

Program No. C844-S Term October 1, 2002 To September 30, 2003

TITLE: APHIS TRAINING MATERIALS AND MANUALS

ITEM NO	DESCRIPTION	BASIS OF AWARD	GRAY GRAPHICS		REPRODUCTIONS, INC		WBC INC. d/b/a LITHEXCEL		WEST SHORE PRINTING	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I. FILMS:										
(a)	Trim/Page-size unit.....per film									
(1)	Format A	165	1.00	165.00	3.00	495.00	3.00	495.00	0.80	132.00
(2)	Format B	3807	1.00	3,807.00	5.00	19,035.00	4.00	15,228.00	1.00	3,807.00
(b)	Line.....per illustration	100	4.00	400.00	7.00	700.00	4.00	400.00	4.00	400.00
(c)	Square-finish halftone.....per illustration	5	8.00	40.00	15.00	75.00	6.00	30.00	10.00	50.00
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:										
SADDLE-STITCHED PRODUCT:										
(a)	Text/cover page prtq sgl ink incl bind.....per page Makeready and/or Setup									
(1)	Format A	96	7.50	720.00	6.00	576.00	6.00	576.00	10.00	960.00
(2)	Format B	880	7.50	6,600.00	6.00	5,280.00	8.00	7,040.00	15.00	13,200.00
	Running Per 100 Copies									
(3)	Format A	864	0.50	432.00	0.10	86.40	0.60	518.40	0.40	345.60
(4)	Format B	4400	0.75	3,300.00	0.10	440.00	0.60	2,640.00	0.45	1,980.00
LOOSE-LEAF PRODUCTS:										
(b)	Text/form/cover pg prtq sgl ink incl bind...per pag Makeready and/or Setup									
(1)	Format A	280	3.00	840.00	6.00	1,680.00	5.00	1,400.00	2.00	560.00
(2)	Format B	8512	3.50	29,792.00	6.00	51,072.00	7.00	59,584.00	2.25	19,152.00
	Running Per 100 Copies									
(3)	Format A	2520	0.15	378.00	0.10	252.00	0.40	1,008.00	0.30	756.00
(4)	Format B	42560	0.30	12,768.00	0.10	4,256.00	0.50	21,280.00	0.35	14,896.00
ADDITIONAL COLOR(s):										
(c)	Printing text/form/cover in color in addition to 1st sgl ink.....per page Makeready and/or Setup									
(1)	Format A	15	25.00	375.00	15.00	225.00	8.00	120.00	30.00	450.00
(2)	Format B	50	25.00	1,250.00	15.00	750.00	10.00	500.00	30.00	1,500.00
	Running Per 100 Copies									
(3)	Format A	135	2.00	270.00	0.25	33.75	0.80	108.00	2.00	270.00
(4)	Format B	250	2.00	500.00	0.25	62.50	0.80	200.00	2.00	500.00
LIP DIVIDERS:										
(d)	Printing 1-side in sgl ink incl bind...per side/divider Makeready and/or Setup									
(1)	Format A	30	20.00	600.00	20.00	600.00	25.00	750.00	20.00	600.00
(2)	Format B	320	20.00	6,400.00	20.00	6,400.00	40.00	12,800.00	20.00	6,400.00
	Running Per 100 Copies									
(3)	Format A	60	10.00	600.00	0.25	15.00	2.00	120.00	10.00	600.00
(4)	Format B	640	10.00	6,400.00	0.25	160.00	3.00	1,920.00	10.00	6,400.00
(e)	Printing same side in color in addition to 1st sgl ink.....per side/divider Makeready and/or Setup									
(1)	Format A	10	20.00	200.00	15.00	150.00	10.00	100.00	20.00	200.00
(2)	Format B	30	20.00	600.00	15.00	450.00	10.00	300.00	20.00	600.00
	Running Per 100 Copies									
(3)	Format A	20	10.00	200.00	0.25	5.00	0.60	12.00	10.00	200.00
(4)	Format B	60	10.00	600.00	0.25	15.00	0.70	42.00	10.00	600.00

