

Program No C-722-S Term 12/01/00 To 11/30/01		Title NASA - BOOKS AND PAMPHLETS		MARLIN GRAPHICS BALTIMORE, MD		GOODWAY GRAPHICS/VA SPRINGFIELD, VA		CURRENT CONTRACTOR GOODWAY GRAPHICS/VA	
ITEM NO	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
I FILMS:									
(a)	Trim/Pg-sz unit produced from c/c.....per page;			0.00			0.00		0.00
(1)	Format A.....	160	2.00	320.00	2.00	320.00	2.00	320.00	320.00
(2)	Format B.....	1548	2.00	3,096.00	2.50	3,870.00	2.50	3,870.00	3,870.00
(3)	Format C.....	1	6.00	6.00	8.00	8.00	8.00	8.00	8.00
(b)	Trim/Pg-sz unit produced from elect. file...p/pg;			0.00			0.00		0.00
(1)	Format A.....	1442	8.00	11,536.00	0.00	0.00	0.00	0.00	0.00
(2)	Format B.....	13932	8.00	111,456.00	0.00	0.00	0.00	0.00	0.00
(3)	Format C.....	5	12.00	60.00	0.00	0.00	0.00	0.00	0.00
(c)	Per illustration;			0.00			0.00		0.00
(d)	Line.....	6	10.00	60.00	5.00	30.00	5.00	30.00	30.00
(e)	Square-finish halftone.....	270	12.00	3,240.00	9.00	2,430.00	9.00	2,430.00	2,430.00
(f)	Dy/lux/digital black & white proofs;.....			0.00			0.00		0.00
(g)per trim/page-size unit.....	7170	1.50	10,755.00	1.00	7,170.00	1.00	7,170.00	7,170.00
(h)	Color key proofs.....per trim/page-size unit.....	10	15.00	150.00	15.00	150.00	15.00	150.00	150.00
II PRINTING, BINDING, AND DISTRIBUTION:									
(1)(a)	Saddle-stitched: Printing in a single ink color, including binding.....each page;			0.00			0.00		0.00
(1A)	Makeready and/or Setup.....Format A.....	120	8.00	960.00	5.50	660.00	5.50	660.00	600.00
(2B)	Makeready and/or Setup.....Format B.....	2292	5.00	11,460.00	5.50	12,606.00	5.50	11,460.00	11,460.00
(4A)	Running per 100 copies.....Format A.....	9964	0.20	1,992.80	0.17	1,693.88	0.17	1,693.88	1,693.88
(5B)	Running per 100 copies.....Format B.....	50394	0.15	7,559.10	0.17	8,566.98	0.17	8,566.98	8,566.98
(1)(b)	Tearcard: Priting face & back in a sgle color ink, including perf. & gath. with text..each tearcard;			0.00			0.00		0.00
(2B)	Makeready and/or Setup.....Format B.....	6	50.00	300.00	50.00	300.00	50.00	300.00	300.00
(5B)	Running per 100 copies.....Format B.....	480	3.00	1,440.00	3.00	1,440.00	3.00	1,440.00	1,440.00
2 Side-stitched: Priting in a sgl ink color, including binding.....per page;									
(1A)	Makeready and/or Setup.....Format A.....	114	4.00	456.00	1.00	114.00	1.00	114.00	114.00
(2B)	Makeready and/or Setup.....Format B.....	10374	4.00	41,496.00	1.00	10,374.00	1.00	10,374.00	10,374.00
(3C)	Makeready and/or Setup.....Format C.....	18	7.00	126.00	10.00	180.00	10.00	180.00	180.00
(4A)	Running per 100 copies.....Format A.....	114	0.15	17.10	0.60	68.40	0.60	68.40	68.40
(5B)	Running per 100 copies.....Format B.....	9989	0.15	1,498.35	0.60	5,993.40	0.60	5,993.40	5,993.40
(6C)	Running per 100 copies.....Format C.....	124	0.45	55.80	1.00	124.00	1.00	124.00	124.00
3 Perfect bound: Priting in a sgl ink color, including binding.....each page;									
(1A)	Makeready and/or Setup.....Format A.....	1764	4.00	7,056.00	3.00	5,292.00	3.00	5,292.00	5,292.00
(2B)	Makeready and/or Setup.....Format B.....	11664	4.00	46,656.00	3.50	40,824.00	3.00	34,992.00	34,992.00
(4A)	Running per 100 copies.....Format A.....	10782	0.15	1,617.30	0.17	1,832.94	0.17	1,832.94	1,832.94
