

TITLE: VA NEWSLETTERS

ITEM NO	DESCRIPTION	BASIS OF AWARD	AJ IMAGES, INC ROSELLE, NJ		ALLEN WAYNE LTD CHANTILLY, VA		EVOLUTION IMPRESSIONS ROCHESTER, NY		GRAY GRAPHICS CAPITOL HEIGHTS, MD		HAIG'S QUALITY PRINTING LAS VEGAS, NV	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1	PREPRESS:											
(a)	Trim/Page-size unit produced from camera copy per page/per color.....	4	12.00	48.00	11.00	44.00	3.25	13.00	5.00	20.00	15.00	60.00
(b)	Trim/Page-size unit produced from electronic file...per page/per color.....	164	9.50	1,558.00	7.35	1,205.40	8.00	1,312.00	7.50	1,230.00	0.00	0.00
II.	ILLUSTRATIONS:											
(a)	Scan and digitize line illustrations											
1.	Up to and including 9 x 13" ..... per illustration.....	2	15.00	30.00	16.56	33.12	14.50	29.00	35.00	70.00	15.00	30.00
(b)	Scan and digitize photoprints											
1.	Over 6 x 9" up to and including (9 X 13") .....Per illustration.....	32	19.00	608.00	44.00	1,408.00	48.00	1,536.00	35.00	1,120.00	20.00	640.00
2.	Over 9 x 13" up to and including 17 x 13" .....Per illustration.....	4	35.00	140.00	62.50	250.00	90.00	360.00	70.00	280.00	45.00	180.00
(c)	System Timework .....per hour.....	2	30.00	60.00	62.50	125.00	75.00	150.00	65.00	130.00	60.00	120.00
III.	PRINTING, BINDING, AND DISTRIBUTION:											
	Printing in Four-Color Process											
(a)	Four-page product... Per product(17 x 11 folded to 8-1/2 x 11")											
(1)	Makeready and Setup Charges.....	2	480.00	960.00	368.00	736.00	420.00	840.00	350.00	700.00	609.00	1,218.00
(2)	Per 100 Copies.....	90	11.50	1,035.00	7.36	662.40	9.95	895.50	7.00	630.00	9.77	879.30
(b)	Six-page product...per product (25-1/2 x 11" folded to 8-1/2 x 11")											
(1)	Makeready and Setup Charges.....	1	496.00	496.00	442.00	442.00	462.00	462.00	450.00	450.00	609.00	609.00
(2)	Per 100 Copies.....	57	17.98	1,024.86	11.80	672.60	13.60	775.20	14.00	798.00	12.16	693.12
(c)	Eight, 12, Or 16 page ....per page product (8-1/2 x 11 or 8 x 13")											
(1)	Makeready and Setup Charges.....	28	70.00	1,960.00	62.50	1,750.00	84.15	2,356.20	55.00	1,540.00	979.00	27,412.00
(2)	Per 100 Copies.....	1156	4.40	5,086.40	1.70	1,965.20	2.20	2,543.20	1.75	2,023.00	45.00	52,020.00
	<b>CONTRACTOR TOTALS</b>			<b>\$13,006.26</b>		<b>\$9,293.72</b>		<b>\$11,272.10</b>		<b>\$8,991.00</b>		<b>\$83,861.42</b>
	<b>DISCOUNT</b>		0.00%	<b>\$0.00</b>	5.00%	<b>\$464.69</b>	0.25%	<b>\$28.18</b>	1.00%	<b>\$89.91</b>	2.00%	<b>\$1,677.23</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$13,006.26</b>		<b>\$8,829.03</b>		<b>\$11,243.92</b>		<b>\$8,901.09</b>		<b>\$82,184.19</b>

