | 750 | \$0.85 | \$637.50 | \$3.00 | \$2,250.00 | \$1.00 | \$750.00 | \$1.00 | \$750.00 | \$0.50 | \$375.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | CONTRACTOR TOTALS |  |  | \$24,515.70 |  | \$38,059.02 |  | \$33,032.00 |  | \$27,114.00 |  | \$53,795.00 |
|  | DISCOUNT |  | 2.00\% | \$490.31 | 0.00\% | \$0.00 | 1.00\% | \$330.32 | 0.00\% | \$0.00 | 0.00\% | \$0.00 |
|  | DISCOUNTED TOTALS |  |  | \$24,025.39 |  | \$38,059.02 |  | \$32,701.68 |  | \$27,114.00 |  | \$53,795.00 |
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## PROGRAM 5528-S Contract Period: Date of Award through March 31, 2009 plus four option years

Title: RETIREE NEWSLETTER

|  |  | BASIS OF | McDonald \& Eudy Printers, Inc. Temple Hills, MD |  | NPC, Inc. Claysburg, PA |  | Omaha Print Omaha, NE |  | Printec Press Champaign, IL |  | Quintessential Color Group UPPer Marlboro, MD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| 1. | COMPLETE PRODUCT: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | 20 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 2 | \$575.00 | \$1,150.00 | \$625.00 | \$1,250.00 | \$400.00 | \$800.00 | \$1,467.00 | \$2,934.00 | \$700.00 | \$1,400.00 |
| (2) | Running Per 1000 Copies..................................... | 84 | \$87.00 | \$7,308.00 | \$100.00 | \$8,400.00 | \$152.84 | \$12,838.56 | \$139.00 | \$11,676.00 | \$160.00 | \$13,440.00 |
| (b) | 24 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 1 | \$600.00 | \$600.00 | \$650.00 | \$650.00 | \$350.00 | \$350.00 | \$1,577.00 | \$1,577.00 | \$840.00 | \$840.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$101.00 | \$4,242.00 | \$110.00 | \$4,620.00 | \$159.40 | \$6,694.80 | \$164.00 | \$6,888.00 | \$192.00 | \$8,064.00 |
| (c) | 28 page issue.....per issue |  |  |  |  |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 1 | \$625.00 | \$625.00 | \$675.00 | \$675.00 | \$450.00 | \$450.00 | \$1,746.00 | \$1,746.00 | \$980.00 | \$980.00 |
| (2) | Running Per 1000 Copies..................................... | 42 | \$113.00 | \$4,746.00 | \$125.00 | \$5,250.00 | \$205.30 | \$8,622.60 | \$195.00 | \$8,190.00 | \$224.00 | \$9,408.00 |
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| II. | PACKING AND SEALING FOR DISTRIBUTION: |  |  |  |  |  |  |  |  |  |  |  |
| (a) | Affix address label or print address directly on |  |  |  |  |  |  |  |  |  |  |  |
|  | self mailer (single copies).....per 1,000 copies..... | 166 | \$25.00 | \$4,150.00 | \$21.00 | \$3,486.00 | \$14.75 | \$2,448.50 | \$30.00 | \$4,980.00 | \$20.00 | \$3,320.00 |
| (b) | Affixing labels on shipping containers |  |  |  |  |  |  |  |  |  |  |  |
|  | ........................................per each container...... | 12 | \$5.00 | \$60.00 | \$5.00 | \$60.00 | \$2.25 | \$27.00 | \$1.00 | \$12.00 | \$4.00 | \$48.00 |
| (c) | Inserting copy into envelope, affix mailing label |  |  |  |  |  |  |  |  |  |  |  |
|  | and seal for Internation mail .....per envelope....... | 750 | \$0.75 | \$562.50 | \$1.00 | \$750.00 | \$0.50 | \$375.00 | \$1.00 | \$750.00 | \$0.25 | \$187.50 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | CONTRACTOR TOTALS |  |  | \$23,443.50 |  | \$25,141.00 |  | \$32,606.46 |  | \$38,753.00 |  | \$37,687.50 |
|  | DISCOUNT |  | 1.00\% | \$234.44 | 0.25\% | \$62.85 | 1.00\% | \$326.06 | 1.00\% | \$387.53 | 5.00\% | \$1,884.38 |
|  | DISCOUNTED TOTALS |  |  | \$23,209.06 |  | \$25,078.15 |  | \$32,280.40 |  | \$38,365.47 |  | \$35,803.12 |
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|  |  |  |  | AWARDED |  |  |  |  |  |  |  |  |

PROGRAM 5528-S Contract Period: Date of Award through March 31, 2009 plus four option years
Title: RETIREE NEWSLETTER

|  |  |  |  |  | V.G. Reed \& Sons, Inc. Louisville, KY |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BASIS OF | Value Graphics, Inc. Pittsburg, KS |  |  |  | Previous Contractor Advantage Printing |  |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
|  |  |  |  |  |  |  |  |  |
| I. | COMPLETE PRODUCT: |  |  |  |  |  |  |  |
| (a) | 20 page issue.....per issue |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 2 | \$440.00 | \$880.00 | \$473.68 | \$947.36 | \$500.00 | \$1,000.00 |
| (2) | Running Per 1000 Copies..................................... | 84 | \$122.90 | \$10,323.60 | \$92.37 | \$7,759.08 | \$110.00 | \$9,240.00 |
| (b) | 24 page issue.....per issue |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup....................................... | 1 | \$530.00 | \$530.00 | \$526.32 | \$526.32 | \$600.00 | \$600.00 |
| (2) | Running Per 1000 Copies...................................... | 42 | \$141.92 | \$5,960.64 | \$107.83 | \$4,528.86 | \$120.00 | \$5,040.00 |
| (c) | 28 page issue.....per issue |  |  |  |  |  |  |  |
| (1) | Makeready and/or Setup........................................ | 1 | \$620.00 | \$620.00 | \$631.58 | \$631.58 | \$800.00 | \$800.00 |
| (2) | Running Per 1000 Copies.................................... | 42 | \$160.95 | \$6,759.90 | \$126.32 | \$5,305.44 | \$130.00 | \$5,460.00 |
|  |  |  |  |  |  |  |  |  |
| II. | PACKING AND SEALING FOR DISTRIBUTION: |  |  |  |  |  |  |  |
| (a) | Affix address label or print address directly on |  |  |  |  |  |  |  |
|  | self mailer (single copies).....per 1,000 copies..... | 166 | \$20.00 | \$3,320.00 | \$13.68 | \$2,270.88 | \$1.00 | \$166.00 |
| (b) | Affixing labels on shipping containers |  |  |  |  |  |  |  |
|  | ........................................per each container...... | 12 | \$1.00 | \$12.00 | \$1.05 | \$12.60 | \$1.00 | \$12.00 |
| (c) | Inserting copy into envelope, affix mailing label |  |  |  |  |  |  |  |
|  | and seal for Internation mail .....per envelope....... | 750 | \$1.00 | \$750.00 | \$1.05 | \$787.50 | \$1.00 | \$750.00 |
|  |  |  |  |  |  |  |  |  |
|  | CONTRACTOR TOTALS |  |  | \$29,156.14 |  | \$22,769.62 |  | \$23,068.00 |
|  | DISCOUNT |  | 1.00\% | \$291.56 | 5.00\% | \$1,138.48 | 2.00\% | \$461.36 |
|  | DISCOUNTED TOTALS |  |  | \$28,864.58 |  | \$21,631.14 |  | \$22,606.64 |
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