

	DESCRIPTION	BASIS OF AWARD	American Lithographers Kansas City, MO		Reflection Printing Previous Contractor	
I.	PRINTING AND BINDING:					
	1 YEAR					
(a)	80 Pages plus Cover					
(1)	Makeready and/or Setup.....	9	1969.00	17721.00	1460.00	13140.00
(2)	Quantity 2,000 to 5,000 Copies					
	Running per 1000 Copies.....	7	948.00	6636.00	902.00	6314.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	39	729.00	28431.00	780.00	30420.00
(b)	88 Pages plus Cover					
(1)	Makeready and/or Setup.....	5	2116.00	10580.00	1610.00	8050.00
(2)	Quantity 2,000 to 5,000 Copies					
	Running per 1000 Copies.....	3	1001.00	3003.00	976.00	2928.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	20	800.00	16000.00	790.00	15800.00
(c)	96 Pages plus Cover					
(1)	Makeready and/or Setup.....	1	2152.00	2152.00	1640.00	1640.00
(2)	Quantity 2,000 to 5,000 Copies					
	Running per 1000 Copies.....	3	1350.00	4050.00	1290.00	3870.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	7	837.00	5859.00	824.00	5768.00
(d)	104 Pages plus Cover					
(1)	Makeready and/or Setup.....	1	2394.00	2394.00	1860.00	1860.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	7	950.00	6650.00	924.00	6468.00
(e)	112 Pages plus Cover					
(1)	Makeready and/or Setup.....	1	2433.00	2433.00	1920.00	1920.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	7	1000.00	7000.00	988.00	6916.00
(f)	120 Pages plus Cover					
(1)	Makeready and/or Setup.....	1	2580.00	2580.00	1990.00	1990.00
(3)	Quantity over 5,000 to 8,000 Copies					
	Running per 1000 Copies.....	7	1200.00	8400.00	1024.00	7168.00
II	MISCELLANEOUS CHARGES:					
(a)	Tear Sheets (Press Sheets).....per order.....	12	4.00	48.00	5.00	15.00
(b)	Press Sheet Inspection.....per order.....	1	40.00	40.00	10.00	10.00
III	PACKING FOR MAILING AND SHIPPING:					
	Mailed copies (f.o.b. contractor's city)					
(a)	Single copies in kraft envelope..per envelope....	19553	0.40	7821.20	0.38	7430.14
(b)	Multiple copies in kraft envelope(up to 200 leaves)..					
	per envelope.....	5258	0.50	2629.00	0.44	2313.52
(c)	Single or multiple copies over 200 leaves, up to 6.8 kg, (15 lbs.) in cushioned shipping bags, or wrapped in shipping bundles...per bag or bundle.....	354	3.75	1327.50	3.60	1274.40
(d)	Quantities over 6.8 kg (15 lbs.), up to 13.6 kg (30 lbs.), wrapped in shipping bundles, or packed in shipping, containers.....per bundle or container.....	813	3.00	2439.00	3.60	2926.80
	Bulk shipments (f.o.b. destination):					
(e)	Packing and sealing shipping containers not to exceed, 13.6 ig (30 lbs.) gross weight....per container.....	890	3.50	3115.00	3.60	3204.00
	Addressing Mail Pieces:					
(f)	Performing U.S. Postal Quality Standards for Periodical rate and applying addresses to mail piecesper address imprint.....	25978	0.01	259.78	0.12	3117.36
	TOTAL OFFER :			\$141,308.70		\$131,425.86
	DISCOUNT :		5.00%	\$7,065.44	0.00%	\$0.00
::	NET OFFER :			\$134,243.27		\$131,425.86

AWARDED

Abstracted by: _____

Reviewed by: _____

Awarded To: