## PROGRAM No. 2510-S Contract Period: Date of Award through July 31, 2008 plus four option years

## TITLE: NEBRASKA NEWSLETTER

| ITEM | DESCRIPTION             | BASIS<br>OF     |               |             |               |             |               |             | Beldenville, WI |             | K B Offset Printing, Inc.<br>State College, PA |             | WBC Inc./dba Lithexcel<br>Albuquerque, NM |             |
|------|-------------------------|-----------------|---------------|-------------|---------------|-------------|---------------|-------------|-----------------|-------------|--|-------------|---|-------------|
|      |                         | AWARD<br>1 Year | UNIT<br>PRICE | COST        | UNIT<br>PRICE | COST        | UNIT<br>PRICE | COST        | UNIT<br>PRICE   | COST        | UNIT<br>PRICE                                  | COST        | UNIT<br>PRICE                             | COST        |
| ī.   | COMPLETE PRODUCT        |                 |               |             |               |             |               |             |                 |             |  |             |   |             |
| a.   | 4 page issue, per issue |                 |               |             |               |             |               |             |                 |             |  |             |   |             |
| (1)  | Makeready and/or Setup  | 2               | \$150.00      | \$300.00    | \$192.38      | \$384.76    | \$215.00      | \$430.00    | \$75.00         | \$150.00    | \$800.00                                       | \$1,600.00  | \$178.00                                  | \$356.00    |
| (2)  | Running per 1000 copies | 182             | \$56.00       | \$10,192.00 | \$61.47       | \$11,187.54 | \$87.50       | \$15,925.00 | \$69.85         | \$12,712.70 | \$43.00  | \$7,826.00  | \$55.80                                   | \$10,155.60 |
| b.   | 6 page issue, per issue |                 |               |             |               |             |               |             |                 |             |  |             |   |             |
| (1)  | Makeready and/or Setup  | 1               | \$180.00      | \$180.00    | \$227.72      | \$227.72    | \$260.00      | \$260.00    | \$100.00        | \$100.00    | \$1,200.00                                     | \$1,200.00  | \$178.00                                  | \$178.00    |
| (2)  | Running per 1000 copies | 91              | \$120.00      | \$10,920.00 | \$86.26       | \$7,849.66  | \$116.00      | \$10,556.00 | \$83.33         | \$7,583.03  | \$53.00  | \$4,823.00  | \$61.00                                   | \$5,551.00  |
| C.   | 8 page issue, per issue |                 |               |             |               |             |               |             |                 |             |  |             |   |             |
| (1)  | Makeready and/or Setup  | 1               | \$120.00      | \$120.00    | \$227.72      | \$227.72    | \$350.00      | \$350.00    | \$125.00        | \$125.00    | \$1,600.00                                     | \$1,600.00  | \$178.00                                  | \$178.00    |
| (2)  | Running per 1000 copies | 91              | \$128.00      | \$11,648.00 | \$88.24       | \$8,029.84  | \$144.00      | \$13,104.00 | \$96.75         | \$8,804.25  | \$57.00  | \$5,187.00  | \$64.80                                   | \$5,896.80  |
|      |                         |                 |               |             |               |             |               |             |                 |             |  |             |   |             |
|      | TOTAL OFFER:            |                 |               | \$33,360.00 |               | \$27,907.24 |               | \$40,625.00 |                 | \$29,474.98 |  | \$22,236.00 |   | \$22,315.40 |
|      | DISCOUNT:               |                 | 0.25%         | \$83.40     |               | \$558.14    | 1.00%         | \$406.25    | 2.00%           | \$589.50    | 0.00%  | \$0.00      | 1   | \$223.15    |
|      | NET OFFER:              |                 |               | \$33,276.60 |               | \$27,349.10 |               | \$40,218.75 |                 | \$28,885.48 |  | \$22,236.00 |   | \$22,092.25 |
|      |                         |                 | 20 Days       |             | 20 Days       |             | 20 Days       |             | 20 Days         |             | Net  |             | 20 Days                                   |             |
|      |                         |                 |               |             |               |             |               |             |                 |             |  |             |   |             |

Prepared by \_\_\_\_\_\_

## PROGRAM No. 2510-S Contract Period: Date of Award through July 31, 2008 plus four option years

## TITLE: NEBRASKA NEWSLETTER

| ITEM | DESCRIPTION             |                 | Omaha Pri<br>Omaha, NE |             | Spot Printir<br>Oakbrook |             | GPO<br>Estimate |             |
|------|-------------------------|-----------------|------------------------|-------------|--------------------------|-------------|-----------------|-------------|
|      |                         | AWARD<br>1 Year | UNIT<br>PRICE          | COST        | UNIT<br>PRICE            | COST        | UNIT<br>PRICE   | COST        |
| l.   | COMPLETE PRODUCT        |                 |                        |             |                          |             |                 |             |
| a.   | 4 page issue, per issue |                 |                        |             |                          |             |                 |             |
| (1)  | Makeready and/or Setup  | 2               | \$100.00               | \$200.00    | \$95.00                  | \$190.00    | \$225.67        | \$451.35    |
|      | Running per 1000 copies | 182             | \$42.08                | \$7,658.56  | \$85.00                  | \$15,470.00 | \$62.59         | \$11,390.93 |
| b.   | 6 page issue, per issue |                 |                        |             |                          |             |                 |             |
| (1)  | Makeready and/or Setup  | 1               | \$150.00               | \$150.00    | \$115.00                 | \$115.00    | \$301.34        | \$301.34    |
| (2)  | Running per 1000 copies | 91              | \$64.03                | \$5,826.73  | \$125.00                 | \$11,375.00 | \$88.58         | \$8,060.55  |
| C.   | 8 page issue, per issue |                 |                        |             |                          |             |                 |             |
| (1)  | Makeready and/or Setup  | 1               | \$225.00               | \$225.00    | \$145.00                 | \$145.00    | \$371.34        | \$371.34    |
| (2)  | Running per 1000 copies | 91              | \$63.71                | \$5,797.61  | \$160.00                 | \$14,560.00 | \$100.31        | \$9,128.44  |
|      |                         |                 |                        |             |                          |             |                 |             |
|      | TOTAL OFFER:            |                 |                        | \$19,857.90 |                          | \$41,855.00 |                 | \$29,703.94 |
| ·    | DISCOUNT:               |                 | 0.00%                  | \$0.00      | 0.50%                    | \$209.28    |                 | \$0.00      |
|      | NET OFFER:              |                 |                        | \$19,857.90 |                          | \$41,645.73 |                 | \$29,703.94 |
|      |                         |                 | 10 Days                |             | 20 Days                  |             | _               |             |
|      |                         |                 |                        |             |                          |             |                 |             |

AWARD

| repared by _ |  |
|--------------|--|
| Reviewed by  |  |