

Program No C-492-S Term DATE OF AWARD To JULY 31, 1999
Computer Documentation (Official Use Only)

| ITEM NO. | DESCRIPTION | BRACELAND BROS. BASIS OF AWARD | UNIT RATE | COST | ENERGY PUBLISHING ASTON, PA UNIT RATE | COST | GRAPHICS DATA BURLINGTON, NJ UNIT RATE | COST | GRAPHIS IMAGES ALEXANDRIA, VA UNIT RATE | COST | HAS PRINT & GRAPHICS FRANKLINVILLE, NY UNIT RATE | COST |
|----------|--|--------------------------------------|-----------|-------------|---|--------------|--|-------------|---|--------------|--|--------------|
| I | PRINTING AND BINDING: Looseleaf Product: (Including stitching and drilling) | | | | | | | | | | | |
| |per page..... | | | | | | | | | | | |
| (1) | Makeready and/or Setup..... | 43278 | 0.38 | 16,445.64 | 0.00 | 0.00 | 1.20 | 51,933.60 | 1.20 | 51,933.60 | 4.75 | 205,570.50 |
| (2) | Running Per 100 copies..... | 35172 | 0.75 | 26,379.00 | 4.20 | 147,722.40 | 0.00 | 0.00 | 0.80 | 28,137.60 | 0.75 | 26,379.00 |
| II | PAPER: Per 100 leaves | | | | | | | | | | | |
| (a) | White Offset Book 75 g/m2 (50-lbs.)..... | 17186 | 0.68 | 11,686.48 | 0.46 | 7,905.56 | 0.69 | 11,858.34 | 0.75 | 12,889.50 | 0.76 | 13,061.36 |
| (b) | Colored Writing 75 g/m2 (20-lbs.)..... | 400 | 0.90 | 360.00 | 0.54 | 216.00 | 0.00 | 0.00 | 1.00 | 400.00 | 0.95 | 380.00 |
| III | PACKING AND SEALING FOR DISTRIBUTION: | | | | | | | | | | | |
| 1. | Bulk shipments (other than mailing) | | | | | | | | | | | |
| | Packing & sealing shipping containers, up to approxi- mately 20.4 kg(45lbs.) capacity.....per container. | 314 | 0.90 | 282.60 | 1.25 | 392.50 | 0.00 | 0.00 | 1.50 | 471.00 | 1.95 | 612.30 |
| 2. | Mailing (Small package carrier shipment): | | | | | | | | | | | |
| (a) | Single copy in kraft envelope (up to 200 leaves)..... | 2040 | 0.20 | 408.00 | 0.45 | 918.00 | 0.00 | 0.00 | 0.65 | 1,326.00 | 1.00 | 2,040.00 |
| (b) | Multiple copies in kraft envelope (up to 200 leaves)each envelope..... | 1232 | 0.32 | 394.24 | 0.55 | 677.60 | 0.00 | 0.00 | 0.65 | 800.80 | 1.00 | 1,232.00 |
| (c) | Single or multiple copies over 200 leaves, up to 5.4 kg (12lbs.), in cushioned shipping bags, MGW 6.4 kg (14lbs.).....per bag..... | 2616 | 0.75 | 1,962.00 | 0.85 | 2,223.60 | 0.00 | 0.00 | 1.50 | 3,924.00 | 1.35 | 3,531.60 |
| (d) | Quantities over 5.4 kg (12lbs.), up to 16.3 kg (36lbs) packed in shipping containers, MGW 18.1 kg(40lbs)per container..... | 860 | 0.90 | 774.00 | 0.95 | 817.00 | 0.00 | 0.00 | 2.00 | 1,720.00 | 2.25 | 1,935.00 |
| IV | ADDITIONAL OPERATIONS: | | | | | | | | | | | |
| (a) | Shrink-film packaging, (up to 200 leaves)..... | 4259 | 0.25 | 1,064.75 | 0.45 | 1,916.55 | 0.00 | 0.00 | 0.20 | 851.80 | 0.45 | 1,916.55 |
| (b) | Shrink-film packaging (over 200 leaves)..... | 200 | 0.35 | 70.00 | 0.50 | 100.00 | 0.00 | 0.00 | 0.35 | 70.00 | 0.65 | 130.00 |
| (c) | Affixing furnished labels to the back of the envelopesper envelope..... | 5342 | 0.05 | 267.10 | 0.03 | 160.26 | 0.00 | 0.00 | 0.10 | 534.20 | 0.15 | 801.30 |
| (d) | Affixing furnished labels to the cartons ((3) labels are to be affixed to one carton).....per carton..... | 1356 | 0.12 | 162.72 | 0.20 | 271.20 | 0.00 | 0.00 | 0.25 | 339.00 | 0.45 | 610.20 |
| | CONTRACTOR TOTALS | | | \$60,256.53 | | \$163,320.67 | | \$63,791.94 | | \$103,397.50 | | \$258,199.81 |
| | DISCOUNT | | 2.00% | \$1,205.13 | | \$0.00 | 1.00% | \$637.92 | 2.00% | \$2,067.96 | 1.00% | \$2,582.00 |
| | DISCOUNTED TOTALS | | | \$59,051.40 | | \$163,320.67 | | \$63,154.02 | | \$101,329.55 | | \$255,617.81 |

