

TITLE: REPORTS AND SURVEY CODE BOOKS

ITEM NO.	DESCRIPTION	BALMAR PRINTING GAITHERSBURG, MD			GRAY GRAPHICS CAPITOL HEIGHTS, MD		IPI GRAPHICS UPPER MARLBORO, MD	
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
I.	DESIGN AND GRAPHIC SERVICES:							
(a)	Initial product design, including creative development per hour.....	65	85.00	5,525.00	74.00	4,810.00	85.00	5,525.00
(b)	Illustration development (computer or hand), including charts, seals, line drawing, or multi-color art...per hour.....	160	85.00	13,600.00	74.00	11,840.00	70.00	11,200.00
(c)	Page development- All tasks pertinent to the construction of text and/or cover pages...per hour.....	200	85.00	17,000.00	50.00	10,000.00	65.00	13,000.00
II.	COMPOSITION:							
(a)	Authors Alterations:							
	Text and/or tabular matter...per hour.....	75	55.00	4,125.00	45.00	3,375.00	65.00	4,875.00
III.	ILLUSTRATIONS:							
(a)	Scan and digitize photoprints:							
(1)	Up to and including 6 x 9" per illustration.....	10	20.00	200.00	10.00	100.00	50.00	500.00
(2)	Over 6 x 9"up to and including 9 x 11-1/2" per illustration.....	10	25.00	250.00	15.00	150.00	70.00	700.00
(3)	Over 9 x 11-1/2"up to and including 17 x 11" per illustration.....	10	30.00	300.00	40.00	400.00	140.00	1,400.00
(b)	One-piece laminated or electrophotography color proof of cover pages 1 & 4..... per proof.....	10	85.00	850.00	25.00	250.00	80.00	800.00
(c)	System Timework..... per hour.....	50	120.00	6,000.00	55.00	2,750.00	100.00	5,000.00
IV.	PRINTING AND BINDING:							
1.	SADDLE STITCHED PRODUCTS:							
(a)	Printing in a single ink color, price includes binding..... per page.....							
(1)	Makeready and/or Setup Charges.....	52	25.00	1,300.00	40.00	2,080.00	25.00	1,300.00
(2)	Running Per 100 Copies.....	250	5.65	1,412.50	1.20	300.00	3.00	750.00
2.	PERFECT BOUND PRODUCTS:							
(a)	Printing in a single ink color, price includes binding..... per page.....							
(1)	Makeready and/or Setup Charges.....	600	25.00	15,000.00	20.00	12,000.00	20.00	12,000.00
(2)	Running Per 100 Copies.....	1200	5.65	6,780.00	1.10	1,320.00	4.00	4,800.00
(b)	Printing in each additional ink color...per page.....							
(1)	Makeready and/or Setup Charges.....	200	25.00	5,000.00	40.00	8,000.00	15.00	3,000.00
(2)	Running Per 100 Copies.....	400	5.65	2,260.00	1.00	400.00	1.50	600.00
(c)	Printing in 4-color process, price includes binding..... per page.....							
(1)	Makeready and/or Setup Charges.....	20	200.00	4,000.00	75.00	1,500.00	150.00	3,000.00
(2)	Running Per 100 Copies.....	200	15.00	3,000.00	4.00	800.00	10.00	2,000.00
(d)	Duplicating in black & white prices including binding..... per page.....							
(2)	Running Per 100 Copies.....	2250	5.00	11,250.00	2.40	5,400.00	5.50	12,375.00
(e)	Duplicating in full color, price includes binding .. per page.....							
(2)	Running Per 100 Copies.....	1125	30.00	33,750.00	50.00	56,250.00	215.00	241,875.00
3.	SPIRAL BOUND PRODUCTS:							
(a)	Printing in a single ink color, price includes binding .. Per page.....							
(1)	Makeready and/or Setup Charges.....	600	25.00	15,000.00	25.00	15,000.00	40.00	24,000.00
(2)	Running Per 100 Copies.....	1200	5.65	6,780.00	2.40	2,880.00	10.00	12,000.00
(b)	Printing in each additional ink color...per page.....							
