

ITEM NO.	DESCRIPTION	BASIS OF AWARD	AJ IMAGES, INC. Roselle, NJ UNIT RATE	BEAVERPRINTS Bellwood, PA UNIT RATE	GRAPHICOLOR CORP. Vireland, NJ UNIT RATE	GRAPHIC VISIONS ASSOC. Gaithersburg, MD UNIT RATE	COST
NEW PROGRAM							
I	PRINTING AND BINDING:						
(a)	Newsletter: printing in four-color-process and faking		0.00	0.00	0.00	0.00	0.00
	.....per product.....		0.00	0.00	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	6	590.00	733.00	4,398.00	1,140.00	970.00
(2)	Running per 1,000 copies.....	107	52.25	47.45	5,077.15	9,520.86	48.25
(b)	Card: printing in four-color-process.....per product.....		0.00	0.00	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	2	565.00	620.00	1,240.00	380.00	700.00
(2)	Running per 1,000 copies.....	50	19.20	23.90	1,195.00	2,140.00	23.00
II	ADDITIONAL OPERATIONS:						
(a)	Tab sealing, generating and affixing mailing labels on single copies (self-mailers).....per 1,000 copies.....	50	55.00	62.00	3,100.00	5,500.00	73.00
(b)	Shrink film packaging cards in units of 200	250	0.35	0.20	50.00	62.50	0.25
	.....per package.....		0.00	0.00	0.00	0.00	0.00
III	PACKING AND DISTRIBUTION:						
(a)	Packing and sealing shipping containers (up to approx. 20.4 kg (45 lbs.) capacity).....per container.....	84	2.25	1.00	84.00	323.40	2.00
CONTRACTOR TOTALS							
	DISCOUNT		\$14,247.25	\$15,144.15	\$19,066.76	\$0.00	\$17,413.25
	DISCOUNTED TOTALS		\$14,247.25	\$14,386.94	\$19,066.76	\$19,066.76	\$3483.27
							\$17,064.98
NEW PROGRAM							
I	PRINTING AND BINDING:						
(a)	Newsletter: printing in four-color-process and faking		0.00	0.00	0.00	0.00	0.00
	.....per product.....		0.00	0.00	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	6	800.00	695.00	4,170.00	800.00	900.00
(2)	Running per 1,000 copies.....	107	45.00	55.20	5,906.40	6,955.00	35.00
(b)	Card: printing in four-color-process.....per product.....		0.00	0.00	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	2	600.00	616.00	1,232.00	800.00	650.00
(2)	Running per 1,000 copies.....	50	40.00	24.28	1,214.00	43.00	32.00
II	ADDITIONAL OPERATIONS:						
(a)	Tab sealing, generating and affixing mailing labels on single copies (self-mailers).....per 1,000 copies.....	50	60.00	55.00	2,750.00	60.00	38.00
(b)	Shrink film packaging cards in units of 200	250	0.30	0.40	100.00	0.35	87.50
	.....per package.....		0.00	0.00	0.00	0.00	0.25
III	PACKING AND DISTRIBUTION:						
(a)	Packing and sealing shipping containers (up to approx. 20.4 kg (45 lbs.) capacity).....per container.....	84	2.00	2.50	210.00	2.00	2.00
CONTRACTOR TOTALS							
	DISCOUNT		\$16,058.00	\$15,582.40	\$18,760.50	\$187.61	\$14,175.50
	DISCOUNTED TOTALS		\$16,058.00	\$15,582.40	\$18,760.50	\$18,760.50	\$283.51
							\$13,891.99
							AWARDED

NEWSLETTERS AND CARDS

NEW PROGRAM

ITEM NO.	DESCRIPTION	THORNER PRESS, INC. Olney, MD	NIAGARA PRINTING CORP Niagara Falls, NY	CURRENT CONTRACTOR NIAGARA PRINTING CORP
		UNIT RATE	UNIT RATE	UNIT RATE
		COST	COST	COST
	BASIS OF AWARD			
I	PRINTING AND BINDING:			
(a)	Newsletter: printing in four-color-process and folding.....	0.00	0.00	0.00
	.....per product.....	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	900.00	4,800.00	895.00
(2)	Running per 1,000 copies.....	45.00	5,885.00	40.00
(b)	Card: printing in four-color-process.....per product.....	0.00	0.00	0.00
(1)	Makeready and/or Setup.....	800.00	1,000.00	500.00
(2)	Running per 1,000 copies.....	30.00	3,000.00	60.00
II	ADDITIONAL OPERATIONS:	0.00	0.00	0.00
(a)	Tab sealing, generating and affixing mailing labels on single copies (self-mailers).....per 1,000 copies.....	55.00	4,250.00	55.00
(b)	Shrink film packaging cards in units of 200	0.00	0.00	0.00
	.....per package.....	112.50	62.50	0.25
III	PACKING AND DISTRIBUTION:	0.00	0.00	0.00
(a)	Packing and sealing shipping containers (up to approx. 20.4 kg (45 lbs.) capacity).....per container.....	2.00	168.00	2.00
	CONTRACTOR TOTALS	\$16,345.50	\$19,165.50	\$16,630.50
	DISCOUNT	\$326.91	\$383.31	\$332.61
	DISCOUNTED TOTALS	\$16,018.59	\$18,782.19	\$16,297.89