Program No 0654-S Term FEBRUARY 1, 2004 To JANUARY 31, 2005												
TITLE: VA NEWSLETTERS												
ITEM NO	DESCRIPTION	BASIS OF AWARD	IPI GRAPHICS		REED HANN LITHO CO		TAMMS LITHO		McDONALD & EUDY		CURRENT CONTRACTOR	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1	PREPRESS:											
(a)	Trim/Page-size unit produced from camera copy per page/per color.....	4	10.00	40.00	16.00	64.00	19.00	76.00	10.00	40.00	10.00	40.00
(b)	Trim/Page-size unit produced from electronic file...per page/per color .....	164	6.00	984.00	17.25	2,829.00	17.00	2,788.00	8.00	1,312.00	6.00	984.00
II.	ILLUSTRATIONS:											
(a)	Scan and digitize line illustrations											
1.	Up to and including 9 x 13" ..... per illustration .....	2	30.00	60.00	32.00	64.00	10.00	20.00	20.00	40.00	20.00	40.00
(b)	Scan and digitize photoprints											
1.	Over 6 x 9" up to and including (9 X 13") .....Per illustration .....	32	40.00	1,280.00	38.00	1,216.00	15.00	480.00	35.00	1,120.00	35.00	1,120.00
2.	Over 9 x 13" up to and including 17 x 13" ....Per illustration .....	4	100.00	400.00	52.00	208.00	30.00	120.00	60.00	240.00	60.00	240.00
(c)	System Timework .....per hour.....	2	120.00	240.00	70.00	140.00	75.00	150.00	65.00	130.00	65.00	130.00
III.	PRINTING, BINDING, AND DISTRIBUTION:											
	Printing in Four-Color Process											
(a)	Four-page product... Per product(17 x 11 folded to 8-1/2 x 11")											
(1)	Makeready and Setup Charges.....	2	400.00	800.00	577.00	1,154.00	426.00	852.00	400.00	800.00	400.00	800.00
(2)	Per 100 Copies .....	90	7.00	630.00	18.00	1,620.00	7.62	685.80	7.50	675.00	7.25	652.50
(b)	Six-page product...per product (25-1/2 x 11" folded to 8-1/2 x 11")											
(1)	Makeready and Setup Charges.....	1	450.00	450.00	999.00	999.00	426.00	426.00	450.00	450.00	450.00	450.00
(2)	Per 100 Copies .....	57	12.50	712.50	26.35	1,501.95	22.00	1,254.00	13.25	755.25	13.25	755.25
(c)	Eight, 12, Or 16 page ....per page product (8-1/2 x 11 or 8 x 13")											
(1)	Makeready and Setup Charges.....	28	55.00	1,540.00	154.65	4,330.20	68.63	1,921.64	55.00	1,540.00	55.00	1,540.00
(2)	Per 100 Copies .....	1156	1.65	1,907.40	44.50	51,442.00	35.00	40,460.00	1.90	2,196.40	1.90	2,196.40
	<b>CONTRACTOR TOTALS</b>			<b>\$9,043.90</b>		<b>\$65,568.15</b>		<b>\$49,233.44</b>		<b>\$9,298.65</b>		<b>\$8,948.15</b>
	<b>DISCOUNT</b>		5.00%	<b>\$452.20</b>	0.00%	<b>\$0.00</b>	5.00%	<b>\$2,461.67</b>	1.00%	<b>\$92.99</b>	1.00%	<b>\$89.48</b>
	<b>DISCOUNTED TOTALS</b>			<b>\$8,591.70</b>		<b>\$65,568.15</b>		<b>\$46,771.77</b>		<b>\$9,205.66</b>		<b>\$8,858.67</b>
				<b>AWARDED</b>								