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| ITEM NO. | DESCRIPTION | BASIS OF AWARD | | K-B OFFSET PRINT. | | SPECIALTY REPRO. | | TPS ENTERPRISES | | COPY XPRESS | | CURRENT CONTRACTOR | |
| | | AWARD | UNIT RATE | STATE COLLEGE, PA | UNIT RATE | SALT LAKE CITY, UTAH | UNIT RATE | NEWTON, IL | UNIT RATE | VIRGINIA BEACH, VA | UNIT RATE | COPY XPRESS | UNIT RATE |
| I | PRINTING AND BINDING: | | | | | | | | | | | | |
| | Looseleaf Product: (Including stitching and drilling) | | | | | | | | | | | | |
| |per page..... | | | | | | | | | | | | |
| (1) | Make-ready and/or Setup..... | 43278 | 0.35 | 15,147.30 | 3.50 | 151,473.00 | 0.00 | 0.00 | 0.93 | 40,248.54 | 1.10 | 47,605.80 | 0.00 |
| (2) | Running Per 100 copies..... | 35172 | 0.85 | 29,896.20 | 0.40 | 14,068.80 | 1.16 | 40,799.52 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| II | PAPER: Per 100 leaves | | | | | | | | | | | | |
| (a) | White Offset Book 75 g/m2 (50-lb.)..... | 17186 | 0.50 | 8,593.00 | 0.60 | 10,311.60 | 0.50 | 8,593.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) | Colored Writing 75 g/m2 (20-lb.)..... | 400 | 0.95 | 380.00 | 1.50 | 600.00 | 1.00 | 400.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| III | PACKING AND SEALING FOR DISTRIBUTION: | | | | | | | | | | | | |
| 1. | Bulk shipments (other than mailing) | | | | | | | | | | | | |
| | Packing & sealing shipping containers, up to approxi- | | | | | | | | | | | | |
| | mately 20.4 kg(45lbs.), capacity.....per container. | 314 | 4.00 | 1,256.00 | 1.50 | 471.00 | 18.00 | 5,652.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 2. | Mailing (Small package carrier shipment): | | | | | | | | | | | | |
| (a) | Single copy in kraft envelope (up to 200 leaves)..... | 2040 | 0.40 | 816.00 | 0.20 | 408.00 | 0.25 | 510.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) | Multiple copies in kraft envelope (up to 200 leaves) | 1232 | 0.60 | 739.20 | 0.30 | 369.60 | 0.35 | 431.20 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) | Single or multiple copies over 200 leaves, up to 5.4 | | | | | | | | | | | | |
| | kg (12lbs.), in cushioned shipping bags, MGW 6.4 | 2616 | 2.10 | 5,493.60 | 1.00 | 2,616.00 | 0.90 | 2,354.40 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) | Quantities over 5.4 kg (12lbs.), up to 16.3 kg (36lbs) | | | | | | | | | | | | |
| | packed in shipping containers, MGW 18.1 kg(40lbs) | 860 | 3.00 | 2,580.00 | 1.50 | 1,290.00 | 1.25 | 1,075.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| IV | ADDITIONAL OPERATIONS: | | | | | | | | | | | | |
| (a) | Shrink-film packaging, (up to 200 leaves)..... | 4259 | 0.25 | 1,064.75 | 0.30 | 1,277.70 | 0.16 | 681.44 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (b) | Shrink-film packaging (over 200 leaves)..... | 200 | 1.00 | 200.00 | 0.80 | 160.00 | 0.25 | 50.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (c) | Affixing furnished labels to the back of the envelopes | 5342 | 0.15 | 801.30 | 0.30 | 1,602.60 | 0.05 | 267.10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| (d) | Affixing furnished labels to the cartons ((3) labels are | 1356 | 0.50 | 678.00 | 0.60 | 813.60 | 0.15 | 203.40 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | to be affixed to one carton).....per carton..... | | | | | | | | | | | | |
| | CONTRACTOR TOTALS | | | \$67,645.35 | | \$185,461.90 | | \$61,017.06 | | \$40,248.54 | | \$47,605.80 | |
| | DISCOUNT | | 0.00% | \$0.00 | 1.00% | \$1,854.62 | 1.00% | \$610.17 | 0.00% | \$0.00 | 0.00% | \$0.00 | |
| | DISCOUNTED TOTALS | | | \$67,645.35 | | \$183,607.28 | | \$60,406.89 | | \$40,248.54 | | \$47,605.80 | |
| | | | | | | | | | | AWARDED | | | |