(5B)	Running per 100 copies.....Format B.....	58427	0.15	8,764.05	0.17	9,932.59	0.17	9,932.59	9,932.59
(4)(a)	Looseleaf (trim 4-sides) Products: Priting in a single ink color, including binding.....each page;			0.00			0.00		0.00
(1A)	Makeready and/or Setup.....Format A.....	48	4.00	192.00	4.00	192.00	4.00	192.00	192.00
(2B)	Makeready and/or Setup.....Format B.....	1008	4.00	4,032.00	4.00	4,032.00	4.00	4,032.00	4,032.00
(3C)	Makeready and/or Setup.....Format C.....	12	8.00	96.00	10.00	120.00	10.00	120.00	120.00
(4A)	Running per 100 copies.....Format A.....	2778	0.17	472.26	0.17	472.26	0.17	472.26	472.26
(5B)	Running per 100 copies.....Format B.....	44129	0.17	7,501.93	0.17	7,501.93	0.17	7,501.93	7,501.93
(6C)	Running per 100 copies.....Format C.....	780	0.50	390.00	0.50	390.00	0.50	390.00	390.00
(4)(b)	Tabbed dividers.....each divider;			0.00			0.00		0.00
(1A)	Makeready and/or Setup.....Format A.....	1	60.00	60.00	20.00	20.00	20.00	20.00	20.00
(2B)	Makeready and/or Setup.....Format B.....	1	50.00	50.00	40.00	40.00	40.00	40.00	40.00
(3C)	Makeready and/or Setup.....Format C.....	1	50.00	50.00	50.00	50.00	50.00	50.00	50.00
(4A)	Running per 100 copies.....Format A.....	2	15.00	30.00	10.00	20.00	10.00	20.00	20.00
(5B)	Running per 100 copies.....Format B.....	2	20.00	40.00	15.00	30.00	15.00	30.00	30.00
(6C)	Running per 100 copies.....Format C.....	5	30.00	150.00	20.00	100.00	20.00	100.00	100.00

ITEM NO	DESCRIPTION	MARLIN GRAPHICS BALTIMORE, MD		GOODWAY GRAPHICS/VA SPRINGFIELD, VA		CURRENT CONTRACTOR GOODWAY GRAPHICS/VA	
		AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE
(4)(c)	Page-size dividers...each divider:						
(1)A	Makeready and/or Setup..Format A.....	126	40.00	5,040.00	10.00	1,260.00	1,260.00
(2)B	Makeready and/or Setup..Format B.....	105	80.00	8,400.00	15.00	1,575.00	1,575.00
(3)C	Makeready and/or Setup..Format C.....	1	120.00	120.00	35.00	35.00	35.00
(4)A	Running per 100 copies..Format A.....	15	20.00	300.00	5.00	75.00	75.00
(5)B	Running per 100 copies..Format B.....	177	30.00	5,310.00	10.00	1,770.00	1,770.00
(6)C	Running per 100 copies..Format C.....	1	50.00	50.00	20.00	20.00	20.00
5	Complete cover:						
(1)A	Makeready and/or Setup..Format A.....	18	40.00	720.00	100.00	1,800.00	1,800.00
(2)B	Makeready and/or Setup..Format B.....	84	80.00	6,720.00	125.00	10,500.00	10,500.00
(3)C	Makeready and/or Setup..Format C.....	1	120.00	120.00	200.00	200.00	200.00
(4)A	Running per 100 copies..Format A.....	986	2.00	1,972.00	3.00	2,958.00	2,958.00
(5)B	Running per 100 copies..Format B.....	1230	3.00	3,690.00	3.00	3,690.00	3,690.00
(6)C	Running per 100 copies..Format C.....	1	5.00	5.00	7.50	7.50	7.50
6(a)	Fold-ins:Printing in a single ink color on 1 side only including binding.....per fold-in unit;						
(2)B	Makeready and/or Setup..Format B.....	6	20.00	120.00	50.00	300.00	180.00
(5)B	Running per 100 copies..Format B.....	233	2.00	466.00	5.00	1,165.00	699.00
6(b)	Printing in a single ink color on 1 side only, including binding.....per fold-in unit;						
(2)B	Makeready and/or Setup..Format B.....	1	20.00	20.00	50.00	50.00	25.00
(5)B	Running per 100 copies..Format B.....	1	2.00	2.00	5.00	5.00	2.50
