

ITEM NO	DESCRIPTION	BASIS OF AWARD	COMMERCIAL DATA		DIGITAL INK		MCGREGOR PRINTING		QUESTMARK	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. COMPOSITION/CREATING CAMERA COPY:										
(a)	Instruction Sheets.....per page.....	4	1,000.00	4,000.00	160.00	640.00	500.00	2,000.00	2.00	8.00
(b)	Scannable Forms.....per page.....	3	1,000.00	3,000.00	145.00	435.00	500.00	1,500.00	2.00	6.00
(c)	Envelopes.....per envelope.....	6	1,000.00	6,000.00	120.00	720.00	500.00	3,000.00	2.00	12.00
II. COMPLETE PRODUCT:										
(a)	Mailer #1 First Request, Title II.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	3	200.00	600.00	N/C	0.00	250.00	750.00	250.00	750.00
(2)	Running Per 1,000 copies.....	664	120.00	79,680.00	124.50	82,668.00	78.54	52,150.56	170.28	113,065.92
(b)	Mailer #2 Second Request, Title II.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	3	200.00	600.00	N/C	0.00	250.00	750.00	250.00	750.00
(2)	Running Per 1,000 copies.....	176	121.00	21,296.00	124.50	21,912.00	78.54	13,823.04	170.28	29,969.28
(c)	Mailer #3 First Request, Title XVI.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	2	200.00	400.00	N/C	0.00	250.00	500.00	250.00	500.00
(2)	Running Per 1,000 copies.....	345	120.00	41,400.00	124.50	42,952.50	78.54	27,096.30	172.16	59,395.20
(d)	Mailer #4 Second Request, Title XVI.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	2	200.00	400.00	N/C	0.00	250.00	500.00	250.00	500.00
(2)	Running Per 1,000 copies.....	93	121.00	11,253.00	124.50	11,578.50	78.54	7,304.22	172.16	16,010.88
III. ENVELOPES:										
(a)	Mail-out envelope.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	1	50.00	50.00	N/C	0.00	250.00	250.00	200.00	200.00
(2)	Running Per 1,000 copies.....	60	17.70	1,062.00	16.99	1,019.40	14.50	870.00	15.50	930.00
(b)	Return envelopes.....			0.00		0.00		0.00		0.00
(1)	Makeready and/or Setup.....	4	50.00	200.00	N/C	0.00	250.00	1,000.00	200.00	800.00
(2)	Running Per 1,000 copies.....	60	14.01	840.60	13.91	834.60	13.75	825.00	15.50	930.00
IV. PREMIUM PAYMENTS:										
(a)	Accelerated Schedule:			0.00		0.00		0.00		0.00
	Percentage increase.....			0.00		0.00		0.00		0.00
	Excess Quantity:			0.00		0.00		0.00		0.00
(b)	Percentage increase.....			0.00		0.00		0.00		0.00
CONTRACTOR SUBTOTALS				\$170,781.60		\$162,760.00		\$112,319.12		\$223,827.28
TOTALS FOR ITEM I COMPOSITION				\$13,000.00		\$1,795.00		\$6,500.00		\$26.00
SUBTOTALS LESS COMPOSITION				\$157,781.60		\$160,965.00		\$105,819.12		\$223,801.28
ACCELERATED SCHEDULE (10%)			10.00%	\$15,778.16		\$16,096.50		\$10,581.91		\$22,380.13
PERCENTAGE INCREASE			25.00%	\$3,944.54	10.00%	\$1,609.65	25.00%	\$2,645.48	15.00%	\$3,357.02
EXCESS QUANTITY			25.00%	\$39,445.40		\$40,241.25		\$26,454.78		\$55,950.32
PERCENTAGE INCREASE			50.00%	\$19,722.70	10.00%	\$4,024.13	25.00%	\$6,613.70	15.00%	\$8,392.55
CONTR'S SUBTOTALS + PERCENTAGE INCR				\$194,448.84		\$166,393.78		\$121,578.30		\$235,576.85
DISCOUNT			1.00%	\$1,944.49		\$0.00	1.00%	\$1,215.78		\$0.00
DISCOUNTED TOTALS				\$192,504.35		\$168,393.78		\$120,362.52		\$235,576.85
							AWARDED			

Program No 889-S Term DATE OF AWARD To 09/30/03		ORION DIRECT, INC.		ORION DIRECT, INC.		
TITLE: Continuing Disability Review Direct Mail Scannable Forms		Chantilly, VA		ORION DIRECT, INC.		
ITEM NO	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I	COMPOSITION/CREATING CAMERA COPY:					
(a)	Instruction Sheets.....per page.....	4	75.00	300.00	75.00	300.00
(b)	Scannable Forms.....per page.....	3	150.00	450.00	150.00	450.00
(c)	Envelopes.....per envelope.....	6	25.00	150.00	25.00	150.00
II	COMPLETE PRODUCT:					
(a)	Mailer #1 First Request, Title II.....			0.00		0.00
(1)	Makeredy and/or Setup.....	3	250.00	750.00	250.00	750.00
(2)	Running Per 1,000 copies.....	664	89.65	59,527.60	99.06	65,775.84
(b)	Mailer # 2 Second Request, Title II.....			0.00		0.00
(1)	Makeredy and/or Setup.....	3	250.00	750.00	250.00	750.00
(2)	Running Per 1,000 copies.....	176	90.87	15,993.12	99.06	17,434.56
(c)	Mailer #3 First Request, Title XVI.....			0.00		0.00
(1)	Makeredy and/or Setup.....	2	250.00	500.00	250.00	500.00
(2)	Running Per 1,000 copies.....	345	92.21	31,812.45	99.06	34,175.70
(d)	Mailer #4 Second Request, Title XVI.....			0.00		0.00
(1)	Makeredy and/or Setup.....	2	250.00	500.00	250.00	500.00
(2)	Running Per 1,000 copies.....	93	93.54	8,699.22	99.06	9,212.58
III	ENVELOPES:					
(a)	Mail-out envelope.....			0.00		0.00
(1)	Makeredy and/or Setup.....	1	25.00	25.00	N/C	0.00
(2)	Running Per 1,000 copies.....	60	19.49	1,169.40	53.30	3,198.00
(b)	Return envelopes.....			0.00		0.00
(1)	Makeredy and/or Setup.....	4	25.00	100.00	N/C	0.00
(2)	Running Per 1,000 copies.....	60	16.42	985.20	13.19	791.40
IV.	PREMIUM PAYMENTS:					
(a)	Accelerated Schedule:			0.00		0.00
	Percentage increase.....			0.00		0.00
(b)	Excess Quantity:			0.00		0.00
	Percentage increase.....			0.00		0.00
CONTRACTOR SUBTOTALS						\$133,988.08
TOTALS FOR ITEM I COMPOSITION						\$900.00
SUBTOTALS LESS COMPOSITION						\$133,088.08
ACCELERATED SCHEDULE (10%)					10.00%	\$13,308.81
PERCENTAGE INCREASE					15.00%	\$0.00
EXCESS QUANTITY					25.00%	\$33,272.02
PERCENTAGE INCREASE					15.00%	\$4,990.80
CONTR'S SUBTOTALS + PERCENTAGE INCR						\$138,978.88
DISCOUNT					1.00%	\$1,389.79
DISCOUNTED TOTALS						\$137,589.09