(1)	Makeready and/or Setup Charges.....	200	25.00	5,000.00	40.00	8,000.00	15.00	3,000.00
(2)	Running Per 100 Copies.....	400	5.65	2,260.00	1.00	400.00	3.00	1,200.00
(c)	Printing in 4-color process, prices includes binding..... per page.....							
(1)	Makeready and/or Setup Charges.....	20	200.00	4,000.00	85.00	1,700.00	175.00	3,500.00
(2)	Running Per 100 Copies.....	200	15.00	3,000.00	4.00	800.00	4.00	800.00
(d)	Duplicating in black & white, price includes binding..... per page.....							
(2)	Running Per 100 Copies.....	2250	5.00	11,250.00	2.95	6,637.50	15.00	33,750.00
(e)	Duplicating in full color, price includes binding .. per page.....							
(2)	Running Per 100 Copies.....	1126	30.00	33,780.00	70.00	78,820.00	340.00	382,840.00

TITLE: REPORTS AND SURVEY CODE BOOKS

ITEM NO.	DESCRIPTION	BASIS OF AWARD	BALMAR PRINTING GAITHERSBURG, MD			GRAY GRAPHICS CAPITOL HEIGHTS, MD		IPI GRAPHICS UPPER MARLBORO, MD	
			UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	
4.	LOOSE-LEAF PRODUCTS:								
(a)	Duplicating in a single ink color, price includes gathering in sequence, trimming, drilling, & inserting into binder.... per page.....								
(2)	Running Per 100 Copies.....	1230	7.00	8,610.00	2.00	2,460.00	6.00	7,380.00	
5.	FOLD-INS:								
(a)	Printing in a single ink color, on one side only, including binding (inserting throughout text) per fold-in ..								
(1)	Makeready and/or Setup Charges.....	5	25.00	125.00	40.00	200.00	80.00	400.00	
(2)	Running Per 100 Copies.....	1	5.65	5.65	4.00	4.00	13.00	13.00	
6.	COVERS:								
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color, including binding....per side								
(1)	Makeready and/or Setup Charges.....	10	55.00	550.00	50.00	500.00	100.00	1,000.00	
(2)	Running Per 100 Copies.....	20	25.00	500.00	2.00	40.00	10.00	200.00	
(b)	Printing covers 1 and 4 or 2 and 3 in each additional ink color... per side								
(1)	Makeready and/or Setup Charges.....	5	55.00	275.00	50.00	250.00	100.00	500.00	
(2)	Running Per 100 Copies.....	10	25.00	250.00	2.00	20.00	10.00	100.00	
(c)	Printing covers 1 & 4 in four color process, including binding...per side								
(1)	Makeready and/or Setup Charges.....	50	280.00	14,000.00	135.00	6,750.00	350.00	17,500.00	
(2)	Running Per 100 Copies.....	50	50.00	2,500.00	4.00	200.00	30.00	1,500.00	
(d)	Coating covers 1&4 with a UV gloss coating .per side								
(1)	Makeready and/or Setup Charges.....	65	115.00	7,475.00	75.00	4,875.00	200.00	13,000.00	
(2)	Running Per 100 Copies.....	65	4.50	292.50	10.00	650.00	45.00	2,925.00	
7.	TAB DIVIDERS:								
(a)	Printing one side only(price includes gathering dividers in with text in sequence indicated .per divider								
(1)	Makeready and/or Setup Charges.....	50	35.00	1,750.00	10.00	500.00	40.00	2,000.00	
(2)	Running Per 100 Copies.....	10	15.00	150.00	2.50	25.00	20.00	200.00	
V.	PAPER: PER 100 LEAVES								
(a)	White Offser Book (90 g/m2(60-lb.).....	5373	1.35	7,253.55	0.65	3,492.45	1.00	5,373.00	
(b)	White Litho Coated Cover (215 g/m 2 (80-lb).....	130	15.00	1,950.00	1.35	175.50	8.00	1,040.00	
