

| DAPS | | GRAY GRAPHICS | | WBC, INC./LITHEXCEL | | Current Contractor | | |
|---------------------------------------|---|---------------------|-------|---------------------|--------|--------------------|-------|-----------|
| PROGRAM 754-S | | Capitol Heights, MD | | Albuquerque, NM | | MONARCH LITHO | | |
| | BASIS OF AWARD | UNIT RATE | COST | INIT RATE | COST | INIT RATE | COST | |
| I. PREPRESS OPERATIONS: | | | | | | | | |
| (a) | Trim/Page-Size Unit. . .Per Film: | | | | | | | |
| (1) | FORMAT A----- | 6645 | 1.00 | 6,645.00 | 2.00 | 13,290.00 | 1.50 | 9,967.50 |
| (2) | FORMAT B----- | 600 | 1.00 | 600.00 | 3.00 | 1,800.00 | 1.75 | 1,050.00 |
| II. PRINTING & BINDING: | | | | | | | | |
| (a) | Text/Cover: | | | | | | | |
| | Printing in a single ink color. . .per page. . . | | | | | | | |
| MAKEREADY/SETUP: | | | | | | | | |
| (1) | FORMAT A----- | 7830 | 6.00 | 46,980.00 | 6.00 | 46,980.00 | 3.75 | 29,362.50 |
| (2) | FORMAT B----- | 1134 | 8.00 | 9,072.00 | 8.00 | 9,072.00 | 4.90 | 5,556.60 |
| RUNNING/100 COPIES: | | | | | | | | |
| (3) | FORMAT A----- | 117528 | 0.40 | 47,011.20 | 0.50 | 58,764.00 | 0.35 | 41,134.80 |
| (4) | FORMAT B----- | 14124 | 0.80 | 11,299.20 | 0.80 | 11,299.20 | 0.70 | 9,886.80 |
| (b) | Fold-ins: | | | | | | | |
| 1. | Printing in black ink on one side only, including binding. . .per fold-in unit. . . | | | | | | | |
| MAKEREADY/SETUP: | | | | | | | | |
| (1) | FORMAT A----- | 126 | 10.00 | 1,260.00 | 10.00 | 1,260.00 | 6.50 | 819.00 |
| (2) | FORMAT B----- | 18 | 15.00 | 270.00 | 15.00 | 270.00 | 9.50 | 171.00 |
| RUNNING/100 COPIES: | | | | | | | | |
| (3) | FORMAT A----- | 1596 | 1.00 | 1,596.00 | 2.00 | 3,192.00 | 0.70 | 1,117.20 |
| (4) | FORMAT B----- | 918 | 1.20 | 1,101.60 | 2.50 | 2,295.00 | 1.40 | 1,285.20 |
| 2. | Printing on second side in black ink, including binding. . .per fold-in unit. . . | | | | | | | |
| MAKEREADY/SETUP: | | | | | | | | |
| (1) | FORMAT A----- | 36 | 10.00 | 360.00 | 10.00 | 360.00 | 6.50 | 234.00 |
| (2) | FORMAT B----- | 9 | 10.00 | 90.00 | 15.00 | 135.00 | 9.50 | 85.50 |
| RUNNING/100 COPIES: | | | | | | | | |
| (3) | FORMAT A----- | 1020 | 0.50 | 510.00 | 2.00 | 2,040.00 | 0.70 | 714.00 |
| (4) | FORMAT B----- | 459 | 0.80 | 367.20 | 2.50 | 1,147.50 | 1.40 | 642.60 |
| III. PAPER: (PER 100 LEAVES) | | | | | | | | |
| (a) | White Offset Book (50-lb) . . . | | | | | | | |
| (1) | FORMAT A----- | 16857 | 0.54 | 9,102.78 | 0.60 | 10,114.20 | 0.45 | 7,585.65 |
| (2) | FORMAT B----- | 2643 | 0.74 | 1,955.82 | 1.00 | 2,643.00 | 0.90 | 2,378.70 |
| (b) | White Index (110-lb) . . . | | | | | | | |
| (1) | FORMAT A----- | 23364 | 2.50 | 58,410.00 | 2.80 | 65,419.20 | 2.00 | 46,728.00 |