7	Additional Color(s):Printing text/cover in a color in additional to the 1st single ink color press run charged for under items 1 thru 5 per color/page;						
(1)A	Makeready and/or Setup..Format A.....	132	15.00	1,980.00	35.00	4,620.00	4,620.00
(2)B	Makeready and/or Setup..Format B.....	492	30.00	14,760.00	55.00	27,060.00	50,000.00
(3)C	Makeready and/or Setup..Format C.....	12	30.00	360.00	65.00	780.00	780.00
(4)A	Running per 100 copies..Format A.....	9544	0.70	6,680.80	0.50	4,772.00	0.50
(5)B	Running per 100 copies..Format B.....	15883	0.80	12,706.40	1.00	15,883.00	1.00
(6)C	Running per 100 copies..Format C.....	780	1.20	936.00	1.50	1,170.00	1.50
III	PAPER: Per 100 leaves:						
(a)	White offset book (50-lb) or White writing (20-lb)						
(1)	Format A.....	6370	0.55	3,503.50	0.50	3,185.00	0.50
(2)	Format B.....	45420	0.65	29,523.00	0.63	28,614.60	0.63
(3)	Format C.....	5	1.90	9.50	2.00	10.00	2.00
(b)	White offset book (60-lb):						
(1)	Format A.....	4809	0.70	3,366.30	0.64	3,077.76	0.64
(2)	Format B.....	31154	0.75	23,365.50	0.76	23,677.04	0.76
(3)	Format C.....	5	2.20	11.00	2.50	12.50	2.50
(c)	White offset book (70-lb):						
(1)	Format A.....	630	0.95	598.50	1.00	630.00	1.00
(2)	Format B.....	248	1.30	322.40	2.00	496.00	1.50
(3)	Format C.....	5	2.80	14.00	3.00	15.00	3.00
(d)	Colored writing (20-lb):						
(1)	Format A.....	5	0.95	4.75	0.75	3.75	0.75
(2)	Format B.....	4636	1.30	6,026.80	0.86	3,986.96	0.80
(3)	Format C.....	6	2.80	16.80	2.50	15.00	2.50
(e)	White litho coated (70-lb):						
(1)	Format A.....	5	1.80	9.00	2.00	10.00	2.00
(2)	Format B.....	252	3.00	756.00	3.00	756.00	2.60
(3)	Format C.....	431	4.80	2,068.80	3.50	1,508.50	3.50

ITEM NO	DESCRIPTION	BASIS OF AWARD	MARLIN GRAPHICS BALTIMORE, MD		GOODWAY GRAPHICS/VA SPRINGFIELD, VA		CURRENT CONTRACTOR GOODWAY GRAPHICS/VA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
(f)	White vellum-finish (50-lb);							
(1)	Format A.....	120	2.50	300.00	2.00	240.00	2.00	240.00
(2)	Format B.....	1900	3.50	6,650.00	2.50	4,750.00	2.50	4,750.00
(3)	Format C.....	2	6.50	13.00	5.50	11.00	5.50	11.00
(g)	Colored vellum-finish (50-lb);							
(1)	Format A.....	115	2.90	333.50	2.00	230.00	2.00	230.00
(2)	Format B.....	525	4.30	2,257.50	3.50	1,837.50	3.50	1,837.50
(3)	Format C.....	1	7.50	7.50	6.50	6.50	6.50	6.50
(h)	White vellum-finish cover (65-lb);							
(1)	Format A.....	335	2.80	938.00	2.00	670.00	2.00	670.00
(2)	Format B.....	130	3.80	494.00	3.50	455.00	3.50	455.00
(3)	Format C.....	1	7.00	7.00	6.50	6.50	6.50	6.50
(i)	Colored vellum-finish cover (65-lb);							
(1)	Format A.....	1270	3.20	4,064.00	2.00	2,540.00	2.00	2,540.00
(2)	Format B.....	386	4.20	1,621.20	4.00	1,544.00	4.00	1,544.00
(3)	Format C.....	1	8.00	8.00	7.50	7.50	7.50	7.50
(j)	White litho cover (80-lb);							
(1)	Format A.....	138	5.00	690.00	4.50	621.00	4.50	621.00
(2)	Format B.....	131	8.00	1,048.00	6.80	890.80	6.80	890.80
(3)	Format C.....	1	18.00	18.00	10.00	10.00	10.00	10.00
(k)	White index (110-lb)							
(1)	Format A.....	5	3.00	15.00	3.50	17.50	3.50	17.50
(2)	Format B.....	42	4.80	201.60	4.80	201.60	4.80	201.60
(3)	Format C.....	1	9.00	9.00	6.50	6.50	6.50	6.50
(l)	Colored index (110-lb)							
(1)	Format A.....	5	3.50	17.50	4.50	22.50	4.50	22.50
