

Program No. C598-S Term May 1, 2001 To April 30, 2002												
Title: OASIS												
			DODGE-GRAPHIC PRESS		GRAY GRAPHICS		HARMONY PRINTING		McDONALD & EUDY		MONROE GRAPHICS	
			UTICA, NY		CAPITOL HEIGHTS, MD		LIBERTY, MO		TEMPLE HILLS, MD		ROCHESTER, NY	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
<b>I. ELECTRONIC PREPRESS:</b>												
(a)	Trim/Page-size unit produced from electronic file ..... per page/per color	903	12.00	10,836.00	10.00	9,030.00	12.00	10,836.00	7.00	6,321.00	9.00	8,127.00
(b)	Dylux/digital black and white proofs..... ..... per trim/page-size unit	864	2.00	1,728.00	1.50	1,296.00	3.00	2,592.00	1.00	864.00	1.70	1,468.80
(c)	Color Keys/digital color proofs..... ..... per color/pertrim/page-size unit	823	3.50	2,880.50	6.00	4,938.00	4.50	3,703.50	4.00	3,292.00	19.00	15,637.00
(d)	One-pc laminated/digital color proofs..... ..... per trim/page-size unit	40	20.00	800.00	50.00	2,000.00	35.00	1,400.00	20.00	800.00	24.00	960.00
<b>II. PRINTING AND BINDING:</b>												
(a)	Non-metallic ink.....per page											
(1)	<b>Makeready and/or Setup</b>	296	63.45	18,781.20	20.00	5,920.00	92.95	27,513.20	36.00	10,656.00	18.65	5,520.40
(2)	<b>Running Per 1,000 Copies</b>	20113	6.85	137,774.05	9.00	181,017.00	6.70	134,757.10	7.25	145,819.25	8.75	175,988.75
(b)	Metallic ink.....per page											
(1)	<b>Makeready and/or Setup</b>	116	65.00	7,540.00	25.00	2,900.00	92.95	10,782.20	36.00	4,176.00	18.65	2,163.40
(2)	<b>Running Per 1,000 Copies</b>	7942	7.00	55,594.00	9.20	73,066.40	6.70	53,211.40	7.25	57,579.50	9.25	73,463.50
<i>Four-color Process Signatures:</i>												
(c)	4-Page Self Cover											
(1)	<b>Makeready and/or Setup</b>	5	650.00	3,250.00	650.00	3,250.00	440.00	2,200.00	450.00	2,250.00	390.00	1,950.00
(2)	<b>Running Per 1,000 Copies</b>	341	7.48	2,550.68	30.00	10,230.00	31.00	10,571.00	51.00	17,391.00	54.70	18,652.70
<b>III. ADDITIONAL OPERATIONS:</b>												
(a)	Creating address labels..... per 100 labels	334	3.00	1,002.00	4.00	1,336.00	3.50	1,169.00	1.00	334.00	4.10	1,369.40
<b>IV. PACKING AND DISTRIBUTION:</b>												
1.	Bulk shipments (other than mail):											
(a)	Pack/seal shipping containers..... per container	3107	1.85	5,747.95	1.50	4,660.50	1.50	4,660.50	1.00	3,107.00	1.25	3,883.75
2.	Mailing:											
(a)	Affix labels on sgl copies(self-mailer)..... per 100 lbs	209	5.00	1,045.00	4.00	836.00	4.00	836.00	3.75	783.75	4.30	898.70
(b)	Sgl/mult copies in kraft envelopes to 200 leaves ..... per envelope	1766	0.35	618.10	0.25	441.50	0.45	794.70	0.20	353.20	0.31	547.46
(c)	Sgl/mult copies over 200 leaves to 12-lbs in cushioned shipping bags..... per bag	10494	0.75	7,870.50	0.65	6,821.10	0.75	7,870.50	0.70	7,345.80	0.75	7,870.50
(d)	Quantities over 12-lbs to 36-lbs packed in shipping containers..... per bundle or container	2130	1.85	3,940.50	1.50	3,195.00	1.50	3,195.00	1.25	2,662.50	1.25	2,662.50
<b>CONTRACTOR TOTALS</b>				<b>\$261,958.48</b>		<b>\$310,937.50</b>		<b>\$276,092.10</b>		<b>\$263,735.00</b>		<b>\$321,163.86</b>
<b>DISCOUNT</b>			0.00%	<b>\$0.00</b>	1.00%	<b>\$3,109.38</b>	5.00%	<b>\$13,804.61</b>	1.00%	<b>\$2,637.35</b>	0.25%	<b>\$802.91</b>