(c)	White Coated One Side Cover (C1S)0.012" thick.....	70	15.00	1,050.00	4.90	343.00	20.00	1,400.00	
(d)	White polyethylene plastic 35 gauge linear.....	250	155.00	38,750.00	20.00	5,000.00	165.00	41,250.00	
(e)	White Index grammage 200 g/m2 (110-lbs).....	10	4.50	45.00	3.20	32.00	8.50	85.00	
VI.	ADDITIONAL OPERATION								
(a)	Binding with plastic combs of suitable capacity per 100 book.....	100	125.00	12,500.00	75.00	7,500.00	175.00	17,500.00	
(b)	3-ring D binder..... per binder.....	20	4.10	82.00	3.45	69.00	14.50	290.00	
(c)	3-ring Slant D binder..... per binder.....	100	4.10	410.00	4.00	400.00	17.00	1,700.00	
VII.	PACK, SEALING, AND DISTRIBUTION:								
1.	BULK SHIPMENT:								
(a)	Pack and sealing shipping containers (up to approx. 45 lbs. capacity) each container.....	100	2.00	200.00	1.50	150.00	3.00	300.00	
2.	Mail/Small Parcel Carrier Shipments:								
(a)	Insert single and multiple copies (up to 200 leaves) into kraft envelopes....per envelope.....	2300	0.25	575.00	1.00	2,300.00	1.00	2,300.00	
(b)	Quantities over 200 leaves, up to 5.4 kg (12 pounds) must be inserted into cushioned shipping bags or wrapped in shipping bundles (max. Gross wt. (14 pounds)..... each container.....	1200	5.00	6,000.00	1.50	1,800.00	2.00	2,400.00	
(c)	Quantities over 12 pounds, up to (36 pounds), must be packed in shipping containers (max. Gross wt. 40 pounds)....each cont....	400	5.00	2,000.00	1.50	600.00	2.50	1,000.00	
CONTRACTOR TOTALS				\$319,971.20		\$274,298.45		\$907,146.00	
DISCOUNT			0.50%	\$1,599.86	2.00%	\$5,485.97	5.00%	\$45,357.30	
DISCOUNTED TOTALS				\$318,371.34	Page 2 of 6	\$268,812.48		\$861,788.70	

TITLE: REPORTS AND SURVEY CODE BOOKS

ITEM NO.	DESCRIPTION	WBC INC/LITHEXCEL ALBUQUERQUE, NM			ALLEN WAYNE LTD CHANTILLY, VA	
		BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
I.	DESIGN AND GRAPHIC SERVICES:					
(a)	Initial product design, including creative development per hour.....	65	60.00	3,900.00	65.00	4,225.00
(b)	Illustration development (computer or hand), including charts, seals, line drawing, or multi-color art... per hour.....	160	80.00	12,800.00	55.00	8,800.00
(c)	Page development- All tasks pertinent to the construction of text and/or cover pages... per hour.....	200	80.00	16,000.00	45.00	9,000.00
II.	COMPOSITION:					
(a)	Authors Alterations:					
	Text and/or tabular matter... per hour.....	75	50.00	3,750.00	45.00	3,375.00
III.	ILLUSTRATIONS:					
(a)	Scan and digitize photoprnts.					
(1)	Up to and including 6 x 9" per illustration.....	10	40.00	400.00	8.00	80.00
(2)	Over 6 x 9"up to and including 9 x 11-1/2" per illustration.....	10	60.00	600.00	12.00	120.00
(3)	Over 9 x 11-1/2"up to and including 17 x 11" per illustration.....	10	85.00	850.00	16.00	160.00
(b)	One-piece laminated or electrophotography color proof of cover pages 1 & 4..... per proof.....	10	30.00	300.00	30.00	300.00
(c)	System Timework..... per hour.....	50	60.00	3,000.00	45.00	2,250.00
IV.	PRINTING AND BINDING:					
1.	SADDLE STITCHED PRODUCTS:					
(a)	Printing in a single ink color, price includes binding..... per page.....					
