

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	DESERT PAPER & ENV. CO. Albuquerque, NM		MAIL-WELL ENVELOPE O'Fallon, MO		WECSYS Robbinsdale, MN		MAIL WELL CORP. Previous Contractor	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I.	Complete Product									
	All prices per 1,000 envelopes									
(a)	Window									
(1)	Over 1,000 up to 10,000	0	143.42	0.00	111.30	0.00	104.50	0.00	105.56	0.00
(2)	Over 10,000 up to 25,000	0	47.19	0.00	81.71	0.00	48.30	0.00	48.35	0.00
(3)	Over 25,000 up to 100,000	0	38.01	0.00	39.76	0.00	25.78	0.00	25.88	0.00
(4)	Over 100,000 up to 250,000	0	27.44	0.00	19.99	0.00	19.78	0.00	19.79	0.00
(5)	Over 250,000 up to 750,000	0	26.43	0.00	12.45	0.00	12.36	0.00	12.38	0.00
(6)	Over 750,000	5500	26.27	144485.00	11.20	61600.00	11.60	63800.00	11.12	61160.00
(b)	No Window									
(1)	Over 1,000 up to 10,000	2	116.91	233.82	97.45	194.90	62.20	124.40	86.79	173.58
(2)	Over 10,000 up to 25,000	0	41.47	0.00	74.22	0.00	24.51	0.00	38.86	0.00
(3)	Over 25,000 up to 100,000	150	33.46	5019.00	33.73	5059.50	21.40	3210.00	21.42	3213.00
(4)	Over 100,000 up to 250,000	275	24.64	6776.00	17.81	4897.75	15.02	4130.50	15.53	4270.75
(5)	Over 250,000 up to 750,000	0	23.63	0.00	11.41	0.00	13.00	0.00	11.04	0.00
(6)	Over 750,000	0	23.46	0.00	10.03	0.00	12.80	0.00	10.00	0.00
(c)	No window, printed on colored stock									
(1)	Over 1,000 up to 10,000	0	123.44	0.00	99.58	0.00	79.94	0.00	92.24	0.00
(2)	Over 10,000 up to 25,000	0	47.71	0.00	75.78	0.00	42.21	0.00	43.20	0.00
(3)	Over 25,000 up to 100,000	0	39.43	0.00	38.59	0.00	24.01	0.00	24.99	0.00
(4)	Over 100,000 up to 250,000	150	29.83	4474.50	19.40	2910.00	18.56	2784.00	18.98	2847.00
(5)	Over 250,000 up to 750,000	0	28.79	0.00	13.40	0.00	16.36	0.00	15.36	0.00
(6)	Over 750,000	0	28.61	0.00	12.40	0.00	15.54	0.00	14.35	0.00
II	ADDITIONAL OPERATIONS:									
(a)	Make films and two sets of Dyluxes...per order.....	2	22.50	45.00	NC	0.00	NC	0.00	NC	0.00
(b)	Additional cost for printing red ink on seam side of envelope.....per 1,000 envelopes.....	275	5.12	1408.00	0.50	137.50	0.90	247.50	0.95	261.25
(c)	Add'l cost for security printing.....per 1,000 env.....	5775	2.00	11550.00	1.00	5775.00	1.75	10106.25	1.60	9240.00
	TOTAL:			\$173,991.32		\$80,574.65		\$84,402.65		\$81,165.58
	DISCOUNT:		0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00	0.00%	\$0.00
	NET TOTAL:			\$173,991.32		\$80,574.65		\$84,402.65		\$81,165.58

Abstracted by: _____

AWARDED

Reviewed by: _____

Contract Awarded To