

ITEM NO	DESCRIPTION	BASIS OF AWARD	GRAY GRAPHICS Capitol Heights, MD		FRY COMMUNICATIONS Mechanicsburg, PA		NPC, INC. Claysburg, PA		CURRENT CONTRACTOR NPC, INC.		
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I. ELECTRONIC PREPRESS:											
(a)	Trim/Page-size unit produced from camera copy...per color/per page.....	192	3.00	576.00	10.00	1,920.00	1.75	336.00	1.75	336.00	
(b)	Trim/Page-size unit produced from electronic file..per color/per page.....	1616	3.00	4,848.00	1.75	2,828.00	1.50	2,424.00	1.50	2,424.00	
(c)	Digital color content proofs.....per trim/page-size unit.....	1808	3.50	6,328.00	1.25	2,260.00	1.80	3,254.40	1.50	2,712.00	
(d)	SWOP Certified proofs.....per trim/page-size unit.....	88	15.00	1,320.00	55.00	4,840.00	55.00	4,840.00	80.00	7,040.00	
II. PRINTING AND BINDING:											
(a)	Prtg separate cover in a sgl ink color...per cover:										
(1)	Makeready and/or Setup.....	21	500.00	10,500.00	525.00	11,025.00	500.00	10,500.00	500.00	10,500.00	
(2)	Running.....per 1,000 Copies.....	2392	50.00	119,600.00	40.00	95,680.00	40.00	95,680.00	40.00	95,680.00	
(b)	Printing text pages in a single ink color...per page:										
(1)	Makeready and/or Setup.....	1812	20.00	36,240.00	11.50	20,838.00	14.00	25,368.00	14.00	25,368.00	
(2)	Running.....per 1,000 Copies.....	241462	2.40	579,508.80	2.01	485,338.62	2.00	482,924.00	1.83	441,875.46	
(c)	Printing text pages in an additional color...per page:										
(1)	Makeready and/or Setup.....	7	30.00	210.00	50.00	350.00	25.00	175.00	25.00	175.00	
(2)	Running.....per 1,000 Copies.....	34	4.00	136.00	6.00	204.00	3.00	102.00	3.00	102.00	
III. ADDITIONAL OPERATIONS:											
(a)	Shrink-film packaging..... per 100 packages.....	8	30.00	240.00	25.00	200.00	20.00	160.00	20.00	160.00	
(b)	Drilling.....per 1,000 leaves.....	600	0.80	480.00	0.80	480.00	0.80	480.00	0.80	480.00	
IV. PACKING AND DISTRIBUTION:											
1. Bulk shipments:											
(a)	Pack and seal shipping containers...per container..	2387	2.00	4,774.00	1.05	2,506.35	1.25	2,983.75	1.25	2,983.75	
(b)	Palletizing..... per pallet.....	12	15.00	180.00	20.00	240.00	30.00	360.00	20.00	240.00	
2. Mailing:											
(a)	Single copies (self-mailer) per 100 copies.....	13149	3.00	39,447.00	1.25	16,436.25	2.00	26,298.00	1.70	22,353.30	
(b)	Single copy or multiple copies in kraft envelope (up to 200 leaves).....per envelope.....	5552	0.50	2,776.00	0.40	2,220.80	0.40	2,220.80	0.40	2,220.80	
(c)	Multiple copies over 200 leaves up to 36lbs in cushioned ship bags, or packed in shipping containers (max wgt. 40lbs)... per bag/container..	851	2.00	1,702.00	1.10	936.10	1.00	851.00	1.00	851.00	
CONTRACTOR TOTALS				\$808,865.80		\$648,303.12		\$658,956.95		\$615,501.31	
DISCOUNT				1.00%	\$8,088.66	2.00%	\$12,966.06	0.25%	\$1,647.39	0.25%	\$1,538.75
DISCOUNTED TOTALS				\$800,777.14		\$635,337.06		\$657,309.56		\$613,962.56	
Awarded											