(1)	Makeready and/or Setup Charges.....	52	9.00	468.00	24.00	1,248.00
(2)	Running Per 100 Copies.....	250	0.80	200.00	4.00	1,000.00
2.	PERFECT BOUND PRODUCTS:					
(a)	Printing in a single ink color, price includes binding..... per page.....					
(1)	Makeready and/or Setup Charges.....	600	9.50	5,700.00	11.80	7,080.00
(2)	Running Per 100 Copies.....	1200	0.90	1,080.00	2.75	3,300.00
(b)	Printing in each additional ink color... per page.....					
(1)	Makeready and/or Setup Charges.....	200	10.00	2,000.00	8.00	1,600.00
(2)	Running Per 100 Copies.....	400	0.80	320.00	1.25	500.00
(c)	Printing in 4-color process, price includes binding..... per page.....					
(1)	Makeready and/or Setup Charges.....	20	110.00	2,200.00	65.00	1,300.00
(2)	Running Per 100 Copies.....	200	2.50	500.00	8.80	1,760.00
(d)	Duplicating in black & white prices including binding..... per page.....					
(2)	Running Per 100 Copies.....	2250	4.00	9,000.00	4.88	10,980.00
(e)	Duplicating in full color, price includes binding .. per page.....					
(2)	Running Per 100 Copies.....	1125	89.00	100,125.00	28.00	31,500.00
3.	SPIRAL BOUND PRODUCTS:					
(a)	Printing in a single ink color, price includes binding .. Per page.....					
(1)	Makeready and/or Setup Charges.....	600	10.00	6,000.00	16.00	9,600.00
(2)	Running Per 100 Copies.....	1200	1.10	1,320.00	2.75	3,300.00
(b)	Printing in each additional ink color... per page.....					
(1)	Makeready and/or Setup Charges.....	200	8.00	1,600.00	8.00	1,600.00
(2)	Running Per 100 Copies.....	400	0.80	320.00	1.25	500.00
(c)	Printing in 4-color process, prices includes binding..... per page.....					
(1)	Makeready and/or Setup Charges.....	20	120.00	2,400.00	65.00	1,300.00
(2)	Running Per 100 Copies.....	200	2.50	500.00	8.80	1,760.00
(d)	Duplicating in black & white, price includes binding..... per page.....					
(2)	Running Per 100 Copies.....	2250	4.00	9,000.00	4.88	10,980.00
(e)	Duplicating in full color, price includes binding .. per page.....					
(2)	Running Per 100 Copies.....	1126	4.00	4,504.00	28.00	31,528.00

TITLE: REPORTS AND SURVEY CODE BOOKS

		WBC INC/LITHEXCEL ALBUQUERQUE, NM			ALLEN WAYNE LTD CHANTILLY, VA	
ITEM NO.	DESCRIPTION	BASIS OF AWARD	UNIT RATE	COST	UNIT RATE	COST
4.	LOOSE-LEAF PRODUCTS:					
(a)	Duplicating in a single ink color, price includes gathering in sequence, trimming, drilling, & inserting into binder.... per page.....					
(2)	Running Per 100 Copies.....	1230	6.00	7,380.00	4.25	5,227.50
AWARDED	FOLD-INS:					
(a)	Printing in a single ink color, on one side only, including binding (inserting throughout text) per fold-in ..					
