TITLE: Airscoop and Airlift Tactics

ITEM	DESCRIPTION	BASIS OF	Helmer Printing Beldenville, WI		Print Center Glendale, AZ		Printed Communications, Inc. Tucker, GA		Carleton Communications Mechanicsburg, PA		GPO Estimate	
		AWARD 1 Year	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	COMPLETE PRODUCT											
a.	8 page issue											
(1)	Makeready and/or Setup	1	\$250.00	\$250.00	\$250.00	\$250.00	\$200.00	\$200.00	\$238.95	\$238.95	\$229.65	\$229.65
	Running per 100 copies	14	\$36.68	\$513.52	\$47.00	\$658.00	\$39.29	\$550.06	\$29.21	\$408.94	\$35.06	\$490.84
b.	12 page issue											
	Makeready and/or Setup	2	\$270.00	\$540.00	\$300.00	\$600.00	\$400.00	\$800.00	\$326.32	\$652.64	\$332.11	\$664.22
(2)	Running per 100 copies	28	\$47.76	\$1,337.28	\$54.00	\$1,512.00	\$37.50	\$1,050.00	\$38.16	\$1,068.48	\$41.14	\$1,151.92
C.	16 page issue											
(1)	Makeready and/or Setup	1	\$290.00	\$290.00	\$350.00	\$350.00	\$600.00	\$600.00	\$398.95	\$398.95	\$429.65	\$429.65
	Running per 100 copies	30	\$54.96	\$1,648.80	\$61.00	\$1,830.00	\$35.00	\$1,050.00	\$39.89	\$1,196.70	\$43.28	\$1,298.40
	20 page issue		*****	* ***	* (* * *	* ****	* ***	* · · · · · · · · · · · · · · · · · · ·	.	Aa (a a a	*- / / *-	A (A A A A A A A A A A
	Makeready and/or Setup	2	\$310.00	\$620.00	\$400.00	\$800.00	\$800.00	\$1,600.00	\$423.16	\$846.32		\$1,022.10
(2)	Running per 100 copies	60	\$63.08	\$3,784.80	\$68.00	\$4,080.00	\$40.83	\$2,449.80	\$44.21	\$2,652.60	\$49.37	\$2,962.20
e.	24 page issue											
(1)	Makeready and/or Setup	1	\$330.00	\$330.00	\$450.00	\$450.00	\$1,000.00	\$1,000.00	\$470.53	\$470.53	\$600.18	\$600.18
	Running per 100 copies	30	\$71.24	\$2,137.20	\$75.00	\$2,250.00	\$45.00	\$1,350.00	\$48.73	\$1,461.90	\$54.99	\$1,649.70
	ADDITIONAL OPERATIONS											
II. 0		5	\$35.00	\$175.00	\$50.00	\$250.00	\$90.00	\$450.00	\$78.95	\$394.75	\$67.98	\$339.90
a.	System Timeworkper hour	5	<u> </u>	\$175.00	\$50.00	\$250.00	\$90.00	\$450.00	\$70.95	\$ 394.75	<u> ФОТ.90</u>	\$339.90
	TOTAL OFFER:			\$11,626.60		\$13,030.00		\$11,099.86		\$9,790.76		\$10,838.76
	DISCOUNT:		2.00%	\$232.53	2.00%	\$260.60	0.00%	\$0.00	5.00%	\$489.54	0.00%	\$0.00
	NET OFFER:			\$11,394.07		\$12,769.40		\$11,099.86		\$9,301.22		\$10,838.76
								AWARDED				