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			(Contr #6 - E4)	(Contr #7 - G4)	(Contr #8 - I4)	(Contr #9 - K4)	(Contr #10 - M4)	
BASIS OF								
ITEM NC	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1	PREPRESS:							
(a)	Trim/Page-size unit produced from camera copy per page/per color.....							
(b)	Trim/Page-size unit produced from electronic file...per page/per color .....							
II.	ILLUSTRATIONS:							
(a)	Scan and digitize line illustrations							
1.	Up to and including 229 x 330 mm (9 x 13") per illustration .....							
(b)	Scan and digitize photoprints							
1.	Over 152 x 330 mm (6 x 9") up to and including 229 x 330 mm (9 x 13").. Per illustration .....							
2.	Over 152 x 330 mm (9 x 13") up to and including 532 x 330 mm (17 x 13").. Per illustration .....							
(c)	System Timework .....per hour.....							
III.	PRINTING, BINDING, AND DISTRIBUTION:							
	Printing in Four-Color Process							
(a)	Four-page product... Per product(17 x 11 folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(b)	Six-page product...per product (25-1/2 x 11" folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(c)	Eight, 12, Or 16 page ....per page product (8-1/2 x 11 or 8 x 13")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
<b>CONTRACTOR TOTALS</b>								
<b>DISCOUNT</b>								
<b>DISCOUNTED TOTALS</b>								

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			(Contr #11 - E4)	(Contr #12 - G4)	(Contr #13 - I4)	(Contr #14 - K4)	(Contr #15 - M4)	
		BASIS OF						
ITEM NC	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1	PREPRESS:							
(a)	Trim/Page-size unit produced from camera copy per page/per color.....							
(b)	Trim/Page-size unit produced from electronic file...per page/per color .....							
II.	ILLUSTRATIONS:							
(a)	Scan and digitize line illustrations							
1.	Up to and including 229 x 330 mm (9 x 13") per illustration .....							
(b)	Scan and digitize photoprints							
1.	Over 152 x 330 mm (6 x 9") up to and including 229 x 330 mm (9 x 13").. Per illustration .....							
2.	Over 152 x 330 mm (9 x 13") up to and including 532 x 330 mm (17 x 13").. Per illustration .....							
(c)	System Timework .....per hour.....							
III.	PRINTING, BINDING, AND DISTRIBUTION:							
	Printing in Four-Color Process							
(a)	Four-page product... Per product(17 x 11 folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(b)	Six-page product...per product (25-1/2 x 11" folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(c)	Eight, 12, Or 16 page ....per page product (8-1/2 x 11 or 8 x 13")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
<b>CONTRACTOR TOTALS</b>								
<b>DISCOUNT</b>								
<b>DISCOUNTED TOTALS</b>								

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			(Contr #16 - E4)	(Contr #17 - G4)	(Contr #18 - I4)	(Contr #19 - K4)	(Contr #20 - M4)	
		BASIS OF						
ITEM NC	DESCRIPTION	AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
1	PREPRESS:							
(a)	Trim/Page-size unit produced from camera copy per page/per color.....							
(b)	Trim/Page-size unit produced from electronic file...per page/per color .....							
II.	ILLUSTRATIONS:							
(a)	Scan and digitize line illustrations							
1.	Up to and including 229 x 330 mm (9 x 13") per illustration .....							
(b)	Scan and digitize photoprints							
1.	Over 152 x 330 mm (6 x 9") up to and including 229 x 330 mm (9 x 13").. Per illustration .....							
2.	Over 152 x 330 mm (9 x 13") up to and including 532 x 330 mm (17 x 13").. Per illustration .....							
(c)	System Timework .....per hour.....							
III.	PRINTING, BINDING, AND DISTRIBUTION:							
	Printing in Four-Color Process							
(a)	Four-page product... Per product(17 x 11 folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(b)	Six-page product...per product (25-1/2 x 11" folded to 8-1/2 x 11")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
(c)	Eight, 12, Or 16 page ....per page product (8-1/2 x 11 or 8 x 13")							
(1)	Makeready and Setup Charges.....							
(2)	Per 100 Copies .....							
<b>CONTRACTOR TOTALS</b>								
<b>DISCOUNT</b>								
<b>DISCOUNTED TOTALS</b>								