(1)	Makeready and/or Setup Charges.....	5	68.00	340.00	24.00	120.00
(2)	Running Per 100 Copies.....	1	3.50	3.50	8.00	8.00
6.	COVERS:					
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color, including binding....per side					
(1)	Makeready and/or Setup Charges.....	10	48.00	480.00	65.00	650.00
(2)	Running Per 100 Copies.....	20	4.00	80.00	18.00	360.00
(b)	Printing covers 1 and 4 or 2 and 3 in each additional ink color.... per side					
(1)	Makeready and/or Setup Charges.....	5	32.00	160.00	50.00	250.00
(2)	Running Per 100 Copies.....	10	3.00	30.00	4.50	45.00
(c)	Printing covers 1 & 4 in four color process, including binding....per side					
(1)	Makeready and/or Setup Charges.....	50	450.00	22,500.00	180.00	9,000.00
(2)	Running Per 100 Copies.....	50	8.00	400.00	18.00	900.00
(d)	Coating covers 1&4 with a UV gloss coating...per side					
(1)	Makeready and/or Setup Charges.....	65	20.00	1,300.00	80.00	5,200.00
(2)	Running Per 100 Copies.....	65	2.00	130.00	10.00	650.00
7.	TAB DIVIDERS:					
(a)	Printing one side only(price includes gathering dividers in with text in sequence indicated...per divider					
(1)	Makeready and/or Setup Charges.....	50	35.00	1,750.00	35.00	1,750.00
(2)	Running Per 100 Copies.....	10	14.00	140.00	18.00	180.00
V.	PAPER: PER 100 LEAVES					
(a)	White Offser Book (90 g/m2(60-lb.).....	5373	1.00	5,373.00	1.25	6,716.25
(b)	White Litho Coated Cover (215 g/m 2 (80-lb).....	130	5.00	650.00	4.75	617.50
(c)	White Coated One Side Cover (C1S)0.012" thick.....	70	4.70	329.00	6.25	437.50
(d)	White polyethylene plastic 35 gauge linear.....	250	115.00	28,750.00	55.00	13,750.00
(e)	White Index grammage 200 g/m2 (110-lbs).....	10	4.60	46.00	4.50	45.00
VI.	ADDITIONAL OPERATION					
(a)	Binding with plastic combs of suitable capacity per 100 book.....	100	100.00	10,000.00	125.00	12,500.00
(b)	3-ring D binder..... per binder.....	20	7.90	158.00	14.00	280.00
(c)	3-ring Slant D binder..... per binder.....	100	8.10	810.00	16.00	1,600.00
VII.	PACK, SEALING, AND DISTRIBUTION:					
1.	BULK SHIPMENT:					
(a)	Pack and sealing shipping containers (up to approx. 45 lbs. capacity)..... each container.....	100	1.00	100.00	4.00	400.00
2.	Mail/Small Parcel Carrier Shipments:					
(a)	Insert single and multiple copies (up to 200 leaves) into kraft envelopes.... per envelope.....	2300	0.80	1,840.00	0.20	460.00
(b)	Quantities over 200 leaves, up to 5.4 kg (12 pounds) must be inserted into cushioned shipping bags or wrapped in shipping bundles (max. Gross wt. (14 pounds)..... each container.....	1200	1.30	1,560.00	1.25	1,500.00
(c)	Quantities over 12 pounds, up to (36 pounds), must be packed in shipping containers (max. Gross wt. 40 pounds)....each cont....	400	1.50	600.00	1.25	500.00
CONTRACTOR TOTALS				\$273,746.50		\$212,292.75
DISCOUNT				2.00%	\$5,474.93	5.00% \$10,614.64
DISCOUNTED TOTALS				\$268,271.57	Page 4 of 6	\$201,678.11
AWARDED						

Program No C467-S Term DATE OF AWARD To 06/30/01												
TITLE: REPORTS AND SURVEY CODE BOOKS												
				(Contr #6 - E4)		(Contr #7 - G4)		(Contr #8 - I4)		(Contr #9 - K4)		(Contr #10 - M4)
ITEM NO.	DESCRIPTION	BASIS OF		COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST	UNIT RATE	COST
		AWARD	UNIT RATE									
I.	DESIGN AND GRAPHIC SERVICES:											
(a)	Initial product design, including creative development per hour.....	200										
(b)	Illustration development (computer or hand), including charts, seals, line drawing, or multi-color art...per hour.....	100										
(c)	Page development- All tasks pertinent to the construction of text and/or cover pages...per hour.....	20										
II.	COMPOSITION:											
(a)	Authors Alterations:											
	Text and/or tabular matter...per hour.....	20										
III.	ILLUSTRATIONS:											
(a)	Scan and digitize photoprints:											
(1)	Up to and including 152 x 229 mm (6 x 9") per illustration.....	15										
