PROGRAM 1543-S-S Contract Period: October 1, 2008 through September 30, 2009 plus four option years

TITLE: Soundings

ITEM	DESCRIPTION	BASIS OF AWARD 1 Year	Helmer Printing Beldenville, WI		Print Center Glendale, AZ		Printed Communications, Inc. Tucker, GA		Tutt & Associates, Inc. Farmington Hills, MI		GPO Estimate	
			UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST	UNIT PRICE	COST
I. A.	COMPLETE PRODUCT:											
a.	4 page issue											
(1)	Makeready and/or Setup	1	\$180.00	\$180.00	\$150.00	\$150.00	\$200.00	\$200.00	\$210.00	\$210.00	\$351.65	\$351.65
	Running per 100 copies	6	\$43.00	\$258.00	\$33.00	\$198.00	\$33.33	\$199.98	\$35.40	\$212.40	\$10.82	\$64.92
b.	8 page issue											
(1)	Makeready and/or Setup	1	\$285.00	\$285.00	\$250.00	\$250.00	\$400.00	\$400.00	\$415.00	\$415.00	\$459.85	\$459.85
(2)	Running per 100 copies	6	\$55.00	\$330.00	\$72.00	\$432.00	\$41.67	\$250.02	\$55.00	\$330.00	\$21.64	\$129.84
	12 page issue											
	Makeready and/or Setup	3	\$390.00	\$1,170.00	\$350.00	\$1,050.00	\$600.00	\$1,800.00	\$620.00	\$1,860.00	\$568.05	\$1,704.15
(2)	Running per 100 copies	18	\$77.00	\$1,386.00	\$84.00	\$1,512.00	\$47.22	\$849.96	\$88.00	\$1,584.00	\$32.46	\$584.28
d.	16 page issue											
	Makeready and/or Setup	1	\$495.00	\$495.00	\$450.00	\$450.00	\$800.00	\$800.00	\$800.00	\$800.00	\$676.25	\$676.25
	Running per 100 copies	6	\$87.00	\$522.00	\$93.00	\$558.00	\$53.33	\$319.98	\$97.00	\$582.00	\$43.28	\$259.68
В.	ADDITIONAL 2 PAGE INSERTS, INSERTED INTO											
	CENTER SPREAD:											
a.	2-page insert											
(1)	Makeready and/or Setup	1	\$200.00	\$200.00	\$100.00	\$100.00	\$200.00	\$200.00	\$120.00	\$120.00	\$324.60	\$324.60
(2)	Running per 100 copies	6	\$25.00	\$150.00	\$30.00	\$180.00	\$25.00	\$150.00	\$34.00	\$204.00	\$7.57	\$45.42
II.	AUTHOR'S ALTERATIONS:											
a.	Author's Alterations made at the proof stage which											
	require re-output from digital file, per changed page	2	\$10.00	\$20.00	\$10.00	\$20.00	\$15.00	\$30.00	\$35.00	\$70.00	\$37.87	\$75.74
III.	MAILED COPIES:											
a.	Mailed copiesper 100 copies	6	\$20.00	\$120.00	\$30.00	\$180.00	\$110.00	\$660.00	\$9.00	\$54.00	\$5.41	\$32.46
	TOTAL OFFER:			\$5,116.00		\$5,080.00		\$5,859.94		\$6,441.40		\$4,708.84
	DISCOUNT:		2.00%	\$102.32	3.00%	\$152.40	0.00%	\$0.00	2.00%	\$128.83	0.00%	\$0.00
	NET OFFER:			\$5,013.68		\$4,927.60		\$5,859.94		\$6,312.57		\$4,708.84
						AWARDED						

Prepared by: RAC

Reviewed by: SFW