(2)	Format B.....	5	5.40	27.00	6.00	30.00	6.00	30.00
(3)	Format C.....	1	9.80	9.80	7.50	7.50	7.50	7.50
IV	ADDITIONAL OPERATIONS:							
(a)	Wrapping, banding, or shrink film packaging;							
(1)	Individual sets.....per 100 packages.....	208	25.00	5,200.00	18.00	3,744.00	18.00	3,744.00
(2)	Gathered books.....per 100 packages.....	295	0.00	0.00	0.00	0.00	0.00	0.00
(b)	Perforating (slit or slot).....per 100 leaves.....	35	1.50	52.50	2.50	87.50	2.50	87.50
(c)	Additional folding (4,8 or 12 page products);per 100 copies.....	990	2.00	1,980.00	2.00	1,980.00	2.00	1,980.00
(d)	Binding with plastic combs of suitable capacity;per 100 books.....	12	80.00	960.00	65.00	780.00	65.00	780.00
(e)	Binding with Acco-type fasteners.....per 100 book	20	80.00	1,600.00	10.00	200.00	10.00	200.00
(f)	Collating sheets into sets.....per 100 sheets.....	250	1.60	400.00	3.00	750.00	3.00	750.00
(g)	Gathering books and/or pamphlets into sets;per 100 books/pamphlets.....	4	0.00	0.00	15.00	60.00	15.00	60.00
(h)	Inserting looseleaf products in furnished binders;per 100 binders.....	4	30.00	120.00	30.00	120.00	30.00	120.00
(i)	Trimming backstrip from covers 1 & 4;per 100 covers.....	13052	0.00	0.00	0.00	0.00	0.00	0.00
(j)	Drilling.....per 100 leaves.....	63	0.40	25.20	0.10	6.30	0.10	6.30
(k)	Varnishing covers 1,4, and backstrip.....p/100 boc	24	60.00	1,440.00	65.00	1,560.00	65.00	1,560.00
(l)	Letter folding to #10 envelope for (8-1/2x11) and (8-1/2x14) sheet sizes.....per 100 sheets.....	30	2.00	60.00	10.00	300.00	5.00	150.00
V	PACKING AND SEALING FOR DISTRIBUTION:							
1.	Bulk shipments (other than by mail):							
(a)	Single/multiple copies in kraft envelopes or cushioned shipping bags...each envelope or bc	35	0.40	14.00	1.00	35.00	1.00	35.00

ITEM NO	DESCRIPTION	BASIS OF AWARD	MARLIN GRAPHICS BALTIMORE, MD		GOODWAY GRAPHICS/VA SPRINGFIELD, VA		CURRENT CONTRACTOR GOODWAY GRAPHICS/VA	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
(b)	Packing & sealing shipping containers (up to 45 lbs. capacity).....each container.....	2208	1.50	3,312.00	1.25	2,760.00	1.25	2,760.00
(c)	Individual mailing cartons.....per carton.....	35	1.80	63.00	2.00	70.00	1.50	52.50
2.	Mailing:			0.00		0.00		0.00
(a)	Sgle /mult. copy in kraft envelope..per envelop	48	0.25	12.00	1.00	48.00	1.00	48.00
(b)	Sgle/mult. copies over 200 leaves, up to 12 lbs. in cushioned shipping bags.....per bag.....	3	1.50	4.50	1.25	3.75	1.25	3.75
(c)	Quantities over 12 lbs. up to 40 lbs, packed in shipping containers.....per container.....	98	1.50	147.00	1.50	147.00	1.50	147.00
VI	PREMIUM PAYMENTS:			0.00		0.00		0.00
	Percentage increase.....			0.00		0.00		0.00
	CONTRACTOR SUBTOTALS			\$459,391.54		\$299,398.94		\$288,616.98
	CONTRACTOR'S PAPER PRICE			\$86,325.45		\$80,103.51		\$79,600.55
	SUBTOTAL LESS PAPER			\$371,066.09		\$219,295.43		\$209,016.43
	ACCELERATED SCHEDULE	35%		\$129,873.13		\$76,753.40		\$73,155.75
	PERCENTAGE INCREASE		10.00%	\$12,987.31	0.00%	\$0.00	0.00%	\$0.00
	PLUS PERCENTAGE INCREASE			\$472,378.85		\$299,398.94		\$288,616.98
	DISCOUNT		1%	\$4,723.79	1%	\$2,993.99	1%	\$2,886.17
	DISCOUNTED TOTALS			\$467,655.06		\$296,404.95		\$285,730.81
						AWARDED		