(2)	Over 152 x 229 mm(6 x 9") up to and including 229 X 292 mm 99 x 11-1/2"...per illustration.....	10										
(3)	Over 229 x 292 mm(9 x 11-1/2") up to and including 532 x 279 mm (17 x 11")...per illustration.....	10										
(b)	One-piece laminated or electrophotography color proof of cover pages 1 & 4..... per proof.....	6										
(c)	System Timework..... per hour.....	500										
IV.	PRINTING AND BINDING:											
1.	SADDLE STITCHED PRODUCTS:											
(a)	Printing in a single ink color, price includes binding..... per page											
(1)	Makeready and/or Setup Charges.....	144										
(2)	Running Per 100 Copies.....	360										
2.	PERFECT BOUND PRODUCTS:											
(a)	Printing in a single ink color, price includes binding..... per page											
(1)	Makeready and/or Setup Charges.....	3000										
(2)	Running Per 100 Copies.....	1500										
(b)	Printing in each additional ink color... per page											
(1)	Makeready and/or Setup Charges.....	1200										
(2)	Running Per 100 Copies.....	600										
3.	LOOSE-LEAF PRODUCTS:											
(a)	Printing in a single ink color, price includes gathering in sequence, trimming, drilling, and inserting into binder... per page											
(1)	Makeready and/or Setup Charges.....	10000										
(2)	Running Per 100 Copies.....	5000										
4.	FOLD-INS:											
(a)	Printing in a single color, on one side only, including binding...per fold-in											
(1)	Makeready and/or Setup Charges.....	500										
(2)	Running Per 100 Copies.....	250										
5.	COVERS:											
(a)	Printing covers 1 and 4 or 2 and 3 in a single ink color, including binding...per side											
(1)	Makeready and/or Setup Charges.....	20										
(2)	Running Per 100 Copies.....	16										
(b)	Printing covers 1 and 4 or 2 and 3 in each additional ink color... per side											
(1)	Makeready and/or Setup Charges.....	9										
(2)	Running Per 100 Copies.....	5										
(c)	Printing covers 1 & 4 in four color process, including binding...per side											
(1)	Makeready and/or Setup Charges.....	6										
(2)	Running Per 100 Copies.....	3										
(d)	Coating covers 1 & 4 with a UV gloss coating... per side											
(1)	Makeready and/or Setup Charges.....	8										
(2)	Running Per 100 Copies.....	4										

6.	TAB DIVIDERS:												
(a)	Printing one side only/price includes gathering dividers in with text in sequence indicated..per divider												
(1)	Make ready and/or Setup Charges	150											
(2)	Running Per 100 Copies	75											
V.	PAPER: PER 100 LEAVES												
(a)	White Offser Book (90 g/m2(60-lb.).....	3930											
(b)	White Coated One Side Cover C1S) 0.31 mm(0.012") thick	40											
(c)	White polyethylene plastic 35 gauge linear.....	10											
(d)	White Index grammage 200 g/m2 (110-lbs).....	75											
VI.	ADDITIONAL OPERATION												
(a)	Binding with plastic combs of suitable capacity per 100 book.....	100											
(b)	3-ring D binder..... per binder.....	100											
(c)	3-ring Slant per binder.....	400											
VII.	PACK, SEALING, AND DISTRIBUTION:												
1.	BULK SHIPMENT:												
(a)	Pack and sealing shipping containers (up to approx. 45 lbs. capacity) each container.....	144											
2.	Mail/Small Parcel Carrier Shipments:												
(a)	Insert single and multiple copies (up to 200 leaves) into kraft envelopes.....per envelope.....	100											
(b)	Quantities over 200 leaves, up to 5.4 kg (12 pounds) must be inserted into cushioned shipping bags or wrapped in shipping bundles (max. Gross wt. 6.3 kg (14 pounds))..... each container.....	16											
(c)	Quantities over 5.4 kg (12 pounds), up to 16.3 kg (36 pounds), must be packed in shipping containers (max. Gross wt. 18.1 kg (40 pounds))....each cont....	18											
	CONTRACTOR TOTALS												
	DISCOUNT												
	DISCOUNTED TOTALS												