Program No C497-S Term 03/01/97 To 02/29/00												
Title:	**HMO LOCK-IN NOTICES**											
											Price Comparison Only	
			COMMERCIAL DATA		**GRAY GRAPHICS**		**KPT, INC.**		**COPY XPRESS**		**CURRENT CONTRACTOR**	
		BASIS OF	MIAMISBURG, OH		CAPITOL HEIGHTS, MD		DALLAS, TX		VIRGINIA BEACH, VA		COPY XPRESS	
ITEM NO.	DESCRIPTION	AWARD	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**	UNIT RATE	**COST**
I.	**COMPLETE PRODUCT:**											
(a)	6-Page Product											
(1)	**Makeready and/or Setup**	1	500.00	**500.00**	200.00	**200.00**	200.00	**200.00**	0.00	**0.00**	100.00	**100.00**
(2)	**Running Per 1,000 Copies**	125	67.00	**8,375.00**	56.00	**7,000.00**	136.00	**17,000.00**	120.00	**15,000.00**	150.00	**18,750.00**
(b)	8-Page Product											
(1)	**Makeready and/or Setup**	1	500.00	**500.00**	320.00	**320.00**	200.00	**200.00**	0.00	**0.00**	100.00	**100.00**
(2)	**Running Per 1,000 Copies**	125	72.00	**9,000.00**	68.00	**8,500.00**	168.00	**21,000.00**	160.00	**20,000.00**	200.00	**25,000.00**
(c)	12-Page Product											
(1)	**Makeready and/or Setup**	10	500.00	**5,000.00**	600.00	**6,000.00**	200.00	**2,000.00**	0.00	**0.00**	0.00	**0.00**
(2)	**Running Per 1,000 Copies**	1250	121.00	**151,250.00**	82.00	**102,500.00**	239.00	**298,750.00**	240.00	**300,000.00**	240.00	**300,000.00**
II.	**PAPER: Per 1,000 leaves**											
(a)	White Offset Book, 50-lb	8375	8.00	**67,000.00**	5.80	**48,575.00**	4.50	**37,687.50**	5.00	**41,875.00**	5.00	**41,875.00**
	CONTRACTOR TOTALS			**$241,625.00**		**$173,095.00**		**$376,837.50**		**$376,875.00**		**$385,825.00**
	DISCOUNT		4.00%	**$9,665.00**	1.00%	**$1,730.95**	0.25%	**$942.09**	0.00%	**$0.00**	0.00%	**$0.00**
	DISCOUNTED TOTALS			**$231,960.00**		**$171,364.05**		**$375,895.41**		**$376,875.00**		**$385,825.00**
				AWARDED								