| (2) | FORMAT B----- | 5268 | 3.00 | 15,804.00 | 4.00 | 21,072.00 | 3.00 | 15,804.00 |
| (c) | Colored Index (110-lb) . . . | | | | | | | |
| (1) | FORMAT A----- | 96 | 3.00 | 288.00 | 3.20 | 307.20 | 2.25 | 216.00 |
| (2) | FORMAT B----- | 69 | 3.50 | 241.50 | 6.00 | 414.00 | 3.50 | 241.50 |
| (d) | Green Delustered 0.055" High Impact Linear Polyethylene. . . | | | | | | | |
| (1) | FORMAT A----- | 345 | 38.00 | 13,110.00 | 100.00 | 34,500.00 | 29.50 | 10,177.50 |
| (e) | White Printable Plastic Film (Synthetic Paper 4.3 to 4.5 pt) . . . | | | | | | | |
| (1) | FORMAT A----- | 19698 | 6.25 | 123,112.50 | 65.00 | 1,280,370.00 | 2.45 | 48,260.10 |
| IV. ADDITIONAL OPERATIONS: | | | | | | | | |
| (a) | Stitching with two wire stitches.... per book/pamphlet----- | 175200 | 0.10 | 17,520.00 | 0.50 | 87,600.00 | 0.08 | 14,016.00 |
| (b) | Shrink-film wrapping...per book/pamphlet-- | 28200 | 0.20 | 5,640.00 | 0.50 | 14,100.00 | 0.12 | 3,384.00 |
| (c) | Drilling (each run).....per 100 leaves----- | 300036 | 0.05 | 15,001.80 | 1.00 | 300,036.00 | 0.04 | 12,001.44 |
| (d) | Lamination - | | | | | | | |
| 1. | FORMAT A-----per 100 sheets----- | 7308 | 9.00 | 65,772.00 | 20.00 | 146,160.00 | 10.00 | 73,080.00 |
| 2. | FORMAT B-----per 100 sheets----- | 165 | 18.00 | 2,970.00 | 40.00 | 6,600.00 | 20.00 | 3,300.00 |
| V. PACKING & DISTRIBUTION: | | | | | | | | |
| 1. | Bulk Shipments -- | | | | | | | |
| (a) | Packing and sealing shipping containers... per container----- | 2802 | 1.50 | 4,203.00 | 1.50 | 4,203.00 | 1.75 | 4,903.50 |
| (b) | Palletizing.....per pallet----- | 54 | 12.00 | 648.00 | 25.00 | 1,350.00 | 18.00 | 972.00 |

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| V. | PACKING & DISTRIBUTION: (cont'd) | | | | | | | | |
| 2. | Mailed Shipments - | | | | | | | | |
| (a) | Single/multiple copies in kraft envelope (up to 200 leaves).....per envelope----- | 195 | 0.35 | 68.25 | 1.50 | 292.50 | 0.45 | 87.75 | |
| (b) | Quantities over 200 leaves, up to 12-lbs., (Max. 14-lbs.).....per bag/bundle----- | 39 | 1.00 | 39.00 | 1.80 | 70.20 | 0.95 | 37.05 | |
| (c) | Quantities over 12-lbs., up to 24-lbs., (Max. 27-lbs.)....per bundle/container----- | 6 | 1.25 | 7.50 | 2.00 | 12.00 | 1.50 | 9.00 | |
| (d) | Quantities over 24-lbs., up to 36-lbs., (Max. 40-lbs.).....per container----- | 3 | 1.50 | 4.50 | 2.50 | 7.50 | 1.75 | 5.25 | |
| | CONTRACTOR TOTALS | | | \$461,060.85 | | \$2,127,175.50 | | \$345,214.14 | |
| | DISCOUNT | | 1.00% | \$4,610.61 | 2.00% | \$42,543.51 | 2.00% | \$6,904.28 | |
| | DISCOUNTED TOTALS | | | \$456,450.24 | | \$2,084,631.99 | | \$338,309.86 | |
| | | | | AWARDED | | | | | |