<b>DISCOUNTED TOTALS</b>				<b>\$261,958.48</b>		<b>\$307,828.12</b>		<b>\$262,287.49</b>		<b>\$261,097.65</b>		<b>\$320,360.95</b>

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Title: OASIS											
			NEW SOUTH PRESS		THORNER PRESS		JOHN D. LUCAS PR TG		CURRENT CONTRACTOR		
			PENSACOLA, FL		BUFFALO, NY		BALTIMORE, MD		JOHN D. LUCAS PR TG		
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
<b>I. ELECTRONIC PREPRESS:</b>											
(a)	Trim/Page-size unit produced from electronic file ..... per page/per color	903	7.70	6,953.10	7.00	6,321.00	10.00	9,030.00	10.00	9,030.00	
(b)	Dylux/digital black and white proofs..... ..... per trim/page-size unit	864	1.40	1,209.60	2.00	1,728.00	2.00	1,728.00	2.00	1,728.00	
(c)	Color Keys/digital color proofs..... ..... per color/pertrim/page-size unit	823	5.25	4,320.75	5.00	4,115.00	20.00	16,460.00	20.00	16,460.00	
(d)	One-pc laminated/digital color proofs..... ..... per trim/page-size unit	40	8.75	350.00	15.00	600.00	20.00	800.00	20.00	800.00	
<b>II. PRINTING AND BINDING:</b>											
(a)	Non-metallic ink..... per page										
(1)	<b>Make ready and/or Setup</b>	296	20.50	6,068.00	24.00	7,104.00	38.75	11,470.00	36.00	10,656.00	
(2)	<b>Running Per 1,000 Copies</b>	20113	9.46	190,268.98	7.60	152,858.80	6.15	123,694.95	6.20	124,700.60	
(b)	Metallic ink..... per page										
(1)	<b>Make ready and/or Setup</b>	116	20.50	2,378.00	29.00	3,364.00	42.73	4,956.68	40.00	4,640.00	
(2)	<b>Running Per 1,000 Copies</b>	7942	9.56	75,925.52	7.80	61,947.60	6.28	49,875.76	6.35	50,431.70	
<i>Four-color Process Signatures:</i>											
(c)	4-Page Self Cover										
(1)	<b>Make ready and/or Setup</b>	5	40.60	203.00	425.00	2,125.00	1,495.00	7,475.00	1,495.00	7,475.00	
(2)	<b>Running Per 1,000 Copies</b>	341	10.50	3,580.50	49.25	16,794.25	31.06	10,591.46	31.06	10,591.46	
<b>III. ADDITIONAL OPERATIONS:</b>											
(a)	Creating address labels..... per 100 labels	334	3.50	1,169.00	2.75	918.50	3.00	1,002.00	3.00	1,002.00	
<b>IV. PACKING AND DISTRIBUTION:</b>											
1. Bulk shipments (other than mail):											
(a)	Pack/seal shipping containers..... per container	3107	0.70	2,174.90	1.00	3,107.00	2.00	6,214.00	1.00	3,107.00	
2. Mailing:											
(a)	Affix labels on sgl copies(self-mailer) . per 100 lbs	209	3.50	731.50	4.25	888.25	4.35	909.15	4.35	909.15	
(b)	Sgl/mult copies in kraft envelopes to 200 leaves ..... per envelope	1766	0.35	618.10	0.25	441.50	0.50	883.00	0.35	618.10	
(c)	Sgl/mult copies over 200 leaves to 12-lbs in cushioned shipping bags..... per bag	10494	0.56	5,876.64	0.85	8,919.90	0.80	8,395.20	0.70	7,345.80	
(d)	Quantities over 12-lbs to 36-lbs packed in shipping containers..... per bundle or container	2130	0.70	1,491.00	1.35	2,875.50	1.75	3,727.50	1.50	3,195.00	
<b>CONTRACTOR TOTALS</b>				<b>\$303,318.59</b>		<b>\$274,108.30</b>		<b>\$257,212.70</b>		<b>\$252,689.81</b>	
<b>DISCOUNT</b>			2.00%	<b>\$6,066.37</b>	1.00%	<b>\$2,741.08</b>	5.00%	<b>\$12,860.64</b>	2.00%	<b>\$5,053.80</b>	
<b>DISCOUNTED TOTALS</b>				<b>\$297,252.22</b>		<b>\$271,367.22</b>		<b>\$244,352.06</b>		<b>\$247,636.01</b>	
<b>AWARDED</b>											