

NATIONAL DEFENSE UNIVERSITY PROGRAM 821-S		BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD	I.P.I. GRAPHICS Upper Marlboro, MD	NIAGARA PRINTING Niagara Falls, NY	STEPHENSON PRGTG. Alexandria, VA	UNIVERSAL PRINTING St. Louis, MO	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST	UNIT RATIO	COST												
<b>I. ELECTRONIC PREPRESS:</b>																													
(a)	Scanning Art (incl placement).....per item----	15	40.00	600.00	90.00	1,350.00	70.00	1,050.00	90.00	1,350.00	32.83	492.45																	
(b)	Color Corrections to Furnished Files... per hour-----	50	100.00	5,000.00	120.00	6,000.00	70.00	3,500.00	65.00	3,250.00	55.76	2,788.00																	
(c)	Image Enhancement.....per hour-----	10	65.00	650.00	120.00	1,200.00	70.00	700.00	75.00	750.00	55.76	557.60																	
(d)	System Timework.....per hour-----	10	65.00	650.00	120.00	1,200.00	70.00	700.00	75.00	750.00	55.76	557.60																	
<b>Author's Alterations -</b>																													
(e)	Freestanding Black Text Only.....per page----	100	10.00	1,000.00	12.00	1,200.00	8.00	800.00	15.00	1,500.00	10.10	1,010.00																	
(f)	Color Text Affecting Other Color Object... per page-----	20	15.00	300.00	25.00	500.00	25.00	500.00	50.00	1,000.00	20.20	404.00																	
(g)	Re-Output Electronic File.....per page-----	120	10.00	1,200.00	8.00	960.00	15.00	1,800.00	10.00	1,200.00	60.61	7,273.20																	
<b>II. PRINTING &amp; BINDING:</b>																													
(a)	Cover Pages 1 thru 4 Printing in Four-Color Process Plus One Add'l Ink Color. . . per complete cover. . .																												
(1)	MAKEREADY/SETUP-----	4	1000.00	4,000.00	1000.00	4,000.00	950.00	3,800.00	3496.00	13,984.00	4604.80	18,419.20																	
(2)	RUNNING/1,000 COPIES-----	106	100.00	10,600.00	105.00	11,130.00	89.00	9,434.00	269.32	28,547.92	89.32	9,467.92																	
(b)	Text Pages Printing in Black Ink Plus One Add'l Ink Color. . .per page. . .																												
(1)	MAKEREADY/SETUP-----	112	50.00	5,600.00	60.00	6,720.00	85.00	9,520.00	104.79	11,736.48	99.43	11,136.16																	
(2)	RUNNING/1,000 COPIES-----	2800	10.00	28,000.00	9.50	26,600.00	8.00	22,400.00	5.10	14,280.00	6.06	16,968.00																	
(c)	Text Pages Printing in Four-Color Process Plus One Add'l Ink Color. . .per page. . .																												
(1)	MAKEREADY/SETUP-----	304	125.00	38,000.00	90.00	27,360.00	125.00	38,000.00	180.15	54,765.60	99.43	30,226.72																	
(2)	RUNNING/1,000 COPIES-----	8224	10.00	82,240.00	10.50	86,352.00	10.71	88,079.04	5.39	44,327.36	6.06	49,837.44																	
(d)	Each Add'l Ink Color. . .per color/per page. . .																												
(1)	MAKEREADY/SETUP-----	112	15.00	1,680.00	20.00	2,240.00	65.00	7,280.00	25.10	2,811.20	NC	0.00																	
(2)	RUNNING/1,000 COPIES-----	2800	1.00	2,800.00	1.00	2,800.00	3.03	8,484.00	0.22	616.00	NC	0.00																	
<b>III. PACKING &amp; DISTRIBUTION:</b>																													
<b>1. Bulk Shipments -</b>																													
(a)	Packing and Sealing Shipping Containers.. per container-----	256	1.50	384.00	3.00	768.00	2.10	537.60	1.75	448.00	8.99	2,301.44																	
(b)	Palletizing.....per pallet-----	10	10.00	100.00	25.00	250.00	35.00	350.00	28.00	280.00	25.25	252.50																	
<b>2. Mailed Shipments -</b>																													
(a)	Single/Multiple Copies in Tyvek (equivalent) Envelopes (up to 200 leaves)...per envelope-	8000	0.25	2,000.00	1.00	8,000.00	0.65	5,200.00	0.45	3,600.00	1.71	13,680.00																	
(b)	Quantities over 200 Leaves, up to 12-lbs., (Max. 14-lbs.).....per bag/bundle-----	200	1.25	250.00	3.00	600.00	1.00	200.00	3.25	650.00	2.27	454.00																	
(c)	Quantities over 12-lbs., up to 36-lbs., (Max. 40-lbs.).....per bundle/container-----	100	1.50	150.00	4.00	400.00	2.25	225.00	4.50	450.00	2.27	227.00																	
<b>CONTRACTOR TOTALS</b>																													
<b>DISCOUNT</b>													2.00%	\$3,704.08	5.00%	\$9,481.50	5.00%	\$10,127.98	2.00%	\$3,725.93	1.00%	\$1,660.53							
<b>DISCOUNTED TOTALS</b>														\$181,499.92		\$180,148.50		\$192,431.66		\$182,570.63		\$164,392.70							

