Program No C-858-S Term D/O/A To 12/31/97

Title SHORT RUN DIRECT COLOR DIGITAL PRINTING

| | | | AMERICAN PRINTING | | BERRY & HOMER | | COMPUPRINT | | IMAGES | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | BASIS OF | STERLING, VA | | LANHAM, MD | | WASHINGTON, DC | | ATLANTA, GA | |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST | UNIT RATE | COST |
| I | COMPLETE PRODUCT: RUNNING PER 100 COPIES | | | | | | | | | |
| (a) | 4-Page product.....per product..... | 5 | 580.00 | 2,900.00 | 391.00 | 1,955.00 | 900.00 | 4,500.00 | 2.50 | 12.50 |
| (b) | Saddle stitched.....per page..... | 2744 | 48.35 | 132,672.40 | 0.08 | 219.52 | 220.00 | 603,680.00 | 0.04 | 109.76 |
| (c) | Perfect bound (including cover).....per page..... | 226 | 58.00 | 13,108.00 | 0.12 | 27.12 | 255.00 | 57,630.00 | 0.24 | 54.24 |
| II | PAPER: PER 100 LEAVES | | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| (a) | White No. 2 coated text, gloss finish (70-lb)..... | 1138 | 4.20 | 4,779.60 | 0.10 | 113.80 | 7.50 | 8,535.00 | 0.00 | 0.00 |
| (b) | White No. 2 coated text, gloss finish (80-lb)..... | 353 | 4.30 | 1,517.90 | 0.10 | 35.30 | 7.50 | 2,647.50 | 8.00 | 2,824.00 |
| (c) | White No. 2 coated cover, gloss finish (80-lb)..... | 4 | 10.00 | 40.00 | 0.18 | 0.72 | 10.00 | 40.00 | 14.00 | 56.00 |
| III | ADDITIONAL OPERATIONS: | | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| | Scan and digitize photoprints and transpararencies | | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| | .....per photo or transparency..... | 5 | 80.00 | 400.00 | 30.00 | 150.00 | 76.75 | 383.75 | 20.00 | 100.00 |
| IV | PREMIUM PAYMENTS: | | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| | Percentage increase | | | 0.00 | | 0.00 | | 0.00 | | 0.00 |
| | CONTRACTOR SUBTOTALS | | | $155,417.90 | | $2,501.46 | | $677,416.25 | | $3,156.50 |
| | CONTRACTOR'S PAPER PRICE | | | $6,337.50 | | $149.82 | | $11,222.50 | | $2,880.00 |
| | SUBTOTAL LESS PAPER | | | $149,080.40 | | $2,351.64 | | $666,193.75 | | $276.50 |
| | ACCELERATED SCHEDULE | 20% | | $29,816.08 | | $470.33 | | $133,238.75 | | $55.30 |
| | PERCENTAGE INCREASE | | 20.00% | $5,963.22 | 50.00% | $235.16 | 50.00% | $66,619.38 | 50.00% | $27.65 |
| | CONTR'S TOTALS + PERCENTAGE INCR | | | $161,381.12 | | $2,736.62 | | $744,035.63 | | $3,184.15 |
| | DISCOUNT | | 0.50% | $806.91 | 0.00% | $0.00 | 1.00% | $7,440.36 | 0.00% | $0.00 |
| | DISCOUNTED TOTALS | | | $160,574.21 | | $2,736.62 | | $736,595.27 | | $3,184.15 |

| | | | K-B OFFSET PRINTING | | R.R. DONNELLEY | |
|---|---|---|---|---|---|---|
| | | BASIS OF | STATE COLLEGE, PA | | FALLS CHURCH, VA | |
| ITEM NO. | DESCRIPTION | AWARD | UNIT RATE | COST | UNIT RATE | COST |
| I | COMPLETE PRODUCT: RUNNING PER 100 COPIES | | | | | |
| (a) | 4-Page product.....per product..... | 5 | 150.00 | 750.00 | 615.00 | 3,075.00 |
| (b) | Saddle stitched.....per page..... | 2744 | 50.00 | 137,200.00 | 67.00 | 183,848.00 |
| (c) | Perfect bound (including cover).....per page..... | 226 | 65.00 | 14,690.00 | 64.00 | 14,464.00 |
| II | PAPER: PER 100 LEAVES | | | 0.00 | | 0.00 |
| (a) | White No. 2 coated text, gloss finish (70-lb)..... | 1138 | 4.60 | 5,234.80 | 1.45 | 1,650.10 |
| (b) | White No. 2 coated text, gloss finish (80-lb)..... | 353 | 5.00 | 1,765.00 | 1.55 | 547.15 |
| (c) | White No. 2 coated cover, gloss finish (80-lb)..... | 4 | 6.90 | 27.60 | 1.70 | 6.80 |
| III | ADDITIONAL OPERATIONS: | | | 0.00 | | 0.00 |
| | Scan and digitize photoprints and transpararencies | | | 0.00 | | 0.00 |
| | .....per photo or transparency..... | 5 | 150.00 | 750.00 | 180.00 | 900.00 |
| IV | PREMIUM PAYMENTS: | | | 0.00 | | 0.00 |
| | Percentage increase | | | 0.00 | | 0.00 |
| | CONTRACTOR SUBTOTALS | | | $160,417.40 | | $204,491.05 |
| | CONTRACTOR'S PAPER PRICE | | | $7,027.40 | | $2,204.05 |
| | SUBTOTAL LESS PAPER | | | $153,390.00 | | $202,287.00 |
| | ACCELERATED SCHEDULE | 20% | | $30,678.00 | | $40,457.40 |
| | PERCENTAGE INCREASE | | 30.00% | $9,203.40 | 50.00% | $20,228.70 |
| | CONTR'S TOTALS + PERCENTAGE INCR | | | $169,620.80 | | $224,719.75 |
| | DISCOUNT | | 0.00% | $0.00 | 0.00% | $0.00 |
| | DISCOUNTED TOTALS | | | $169,620.80 | | $224,719.75 |
| | | | | | | AWARDED |