

PROGRAM 5511-S Contract Period: November 1, 2007 through October 31, 2008 plus four option years

TITLE: Reply Security Envelopes

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	CENVEO Salt Lake City, UT		Fowler Envelope Kansas City, KS		Meadwestraco Indianapolis, IN		Oles Envelope Baltimore, MD		Stec-Steadfast Robbinsdale, MN		MAIL WELL CORP. Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	Complete Product													
	All prices per 1,000 envelopes													
(a)	Window													
(1)	Over 1,000 up to 100,000	10	\$20.65	\$206.50	\$89.90	\$899.00	\$115.98	\$1,159.80	\$22.10	\$221.00	\$55.86	\$558.60	\$81.71	\$817.10
(2)	Over 100,001 up to 250,000	101	\$19.00	\$1,919.00	\$15.90	\$1,605.90	\$34.22	\$3,456.22	\$22.10	\$2,232.10	\$28.96	\$2,924.96	\$19.99	\$2,018.99
(3)	Over 250,000	3000	\$17.90	\$53,700.00	\$14.42	\$43,260.00	\$27.31	\$81,930.00	\$22.10	\$66,300.00	\$19.82	\$59,460.00	\$12.45	\$37,350.00
(b)	No Window													
(1)	Over 1,000 up to 100,000	143	\$17.85	\$2,552.55	\$88.80	\$12,698.40	\$100.75	\$14,407.25	\$21.10	\$3,017.30	\$53.74	\$7,684.82	\$74.22	\$10,613.41
(2)	Over 100,001 up to 250,000	575	\$16.40	\$9,430.00	\$14.80	\$8,510.00	\$29.77	\$17,117.75	\$21.10	\$12,132.50	\$27.40	\$15,755.00	\$17.81	\$10,240.75
(3)	Over 250,000	251	\$15.90	\$3,990.90	\$13.32	\$3,343.32	\$23.78	\$5,968.78	\$21.10	\$5,296.10	\$18.26	\$4,583.26	\$11.41	\$2,863.91
II	ADDITIONAL OPERATIONS:													
(a)	Make films and two sets of Dyluxes...per orde	2	\$25.00	\$50.00	\$25.00	\$50.00	\$47.37	\$94.74	NC	\$0.00	\$45.00	\$90.00	NC	\$0.00
(b)	Additional cost for printing red ink on seam side of envelopeper 1	250	\$1.90	\$475.00	\$0.50	\$125.00	\$0.37	\$92.50	NC	\$0.00	\$12.50	\$3,125.00	\$0.50	\$125.00
(c)	Add'l cost for security printing, per 1,000 enve	3200	\$1.70	\$5,440.00	\$1.25	\$4,000.00	\$1.58	\$5,056.00	NC	\$0.00	\$7.50	\$24,000.00	\$1.00	\$3,200.00
	TOTAL:			\$77,763.95		\$74,491.62		\$129,283.04		\$89,199.00		\$118,181.64		\$67,229.21
	DISCOUNT:		0.00%	\$0.00	2.00%	\$1,489.83	5.00%	\$6,464.15	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	NET TOTAL:			\$77,763.95		\$73,001.79		\$122,818.89		\$89,199.00		\$118,181.64		\$67,229.21

Prepared by: RAC

AWARDED

Reviewed by: SFW