Program No. C844-S Term October 1, 2002 To September 30, 2003										
TITLE: APHIS TRAINING MATERIALS AND MANUALS										
			GRAY GRAPHICS		REPRODUCTIONS, INC		WBC INC. d/b/a LITHEXCEL		WEST SHORE PRINTING	
			CAPITOL HEIGHTS, MD		GAITHERSBURG, MD		ALBUQUERQUE, NM		MECHANICSBURG, PA	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:										
(f)	Laminate tab extension (clear/colored) and bind edge (clear) in polyester film.....per divider									
	Makeready and/or Setup									
(1)	Format A	10	10.00	100.00	5.00	50.00	15.00	150.00	10.00	100.00
(2)	Format B	70	10.00	700.00	5.00	350.00	15.00	1,050.00	10.00	700.00
	Running Per 100 Copies									
(3)	Format A	20	2.50	50.00	7.00	140.00	1.80	36.00	20.00	400.00
(4)	Format B	140	2.50	350.00	7.00	980.00	2.80	392.00	20.00	2,800.00
COVER PAGE:										
(g)	7 x 9" up to and incl 11-1/2 x 11-3/8"....per insert									
(1)	Makeready and/or Setup	11	35.00	385.00	75.00	825.00	30.00	330.00	50.00	550.00
(2)	Running Per 100 Copies	55	15.00	825.00	2.50	137.50	7.50	412.50	20.00	1,100.00
SPINE INSERT:										
(h) 1.	3/8 x 9" up to and incl 2-1/2 x 9".....per insert									
(1)	Makeready and/or Setup	4	15.00	60.00	75.00	300.00	25.00	100.00	20.00	80.00
(2)	Running Per 100 Copies	20	7.50	150.00	2.50	50.00	6.50	130.00	10.00	200.00
2.	3/8 x 11" up to and incl 3-1/4 x 11-3/8" per insert									
(1)	Makeready and/or Setup	7	15.00	105.00	75.00	525.00	-----	#VALUE!	20.00	140.00
(2)	Running Per 100 Copies	35	7.50	262.50	2.50	87.50	-----	#VALUE!	10.00	350.00
(i)	Printing in each additional color of ink.....per insert									
(1)	Makeready and/or Setup	2	15.00	30.00	25.00	50.00	15.00	30.00	20.00	40.00
(2)	Running Per 100 Copies	10	10.00	100.00	1.00	10.00	1.00	10.00	10.00	100.00
(j)	Pocket card.....per card									
(1)	Makeready and/or Setup	3	50.00	150.00	95.00	285.00	40.00	120.00	50.00	150.00
(2)	Running Per 100 Copies	75	25.00	1,875.00	15.00	1,125.00	8.00	600.00	40.00	3,000.00
III. PAPER: Per 100 Leaves										
(a)	White Offset Book, 50-lb or White Wrtg, 20-lb									
(1)	Format A	1138	0.50	569.00	0.40	455.20	0.60	682.80	0.50	569.00
(2)	Format B	15678	0.55	8,622.90	0.50	7,839.00	0.88	13,796.64	0.60	9,406.80
(b)	White Offset Book, 60-lb									
(1)	Format A	456	0.55	250.80	0.58	264.48	0.70	319.20	0.60	273.60
(2)	Format B	6271	0.65	4,076.15	0.60	3,762.60	0.96	6,020.16	0.80	5,016.80
(c)	Colored Writing, 20-lb									
(1)	Format A	35	0.75	26.25	0.76	26.60	0.80	28.00	0.90	31.50
(2)	Format B	482	0.95	457.90	0.95	457.90	1.20	578.40	1.20	578.40
(d)	White Index, 140-lb									
(1)	Format A	52	3.50	182.00	4.00	208.00	3.80	197.60	4.00	208.00
(2)	Format B	724	5.50	3,982.00	5.00	3,620.00	5.60	4,054.40	7.00	5,068.00
(e)	Colored Index, 140-lb									
(1)	Format A	39	4.50	175.50	4.80	187.20	4.50	175.50	5.00	195.00
(2)	Format B	531	6.75	3,584.25	6.00	3,186.00	6.60	3,504.60	8.00	4,248.00
(f)	White Vellum Finish Cover, 65-lb									
(1)	Format A	32	3.00	96.00	3.00	96.00	3.00	96.00	3.00	96.00
(2)	Format B	434	3.50	1,519.00	4.00	1,736.00	4.00	1,736.00	4.00	1,736.00

