

Program No C480-S Term Date Of Award To December 31, 2000
Title Marine Recruiter Magazine

ITEM NO.	DESCRIPTION	BASIS OF AWARD	IPI Graphics		Monarch Litho, Inc.		Niagara Printing Corp	
			Upper Marlboro, MD UNIT RATE	COST	Montebello, CA UNIT RATE	COST	Niagara Falls, NY UNIT RATE	COST
I. PROOFS:								
(a)	Revised digital color proofs....per trim/page-size unit	48	50.00	2,400.00	45.00	2,160.00	80.00	3,840.00
II. PRINTING & BINDING:								
Complete Cover:								
(a)	Printing in 4 color process, price inclds varnish cvrs 1&4							
(1)	MAKEREADY/SETUP.....	4	800.00	3,200.00	1,225.00	4,900.00	1,095.00	4,380.00
(2)	RUNNING/100 Copies.....	24	135.00	3,240.00	158.00	3,792.00	109.53	2,628.72
(b)	Printing in each additional color							
(1)	MAKEREADY/SETUP.....	16	150.00	2,400.00	240.00	3,840.00	150.00	2,400.00
(2)	RUNNING/100 Copies.....	96	15.00	1,440.00	12.00	1,152.00	7.49	719.04
Text Pages:								
(c)	Printing in 4 color process....per page							
(1)	MAKEREADY/SETUP.....	80	200.00	16,000.00	195.00	15,600.00	179.00	14,320.00
(2)	RUNNING/100 Copies.....	480	14.00	6,720.00	16.50	7,920.00	19.70	9,456.00
(d)	Printing in each additional color							
(1)	MAKEREADY/SETUP.....	320	28.00	8,960.00	48.75	15,600.00	24.06	7,699.20
(2)	RUNNING/100 Copies.....	1,920	3.50	6,720.00	2.50	4,800.00	1.86	3,571.20
III. PACKING AND DISTRIBUTION:								
(a)	Bulk Shipments (other than by mail):							
	Packing & Sealing....per container.....	12	3.00	36.00	2.50	30.00	3.00	36.00
(2)	MAILING:							
(a)	Single/Multiple copies Kraft (up to 200 leaves) per envelopes.....	400	1.00	400.00	0.50	200.00	0.65	260.00
(b)	Quantities over 200 leaves up to 5.4kg(12-lbs)max. 6.3kg(14-lbs). per bag/container.....	240	1.50	360.00	0.75	180.00	2.00	480.00
(c)	Quantities over 5.4kg(12-lbs). up to 16.3(36-lbs) max18.1kg(40-lbs)....per container.....	20	5.00	100.00	1.50	30.00	3.00	60.00
CONTRACTOR TOTALS								
				\$51,976.00	\$60,204.00	\$49,850.16		
DISCOUNT				2.00%	\$1,039.52	2.00%	\$1,204.08	2.00%
DISCOUNTED TOTALS				\$50,936.48	\$58,999.92	\$48,853.16		