AWARDED

NATIONAL DEFENSE UNIVERSITY PROGRAM 821-S		BASIS OF AWARD	GATEWAY PRESS Louisville, KY UNIT RATE	COST	CURRENT CONTRACTOR: GATEWAY PRESS UNIT RATE	COST						
<b>I. ELECTRONIC PREPRESS:</b>												
(a)	Scanning Art (incl placement).....per item----	15	90.00	1,350.00	90.00	1,350.00						
(b)	Color Corrections to Furnished Files... per hour-----	50	50.00	2,500.00	50.00	2,500.00						
(c)	Image Enhancement.....per hour-----	10	50.00	500.00	50.00	500.00						
(d)	System Timework.....per hour-----	10	50.00	500.00	50.00	500.00						
<b>Author's Alterations -</b>												
(e)	Freestanding Black Text Only.....per page----	100	15.00	1,500.00	15.00	1,500.00						
(f)	Color Text Affecting Other Color Object... per page-----	20	50.00	1,000.00	50.00	1,000.00						
(g)	Re-Output Electronic File.....per page-----	120	10.00	1,200.00	10.00	1,200.00						
<b>II. PRINTING &amp; BINDING:</b>												
(a)	Cover Pages 1 thru 4 Printing in Four-Color Process Plus One Add'l Ink Color. . . per complete cover. . .											
(1)	MAKEREADY/SETUP-----	4	6000.00	24,000.00	2842.00	11,368.00						
(2)	RUNNING/1,000 COPIES-----	106	375.00	39,750.00	303.44	32,164.64						
(b)	Text Pages Printing in Black Ink Plus One Add'l Ink Color. . .per page. . .											
(1)	MAKEREADY/SETUP-----	112	62.00	6,944.00	60.40	6,764.80						
(2)	RUNNING/1,000 COPIES-----	2800	5.75	16,100.00	5.55	15,540.00						
(c)	Text Pages Printing in Four-Color Process Plus One Add'l Ink Color. . .per page. . .											
(1)	MAKEREADY/SETUP-----	304	130.00	39,520.00	125.53	38,161.12						
(2)	RUNNING/1,000 COPIES-----	8224	6.50	53,456.00	6.20	50,988.80						
(d)	Each Add'l Ink Color. . .per color/per page. . .											
(1)	MAKEREADY/SETUP-----	112	25.00	2,800.00	21.54	2,412.48						
(2)	RUNNING/1,000 COPIES-----	2800	0.11	308.00	0.11	308.00						
<b>III. PACKING &amp; DISTRIBUTION:</b>												
<b>1. Bulk Shipments -</b>												
(a)	Packing and Sealing Shipping Containers.. per container-----	256	1.50	384.00	1.50	384.00						
(b)	Palletizing.....per pallet-----	10	17.00	170.00	17.00	170.00						
<b>2. Mailed Shipments -</b>												
(a)	Single/Multiple Copies in Tyvek (equivalent) Envelopes (up to 200 leaves)...per envelope-	8000	0.40	3,200.00	0.40	3,200.00						
(b)	Quantities over 200 Leaves, up to 12-lbs., (Max. 14-lbs.).....per bag/bundle-----	200	3.00	600.00	3.00	600.00						
(c)	Quantities over 12-lbs., up to 36-lbs., (Max. 40-lbs.).....per bundle/container-----	100	1.00	100.00	1.00	100.00						
<b>CONTRACTOR TOTALS</b>				\$195,882.00		\$170,711.84						
<b>DISCOUNT</b>			3.00%	\$5,876.46	3.00%	\$5,121.36						
<b>DISCOUNTED TOTALS</b>				\$190,005.54		\$165,590.48						