Program No. C844-S Term October 1, 2002 To September 30, 2003

TITLE: APHIS TRAINING MATERIALS AND MANUALS

ITEM NO	DESCRIPTION	BRACELAND BROS., INC			CURRENT CONTRACTOR	
		BASIS OF AWARD	UNIT RATE	COST	BRACELAND BROS., INC	COST
I. FILMS:						
(a)	Trim/Page-size unit.....per film					
(1)	Format A	165	0.95	156.75	0.95	156.75
(2)	Format B	3807	1.00	3,807.00	1.00	3,807.00
(b)	Line.....per illustration	100	4.00	400.00	4.00	400.00
(c)	Square-finish halftone.....per illustration	5	10.00	50.00	10.00	50.00
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:						
SADDLE-STITCHED PRODUCT:						
(a)	Text/cover page prtng sgl ink incl bind.....per page Makeready and/or Setup					
(1)	Format A	96	10.00	960.00	10.00	960.00
(2)	Format B	880	15.00	13,200.00	15.00	13,200.00
	Running Per 100 Copies					
(3)	Format A	864	0.39	336.96	0.39	336.96
(4)	Format B	4400	0.45	1,980.00	0.45	1,980.00
LOOSE-LEAF PRODUCTS:						
(b)	Text/form/cover pg prtng sgl ink incl bind...per pag Makeready and/or Setup					
(1)	Format A	280	2.50	700.00	2.50	700.00
(2)	Format B	8512	2.50	21,280.00	2.50	21,280.00
	Running Per 100 Copies					
(3)	Format A	2520	0.18	453.60	0.18	453.60
(4)	Format B	42560	0.18	7,660.80	0.18	7,660.80
ADDITIONAL COLOR(s):						
(c)	Printing text/form/cover in color in addition to 1st sgl ink.....per page Makeready and/or Setup					
(1)	Format A	15	40.00	600.00	40.00	600.00
(2)	Format B	50	40.00	2,000.00	40.00	2,000.00
	Running Per 100 Copies					
(3)	Format A	135	3.00	405.00	3.00	405.00
(4)	Format B	250	3.00	750.00	3.00	750.00
LIP DIVIDERS:						
(d)	Printing 1-side in sgl ink incl bind...per side/divider Makeready and/or Setup					
(1)	Format A	30	20.00	600.00	28.00	840.00
(2)	Format B	320	20.00	6,400.00	25.00	8,000.00
	Running Per 100 Copies					
(3)	Format A	60	10.00	600.00	12.50	750.00
(4)	Format B	640	12.50	8,000.00	12.50	8,000.00
(e)	Printing same side in color in addition to 1st sgl ink.....per side/divider Makeready and/or Setup					
(1)	Format A	10	40.00	400.00	40.00	400.00
(2)	Format B	30	40.00	1,200.00	40.00	1,200.00
	Running Per 100 Copies					
(3)	Format A	20	10.00	200.00	17.50	350.00
(4)	Format B	60	10.00	600.00	17.50	1,050.00

Program No. C844-S Term October 1, 2002 To September 30, 2003						
TITLE: APHIS TRAINING MATERIALS AND MANUALS						
			BRACELAND BROS., INC		CURRENT CONTRACTOR	
			STEUBENVILLE, OH		BRACELAND BROS., INC	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
II. PRINTING, BINDING, PACKING AND DISTRIBUTION:						
(f)	Laminate tab extension (clear/colored) and bind edge (clear) in polyester film.....per divider					
	Makeready and/or Setup					
(1)	Format A	10	30.00	300.00	10.00	100.00
(2)	Format B	70	25.00	1,750.00	10.00	700.00
	Running Per 100 Copies					
(3)	Format A	20	15.00	300.00	10.00	200.00
(4)	Format B	140	20.00	2,800.00	10.00	1,400.00
COVER PAGE:						
(g)	7 x 9 up to and incl 11-1/2 x 11-3/8.....per insert					
(1)	Makeready and/or Setup	11	50.00	550.00	50.00	550.00
(2)	Running Per 100 Copies	55	15.00	825.00	20.00	1,100.00
SPINE INSERT:						
(h) 1.	3/8 x 9 up to and incl 2-1/2 x 9.....per insert					
(1)	Makeready and/or Setup	4	20.00	80.00	20.00	80.00
(2)	Running Per 100 Copies	20	9.00	180.00	10.00	200.00
2.	3/8 x 11 up to and incl 3-1/4 x 11-3/8...per insert					
(1)	Makeready and/or Setup	7	25.00	175.00	20.00	140.00
(2)	Running Per 100 Copies	35	10.00	350.00	10.00	350.00
(i)	Printing in each additional color of ink.....per insert					
(1)	Makeready and/or Setup	2	50.00	100.00	30.00	60.00
(2)	Running Per 100 Copies	10	12.00	120.00	10.00	100.00
(j)	Pocket card.....per card					
(1)	Makeready and/or Setup	3	75.00	225.00	50.00	150.00
(2)	Running Per 100 Copies	75	40.00	3,000.00	60.00	4,500.00
III. PAPER: Per 100 Leaves						
(a)	White Offset Book, 50-lb or White Wrtg, 20-lb					
(1)	Format A	1138	0.48	546.24	0.45	512.10
(2)	Format B	15678	0.65	10,190.70	0.65	10,190.70
(b)	White Offset Book, 60-lb					
(1)	Format A	456	0.60	273.60	0.60	273.60
(2)	Format B	6271	0.80	5,016.80	0.80	5,016.80
(c)	Colored Writing, 20-lb					
(1)	Format A	35	1.20	42.00	0.90	31.50
(2)	Format B	482	1.20	578.40	1.20	578.40
(d)	White Index, 140-lb					
(1)	Format A	52	4.00	208.00	4.00	208.00
(2)	Format B	724	6.00	4,344.00	7.00	5,068.00
(e)	Colored Index, 140-lb					
(1)	Format A	39	5.00	195.00	5.00	195.00
(2)	Format B	531	7.50	3,982.50	8.00	4,248.00
(f)	White Vellum Finish Cover, 65-lb					
(1)	Format A	32	3.00	96.00	4.00	128.00
(2)	Format B	434	4.50	1,953.00	5.00	2,170.00

Program No. C844-S Term October 1, 2002 To September 30, 2003						
TITLE: APHIS TRAINING MATERIALS AND MANUALS						
			BRACELAND BROS., INC		CURRENT CONTRACTOR	
			STEUBENVILLE, OH		BRACELAND BROS., INC	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
IV.	ADDITIONAL OPERATIONS:					
(a)	Shrink-film packaging.....per package	13700	0.15	2,055.00	0.15	2,055.00
(b)	Band w/kft paper/rubber bands.....per 100 band	15	35.00	525.00	35.00	525.00
(c)	Insert separator sheets.....per 100 leaves	10	15.00	150.00	15.00	150.00
(d)	Insert cardboard backing.....per 100 leaves	15	10.00	150.00	10.00	150.00
(e)	Insert lipped dividers.....per 100 dividers	864	1.00	864.00	1.00	864.00
CONTRACTOR SUBTOTALS				\$ 114,665.35		\$ 117,324.21
DISCOUNT			2.00%	\$2,293.31	2.00%	\$2,346.48
DISCOUNTED TOTALS				\$ 112,372.04		\$ 114,977.73
AWARDED						